#### UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA

THERESA SWEET, CHENELLE ARCHIBALD, DANIEL DEEGAN, SAMUEL HOOD, TRESA APODACA, ALICIA DAVIS, and JESSICA JACOBSON on behalf of themselves and all others similarly situated, Case No.: 19-cv-03674-WHA

Plaintiffs,

v.

AFFIDAVIT OF CHARLENE ESPADA

ELISABETH DEVOS, in her official capacity as Secretary of the United States Department of Education,

And

THE UNITED STATES DEPARTMENT OF EDUCATION,

Defendants.

- I, Charlene Espada, state as follows:
- 1. I am submitting this affidavit in relation to the above-captioned case.
- 2. I borrowed federal student loans in order to attend Sanford Brown Institute in New York, New York.
- 3. On September 24, 2018, I submitted a borrower defense application to the United States Department of Education, asking for these loans to be cancelled. A copy of that application is attached as Exhibit A.
- 4. On July 1, 2020, I received correspondence from the Department of Education, stating that my claim had been denied. A copy of that correspondence is attached as Exhibit B.
- 5. In between the time that I first submitted an application for loan cancellation and when I received the notification of denial, my federal student loans have been in forbearance.
- 6. The denial notice says that I provided insufficient evidence that Sanford Brown engaged in misconduct related to employment prospects.

- 7. The denial notice says that I provided insufficient evidence that Sanford Brown engaged in misconduct related to transferring credits.
- 8. The denial notice says that I provided insufficient evidence that Sanford Brown engaged in misconduct related to career services.
- 9. The denial notice says that I failed to state a legal claim about whether Sanford Brown engaged in misconduct related to educational services.
- 10. The denial notice says that I failed to state a legal claim about whether Sanford Brown engaged in misconduct related to "other."
- 11. I do not understand how all of the evidence that I submitted was insufficient, or how I failed to state a legal claim. I also do not understand what the Department means by "other." My application was long and detailed and included substantial evidence, and the denial notice I received doesn't respond to any of it.
- 12. The notification of denial states that I may ask for reconsideration. I am unsure of what additional information I could possibly submit. I also cannot tell what evidence I submitted was considered and was found to be deficient.

I swear under penalty of perjury that the foregoing is true and correct.

Executed on: August 13, 2020

OOKlyn, New York

Charlene Espada

# Exhibit

A



## U.S. DEPARTMENT OF EDUCATION APPLICATION FOR BORROWER DEFENSE TO LOAN REPAYMENT

OMB Number: 1845-0146 Expiration Date: 12/31/2019

If your school misled you or engaged in other misconduct, you may be eligible for "borrower defense to repayment," which is the forgiveness of some or all of your federal student loan debt.

**FORM INSTRUCTIONS**: To apply, you must complete, sign, and submit this form to the U.S. Department of Education for review.

You may attach additional documents, such as transcripts, enrollment agreements, and promotional materials from your school. Once completed, please submit this form and any additional documents you believe will help us review your application by email to <a href="mailto-borrower-Defense@ed.gov">Borrower-Defense@ed.gov</a> or mail to US Department of Education - Borrower Defense to Repayment, PO Box 1854, Monticello, KY 42633.

Fields marked with an asterisk (\*) are required for your application to be considered complete.

<b>SECTION I: BORROWER INF</b>	ORMATION		
Please provide contact information fo	r the borrower:		
*Name (First, Middle, Last) Espada, Charlene	*Date of	*Date of Birth (mm/dd/yyyy)	
*Telephone Number   *Email Address	5		
*Street Address	*City	*State	e *Zipcode
*Are you a PARENT who took out a f	ederal loan on behalf of the stude	ent?	
☐ Yes              X No *If yes, please enter the full name of t	he student (Last, First, Middle):		
*If yes, please enter the student's Soc	cial Security Number (last 4 digits	s):	
SECTION II: SCHOOL INFORI	WATION		
*School Sanford-Brown Institute			
Campus <i>(including on-line campuses</i> Manhattan, New York City Campus	for distance education borrowers	;)	and the second s
Location <i>(City, State)</i> New York City, New York			
* Enrollment Dates at this school: *From <i>(month/year)</i> : Feb. 2005	*To (month/year): June 200	7	
If you are still attending this school	ol/campus, please indicate by che	ecking the box.	
	ve are approximate, or if you are		

If your attendance at the school listed above was not or has not been continuous (for example, from October 2015 to March 2016, then again from August 2016 to November 2016), please describe all dates that you attended.					
*Program Name or Major (e.g. Nursing, Medical Assistant, Paralegal).					
Diagnostic Ultrasound					
Credential/Degree Sought (e.g. Certificate, Diploma, Associates, Bachelors, Masters).					
Certificate					
If you enrolled in multiple programs at the school listed above, please describe all programs that you were enrolled in.					
*Current Status at school listed above					
⊠ Graduated					
SECTION III: OTHER LOAN REDUCTION OR TUITION RECOVERY REQUESTS					
*Have you made any other requests to have your Federal loans forgiven (for example, under a closed school discharge or false certification discharge from the U.S. Department of Education)?					
☐ Yes ☒ No					
*If yes, please describe these other request(s), including the amount of any loan forgiveness that you received, and attach any documentation about the requests, if available.					
*Have you made any requests to anyone else to recover tuition amounts that you paid to your school (for example, a lawsuit against the school or a claim made to a tuition recovery program)?  X Yes  No					
*If yes, please describe these other request(s), including the amount of the payment that you received (if any), and attach any documentation about the requests, if available.					
Borrower Defense Application to Navient on Private Signature Student Loans					
SECTION IV. BASIS FOR BORROWER DEFENSE					
Answer the questions for each section below that applies to you.					
For each section below that applies to you, please provide a <b>detailed</b> description of why you believe you are entitled to borrower defense, including the following information:					
1. How the school communicated with you, whether in a brochure, online, over the phone, by email, or in person					
2. The name/title of people who you believe misled you (if known)					
3. What the school told you or failed to tell you.					
4. Why you believe you were misled.					
Attach any related documents, such as transcripts, enrollment agreements, promotional materials from the school, emails					

If you need more space to complete any section, please attach additional pages to your application.

with school officials or your school's manual, or course catalog.

student.

Note: You only need to provide information for the sections below that apply to you, but you must complete at least one section. If you are a Parent PLUS borrower, the word "you" in the following sections also refers to the

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*Did you choose to enroll in your school based in part on the issues you describe above? □ Yes ☑ No	
If yes, you must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct.	1
Did the school mislead you (or fail to tell you important information) about how much your classes would cost, how you would pay for your education, the terms of loan repayment, and/or other issues about the cost of your education?  Yes X No	
PROGRAM COST AND NATURE OF LOAN	
*Did you choose to enroll in your school based in part on the issues you describe above?    Yes   No	
If yes, you must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct.  See Attached Borrower Defense Application Packet	n
▼ Yes □ No	
Did the school mislead you (or fail to tell you important information) about promises of future employment, likelihood of finding a job, eligibility for certification or licensure in your field of study, how many students graduate, and/or earnings after graduation?	:
EMPLOYMENT PROSPECTS	

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TRANSFERRING CREDITS
Did the school mislead you <i>(or fail to tell you important information)</i> about transferring your credits from this school to other schools?
∑ Yes □ No
If yes, you must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct.  See Attached Borrower Defense Application Packet
*Did you choose to enroll in your school based in part on the issues you describe above?  X Yes  No
CAREER SERVICES
Did the school mislead you <i>(or fail to tell you important information)</i> about the availability or quality of job placement, career services assistance, or the school's connections to employers within your field of study?    Yes     No
If yes, you must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm
to you as a result of the school's conduct.
See Attached Borrower Defense Application Packet
'Did you choose to enroll in your school based in part on the issues you describe above? ☑ Yes  ☐ No
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EDUCATIONAL SERVICES
Did the school mislead you (or fail to tell you important information) about educational services, such as the availability of externships, qualifications of teachers, instructional methods, or other types of educational services?    Yes
If yes, you must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct.
See Attached Borrower Defense Application Packet
*Did you choose to enroll in your school based in part on the issues you describe above?
X   Yes   No   No   No     No
ADMICCIONO AND LIDOFNOV TO ENDOL
ADMISSIONS AND URGENCY TO ENROLL
Did the school mislead you <i>(or fail to tell you important information)</i> about the importance of enrolling immediately, the consequences of failure to enroll, how difficult it was to be admitted, or anything else about the admission process?  Yes X No
If yes, you must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct.
Did you choose to enroll in your school based in part on the issues you describe above? ☐ Yes  ☑ No
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### OTHER Do you have any other reasons relating to your school that you believe qualify you for borrower defense, such as your school failing to perform its obligations under its contract with you, or that there is a judgment against your school in a Federal court, a State court, or in front of an administrative board or that you believe that you have a state law cause of action against the school? X Yes □ No Is there some other reason you feel your school misled you? X Yes If yes, you must provide detailed information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct. See Attached Borrower Defense Application Packet \*Did you choose to enroll in your school based in part on the issues you describe above? X Yes ☐ No SECTION V: FORBEARANCE/STOPPED COLLECTIONS If you are not currently in default on your federal student loans, you may request to have them placed into forbearance status while your application is under review. Forbearance means that you do not have to make loan payments and your loans will not go into default. Forbearance will continue until the borrower defense review process of your application is completed. Your servicer will notify you when your loans have been placed into forbearance status. If your federal student loans are in default, you may request to have debt collection on your loan stopped ("stopped collections status"). This means that the federal government or debt collection companies will stop attempting to collect on the loans, including by not withholding money from your wages or income tax refunds. Stopped collections status will continue until the borrower defense review process of your application is completed. Please see the "Common Questions and Answers Regarding Forbearance/Stopped Collections" section on the Borrower Defense website (https://studentaid.ed.gov/borrower-defense) if you have any questions regarding choosing to enter forbearance or stopped collections. Note that interest will continue to accumulate on federal loans regardless of what status they are in, including subsidized loans. If your application for borrower defense is denied, or partially approved, the total amount you owe on those loans may be higher. PLEASE NOTE: You do not have to place your loans in forbearance or stopped collections to apply for borrower defense relief. For the most current information with regard to your rights and obligations regarding forbearance and stopped collections. please visit the Borrower Defense website at https://studentaid.gov/borrower-defense. (03/18)Page 6 of 9

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*Are you requesting forbearance/stopped collections?	
Yes, I want all of my federal loans currently in repayment to be placed in forbearance and for colleany loans in default while my borrower defense application is reviewed. During this time period, I interest will continue to accrue.	
No, I do not want all of my federal loans currently in repayment to be placed in forbearance and for on any loans in default while my borrower defense application is reviewed. During this time period interest will continue to accrue and that I must continue to make loan payments.	
If you do not select one of the options immediately above, your federal loans currently in repayment we placed into forbearance and collections will stop for any defaulted loans, and the Department will require for any commercially held Federal Family Education Loan (FFEL) program loans currently in repayment collection to stop for any defaulted, commercially held FFEL program loans that you have currently (expected).	uest forbearance ent and for debt
SECTION VI. CERTIFICATION	And an area
SECTION VI. CERTIFICATION  By signing this attestation I certify that:	
All of the information I provided is true and complete to the best of my knowledge. Upon request, I a the U.S. Department of Education information that is reasonably available to me that will verify the a completed attestation.	
I agree to provide, upon request, testimony, a sworn statement, or other documentation reasonably that demonstrates to the satisfaction of the U.S. Department of Education or its designee that I mee for borrower defense.	
I certify that I received proceeds of a federal loan, in whole or in part, to attend the school/campus in Section II (above).	dentified in
I understand that if my application is approved and some or all of my loans are forgiven, I am assign Department of Education any legal claim I have against the school for those forgiven loans. By assign am effectively transferring my interests in any claim that I could make against the school relating to (including the ability to file a lawsuit over those forgiven loans and any money ultimately recovered in those forgiven loans in court or other legal proceedings) to the U.S. Department of Education. I am claims I may have against the school for any other form of reliefincluding injunctive relief or damagnity to the U.S. Department of Education I am private loans, tuition paid out-of-pocket, unforgiven loans, or other losses.	gning my claims, I the forgiven loans in compensation for not assigning any
I understand that the U.S. Department of Education has the authority to verify information reported of with other federal or state agencies or other entities. I authorize the U.S. Department of Education, agents and contractors, to contact me regarding this request at the phone number above using auto equipment or artificial or prerecorded voice or text messages.	along with its
I understand that any rights and obligations with regard to borrower defense to repayment are subjecurrently in effect under Title 34 of the Code of Federal Regulations.	ect to the provisions
I understand that if I purposely provided false or misleading information on this application, I may be penalties specified in 18 U.S.C. § 1001, including fines. I understand that I may be asked to confirm the statements in this application to the best of my knowledge under penalty of perjury.	
*Signature	Date 9/24/18
Submit this form and any additional documents you believe will help us review your application by email BorrowerDefense@ed.gov or by mail to: U.S. Department of Education - Borrower Defense to Repay PO Box 42633, Monticello, KY 42633.	

#### PRIVACY ACT NOTICE

Information required by subsection (e)(3) of the *Privacy Act of 1974*, as amended (*Privacy Act*) (5 U.S.C. 552a(e) (3)) requires the following notice be provided to you:

The authorities for collecting the requested information from and about you are Section 455(h) of the *Higher Education Act of 196*5, as amended (*HEA*) (20 U.S.C. 1087e(h)) and 34 C.F.R. § 685.206(c) and the authorities for collecting and using your Social Security Number (SSN) are the same but also include 31 U.S.C. 7701(b). The primary purpose of the information collected is for the use and administration of the U.S. Department of Education's office of Federal Student Aid (ED/we) for borrower defense to loan repayment program. The information you provide ED on this form and your SSN are voluntary, but you may need to provide the requested information on this form, including your SSN and/or a Federal Student Aid ID (FSA ID) that provides ED your verified SSN and other individual information pertaining to a student's or parent's Student Financial Assistance Programs account(s), for ED to process or complete our review of your borrower defense to loan repayment application. You may submit a form without your SSN or an FSA ID by filling out a form and sending it to ED via email or physical mail because disclosure of the information requested on this form is voluntary. However, without providing all the requested information on this form, ED may not be able to conduct a full investigation and complete the review of your application.

We use the information that you provided on this form including your name, SSN, date of birth, address, email address, telephone number(s), and / or an FSA ID, to receive, review, evaluate, and process requests for relief under the borrower defense to loan repayment regulations, to render decisions on the merits of such requests for relief, and, where requests for borrower defense to loan repayment are successful, to determine the relief that is appropriate to borrowers under the circumstances as well as to initiate appropriate proceedings to require schools whose acts or omissions resulted in the successful defenses against repayment to pay ED the amounts of the loans that apply to the defenses. Without your consent, ED may disclose the information that you provided and as otherwise allowed by the Privacy Act, pursuant to the routine uses identified in the system of records notice (SORN) entitled "Customer Engagement Management System (CEMS)" (18-11-11) and published in the Federal Register as 83 FR 27587-27591 (June 13, 2018). These routine uses include, but are not limited to, a routine use that permits ED to disclose your information to foreign agencies, Federal agencies, State agencies, Tribal, or local agencies, accreditors, schools, lenders, guaranty agencies, servicers, and private collection agencies when further information is relevant to ED's resolution of your complaint, request, or other inquiry, tracking your application or your inquiry, and, where a request for borrower defense to loan repayment is successful, to determine the relief that is appropriate under the circumstances as well as to initiate the appropriate proceeding to require the school whose acts or omissions resulted in the successful defense against loan repayment to pay ED the amount of the loan that apply to the defenses. We may use your information for reporting, analyzing the data to make recommendations in student financial assistance programs, and assisting in the informal resolution of disputes. Disclosure of relevant information also may be made to the responsible foreign, Federal, State, Tribal or local agencies charged with investigating or prosecuting a violation or potential violation of law in the event that information indicates, either on its face or in connection with other information, a violation or potential violation of any applicable statute, regulation, or order of a competent authority.

In the event of litigation or alternative dispute resolution (ADR) involving ED or that we have an interest in and if that a party is either any component of ED, any ED employee in his or her official capacity, any ED employee in his or her individual capacity where representation for the employee has been requested or has been agreed to by ED or the Department of Justice (DOJ), or the United States where ED determines that the litigation is likely to affect ED or any of its components, we may disclose your information to DOJ, a court, adjudicative body, a person or an entity designated by ED or otherwise empowered to resolve or mediate disputes, or a counsel, party, representative, or witness if the disclosure is relevant and necessary to the litigation or ADR. ED also may disclose your information to DOJ to the extent necessary for obtaining DOJ's advice on any matter relevant to an audit, inspection, or other inquiry. We may send information to members of Congress if you ask them to help you with federal student aid or Student Financial Assistance Programs account(s) questions. Disclosures may be made to our contractors for the purpose of performing any programmatic function that requires disclosure of records. As part of such a contract, we will require the contractor to maintain safeguards to protect the security and confidentiality of the records that are disclosed to the contractor. If a record is relevant and necessary to a borrower complaint regarding participants in any Federal Student Financial Assistance Programs under title IV of the HEA, ED may disclose a record only during the course of

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processing, reviewing, investigating, fact-finding, or adjudicating the complaint to: any party to the complaint; the party's counsel or representative; a witness; or a designated fact-finder, mediator, or other person designated to resolve issues or decide the matter. ED also may disclose records to the DOJ or Office of Management and Budget (OMB) if ED concludes that disclosure is desirable or necessary in determining whether particular records are required to be disclosed under the *Freedom of Information Act (FOIA)* or the *Privacy Act*. ED may disclose your information to appropriate agencies, entities, and persons when ED suspects or has confirmed that there has been a breach of the system maintaining your information; which poses a risk of harm to individuals, ED (including its information systems, programs, and operation), the Federal agencies, or national security and the disclosure made to such agencies, entities, and persons is reasonably necessary to assist ED's efforts to respond to the suspected or confirmed breach or to prevent, minimize, or remedy such harm. ED also may disclose your information to another Federal agency or Federal entity, when ED determines that your information is reasonably necessary to assist the recipient agency or entity in responding to a suspected or confirmed breach or preventing, minimizing, or remedying the risk of harm to individuals, the recipient agency or entity (including its information systems, programs, and operations), the Federal agencies, or national security, resulting from a suspected or confirmed breach.

#### PAPERWORK REDUCTION ACT NOTICE

According to the *Paperwork Reduction Act of 1995*, no persons are required to respond to a collection of information unless such collection displays a valid OMB control number. The valid OMB control number for this information collection is 1845-0146. Public reporting burden for this collection of information is estimated to average 1 hour per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. The obligation to respond to this collection is required to obtain or retain a benefit (20 U.S.C. 1087e(h)). If you have comments or concerns regarding the status of your individual submission of this application, please contact BorrowerDefense@ed.gov directly.

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### LEGAL SERVICES CENTER OF HARVARD LAW SCHOOL CENTRO DE SERVICIOS LEGALES

122 Boylston Street
Jamaica Plain, Massachusetts 02130-2246
TEL: (617) 522-3003 • FAX: (617) 522-0715

Navient P.O. Box 9500 Wilkes-Barre, PA 18773

Cc:

U.S. Department of Education

FSA – Borrower Defense to Repayment

P.O. Box 1854

Monticello, KY 42633

By Certified Mail

August 15, 2018

Re: Charlene Espada's Defense to Repayment of Her FFEL Loans, Navient #9376980501-1

To Whom it May Concern:

I represent Charlene Espada, whose Federal Family Education Loan Programs (FFEL) loans are serviced by Navient. Ms. Espada incurred these loans in connection with her enrollment in the Diagnostic Ultrasound certificate program at Sanford-Brown Institute (SBI) in New York.

On behalf of Ms. Espada, I write to assert a defense to the repayment of these student loans. SBI falsely represented that its program would lead to Ms. Espada obtaining gainful employment in the field of diagnostic ultrasound. However, SBI's diagnostic ultrasound program lacked the programmatic accreditation necessary for Ms. Espada to sit for the necessary board examinations and thus obtain such work. Only after incurring substantial student loan obligations did Ms. Espada learn that SBI's statements about accreditation, job prospects, earning potential, and transferability of credits were false. Ms. Espada has been unable to find employment in this field of study, or to transfer her credits to a legitimate higher education institution.

Federal law<sup>1</sup>, federal regulations<sup>2</sup>, and the terms of her Master Promissory Note (MPN) provide Ms. Espada with a complete defense to repayment of her FFEL loans under these circumstances, and entitle her to reimbursement of amounts she has already paid toward her loans, and other relief.

Notably, the Office of the Attorney General of the State of New York (OAG) has already determined that SBI systematically engaged in an illegal pattern of making false and deceptive representations to prospective students, in violation of the consumer protection provisions of New

<sup>&</sup>lt;sup>1</sup> 20 U.S.C. §§ 1082(a)(5)(6), 1087e(h).

<sup>&</sup>lt;sup>2</sup> 34 C.F.R. §§ 30.70, 682.209(g), 685.206(c).

York General Business Law sections 349 and 350. The OAG's investigation examined the consumer-oriented practices at all SBI campuses in New York state, as well as other campuses in New York operated by SBI's parent company, the Career Education Corporation (CEC). The investigation, which lasted several years, focused on SBI's misleading job placement disclosures, its deception regarding its lack of programmatic accreditation, and its failure to disclose that its graduates generally could not transfer their credits to legitimate institutions. The OAG eventually concluded that CEC violated New York consumer protection law in each of these respects. In August 2013, CEC entered into an Assurance of Discontinuance with the OAG, pursuant to which CEC agreed to make extensive changes in its business practices to remedy its violations of law, and to pay restitution to compensate for its illegal practices.<sup>3</sup>

#### I. SBI's Misconduct Toward Ms. Espada

Ms. Espada attended Sanford Brown Institute ("SBI") at the Manhattan, New York City campus from February 2005 to June 2007. SBI's sales representatives induced Ms. Espada to enroll and remain in the Diagnostic Ultrasound program by making a variety of misrepresentations or false promises about the program. Broadly, they assured Ms. Espada that the program was fully accredited, that the school would assist her in obtaining a highly-paid job in the field upon graduation, and that the credits at SBI could be transferred to programs at other schools. These promises were false. And, as a result, Ms. Espada has suffered significant injuries.

Before attending SBI, Ms. Espada worked as a Project Assistant at the Radiation Oncology Department at the NYU Medical Center.<sup>4</sup> In that role, she primarily checked in patients and gathered information from them.<sup>5</sup> She learned about SBI from one of her co-workers at NYU Medical Center, who had scheduled a campus tour and suggested that Ms. Espada come along.<sup>6</sup>

Ms. Espada and her co-worker met with two SBI representatives, who took them on a tour of the campus.<sup>7</sup> At the time, the school was undergoing renovations, but SBI's representatives suggested that the school would "look better" and be equipped with more advanced machines within a few months.<sup>8</sup> During the tour, the SBI representative also told Ms. Espada that the school was fully accredited.<sup>9</sup> The representatives informed her that, upon graduation, she would need to pass a board examination, that she would be eligible to sit for that board examination and, at that point, she would obtain a highly-paid diagnostic ultrasound job.<sup>10</sup> The representative also kept referring to the ultrasound program as a degree program, and told Ms. Espada that the course credits she received at SBI would be transferrable to other schools, including to a bachelor degree program.<sup>11</sup>

<sup>&</sup>lt;sup>3</sup> See In re Career Educ. Corp., AOD No. 13-379, Assurance of Discontinuance (Aug. 19, 2013) [attached to Declaration of Joshua Rovenger [hereinafter "Rovenger Decl."] as Ex. A.

<sup>&</sup>lt;sup>4</sup> See Affidavit of Charlene Espada [hereinafter "Espada Aff."] ¶ 6.

<sup>&</sup>lt;sup>5</sup> See Espada Aff. ¶ 6.

<sup>&</sup>lt;sup>6</sup> See id. ¶ 7.

<sup>&</sup>lt;sup>7</sup> See id. ¶ 8.

<sup>&</sup>lt;sup>8</sup> See id. ¶ 10.

<sup>&</sup>lt;sup>9</sup> See id. ¶¶ 11–12.

<sup>&</sup>lt;sup>10</sup> See id. ¶¶ 11–12.

<sup>&</sup>lt;sup>11</sup> See id. ¶ 11.

While talking with SBI's representatives, Ms. Espada indicated that she was a single mother. The representative responded that being a single mother in New York City was hard, but that her life would be better if she attended SBI and could make something out of her ultrasound degree. Indeed, the representative told Ms. Espada that her child would look up to her because of what she could achieve with the degree. The SBI official insisted that this program was the right one for her as it would lead to a successful career and guarantee her a high income. Though the representative indicated that the program would cost around \$40,000, the SBI official told her that she would make enough money after graduation that she would not regret the investment.

Based upon these various representations, Ms. Espada decided to enroll in the ultrasound program. She went to SBI's financial office and met with a member of the financial aid staff. Rather than explaining the details of the various loan documents, the staffer rushed Ms. Espada through the process and urged her to quickly sign all of the student loan paperwork. During this process, the financial aid staffer informed Ms. Espada that the federal student loans were insufficient to cover the expenses of tuition, and told Ms. Espada that she needed to take out private loans (and to have her mother co-sign those private loans). Moreover, Ms. Espada was not given the chance to select the lender of her private loans, which was Sallie Mae. In fact, she was pushed through the entire process of enrollment and financing for the program at SBI in one evening. Throughout her two years at SBI, Ms. Espada borrowed a total of approximately \$13,185 in FFEL loans and approximately \$27,189 in private loans in order to pay for tuition and living expenses.

The Diagnostic Ultrasound curriculum at SBI consisted of classroom and lab modules, as well as a half-year externship. When Ms. Espada searched for her externship, the school did not provide her with any assistance. She only obtained an externship at NYU Medical Center because she knew people in the department from her previous job at the medical center. In order to start the externship, she had to quit her previous job at NYU Medical Center; she thus gave up her only source of income. As a result, she had to move into a cheaper, basement-level apartment during the externship. She also had to ask her mom for help to pay the rent.

The feedback Ms. Espada received during the internship was not encouraging. She worked with a technician and a group of other externs from the ultrasound program at NYU Medical Center. When the technician asked the students to analyze the anatomy and physiology of the organs captured by real patient scans, she often did not know the answers, despite having finished

<sup>&</sup>lt;sup>12</sup> See id. ¶ 15.

<sup>&</sup>lt;sup>13</sup> See id. ¶ 15.

<sup>&</sup>lt;sup>14</sup> See id. ¶¶ 15–16.

<sup>&</sup>lt;sup>15</sup> See id. ¶¶ 12, 16.

<sup>&</sup>lt;sup>16</sup> See id. ¶ 17.

<sup>&</sup>lt;sup>17</sup> See id. ¶ 19.

<sup>&</sup>lt;sup>18</sup> See id. ¶ 18.

<sup>&</sup>lt;sup>19</sup> See id. ¶ 19.

<sup>&</sup>lt;sup>20</sup> See id. ¶ 20.

<sup>&</sup>lt;sup>21</sup> See id. ¶ 22.

<sup>&</sup>lt;sup>22</sup> See id. ¶ 27.

<sup>&</sup>lt;sup>23</sup> See id. ¶¶ 27–28.

<sup>&</sup>lt;sup>24</sup> See id. ¶ 29.

<sup>&</sup>lt;sup>25</sup> See id.

<sup>&</sup>lt;sup>26</sup> See id. ¶ 30.

all of the required courses in the SBI curriculum.<sup>27</sup> In stark contrast, the NYU students who had taken fewer classes at NYU were much more prepared for the technician's questions.<sup>28</sup> The technician consistently told Ms. Espada that she should have known the answers.<sup>29</sup>

To make things worse, toward the end of the externship, Ms. Espada learned that SBI's ultrasound program was not accredited by the Commission on Accreditation of Allied Health Education Programs (CAAHEP).<sup>30</sup> As a result, she was ineligible to sit for the American Registry for Diagnostic Medical Sonography (ARDMS) certification examination upon graduation. Instead, she would need another year of relevant working experience to become eligible for the test.<sup>31</sup> Concerned, Ms. Espada talked to Dr. Romeo Pastor, a professor and program director at SBI; Dr. Pastor dismissed her concerns. Dr. Pastor suggested that she could get a job, work one full year, and then take the certification exam. He told her that she had nothing to worry about.<sup>32</sup>

Unfortunately, Dr. Pastor was wrong; it was impossible to find a job in the field without having first passed the certification examination. Indeed, during her time at NYU Medical Center, the director of another ultrasound externship program (in Echocardiography) told Ms. Espada that he was initially planning to accept student externs from SBI.<sup>33</sup> However, after realizing that the SBI program lacked proper accreditation, he changed his mind.<sup>34</sup> Ms. Espada thus faced an insurmountable Catch 22: because of SBI's lack of accreditation, she could only sit for the ARDMS exam if she had job experience.<sup>35</sup> But without an ARDMS certification in hand, she could not find a job.<sup>36</sup>

Nor was SBI of any help.<sup>37</sup> To the contrary, Ms. Espada had to conduct her own job search in the field when she knew that her externship would not result in a full-time job offer.<sup>38</sup> The career office in SBI did not provide any job placement resources, or assistance with her application materials.<sup>39</sup> Moreover, while SBI representatives had promised Ms. Espada when she was touring the campus that they had a list of employers to which it had sent (and could send) its graduates, no such list existed.<sup>40</sup>

Upon graduation, Ms. Espada moved back to Florida to live with her parents because she could not pay rent for an apartment in New York City without a job.<sup>41</sup> Other than a brief stint as a

<sup>&</sup>lt;sup>27</sup> See id.

<sup>&</sup>lt;sup>28</sup> See id. ¶ 31.

<sup>&</sup>lt;sup>29</sup> See id.

<sup>&</sup>lt;sup>30</sup> See id. ¶ 32.

<sup>&</sup>lt;sup>31</sup> See id.

<sup>&</sup>lt;sup>32</sup> See id. ¶ 34.

<sup>&</sup>lt;sup>33</sup> See id. ¶ 33.

<sup>&</sup>lt;sup>34</sup> See id.

<sup>&</sup>lt;sup>35</sup> See id. ¶ 32.

<sup>&</sup>lt;sup>36</sup> See id. ¶ 35.

<sup>&</sup>lt;sup>37</sup> See id. ¶ 36.

<sup>&</sup>lt;sup>38</sup> See id. ¶¶ 36, 39.

<sup>&</sup>lt;sup>39</sup> See id. ¶ 36.

<sup>&</sup>lt;sup>40</sup> See id.

<sup>&</sup>lt;sup>41</sup> See id. ¶ 37.

a pro re nata (PRN) ultrasound technician, 42 she was unemployed. 43 Ms. Espada never got a job in sonography. 44

Furthermore, Ms. Espada only learned near the end of her program that she would not receive an associate's degree. This directly contradicted the promise that the sales representative initially made. Instead, the SBI ultrasound program only led to a certificate. <sup>45</sup> And, when Ms. Espada attempted to pursue further education in the field at the College of Central Florida, she found out that the credits she earned in SBI were not transferrable at all. <sup>46</sup>

Eventually, she gave up trying to look for jobs in the field.<sup>47</sup> She moved back to New York City and worked as an office manager at a clinic for several months.<sup>48</sup> By the time she successfully obtained a medical secretary position at Cornell Medical Center, she had already removed the experience in the SBI program from her resume.<sup>49</sup> It was too tiring and embarrassing to repeatedly explain what she had gone through.<sup>50</sup> In short, far from being an asset, the education at SBI was a costly liability.

#### II. SBI Violated Ms. Espada's Rights under New York Laws

SBI's unfair and misleading conduct toward Ms. Espada constituted an ongoing violation of New York's General Business Law § 349 (GBL). The statute prohibits "[d]eceptive acts or practice in the conduct of any business, trade, or commerce or in the furnishing of any service" in New York.<sup>51</sup> This consumer protection statute was adopted "to even the playing field" between consumers and "better funded and superiorly situated fraudulent businesses."<sup>52</sup>

"A plaintiff under [GBL] section 349 must prove three elements: first, that the challenged actor practice was consumer-oriented; second, that it was misleading in a material way; and third, the plaintiff suffered injury as a result of the deceptive act." <sup>53</sup>

There can be no question that SBI's entire interaction with Ms. Espada was "consumer oriented." New York courts have repeatedly held that companies selling post-secondary educational services engage in "consumer-oriented" conduct within the scope of section 349.<sup>54</sup> Moreover, the

<sup>&</sup>lt;sup>42</sup> Pro re nata is the latin phrase for "as needed". In medical jobs, PRNs refer to people with on-call positions, called in whenever employers such as a hospital need them to fill in and work on a variety of tasks. These positions are sometimes regarded as less desirable, as they come with little or no benefits, and they do not necessarily lead to long-term employment. See <a href="http://www.aarc.org/careers/career-advice/students-recent-grads/pro-re-nata-aka-prnis/">http://www.aarc.org/careers/career-advice/students-recent-grads/pro-re-nata-aka-prnis/</a>.

<sup>&</sup>lt;sup>43</sup> See Espada Aff. ¶ 37.

<sup>&</sup>lt;sup>44</sup> See id. ¶ 40.

<sup>&</sup>lt;sup>45</sup> See id. ¶ 3.

<sup>&</sup>lt;sup>46</sup> See id. ¶ 42.

<sup>&</sup>lt;sup>47</sup> See id.

<sup>&</sup>lt;sup>48</sup> See id.

<sup>&</sup>lt;sup>49</sup> See id. ¶ 41.

<sup>&</sup>lt;sup>50</sup> See id.

<sup>&</sup>lt;sup>51</sup> See N.Y. Gen. Bus. Law § 349(a).

<sup>52</sup> See Teller v. Bill Hayes, Ltd, 630 N.Y.S. 2d 769, 774 (2d Dep't 1995) (internal quotations omitted)/

<sup>&</sup>lt;sup>53</sup> See Stutman v. Chem. Bank, 95 N.Y.2d 24, 29 (2000).

<sup>&</sup>lt;sup>54</sup> See, e.g., Ansari v. N.Y. Univ., No. 96 Civ. 5280, 1997 WL 257473 (S.D.N.Y. May 16, 1997); Moy v. Adelphi Inst., Inc., 886 F. Supp. 696 (E.D.N.Y. 1994); Gomez-Jimenez v. N.Y. Law Sch., 956 N.Y.S.2d 54, 58 1st Dep't 2012), Enzinna v. D'Youville Col, 946 N.Y.S.2d 66 (Sup. Ct. 2010), aff's , 922 N.Y.S. 2d 729 (4th Dep't 2011); Chais v. Technical Career Insts., No. 0114949/2001, 2002 WL 34433891 (N.Y. Sup. Ct. 2002); Bevelacqua v. Brooklyn Law Sch., 975 N.Y.S.2d 365 (Sup. Ct. 2013).

existence of the OAG investigation into SBI's conduct (to which Ms. Espada was subject) and the subsequent Assurance of Discontinuance provide indisputable proof of the consumer-oriented nature of SBI's misconduct. The OAG is authorized, "in the name of and on behalf of the people of the state of New York," to act against "any person, firm, corporation or association" who "has engaged in or is about to engage in" acts proscribed by section 349.<sup>55</sup> By committing its scarce resources to investigate and prosecute SBI, the OAG necessarily determined that the conduct in question affected the public interest and consumers at large. This conduct is therefore consumer-oriented conduct within the meaning of the GBL.<sup>56</sup>

Moreover, the OAG has already made official findings that several of CEC's practices toward students and prospective students "constitute[d] repeated violations of General Business Law Article 22-A," including section 349 — i.e., these practices were "consumer-oriented," materially deceptive and misleading, and injured students.<sup>57</sup>

Three specific aspects of SBI's consumer-oriented conduct were materially misleading and injured Ms. Espada. First, SBI misrepresented and omitted crucial information about its programmatic accreditation status, which led Ms. Espada to believe that the program would permit her to sit for the necessary board exam, and that it therefore had the potential to lead to gainful employment in her field of study. Second, SBI misled Ms. Espada about her job prospects and earnings potential after graduation, and failed to provide any job or even externship placement assistance. Third, SBI gave Ms. Espada false information about the transferability of its credits, leaving her unable to pursue further education at a reputable and affordable institute of higher education without starting from scratch.

### A. SBI Violated New York's GBL by Deceiving Ms. Espada About Its Programmatic Accreditation Status

The overlap between Ms. Espada's own experience with SBI, and the OAG's findings that SBI regularly presented false and misleading information to prospective and current students concerning programmatic accreditation, compels the conclusion that SBI violated the GBL in relation to Ms. Espada.

SBI's representations to Ms. Espada about program accreditation were unquestionably false and misleading. Prior to her enrollment, the SBI representatives told her that the ultrasound program was fully accredited, leading her to believe that she would be eligible for the board exam upon graduation. However, she only found out near the end of the program that she would not be able to take the exam until she worked for one year in the field. As a result, she faced an insurmountable catch-22 situation with respect to getting her professional certification, and it was impossible for her to find gainful employment in her field of study.

<sup>&</sup>lt;sup>55</sup> N.Y. Gen. Bus. Law § 349(b).

<sup>&</sup>lt;sup>56</sup> See Vitolo v. Mentor H/S, Inc. 213 F. App'x 16 (2d Cir. 2007) (interpreting GBL § 349) (quoting Securitron Magnalock Corp. v. Schnabolk, 56 F.3d 256, 264-65 (2d Cir. 1995)).

<sup>&</sup>lt;sup>57</sup> See Assurance ¶¶ 1-43.

<sup>&</sup>lt;sup>58</sup> See Espada Aff. ¶ 11.

<sup>&</sup>lt;sup>59</sup> See id. ¶ 32.

<sup>&</sup>lt;sup>60</sup> See id. ¶ 35.

The OAG found, consistent with Ms. Espada's experience, that SBI's disclosures about programmatic accreditation were misleading, and misleading in a way that violated the GBL. According to the OAG, SBI's "graduates faced a 'Catch 22'" in that "most employers viewed certification as a requirement for employment, but graduates were ineligible for certification until they obtained one year of employment." 62

The OAG's conclusion — that SBI's misrepresentation of its programmatic accreditation violated the GBL — is well-supported by the weight of authority. Courts have unanimously held that ultrasound schools' misrepresentations about programmatic accreditation violate consumer protection statutes, and in particular, constitute materially misleading representations. For example, New Jersey's appellate court has held that a graduate of an ultrasound program stated a cause of action for the violation of a consumer protection statute when: (1) a school not accredited by CAAHEP failed to disclose that graduates could not sit for an ARDMS examination; and (2) the school's dean told a student during her course of study that "she did not need to worry about" ARDMS certification until after graduation. The court held that such "affirmative misrepresentations . . . satisf[ied] the criteria for materiality" under the relevant consumer protection statute. Similarly, a California Court of Appeal upheld a judgment for fraud against an ultrasound school director who informed students that upon completion of a non-CAAHEP-accredited program, they would be able to "obtain positions as ultrasound technicians" and be eligible to take and pass the ARDMS exam. Socres of cases are in accord.

The OAG's conclusion is also consistent with federal law regarding deceptive and unfair business practices. Specifically, the FTC's Guides for Private Vocational and Distance Education Schools provides that an institute of higher education carries out "deceptive" conduct when it "misrepresent[s], directly or indirectly, the extent or nature of . . . accreditation by an accrediting agency or association." New York courts, in turn, follow the FTC's interpretations as a persuasive guide to determine which deceptive acts and practices violate New York's GBL. 67

<sup>&</sup>lt;sup>61</sup> According to the OAG, SBI, among other CEC institutions, "Failed to adequately disclose to prospective and current students that" its health services programs, "[1] were not programmatically accredited; [2] that graduates of these unaccredited programs could not sit for certain qualifying exams typically necessary for employment upon graduation, and [3] that graduates' inability to sit for these exams could negatively affect their employment opportunities." Assurance ¶¶ 32-33. SBI's failure "to provide clear and conspicuous disclosures concerning the programmatic accreditation on status of SBI programs on its websites" constituted an additional GBL violation. *Id.* ¶¶

 $<sup>^{62}</sup>$  See id.  $\P$  32; accord S. Help Rep. 103, 106-08.

<sup>63</sup> Suarez v. E. Int'l Coll., 50 A.3d 75, 80 (N.J. Super. Ct. App. Div. 2012)

<sup>&</sup>lt;sup>64</sup> See Chen v. Instt. of Med. Educ., No. 1-11-cv205651, 2014 WL 5409153, at \*10 (Cal. Ct. App. Oct. 24, 2014).

<sup>65</sup> See, e.g., Illinois v. Alta Colls., Inc., No. 14-c-3786, 2014 WL 4377579 (N.D. Ill. Sept. 4, 2014) (denying motion to dismiss consumer protection claims based on allegations, inter alia, that school falsely informed students that it was accredited); Rodi v. S. New Eng. Sch. of Law, 389 F.3d 5, 14 (1st Cir. 2004) ("actionably misleading" for a school official to mislead a student to believe that the school could guarantee the outcome of an external accreditation process); Cullen v. Whitman Med. Corp., 188 F.R.D. 226 (E.D. Pa. 1999) (certifying consumer protection class claims brought by UDS students unable to obtain work or sit for the ARDMS exam because UDS lacked CAAHEP accreditation); Cavaliere v. Duff's Bus. Instit., 605 A.2d 397, 404 (Pa. Super. Ct. 1992) (recognizing cause of action where a "school has asserted that it is accredited or licensed . . . and it is later discovered that this is false"); Malone v. Acad. Of Court Reporting, 582 N.E. 2d 54, 58-59 (Ohio Ct. App. 1990) ("recognize[ing] . . . that an action for misrepresentation would lie for untrue or misleading statements about accreditation.")

 <sup>66 16</sup> C.F.R. § 254.3(a) (2005).
 67 See, e.g., People ex rel. Spitzer v. Applied Card Systems, Inc., 805 N.Y.S. 2d 175, 178 (3d Dep't 2005) (citing Oswego Laborers' Local 214 Pension Fund v. Marine Midland Bank, N.A., 85 N.Y. 2d 20, 26 (1995)).

### B. SBI Violated New York's GBL by Making False and Misleading Statements About Job Placement Assistance

SBI further violated the GBL when it misled Ms. Espada about the job placement assistance that the school would provide and the types of jobs that she could obtain upon graduation. Ms. Espada attended SBI because she reasonably believed that the program would help advance her career and improve her earning potential. In reality, SBI failed to provide any job or externship placement assistance that might have enabled Ms. Espada to obtain employment in her field of study.

During her visit to the SBI campus, the SBI agents promised Ms. Espada that even if the tuition at SBI was high, Ms. Espada would be able earn an amount that would justify the cost of the program. The SBI representatives assured Ms. Espada that the career office maintained a list of employers to whom the school often sent its graduates, and suggested that the school could provide effective career assistance when needed. However, not only did the education at SBI fail to result in highly-paid job, the school did not provide any help to Ms. Espada in her job or externship search. The list of employer contacts did not exist, and the school did not provide any assistance in finding potential jobs or preparing for interviews. In fact, the only externship Ms. Espada got was because of her own connections from her previous employment.

SBI's misconduct toward Ms. Espada was typical of its business model. For example, notwithstanding its lack of programmatic accreditation, at the time of Ms. Espada's enrollment, SBI's website touted as among the "Top Ten" reasons for attending SBI both: 1) "Career Placement Assistance with healthcare industry contacts to help Sanford-Brown students with professional career development and job opportunities" and 2) "Have the opportunity to gain industry-current job skills to help make you marketable and employable in the healthcare or medical field." 68

These practices were materially misleading. Ms. Espada attended SBI precisely because she reasonably believed, based on SBI's representations, that SBI's program would allow her to advance her career in the medical field. During her tenure as a student, SBI perpetuated the impression that her certificate would lead to a permanent job. But SBI's promised job placement assistance never materialized; this was (in retrospective), perhaps unsurprising, in light of the fact that SBI knew the certificate was virtually meaningless given SBI's lack of programmatic accreditation.

The OAG, moreover, has already found that similar misconduct by CEC, including at SBI campuses, violates the GBL.<sup>69</sup> As the OAG has explained, "[s]tudents choose to attend CEC and select particular programs at CEC in order to improve their employment opportunities. Accordingly," the OAG found, representations to students about job outcomes and job "placement rate[s are] an important factor in students' decision to enroll in and complete CEC programs."<sup>70</sup>

Indeed, proprietary schools such as SBI are permitted to participate in the Title IV loan program only on the condition that such institutions comply with all statutory and regulatory

<sup>&</sup>lt;sup>68</sup> See Top Ten Reasons to attend SBI New York, Sanford-Brown (Oct. 23, 2006), <a href="http://web.archive.org/web/20061023183837//http://www.sbnewyork.com/topten.asp">http://web.archive.org/web/20061023183837//http://www.sbnewyork.com/topten.asp</a>.

<sup>&</sup>lt;sup>69</sup> See Assurance ¶¶ 19 22, 43.

<sup>&</sup>lt;sup>70</sup> See id. ¶ 20.

requirements,<sup>71</sup> including that they "provide[] an eligible program of training to prepare students for gainful employment in a recognized occupation."<sup>72</sup> For that reason, federal regulations prohibit an institution of higher education from making "false, erroneous or misleading statements concerning . . . [t]he institution's plans to maintain a placement service for graduates or otherwise assist its graduates to obtain employment[, and t]he institution's knowledge about the current or likely future conditions, compensation, or employment opportunities in the industry or occupation for which the students are being prepared."<sup>73</sup>

### C. SBI Violated New York's GBL by Misleading Ms. Espada about the Transferability of SBI's Credits

Finally, SBI violated the GBL by deceiving Ms. Espada about the nature of the SBI program and the transferability of SBI's credits. During Ms. Espada's meeting with the SBI representatives, they misled her by telling her that she would earn a "degree," rather than just a "certificate." The SBI representatives also told Ms. Espada that her credits would be fully transferrable toward programs at other institutions, including for bachelor programs. Such misrepresentations — the OAG has already found — constitute violations of the GBL.<sup>74</sup>

Contrary to SBI's representations to Ms. Espada, SBI's credits were not transferrable to most public and non-profit degree granting educational institutions, because those institutions are "regionally, rather than nationally, accredited." CEC, in contrast, was nationally accredited. Thus, as the OAG has explained, "credits earned at CEC's nationally-accredited schools are generally not transferrable to public and non-profit degree-granting educational institutions." And as the OAG has found, corroborating Ms. Espada's own experience, "CEC enrollment representatives fail to adequately disclose to prospective students that credits earned at CEC's nationally-accredited programs are unlikely to be accepted by most regionally accredited public non-profit degree granting educational institutions."

Both the FTC's and the U.S. Department of Education's regulations recognize that proprietary schools engage in materially misleading conduct when they deceive students about the transferability of credits. For example, the FTC recognizes that a proprietary school acts deceptively when the school "[m]isrepresent[s] that students successfully completing a course or program of instruction can transfer the credit to an accredited institution of higher education." And a higher education institution violates the Higher Education Act when it makes "false,

<sup>&</sup>lt;sup>71</sup> See 34 C.F.R. § 668.14(a), (b)(1).

<sup>&</sup>lt;sup>72</sup> See 20 U.S.C. § 1002(b)(1)(A)(i). Each of SBI's job-placement-related deceptive practices individually – and taken as a whole – also violate the FTC's Guidelines. See 16 C.F.R. § 254.4(a)(3) (2005) (providing that it is "deceptive" for a proprietary school to "[m]isrepresent the availability of employment while the student is undergoing instruction or the role of the school in, providing or arranging for such employment"); id. § 254.4(d) ("deceptive" for a proprietary school to "misrepresent... the availability of employment after graduation from a course of training, the success that the member's graduates have realized in obtaining such employment, or the salary that the member's graduates will receive in such employment.")

<sup>&</sup>lt;sup>73</sup> See 34 C.F.R. § 668.74(b), (c).

<sup>&</sup>lt;sup>74</sup> See Assurance ¶¶ 38 40, 43.

<sup>&</sup>lt;sup>75</sup> See id. ¶ 38.

<sup>&</sup>lt;sup>76</sup> See id.

<sup>&</sup>lt;sup>77</sup> See id. ¶ 39.

<sup>&</sup>lt;sup>78</sup> See 16 C.F.R. § 254.3(a)(3) (2005).

erroneous or misleading statements concerning . . . [w]hether a student may transfer course credits earned at the institution to any other institution."<sup>79</sup>

### D. Ms. Espada Suffered Injury as a Result of SBI's Materially Misleading and Deceptive Acts

First, based on SBI's misrepresentations<sup>80</sup>, Ms. Espada enrolled in SBI, and took on a total of \$13,185 in FFEL loans in 2005 and 2006. Ms. Espada's federal loans have since ballooned to an outstanding balance of \$16,306. Second, in addition to federal loans, Ms. Espada also had to take out private loans to cover tuition and living expenses, and had to ask her mother to co-sign the private loans. With interest, the private loans now have an outstanding balance of \$61,190. Because Ms. Espada was unable to obtain a job in the field, she was unable to pay back her private loans; she defaulted on her private loans in 2008.

Furthermore, through its misrepresentations and omissions, SBI induced Ms. Espada to enroll in its program rather than an accredited program. As a result, she missed the chance to obtain a job in the diagnostic ultrasound field (and thus to improve her earning capacity and pursue a career in this field). While SBI was enriched by the disbursed money, Ms. Espada wasted a valuable period in her life, and was left with a considerable amount of debt. Had SBI not lured Ms. Espada into its unscrupulous program, she could have invested her time in a course of study at an accredited institution. This non-pecuniary harm caused by SBI's illegal practices, is another form of injury under New York law.<sup>81</sup>

Ms. Espada has suffered great loss because of SBI's conduct, and her degree is practically worthless. The difference between what she was promised and what she actually obtained as a result of attending SBI is cognizable under the GBL.

### III. Ms. Espada Has a Complete Defense to the Repayment of Her FFEL Loans

SBI lured Ms. Espada into enrolling on false pretenses; prolonged her enrollment through repeated material misrepresentations; and left her with a worthless certificate. Under federal law and the terms of her MPN, and given SBI's relationship with the lender for Ms. Espada's FFEL loans, Ms. Espada has a complete defense to the repayment of her FFEL loans based on SBI's violations of New York law.

### A. Federal Regulations and the Mastery Promissory Note Establish Ms. Espada's Right to a Defense to Repayment Based on SBI's Misconduct

For decades, the Department has recognized the Secretary's "long-standing authority to relieve [a] borrower of his or her obligation to repay a loan on the basis of an act or omission of the borrower's school." Consistent with that authority, Congress also squarely contemplated

<sup>&</sup>lt;sup>79</sup> See 34 C.F.R. § 668.72(b)(1).

<sup>&</sup>lt;sup>80</sup> Although "reliance is not an element of a [GBL] section 349 claim," *see Stutman*, 95 N.Y.2d at 29, the fact that Ms. Espada did rely on SBI's misrepresentations establishes that in her case, SBI's "material deceptive act[s]' caused [her] injury," *see id.* Other students may be able to establish causation and injury under the GBL, and accordingly, defenses to repayment, notwithstanding their lack of reliance.

<sup>&</sup>lt;sup>81</sup> See Stutman, 95 N.Y.2d at 29 (both pecuniary and non-pecuniary harm satisfy the GBL's injury requirement).

<sup>82</sup> See 60 Fed. Reg. 37,768, 37,769 (July 21, 1995) (quoting 59 Fed. Reg. 42,646, 42,649 (Aug. 18, 1994))

that under these circumstances, borrowers such as Ms. Espada would not be required to repay their FFEL loans. Pursuant to the Higher Education Amendments of 1992, "Congress . . . directed the Secretary to develop a 'Common Guaranteed Student Loan Application Form and Promissory Note' specifying the contractual terms governing [FFEL] student loans, and to study the possibility of permitting students to raise fraud-based state law defenses against repayment of student loans." Directly in response to Congress's directive, "the Secretary prepared a common promissory note and included in it a provision modeled on the FTC Holder Rule that was directed specifically at lenders affiliated with for-profit schools." That promissory note provides: "If this loan is made by the school, or if the proceeds of this loan are used to pay tuition and charges of a for-profit school that refers applicants to the lender, or that is affiliated with the lender by common control, contract or business arrangement, any holder of this Note is subject to all claims and defenses which I could assert against the School."

Federal regulations codify this Master Promissory Note language and provide that any entity holding a [FFEL] loan is subject to all claims and defenses that the borrower could assert against the school with respect to that loan if—

- (1) The loan was made by the school or a school-affiliated organization;
- (2) The lender who made the loan provided an improper inducement, as described in paragraph (5)(i) of the definition of Lender in § 682.200(b), to the school or any other party in connection with the making of the loan;
- (3) The school refers borrowers to the lender; or
- (4) The school is affiliated with the lender by common control, contract, or business arrangement.<sup>86</sup>

Federal law and regulations governing defenses to repayment of Direct Loans based on schools' violations of state or federal law also inform the availability of a defense to Ms. Espada's repayment of her FFEL loans under these circumstances. And the Secretary has confirmed that a Direct Loan borrower may assert a defense to repayment even when the loan is not delinquent. In a letter to several Senators, including Elizabeth Warren, dated August 4, 2014, concerning Corinthian Colleges, Secretary Duncan wrote, [A] borrower who is not in default can also assert a claim that the loan is not legally enforceable on the basis of a claim against the school. To do so, the borrower should present the claim to the servicer handling the Direct Loan for the Department."88 As thoroughly described above, Ms. Espada has demonstrated the requisite

<sup>(</sup>discussing FFELP loans).

<sup>83</sup> See Armstrong v. Accrediting Council for Continuing Educ. & Training, Inc., 168 F.3d 1362, 1365 (D.C. Cir. 1999) (citing Pub. L. No. 102-325)); see also 60 Fed. Reg. 37,768, 37,769.

<sup>84</sup> See Armstrong, 168 F.3d at 1365.

<sup>85</sup> See "Application and Promissory Note," subsection "Governing Law and Notices" (attachment to

<sup>&</sup>quot;Dear Colleague" letter (Apr. 16, 1993)) (emphasis added) [Rovenger Decl. Ex. L].

<sup>&</sup>lt;sup>86</sup> See 34 C.F.R. § 682.209(g); see also Letter from Acting Asst. Sec'y Whitehead to Congressman Stephen Solarz (May 19, 1988) (explaining the Department's longstanding position that even before the 1992 Higher Education Act amendments).

<sup>&</sup>lt;sup>87</sup> See 20 U.S.C § 1087e(h); 34 C.F.R. § 685.206(c).

<sup>&</sup>lt;sup>88</sup> Letter from Sec'y Duncan to Sen. Warren, at 4 (Aug. 4, 2014). The Direct Loan regulations are also persuasive given that in other contexts, the Secretary has explained the absence of a regulation under the FFEL loan program does not mean that FFEL loans are not subject to state law defenses to repayment. See 71 Fed. Reg. 45,666, 45,676–77 (Aug. 9, 2006) (discussing identify theft false certification

misconduct by SBI that entitles her to a defense to the repayment of her federal loans.<sup>89</sup> The affidavits of Ms. Espada and her counsel, and the exhibits thereto, including the Assurance of Discontinuance between OAG and CEC, all point unmistakably to SBI's conduct that renders her FFEL loans unenforceable.

As the Department has recognized, a "borrower is not required to sue or obtain a judgment against [a] school in order to assert [a] claim against the school as a defense to repayment." Even so, Ms. Espada's claims are all the stronger given the OAG's definitive findings regarding CEC's misconduct. The Department has also explained that a "borrower or class of borrowers who obtain a judgment against a school upholding a claim can more readily establish that claim as a defense to repayment." Here, the Assurance stands in lieu of a judgment, and represents the OAG's determination — and CEC's acquiescence to that determination — that CEC had violated New York law. 92

### B. CEC's Relationship with Sallie Mae Entitles Ms. Espada to Invoke the Holder Rule

As set forth above, there are four independent scenarios under which a FFEL borrower such as Ms. Espada is entitled, under federal law and the Master Promissory Note, to assert, against any current loan holder, a claim that the borrower could assert directly against the school. <sup>93</sup> Each of those four scenarios is satisfied here.

Most evidently, SBI "referred [Ms. Espada] to the lender" of her FFEL loans Sallie Mae, pursuant to a preferred lender relationship. 94

As stated in her affidavit, when Ms. Espada filled out her financial aid paperwork, SBI chose the FFEL lender for Ms. Espada, and did not permit her any opportunity to select the lender.

discharge). Moreover, the Department has explained that the "Direct Loan regulations are intended to ensure that institutions participating in the FFEL and Direct Loan programs have a similar potential liability." See 60 Fed. Reg. 37,768, 37,769.

<sup>&</sup>lt;sup>89</sup> See 34 C.F.R. § 682.209(g); 34 C.F.R. § 685.206(c).

<sup>&</sup>lt;sup>90</sup> Letter from Sec'y Duncan to Sen. Warren, at 4 (Aug. 4, 2014).

<sup>91</sup> Id

<sup>92</sup> New York decisional law supports the proposition that, even absent an express admission of wrongdoing, a duly executed Assurance of Discontinuance serves to prove, "as a matter of law," that acts set forth in the AOD constitute violations of the law. Geiger v. Town of Greece, No. 07 Civ. 6066, 2007 WL 4232717, at \*6 (W.D.N.Y. Sept. 4, 2007); see also Millenium Partners, L.P. v. Select Ins. Co., 24 Misc. 3d 212, 218 (Sup. Ct. N.Y. Cty. 2009) (finding AOD not "susceptible to any other interpretation" than that the defendant violated the law in question). The very authority of the OAG to enter into the Assurance with CEC is predicated on the conduct identified, and in the future restrained, being illegal. The OAG is authorized by New York Executive Law, in lieu of prosecuting a civil action or proceeding as authorized by any law of the state, to "accept an assurance of discontinuance of any act or practice in violation of such law from any person engaged or who has engaged in any such act or practice." N.Y. Exec. Law § 63(15) (emphasis added). Although CEC was not required to concede its liability under the AOD, see Assurance p. 14 (setting forth that CEC "neither admits nor denies OAG's Findings"), CEC agreed not to challenge, contest, or otherwise contradict that the OAG's findings were supported by the evidence, see id. p. 39 (preventing CEC from "denying, directly or indirectly, the propriety of this Assurance or expressing the view that this Assurance is without factual basis"). <sup>93</sup> See 34 C.F.R. § 682.209(g).

<sup>&</sup>lt;sup>94</sup> See id. § 682.209(g)(3); FFELP Federal Stafford Loan MPN [Rovenger Decl. Ex. N].

And as the Department has unambiguously explained — consistent with the plain text of the regulation — "the Holder Rule applies where a school recommends a particular lender." Moreover, the safe harbor provision that may be available in some situations, when a "lender has a good-faith belief that [there was] no recommendation" by the school of a particular lender, has no applicability here. As the Department has also explained, "a lender that sends the school promotional material regarding its lending activity would have good reason to believe that loan applications it receives from that school were the result of school recommendation," and therefore no "good-faith belief" that no school recommendation occurred. The following facts eliminate any possibility that Sallie Mae could have such a good-faith belief.

Around the time that SBI chose Sallie Mae as the lender for Ms. Espada's loans, Sallie Mae widely touted that its "sales force, which works with financial aid administrators on a daily basis, [was] the largest in the industry," and that schools' "financial aid office[s]" were Sallie Mae's "primary marketing point-of-contact" for its lending activity, especially at "for-profit schools."98 Unsurprisingly, given Sallie Mae's aggressive marketing activity, CEC's schools included Sallie Mae on their preferred lender list. In fact, in 2007, following an investigation of CEC's and other institutions' lending practices, the OAG and the Office of the Illinois Attorney General jointly determined that Sallie Mae and another lender had paid more than \$21,000 to CEC, while those lenders were on CEC's preferred lender list, in violation of New York's GBL and Illinois consumer protection statutes. 99 The Attorneys General explained that CEC's misconduct, by accepting Sallie Mae's donation, came amidst "industry-wide" misconduct involving schools "neglect[ing] to make clear that borrowers have a right to select the Stafford Loan . . . lender of their choice." 100 Similarly, CEC soon thereafter acknowledged that the "majority of non-recourse private loans received by" CEC students in 2005 to 2007 "were provided by" Sallie Mae. 101 Nor was CEC's preferred-lender-relationship misconduct isolated to New York and Illinois. The Bureau of Consumer Protection of the Office of Attorney General in Pennsylvania, for example, also determined that another of CEC's campuses improperly used a preferred lender list, and among other consumer protection violations, "rushed students through the loan financing process."102 Given Sallie Mae's status as a preferred lender, its sophisticated marketing campaign

<sup>&</sup>lt;sup>95</sup> U.S. Dep't of Educ., Overview: Federal Trade Commission (FTC) Holder Rule, at 3 (July 2, 1993) [hereinafter "Overview: Holder Rule"] [Rovenger Aff., Ex. O].

<sup>&</sup>lt;sup>96</sup> See id.

<sup>&</sup>lt;sup>97</sup> See id.

<sup>&</sup>lt;sup>98</sup> See SLM Corp., Annual Report 12 (10-K) (Mar. 1, 2007), available at http://www.sec.gov/Archives/edgar/data/1032033/000095013307000881/w30676e10vk.htm. Sallie Mae pointed to the fact that its "FFELP and private originations at for-profit schools have grown faster than at traditional higher education schools due to enrollment trends as well as [its] increased market share of lending to these institutions." *Id*.

<sup>&</sup>lt;sup>99</sup> In re Career Educ. Corp., Agreement on Code of Conduct ¶ 14 (Apr. 16, 2007), available at http://www.illinoisattorneygeneral.gov/pressroom/2007\_04/Agreement%20CEC%20Final.pdf [Rovenger Decl. Ex. P]; Ill. Att'y Gen., Madigan Announces Student Loan Agreements – Schools to Adopt New College Code of Conduct (Apr. 23, 2007),

http://www.illinoisattorneygeneral.gov/pressroom/2007\_04/20070423.html [Rovenger Decl. Ex. Q] <sup>100</sup> Agreement on Code of Conduct ¶ 8.

<sup>&</sup>lt;sup>101</sup> See Career Educ. Corp., Annual Report 20 (Form 10-K) (Feb. 28, 2008).

<sup>102</sup> See id. at 108; PA Attorney General Corbett Announces \$200,000 Settlement in Lehigh Valley College Probe; Funds Will Support New Statewide Education Program for Consumer Credit Issues (Feb. 20, 2008), http://www.prnewswire.com/news-releases/pa-attorney-general-corbett-announces-200000-settlement-in-lehigh-valley-college-probe-funds-will-support-new-statewide-education-program-forconsumer-

to schools including CEC, and its payments to CEC, it would strain credulity that Sallie Mae "had no direct communication with" CEC "about loan availability," such that Sallie Mae could have a "good-faith belief" that the loan applications it received from CEC on behalf of Ms. Espada and other applicants "were not the result of a school recommendation." <sup>103</sup>

Moreover, in light of the well-documented business relationship between CEC and Sallie Mae, Ms. Espada satisfies each of the other three independent avenues for invoking the Holder Rule. First, given Sallie Mae's donations to CEC around the time SBI chose Sallie Mae as Ms. Espada's lender, Sallie Mae "provided an improper inducement . . . to the school." Second, for the same reasons, SBI and Ms. Espada's lender were "affiliated . . . by . . . business arrangement." Finally, on the same facts, Sallie Mae constitutes a "school-affiliated organization," such that Ms. Espada's FFEL loans were "made by . . . a school-affiliated organization."

Ms. Espada has satisfied each of the four independent criteria of a school-lender affiliation, as a prerequisite to invoking the provision in her note and in federal regulations providing her a defense. SBI's misconduct therefore stands as a bar to the enforceability of her FFEL loans.

#### IV. Conclusion

For the foregoing reasons, Ms. Espada has established and corroborated causes of action against SBI for its numerous GBL violations. She accordingly requests that, in accordance with federal law and the terms of her Master Promissory Note, Navient and/or the Department recognize her complete defense to the repayment of her student loans, and immediately and permanently cease any attempt to collect on these loan obligations. Ms. Espada further requests that Navient and/or the Department: reimburse her for amounts already paid (voluntarily or involuntarily) towards these unenforceable and invalid student loans; restore her ability to receive federal student aid; and remove any negative reports associated with her SBI student loans from the reports of any consumer credit reporting agency. Finally, Ms. Espada requests that the Department initiate proceedings against CEC to recoup amounts nullified under her loan obligations as a consequence of this request.

Thank you for your attention to this matter. Should you have any questions, please contact me.

Sincerely,

credit-issues-57034552.html [Rovenger Decl. Ex. R].

<sup>&</sup>lt;sup>103</sup> Cf. Overview: Holder Rule, at 3.

<sup>&</sup>lt;sup>104</sup> See 34 C.F.R. § 682.209(g)(2).

<sup>&</sup>lt;sup>105</sup> *Id.* § 682.209(g)(4).

<sup>&</sup>lt;sup>106</sup> See id. § 682.209(g)(1).

Joshua Rovenger

irovenger@law.harvard.edu 617-390-2739

122 Boylston Street Jamaica Plain, MA 02130

#### Affidavit of Charlene Espada

- I submit this Affidavit in support of my asserted defense to repayment of my student loans, obtained to pay for my attendance at Sanford-Brown Institute, New York, New York ("SBI").
- 2. I was born on June 28th, 1979. I currently live at
- I attended SBI from February 2005 to June 2007, and graduated with a certificate in Diagnostic Ultrasound.
- 4. I paid for my attendance at SBI with a combination of federal and private loans. I borrowed approximately \$13,185 in Federal FFEL loans and approximately \$27,189 in private loans.
- I also took out a considerable additional amount in private student loans. To the best of my knowledge, I borrowed those private loans through Sallie Mae.

#### The Enrollment Process

- Before attending SBI, I was a project assistant at the radiation oncology department in the NYU Medical Center. My duties included checking in patients and gathering their basic information.
- 7. One of my co-workers, a medical assistant, told me one day that she had made an appointment with SBI representatives to see the school and the programs it offered. She suggested that we could go together. I had not heard of the school before so I went to the school visit with my co-worker to learn about it.
- 8. We met with two representatives from the school, who called themselves "advisors", and provided us with an introduction of the school and took us on a tour of the campus, which was just in one office building in downtown Manhattan near the Union Square.

- 9. I remember walking through a floor with all the classrooms, after which we toured the labs and met some current students who were working in a lab.
- 10. When I checked out the equipment in the labs, I recognized the ultrasound machines, as they were the same ones used in the NYU Medical Center. I knew that these machines are really expensive, and seeing 6-8 of them in the lab, I thought that the school appeared financially well-off and professional. While part of the school was still undergoing renovation, the advisors said that the school would be better equipped in a few months.
- 11. During their introduction of the school, the advisors told us that SBI was fully accredited.

  Also, the representatives kept referring to the ultrasound program as a degree program, which lead me to believe that I would receive an associate degree from SBI. In addition, they said that that the course credits we received from SBI would be transferrable to other schools, including to a bachelor degree in the future.
- 12. The advisors said that the program could be pricey, as the overall cost of attendance was about \$40,000, but I would make a lot of money after I graduate and pass the board exam.
- 13. They promised that in order to help students find jobs once they graduate, SBI provided great job placement assistance. More specifically, they mentioned that the school had a contact list of employers to whom they often sent their graduates.
- 14. Everything they told me was a lie, but at the time I was very young and naïve, so I believed what they were telling me.
- 15. In hindsight, the advisors were very unprofessional. They were like salesmen who used all kinds of sales tactics. They knew that I was a single mom, so they said that being a single mom in a city as expensive as New York City could be hard, but my life would be much better if I get a degree from SBI and use it to earn more money. They suggested that, more

- importantly, I would want to be successful so that my daughter can look up to me in the future.
- 16. The advisors were very adamant in insisting that the program was definitely the right one for me, and that I would never regret it. I remember feeling almost obligated to attend the school at that moment.
- 17. Then we went to the financial office, where a female staff directed me to complete the forms for a financial aid package.
- 18. In addition to getting Federal student loans, I had to apply for private loans to pay for the school. The financial officer also told me that I did not qualify for private loans on my own, so I had to ask my mom to be the co-signer on the loans.
- 19. I remember feeling pressed for time, and the financial officer just told me to sign so much paperwork to a point that I did not know what I was signing. SBI did not give me any opportunity to select the lender for my private loans. I ended up having Sallie Mae as the lender of my private loans.
- 20. My co-worker and I went through the whole process of enrollment and financing that evening.
- 21. I enrolled in the evening program so that I could still work while attending the school. I also completed some modules in weekend classes. The school provided a very flexible schedule so that people could attend while working.

#### Classroom and Externship Experience

22. The curriculum at SBI consisted of classroom modules, lab sessions, and a final externship that usually lasts for half a year.

- 23. I remember that there were only 4 students in my first class. The professor constantly fell asleep in class.
- 24. I asked to switch to a different professor in my next module. I had Dr. Romeo Pastor the next semester, who was also a program director at the school.
- 25. Dr. Pastor wanted us to refer to him as a doctor because he was a doctor back in the Philippines, but not in the US. He often told us about his life in the Philippines.
- 26. The classes at SBI were not challenging at all. The professor would tell us the questions on the exams before they occurred so that we could do well.
- 27. I did my externship at the end of the SBI program at NYU medical center, from January to June 2007. SBI did not place me in any externship program. On the contrary, the only reason I got my externship at NYU was because I had already worked there before, and therefore I knew people in the department.
- 28. As far as I know, there had never been any students from the SBI Diagnostic Ultrasound program getting the externship at NYU.
- 29. I had to quit my clerical job at NYU medical center before starting the externship, and thus I lost my source of income at the time. During the externship, I had to leave my daughter with my mom in Florida, and move into a basement apartment in New York City to cut my living expenses as much as possible. I did not get a job offer from the NYU externship.
- 30. The externs worked on real patient cases at NYU, usually with one ultrasound technician supervising two to three externs. The technician often asked us to identify the anatomy and physiology of the organs captured by the patients' scans. I often did not know the answer.
- 31. I realized that the students from the similar program at NYU were so much better that it was embarrassing to me. Unlike me, they had not yet finished their courses, but they could

- give adequate answers to the technician. The technician told me many times that since I had gone through all my classes, I really should knew better.
- 32. It was also during my externship that I realized that the school was not accredited. Around April 2007, I checked out the ARDMS website for information on the board exam, and found out that the program at SBI lacked accreditation. As a result, I was not eligible for the board exam upon graduation. I needed to have another full year of work experience in the field to be eligible.
- 33. Also, a program director at NYU told me about SBI's lack of accreditation. He was in charge of externship in the Echocardiography department, and he was initially planning to accept student externs from SBI. However, after realizing that the school lacked proper accreditation, he dropped the plan.
- 34. I talked to Dr. Romeo Pastor about my concerns with the eligibility to take the board exam. Dr. Pastor dismissed my concerns, and said that I could just go get a job, work one full year, and then take the certification exam. He said that there was nothing worth worrying about.
- 35. In theory I could take the board exam and get my license after working for another year, but nobody would hire me without a license.
- 36. SBI never placed me at an actual job. I contacted the career office, but the office did not provide any job placement resources. I do not think that the career office had the employer contact list that the school representatives mentioned during our school tour.

#### Hardship after SBI

37. Without a job, I could not afford to live in New York City, so I moved to Florida to live with my parents after the program ended in June 2007.

- 38. At first I got accepted as a pro re nata (PRN) ultrasound technician at a hospital in Florida and underwent the training. As a PRN, I was supposed to work as needed, but they stopped calling me for the job after less than a handful of times. Then I was unemployed for two to three months, and I decided to move back to New York to live with a relative while looking for jobs.
- 39. With my own effort, I managed to get 3 interviews around that time: 2 in Orlando, Florida, and 1 in Bronx. However, when the employers saw the SBI name on my resume, they all recognized that the school was not a good, accredited one in the field. I did not get any offers from them.
- 40. Eventually I gave up looking for sonography jobs. I worked as an office manager at a clinic for several months before getting a medical secretary position at Cornell Medical Center.
- 41. I decided to remove SBI from her resume after several interviews. I was tired and embarrassed to explain to potential employers repeatedly what I had gone through at and after SBI, and why I had to give up on sonography completely. I did not have SBI on my resume when I got the job at Cornell Medical Center.
- 42. When I went back to school for a degree in nursing in 2009, I tried to have my SBI course credits transferred to the College of Central Florida. However, the credits were not transferrable.
- 43. The lender of my student loans, Sallie Mae, started harassing me 6 months after I graduated, at the end of 2007, to ask for payment.
- 44. I needed to pay more than \$700 a month while I was living from check to check. I could not afford the payment, so I tried to negotiate a smaller monthly payment amount, but Sallie Mae refused to work with me.

- 45. The customer agent was very hostile. Even when I told her about my situation, she would not budge and still demanded the same amount. I remember her saying "sorry, but you have to get together with your cosigner and discuss your payment".
- 46. Sallie Mae called me and my mom to demand payment every single day. I had to cancel my previous cellphone number to avoid the harassment, although they eventually found me anyway.
- 47. I had no choice but to let my loans go to default in early 2008.
- 48. Eventually in 2015, when Navient started to contact me, I set up a payment arrangement with Navient so that I could pay \$275 a month. However, Navient sent me a letter recently saying that they are going to deduct \$667 a month from my account starting at the end of March 2018, as my required monthly payment has increased.
- 49. I currently owe about \$16,306 in federal loans, and about \$61,190 in private loans. My federal loans are in deferment.
- 50. My loans from SBI are all serviced by Navient.
- 51. The debt from SBI has ruined my credits. The highest amount of credit I have right now is a car loan of about \$15,000. Every single credit card I have had started with a credit line of \$200-250. I tried very hard to build up my credit history with Capital One, making timely payment almost every month. Now my highest credit line on a card is \$2,200.
- 52. Despite my continued effort to build up credit, my credit score has never been above low 600s. It was mostly in the 500s throughout these years.
- 53. Looking back, I cannot believe how expensive the SBI program was. It was not fair that they told all the lies to me for their profit. I feel defeated and violated.

54. Later on I heard of New York State's investigation into SBI and that the school has shut

down. However, I have not heard about the restitution fund until 2018.

55. I am a single mom trying to make a life for myself. I sacrificed, put in time and effort. I

wanted to make something out of this program, but instead I have to live with this financial

black cloud and I am struggling to make payments.

56. I am currently living with my parents as I am attending school and I cannot afford my own

apartment because of my monthly student loan payments. It has always been a choice for

me between paying down my student loans and getting my own place to live. I still have a

dream of becoming a homeowner one day.

57. I am still very determined to further my medical career. I have been taking part-time classes

in Florida, and I have been an LPN since 2011. I drive to St. Petersburg, Florida, twice a

week attending a part-time bridge program from LPN to RN, and I am on track to get an

associate degree in June of next year.

Signed under penalties of perjury

Charlene Espada

Date: 81418

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#### DECLARATION OF JOSHUA D. ROVENGER

I, Joshua Rovenger, upon my personal knowledge, and in accordance with 28 U.S.C. § 1746, hereby declare as follows:

- 1. I am attorney at the Harvard Legal Service Center's Project on Predatory Student Lending. We represent Ms. Espada in connection with her student loans.
- 2. Exhibit A, is a true and correct copy of the Assurance of Discontinuance dated August 19, 2013, between the Office of the Attorney General of the State of New York and Career Education Corporation.
- 3. Exhibit B, is a true and correct copy of "SPI Requirement and General Prerequisites."
- 4. Exhibit C is a true and correct copy of a summary of Ms. Espada's federal loan disbursal history, from the National Student Loan Data System.
- 5. Exhibit D is a true and correct copy of an archived page from Sanford-Brown's website titled "Sanford-Brown Career Training Programs Accreditation and Certification," and dated April 2, 2010.
- 6. Exhibit E is a true and correct copy of an archived page from Sanford-Brown's website titled "Sanford-Brown Career Training Programs Accreditation and Certification," and dated January 11, 2011.
- 7. Exhibit F is a true and correct copy of an archived page from Sanford-Brown's website titled "Sanford-Brown Career Training Programs Accreditation & Licensure" and dated November 6, 2013.
- 8. Exhibit G is a true and correct copy of an archived page from Sanford-Brown's website titled "Cardiovascular Technology Training at Sanford Brown NY" and dated October 23, 2006.
- 9. Exhibit H is a true and correct copy of an archived page from Sanford-Brown's website titled "Non-Invasive Cardiovascular Technology Training New York, NY" dated August 17, 2018.
- 10. Exhibit I is a true and correct copy of an archived page from Sanford-Brown's website titled "Non-Invasive Cardiovascular Technology" dated March 19, 2008.

- 11. Exhibit J is a true and correct redacted copy of a document titled "Accreditation/Certification Information" dated June 26, 2006, for a student at Sanford Brown from Career Education Corporation's Compliance and Ethics Department.
- 12. Exhibit K is a true and correct copy of an archived page from Sanford-Brown's website titled "Top Ten Reasons to Study at SBI" and dated October 23, 2006.
- 13. Exhibit L is a true and correct copy of a "Dear Colleague" letter dated April 16, 1993, from Robert W. Evans, Director, Division of Policy Development, U.S. Department of Education.
- 14. Exhibit M is a true and correct copy of a letter dated May 19, 1988 from Acting Assistant Secretary Kenneth D. Whitehead, U.S. Department of Education, to U.S. Representative Stephen J. Soalrz.
- 15. Exhibit N is a true and correct redacted copy of the first page of a FFELP Federal Stafford Loan Master Promissory Note dated July 8, 2006.
- 16. Exhibit O is a true and correct copy of a U.S. Department of Education document entitled "Overview: Federal Trade Commission (FTC) Holder Rule," dated July 2, 1993.
- 17. Exhibit P is a true and correct copy of the Agreement on Code of Conduct dated April 16, 2007, between the Office of the Attorney General of the State of New York and Career Education Corporation.
- 18. Exhibit Q is a true and correct copy of an April 23, 2007 document titled "Madigan Announces Student Loan Agreements Schools to Adopt New College Code of Conduct."
- 19. Exhibit R is a true and correct copy of a February 20, 2008 document titled "PA Attorney General Corbett Announces \$200,000 Settlement in Lehigh Valley College Probe; Funds Will Support New Statewide Education Program for Consumer Credit Issues."

Dated: August 15, 2018	
Boston, Massachusetts	/s Joshua D. Rovenger
	Joshua D. Rovenger

## Exhibit A

ATTORNEY GENERAL OF THE STATE OF NEW YORK BUREAU OF CONSUMER FRAUDS & PROTECTION

In the Matter of the Investigation by Eric T. Schneiderman, Attorney General of New York, of

AOD No. 13-379

CAREER EDUCATION CORPORATION,

Respondent.

The Office of the Attorney General of the State of New York ("OAG") has conducted an investigation, pursuant to Executive Law § 63(12) and General Business Law ("GBL") Article 22-A, into certain business practices of Career Education Corporation ("CEC"). This Assurance of Discontinuance ("Assurance") contains the findings of the OAG's investigation and the relief agreed to by the OAG and CEC (collectively referred to hereinafter as the "parties").

#### **FINDINGS**

- CEC is a publicly-traded Delaware corporation with principal offices located at 231 N. Martingale Rd., Schaumburg, Illinois, 60173.
- 2. In 2012, CEC had over 90 campuses throughout the country and internationally and offered educational programs to over 116,000 students worldwide in a range of career-oriented disciplines. Currently, CEC has approximately 75 campuses and student enrollment of approximately 75,000. CEC is organized into six segments or "strategic business units" ("SBUs"): university, culinary arts, health care education, art and design, international, and transitional schools.
- 3. CEC operates seven brick-and-mortar campuses in New York State and two online institutions outside of New York State that enroll New York students. The New York brick-and-mortar campuses include three Sanford-Brown Institute ("SBI")

campuses, one SBI-affiliate campus, and three Briarcliffe campuses. These campuses offer non-degree certificate programs and associate's and bachelor's degrees. The SBI and Briarcliffe campuses offer campus-based and online programs. CEC also operates online institutions outside of New York State that enroll New York residents. CEC's online institutions with material enrollments of New York residents are American InterContinental University ("AIU") and Colorado Technical University ("CTU").

- 4. The SBI campuses are located at: 711 Stewart Avenue, Garden City, New York; 120 East 16<sup>th</sup> Street, New York, New York; and 333 Westchester Avenue, White Plains, New York. The SBI-affiliate campus is located at 320 South Service Road, Melville, New York. The Briarcliff campuses are located at: 1055 Stewart Avenue, Bethpage, New York; 225 West Main Street, Patchogue, New York; and 30-30 Thomson Avenue, Long Island City, Queens, New York.
- 5. For the period of July 2009 through May 2011, there were approximately 11,000 students enrolled in the brick-and-mortar campuses in New York and approximately 8,800 New Yorkers enrolled in the online institutions.
- 6. CEC's SBI campuses in New York are nationally accredited by the Accrediting Council for Independent Colleges and Schools ("ACICS"). Briarcliffe College is regionally accredited by the Middle States Association of Colleges and Schools ("MSACS"). AIU and CTU are regionally accredited by the Higher Learning Commission ("HLC"). In addition, certain programs offered by CEC's schools were or are accredited by programmatic accreditors, including the Accrediting Bureau of Health Education Schools ("ABHES") and the Commission on Accreditation of Allied Health Education Programs ("CAAHEP").

- 7. Educational institutions are required to maintain institutional accreditation status with an accreditor recognized by the U.S. Department of Education in order to be eligible to receive federal financial aid, including federal grants and federally guaranteed student loans. Some accrediting agencies develop criteria for schools to employ in calculating and reporting an annual placement rate, the rate at which graduates of the programs are placed in employment.
- 8. ACICS requires ACICS-accredited schools to: (a) report placement rates annually to ACICS; (b) disclose placement rate information to students; and (c) for the period of 2008 through 2010, maintain a baseline placement rate of 65%. Schools that do not meet ACICS' baseline placement rate are subject to heightened monitoring and reporting and, if they do not meet such standards within a certain period of time, could lose their accreditation.
- 9. ABHES requires ABHES-accredited programs to: (a) report placement numbers annually; (b) disclose placement rates to students, and (c) maintain a baseline placement rate of 70% in accredited Medical Assistant programs. Like the ACICS-accredited schools, programs that do not meet ABHES' baseline placement rate are also subject to heightened monitoring and reporting, and, if they do not meet such standards, could lose their accreditation.
- 10. CAAHEP requires CAAHEP-programs to: (a) report placement numbers annually; (b) disclose placement rates to students; and (c) maintain a baseline placement rate of 75% in accredited Diagnostic Medical Ultrasound programs, 70% in accredited Cardiovascular Technology programs, and 80% in accredited Surgical Technology programs. Programs that do not meet CAAHEP's baseline placement rate are also subject

to heightened monitoring and reporting and, if they do not meet such standards, could lose accreditation.

- 11. Neither MSACS nor HLC requires schools to calculate, report, or disclose placement rates, and neither imposes a minimum requirement for placement rates.
- 12. From fall 2008 through spring 2011, certain CEC employees improperly counted graduates as "placed", which inflated CEC's placement rates at CEC's New York schools. As a result, CEC provided inaccurate and inflated placement rates to prospective and then current students. In addition, CEC reported inaccurate and inflated placement rate data and placement rates to CEC's accrediting agencies and to the New York State Department of Education's Bureau of Proprietary School Supervision for these schools.
- 13. Some CEC Career Services employees used several methods to improperly count graduates as "placed", which inflated placement rates. First, certain CEC Career Services employees counted certain CEC graduates of health care services programs as "placed" based on these graduates' employment at single one-day health fairs, including fairs initiated at CEC's request for the purpose of inflating placement rates. Second, certain CEC Career Services employees mischaracterized certain CEC graduates' job duties in order to improperly count such students as "placed" in the field in which the student trained or a related field, when in fact the graduates' employment was neither in the field in which the graduate was trained nor in a field related to their field of study.
- 14. CEC set annual goals to meet the accreditors' baseline placement rate requirements at each CEC institution. CEC school Presidents, Career Services Directors, and other Career Services employees received bonuses based in part upon whether such baseline placement rate requirements were met. Thus, these employees had financial incentives to meet the placement rate goals set by CEC.

#### A. Deceptive Practices Related to Calculation of Placement Rates

- (i) Counting Employment at One-day Health Fairs As "Placements"
- until a graduate had completed either three or five days of employment before verifying that graduate's employment for purposes of calculating placement rates. In September 2008, CEC changed its official policy concerning employment verification to permit CEC employees to verify employment on the same day that a graduate began employment.

  After CEC modified its policies to permit employment verification on the first day of employment, certain CEC Career Services employees began counting graduates' employment at a single one-day health fair as a "placement" for purposes of calculating CEC's placement rates, even though the graduates did not obtain any subsequent employment with the health fair company. Moreover, certain of the CEC employees requested that health companies sponsor health fairs so that large numbers of graduates could be counted as "placed". In the 2010 reporting cohort (July 1, 2009 to June 30, 2010), for example, CEC employees at SBI-NY recorded 101 "placements" based on a single day's employment at one-day health fairs held in that period.
- 16. High-level Career Services managers in the Health SBU at CEC's headquarters not only knew about the practice of counting employment at single one-day health fairs as "placements," but explicitly condoned and even encouraged the practice of recording such employment as "placements."
  - (ii) Mischaracterizing Certain Positions as "In-field" or "Related Field" Employment
- 17. Certain CEC Career Services employees improperly characterized certain graduates' employment as "in-field" or "related field" placements at New York schools,

In some cases, these CEC employees mischaracterized graduates' employment dutics in order to support their improper characterization of the graduate's employment as an "in field" or "related field" placement. In certain instances, these CEC employees even placed false information in students' placement files to support this mischaracterization.

- characterized graduates of Criminal Justice programs at New York schools who were employed in retail sales positions and data processing positions as having obtained "in field" placements. Similarly, certain graduates of Accounting programs who were employed as secretaries were improperly characterized as having obtained "in field" placements. In one example, a graduate of a CEC New York Criminal Justice program employed as a data processor at a company that processed parking ticket data was characterized as having obtained a "related field" placement, on the grounds that the graduate's duties included dealing "with the courts" by processing parking ticket data.
  - (iii) Disclosure of Inaccurate and Inflated Placement Rates to Prospective and Current Students
- 19. CEC misrepresented its placement rates for New York schools to prospective and then current students. As detailed below, CEC included inaccurate and inflated placement rates for New York schools in school catalogs distributed to prospective and then current students, on CEC's public website, and in written disclosures provided to prospective students who requested placement rate information. These inflated placement rates provided false and misleading information concerning CEC's New York schools' success in placing graduates of its programs in employment.
- 20. Students choose to attend CEC and select particular programs at CEC in order to improve their employment opportunities. Accordingly, placement rate is an important factor in students' decision to enroll in and complete CEC programs.

- then current students during the period of 2009 through spring 2011 were significantly inflated, giving prospective students a distorted, significantly overly-favorable impression of CEC graduates' employment outcomes. For example, for the 2008-2009 and 2009-10 reporting cohort, CEC disclosed placement rates for its New York SBI and Briarcliffe campuses ranging from 54.9% to 80.2%, when the corrected rates based on CEC's subsequent efforts to verify placement rates ranged from 24.1% to 64.1%. CEC disclosed that SBI New York had a placement rate of 65.7% in 2008-2009, but the corrected rate based on CEC's subsequent efforts to verify placement rates was 42.1%. In another example, CEC disclosed that SBI Melville had a 70% placement rate in the 2009-2010 cohort, but the corrected placement rate was 26.1%.
- 22. Furthermore, as detailed below, the corrected placement rates for the SBI campuses in New York and for a number of programmatically accredited programs did not meet CEC's accreditors' baseline placement rate requirements for the 2008-2009, 2009-2010, and 2010-2011 reporting cohorts. The failure to meet the accreditors' baseline placement rate requirements would have triggered a review that would have put these schools and programs on monitoring and ultimately at potential risk of losing institutional and/or programmatic accreditation.

## (iv) Reporting Inflated Placement Rates to Accreditors

- 23. CEC reported inaccurate, inflated placement rates in its annual reports to the accreditor of its New York SBI campuses, ACICS, for the reporting cohorts 2008-2009 and 2009-2010.
- 24. By reporting inflated placement rates to ACICS, CEC was able to meet ACICS' baseline placement rate requirements for New York Health SBU schools,

enabling these CEC schools to maintain their accreditation status and thus maintain eligibility to receive federal financial aid. CEC would not have met the ACICS' baseline at any of its New York ACICS-accredited campuses during the period in question had it not reported inflated placement rates. Thus, CEC would have been at serious risk of triggering review and monitoring that could have put these schools and programs at potential risk of losing accreditation at those campuses.

- 25. CEC also provided inaccurate graduate placement rates for its programmatically accredited programs at its New York SBI campuses to its programmatic accreditors ABHES and CAAHEP for the 2008-2009 and 2009-2010 reporting cohorts. The corrected placement rates for some of these programmatically accredited programs would not have met ABHES' and CAAHEP's minimum placement rate requirements. Had CEC reported the corrected placement rates, CEC would have triggered a review and monitoring and been at potential risk of losing programmatic accreditation for those programs.
- 26. On November 14, 2011, CEC received a letter from ACICS directing CEC to "Show Cause" at a December 2011 meeting as to why CEC's current accreditation status should not be withdrawn from its' Health SBU ACICS-accredited CEC campuses due to CEC's reporting of inaccurate and inflated placement rates to ACICS.
- 27. Based on corrective actions taken by CEC, including efforts to independently verify all placements for the 2010-2011 reporting cohort and improve its placement results and collection of placement results, ACICS determined not to suspend the accreditation of CEC's ACICS-accredited schools. Nor did ACICS request that CEC recalculate inaccurate placement rates reported for the 2008-2009 and 2009-2010 reporting cohorts.

- 28. On August 10, 2012, ABHES issued a "Show Cause" letter to SBI-White Plains based upon concerns that SBI-White Plains had inflated 2010-2011 placement rates for its Medical Assistant program graduates by mischaracterizing certain placements, such as secretarial placements, as "in field" or "related field" placements. ABHES required SBI-White Plains to submit a re-calculated placement rate, and SBI-White Plains submitted a revised Annual Report to ABHES for the 2010-2011 reporting cohort re-designating several students who had previously been designated as "placed" to "not yet placed." However, before ABHES issued a final ruling in the matter, CEC voluntarily relinquished ABHES accreditation for all of its Medical Assistant Programs, rendering the proceedings moot.
  - (v) Reporting Inaccurate and Inflated Placement Rates To New York State
- 29. CEC reported inaccurate and inflated placement statistics in its annual reports to the New York State Department of Education's Bureau of Proprietary School Supervision for the years 2008-2009 and 2009-2010.
- 30. The reported statistics were inaccurate with regard to the number of students who obtained employment in their field of study or in a related field after graduating from a specific academic program.

### (vi) CEC's Corrective Actions

31. After discovering its employees' misconduct in the calculation, disclosure and reporting of placement rates subsequent to receipt of the OAG's subpoena, CEC cooperated in the OAG investigation by bringing these issues to the attention of the OAG and producing evidence and answering questions relevant to the investigation. CEC immediately suspended employees, and later terminated 15 employees who it determined had engaged in such misconduct, including several high-level managers in the Health

SBU at CEC corporate headquarters. CEC also promptly upon discovering these issues, but prior to being requested by the OAG to take any action, began the process of reviewing and modifying its placement practices in an effort to prevent the abuses identified in the investigation from recurring, including by revising its Career Services Policy Manual to impose new, more stringent requirements for calculating placement rates, including, *inter alia*, new requirements related to verifying employment. CEC also created a new position, the Director of Career Services Compliance, to monitor compliance with CEC's revised policies related to calculation of placement rates. In addition, CEC hired an independent company to contact 2010-2011 graduates to confirm placement and subsequently disclosed revised placement rates for 2010-2011 on its websites.

## B. Deceptive Practices Related to Accreditation Status Disclosures

32. Certain CEC health services programs, including the Diagnostic Medical Ultrasound, the Cardiovascular Technology, and Surgical Technology programs at CEC's SBI-White Plains and Garden City campuses, either lack programmatic accreditation or lacked programmatic accreditation until September 17, 2010 (the SBI-Garden City Diagnostic Medical Ultrasound program) or until November 18, 2011 (the SBI-White Plains Diagnostic Medical Ultrasound and Medical Sonography programs). As a result, graduates of these programs were not eligible to sit for certain types of qualifying exams immediately upon graduation. In the case of the Diagnostic Medical Ultrasound programs, for example, graduates could not sit for the certification exam until they had completed one year of full-time, paid clinical employment. However, graduates who lacked certification often had difficulty finding such employment. Such graduates faced a

- "Catch 22": most employers viewed certification as a requirement for employment, but graduates were ineligible for certification until they obtained one year of employment.
- 33. Certain CEC enrollment representatives failed to adequately disclose to prospective and current students that the above-referenced programs were not programmatically accredited; that graduates of these unaccredited programs could not sit for certain qualifying exams typically necessary for employment upon graduation; and that graduates' inability to sit for these exams could negatively affect their employment opportunities.
- 34. In addition, CEC fails to provide clear and conspicuous disclosures concerning the programmatic accreditation status of SBI programs on its websites. CEC operates three websites for its SBI institutions: www.sanfordbrown.edu, www.sanfordbrown-online.com, and www.careered.com. At the www.sanfordbrown.edu website, webpages that described programs offered at particular campuses did not indicate whether a program had programmatic accreditation directly on the webpage, but instead included a hyperlink titled: "To learn more about what accreditation is, why it is important and details about certification and disclosure information for this and other Sanford-Brown programs and campuses, please click here." The hyperlink was later replaced with a hyperlink titled "Accreditation and Licensure" that appears in a list of hyperlinks when a visitor scrolls over the hyperlink titled "About Us." This hyperlink leads to a webpage that shows hyperlinks labeled "State Authorization information" and "Institutional Accreditation information." No information related to programmatic accreditation is immediately visible. Prospective students are required to scroll through lists below each of these hyperlinks to reach the "Programmatic Accreditation" section. That section includes lists of accredited campuses of particular programs, in paragraph form. The

paragraphs are divided by program and by accreditor. Thus, a prospective student seeking to determine whether a program at a particular campus is accredited would, in some cases, have to check several different lists. Where a program lacks programmatic accreditation at particular campuses, the program simply does not appear on any of the lists.

- disclose whether programs are programmatically accredited. The website included dedicated pages for various SBI campuses and programs offered at each campus, but neither the campus nor program webpages included a disclosure regarding programmatic accreditation on the webpage. Instead, these pages contained a hyperlink titled "More Information" which led to a webpage that contained programmatic accreditation disclosures. However, because the hyperlink did not indicate that accreditation status is available through this hyperlink, website visitors were unlikely to discover the accreditation information.
- 36. CEC also operates a website at <a href="www.careered.com">www.careered.com</a>. At <a href="www.careered.com">www.careered.com</a>, webpages that list programs offered at particular campuses do not indicate whether a program has programmatic accreditation directly on the webpage, but instead include a hyperlink titled "Accreditation." This hyperlink leads to a webpage that shows information regarding the institutional accreditation of the campus where the program is offered. No information about programmatic accreditation is immediately visible. Prospective students must scroll through the "Institutional Accreditation" section to reach the "Programmatic Accreditation" section. This section includes lists of accredited campuses, in paragraph form. The paragraphs are divided by program and by accreditor. Thus, a prospective student seeking to determine whether a program at a particular campus is accredited would, in some cases, have to check several different lists.

Where a program lacks accreditation at particular campuses, the program does not appear on any of the lists.

37. Furthermore, with respect to programs where lack of programmatic accreditation results in ineligibility to sit for qualifying exams or otherwise obtain certification or licensure, neither the <a href="www.sanfordbrown.edu">www.sanfordbrown.edu</a> website, the <a href="www.sandfordbrown-online.edu">www.sandfordbrown-online.edu</a> website, nor the <a href="www.careered.com">www.careered.com</a> website include clear and conspicuous program-specific disclosures that programmatic accreditation will result in graduates' inability to sit for such exam or otherwise obtain certification or licensure, or that this may impede graduates' professional prospects.

## C. Inadequate Disclosure Regarding lack of Transferability of Credits Earned

- 38. As noted above, CEC's New York SBI campuses are accredited by national accreditors. Most public and non-profit degree granting educational institutions are regionally, rather than nationally, accredited. In most cases, regionally accredited schools do not accept credits from nationally-accredited schools. Thus, credits earned at CEC's nationally-accredited schools are generally not transferrable to public and non-profit degree-granting educational institutions.
- 39. CEC enrollment representatives fail to adequately disclose to prospective students that credits earned at CEC's nationally-accredited programs are unlikely to be accepted by most regionally accredited public non-profit degree granting educational institutions.
- 40. In addition, CEC's SBI websites failed to adequately disclose that credits earned at CEC's SBI campuses are usually not transferable to regionally accredited public and non-profit institutions.

- 41. New York Executive Law § 63(12) prohibits persons or business entities from engaging in repeated fraudulent or illegal acts or otherwise demonstrating persistent fraud or illegality in the carrying on, conducting or transaction of business.
- 42. New York General Business Law ("GBL") Article 22-A prohibits deceptive acts or practices (GBL § 349) and false advertising (GBL § 350) in the conduct of any business, trade or commerce in this State.
- 43. The OAG finds that the practices described above constitute repeated violations of General Business Law Article 22-A, §§ 349 and 350, and repeated fraudulent and illegal acts under Executive Law § 63(12).

#### **AGREEMENT**

WHEREAS, OAG is willing to accept the terms of this Assurance pursuant to New York Executive Law § 63(15) and to discontinue its investigation;

WHEREAS, CEC neither admits nor denies OAG's Findings (1)-(43) above; and WHEREAS, the parties each believe that the obligations imposed by this Assurance are prudent and appropriate;

IT IS HEREBY UNDERSTOOD AND AGREED, by and between the parties that:

#### I. <u>DEFINITIONS</u>

1. "Clear and Conspicuous" or "Clearly and Conspicuously" means that the statement, representation or term being disclosed is of such size, color, contrast and/or audibility and is so presented as to be readily noticed and understood by the person to whom it is being disclosed. If such statement is necessary as a modification, explanation or clarification to other information with which it is presented, it must be presented in close proximity to the information it modifies, in a manner so as to be readily noticed and

understood. In addition to the foregoing, in interactive media, the disclosures shall be presented either directly on a webpage or via a hyperlink that is a prominent and direct link to another webpage and that is obvious and appropriately labeled to convey the importance, nature and relevance of the information it leads to. Such interactive media disclosures shall be displayed in an open format that can be retrieved, downloaded, indexed, and searched by commonly-used web search applications. An open format is one that is platform independent, is machine readable, and is made public without restrictions that would impede the reuse of that information.

- 2. "Completer" means a student who is no longer enrolled in a CEC program of study and who has either completed the time allowed or attempted the maximum allowable number of credits for the program of study but who did not accomplish the requirements of graduation, such as, for example, achieving a minimum G.P.A. of at least 2.0, attaining required competencies or speed skills, or satisfying non-academic requirements (e.g., outstanding financial obligations).
- 3. "Graduate" means a student who has accomplished all of the requirements of graduation from a CEC program, such as, for example, achieving a minimum G.P.A. of at least 2.0; successfully passing all required courses and meeting all clinical, internship, and externship requirements; satisfying all non-academic requirements for graduation, such as payment of tuition and fees, return of books, etc.; receiving the appropriate credential; and ceasing enrolling in the program at the campus, unless re-enrolled as a new student in a different program.
- 4. "New York Program" shall mean any CEC program offered at a physical location within New York State, except those offered at a regionally accredited institution. "New York Program" shall include, but is not limited to, online programs

offered by non-regionally accredited CEC institutions that are physically located within New York State. Examples of New York Programs include, but are not limited to, the SBI - New York Certificate Program in Diagnostic Medical Ultrasound, the SBI - Garden City Certificate Program in Medical Assistant, and the SBI - Melville Associate in Health Information Management.

- 5. "New York Campus" shall mean any CEC campus located in New York State, except campuses of regionally accredited institutions. Examples of New York Campuses include, but are not limited to, SBI New York, SBI Garden City, and SBI White Plains.
- outside of New York State that offers online programs and has enrolled at least 50 New York residents within a single reporting cohort (meaning July 1 to June 30 of the following year). Examples of New York Online Institutions include, but are not limited to, AIU and CTU. With respect to CEC institutions located outside of New York State that have not enrolled at least 50 New York residents within a single reporting cohort as of the Effective Date of this Assurance, the requirements of this Assurance shall begin for the first reporting cohort for the first cohort year after such CEC institution located outside of New York State that offers online programs enrolls at least 50 New York residents.
- 7. "New York Online Program" shall mean any online CEC program offered to New York residents by a New York Online Institution. Examples of New York Online Programs include, but are not limited to, CTU's Associate of Science in Health Administrative Services and AIU's Bachelors in Accounting.

- 8. "New York Regionally Accredited Institution" shall mean any regionally accredited CEC institution located in New York State. For example, Briarcliffe College is a New York Regionally Accredited Institution.
- 9. "Admissions Personnel" shall mean any CEC employees or agents that regularly interact with prospective students during recruitment and enrollment, except that Admissions Personnel shall not include financial aid representatives.

#### II. <u>INJUNCTIVE RELIEF</u>

- A. <u>NEW YORK EXECUTIVE LAW § 63(12) AND NEW YORK</u>
  GENERAL BUSINESS LAW ARTICLE 22-A
- 1. CEC is hereby permanently enjoined from any future violations of New York Executive Law § 63(12) and New York General Business Law ("GBL") Article 22-A, §§ 349 and 350.
  - B. CALCULATION AND VERIFICATION OF PLACEMENT RATES
- 1. For a period of five cohort years, beginning with cohort year 2013 (e.g., students who graduate between July 1, 2012 and June 30, 2013) and ending with cohort year 2017, CEC shall calculate placement rates for each New York Program and New York Campus as set forth in Section II.B of this Assurance, except that for the 2013 cohort only, CEC may verify employment after the graduate/completer has worked in the position for a minimum of 10 days.
- 2. For a period of five years, beginning with cohort year 2014 (e.g., for students who graduate between July 1, 2013 and June 30, 2014, and for the 2015, 2016, 2017, and 2018 cohorts) CEC shall calculate placement rates for each New York Online Program and each program offered by a New York Regionally Accredited Institution as set forth in Sections II.B of this Assurance, except for liberal arts or general studies programs. In addition, during cohort years 2014 through 2018, CEC shall adhere to the

requirements of Section II.B of this Assurance for each New York Online Program and each program offered by a New York Regionally Accredited Institution whenever CEC calculates, reports, and/or discloses placement rates for such program(s) to accreditors, governmental entities, the public, and/or prospective students.

- 3. When calculating placement rates for a New York Online Program as required pursuant to this Section, CEC may calculate placement rates based on data for all graduates/completers of such program, or, in the alternative, CEC may calculate placement rates based on data for the New York graduates/completers only. In any disclosure of a placement rate that is based on data for the New York graduates/completers only, CEC shall clearly and conspicuously state that the placement rate is based on data for the New York graduates/completers only.
- 4. For purposes of this Section and calculating placement rates, CEC shall only deem an individual as "placed" if the individual is a graduate/completer and meets the below definition of "employed" or "self-employed or "contract/freelance employee."
- (a) <u>Employed.</u> The individual shall be deemed "employed" if each of the following requirements are met:
  - (i) the position is included on the list of job titles published by the institution for which the program prepares graduates/completers; requires the use of the skills learned in the graduate's/completer's program as a

predominant component of the job<sup>1</sup>; or, for graduates/completers continuing employment in a position that was held prior to enrolling in the program, the graduate/completer attests in writing that the training received enabled the graduate/completer to maintain or advance in the graduate's/completer's position;

- (ii) the position is permanent (i.e., there is no planned end-date);
- (iii) the position is a paid position;
- (iv) the position requires at least 20 work hours per week;
- (v) the graduate/completer has worked in the position for a minimum of 18 days (e.g., if a graduate/completer works only two days per week, the graduate/completer cannot be counted as "placed" until the graduate/completer has worked for 9 weeks); and
- (vi) CEC has verified the employment after the graduate/completer has worked in the position for a minimum of 18 days by either:
  - (1) speaking to either the employer or an agent of the employer to confirm employment, (2) contacting the graduate/completer directly,
  - (3) receiving an email from the graduate/completer, (4) the graduate/completer's employer provides employment information about the graduate/completer by email or on-line; or (5) for

<sup>&</sup>lt;sup>1</sup> Examples of positions that do *not* "require the use of the skills learned in the graduate's/completer's program as a predominate component of the job" include, but are not limited to: for graduates/completers of criminal justice programs, retail sales positions; and for graduates/completers of medical assistant programs, receptionist or childcare positions.

graduates/completers continuing employment in a position that was held prior to enrolling in or during the program, the graduate/completer attests in writing that the training received enabled the graduate/completer to maintain or advance in the graduate's/completer's position. The attestation form provided by CEC to graduates/completers continuing in a position held prior to enrolling in or during the program shall state that CEC will use the attestation for purposes of calculating placement rates.

- (b) <u>Sclf-Employed or Contract/Freelance Employee.</u> The individual shall be deemed "self-employed" or a "contract/freelance employee" if each of the following requirements are met:
  - (i) the self-employment or contract/freelance employment meets the requirements of paragraph 4(a)(i) of this Section;
  - the graduate/completer has received or anticipates receiving compensation in return for services provided in connection with the self-employment or contract/freelance employment;
  - (iii) in the case of contractual, grant-funded or similar employment, that the position is anticipated to employ the graduate for a period of no less than three months;
  - (iv) the graduate/completer has completed at least 135 hours of work in connection with the graduate's/completer's selfemployment or contract/freelance employment, including time spent marketing the business, cultivating clients,

- preparing proposals for bids, negotiating contracts and initiating and/or completing the work; and
- employment after the graduate/completer has completed at least
  135 hours of work in connection with the graduate's/completer's
  self-employment or contract/freelance employment by obtaining
  written verification from the graduate/completer that: (A) he/she is
  self-employed or a contract/freelance employee (and a description
  of the nature of the self-employment or contract/freelance
  employment), and (B) the self-employment or contract/freelance
  employment meets each of the requirements of subparts (b)(i)-(iv)
  of this paragraph.
- (vi) Federal Work/Study positions at CEC institutions shall not be counted as self-employment or contractual/freelance employment.
- 5. The term "placement rate" shall mean the total number of placed graduates/completers divided by the total number of graduates/completers who do not qualify for exclusion from the calculation as set out in paragraph II.B(8) below. CEC will only count a graduate/completer as placed or excluded for purposes of calculating a placement rate where CEC is able to successfully contact a graduate/completer or employer to verify employment or exclusion.
- 6. Placement rates shall be calculated based on the employment status of graduates/completers (a) who graduated/completed during the period of July I through June 30 ("Reporting Period") and (b) as of November 1 of each year,

subject to modification or extension of the November 1 deadline by ACICS, the accreditor of the majority of CEC's New York locations.

- 7. Where CEC relies on a third party for verifying and/or calculating placement rates, CEC shall enter into a contract with such third party pursuant to which the third party shall agree to adhere to the requirements of this Assurance concerning calculation and verification of placement rates. CEC shall monitor and ensure such third party's compliance with the requirements of the Assurance.
- 8. In calculating placement rate, a graduate/completer may be excluded from the total number of graduates/completers (*i.e.*, the "denominator") if CEC obtains written documentation that the graduate/completer:
  - (a) is pregnant or has a medical condition or disability that results in the graduate/completer's inability to work or the graduate/completer has a parent, child or spouse who has a medical condition that requires the care of the graduate;
  - (b) is engaged in full-time active military duty;
  - (c) is enrolled in an additional program of post-secondary education;
  - (d) is deceased;
  - (e) is not eligible for placement in the United States because of visa restrictions;
  - (f) is a completer/graduate of a stand-alone English as a Second Language Program;

- (g) is a spouse or dependent of military personnel who have moved due to military transfer orders; or
- (h) for the on-line AIU and CTU programs, CEC obtains written documentation signed by the graduate/completer stating that the graduate/completer is not seeking employment or not seeking new employment but remaining in a position held before graduation and not seeking to obtain promotion or move up over time.
- 9. Where CEC excludes a graduate/completer from the total number of graduate/completers for the purposes of calculating the placement rate pursuant to paragraph II.B(8), CEC shall not count that graduate/completer as "placed".
- OAG for review and approval a protocol for performance checks of those employees responsible for verifying, calculating, and/or disclosing placement rates. Such performance checks shall be designed to provide a reliable assessment of the accuracy of disclosed placement rates and compliance by CEC employees with the terms of this Assurance for the verification, calculation, and disclosure of placement rates. The performance checks shall be carried out regularly by CEC's quality assurance or auditing department or an independent third-party. The protocol will include specific instructions concerning:
  - (a) a schedule for performance checks coinciding with each Reporting Period;

- (b) a requirement that each employee who engages in verification,
   calculation, or disclosure of placement rates be subject to such
   performance checks;
- (c) a description of mandatory, non-discretionary disciplinary actions (such as demotion or termination) that shall be applied to CEC employees and agents who are found to have violated the requirements of this Assurance, falsified placement rate data, or engaged in other misconduct related to placement rates; and
- (d) a requirement that where performance checks reveal that 5% or more of the graduates/completers were incorrectly counted as placed for the purposes of calculating a placement rate, CEC shall: (i) conduct a review of the employment status of every graduate/completer deemed to have been placed to determine the extent to which the placement rate must be revised, (ii) calculate and disclose any corrected placement rates; and (iii) notify the OAG of this finding.
- programs being offered for the first time in the relevant cohort reporting period or for any programs with fewer than five students in the relevant cohort reporting period. CEC shall be required to calculate and disclose placement rates as set forth in Sections II.B and C of this Assurance beginning with the first full cohort year that follows the cohort year in which a program is offered for the first time. For example, a program first offered beginning January 1, 2014, will be required to calculate and disclose placement rates as set forth in Sections II.B and C of this Assurance beginning with the July 1, 2014 to June 30, 2015 cohort year.

#### C. DISCLOSURE OF PLACEMENT RATES

- 1. CEC shall not make any misrepresentations concerning the placement rates of CEC graduates/completers of any institution or program that enrolls New York residents in any advertising or in any oral or written disclosures to students, prospective students, the public, an accrediting agency, or a government entity.
- 2. Where CEC is required to calculate and disclose placement rates for New York Programs, New York Campuses, New York Regionally Accredited Institutions, or New York Online Institutions, CEC shall clearly and conspicuously disclose placement rates (a) in all catalogues referencing the particular program, campus, or institution, and (b) on CEC's website.
- 3. In all advertising or promotional materials for institutions or programs that enroll New York residents, including but not limited to direct mail and email provided to prospective students, where there is an express or implied representation that completion of a CEC program will result in employment, CEC must either disclose the relevant placement rate for such program or provide a hyperlink (in interactive media) or the URL (in other types of media) for a website that provides the relevant placement rate disclosures. The hyperlink or URL label shall include the terms "Placement Rate" or "Employment Rate" or a term of similar meaning.
- 4. With regard to disclosures of placement rates on CEC's websites, CEC shall, for all institutions and programs that enroll New York residents: (a) provide a prominent, obvious, appropriately labeled, and direct link to placement rate disclosures on the homepage of its website and on any other webpage containing general, academic, or admissions information about the program; and (b) display the placement rate disclosures in an open format that can be retrieved, downloaded, indexed and searched

by commonly used web search applications. The hyperlink label to placement rate disclosures shall include the terms "Placement Rate" or "Employment Rate" or a term of similar meaning.

- 5. Whenever CEC is required to calculate placement rates pursuant to Section II.B for CEC institutions or programs that enroll New York residents, CEC shall also clearly and conspicuously disclose:
  - (a) the categories of graduates/completers that were excluded from the calculation pursuant to paragraph II.B(8) of this Assurance;
  - (b) if CEC counts as "placed" those graduates/completers who are employed after graduation in the same position that they held prior to beginning or during CEC's program, that such graduates/completers were counted as "placed";
  - (c) that graduates/completers were counted as "placed" if (i) their position was included on the list of job titles published by the institution for which the program prepares graduates/completers; (ii) their position requires the use of the skills learned in the graduate's/completer's program as a predominant component of the job; or (iii) for graduates/completers continuing employment in a position that was held prior to enrolling in the program, the graduate/completer attests in writing that the training received enabled the graduate/completer to maintain or advance in the graduate's/completer's position; and
  - (d) that graduates/completers were counted as "placed" if the

graduate/completer obtained either a full-time position or a part-time position of at least 20 hours per week.

- 6. CEC employees or agents shall not make any verbal representations to prospective students concerning the placement rates of CEC institutions or programs that enroll New York residents.
- 7. CEC Admissions Personnel at CEC institutions that enroll New York residents shall either provide CEC-approved written disclosures of placement rates in response to inquiries from prospective students concerning placement rates or, where the prospective student has immediate access to CEC's website, CEC may refer such prospective student to CEC's website disclosures. Such disclosures shall include the placement rate for the specific program and campus where the prospective student intends to enroll (except where placement rate information is unavailable because the program is being offered for the first time or enrolled fewer than five students in the relevant cohort reporting period). The website disclosures shall comply with the requirements of this Assurance and be clear and conspicuous.
- Admissions Personnel for CEC institutions that enroll New York residents regarding appropriate procedures for responding to inquiries regarding placement rates and the disclosure of placement rates. Such training shall include: (a) notification that Admissions Personnel are prohibited from making verbal representations concerning placement rates to prospective students; (b) notification that Admissions Personnel shall either provide a CEC-approved written disclosure to prospective students in response to inquiries concerning placement rates or, where the prospective student has immediate access to CEC's website, may direct prospective students to CEC-approved disclosures

of placement rates on CEC's website; and (c) notification of the disciplinary actions (such as demotion or termination) that shall be applied to CEC Admissions Personnel who are found to have violated the requirements of this Assurance, falsified placement rate data, or engaged in other misconduct related to placement rates.

# D. <u>TERMINATING PROGRAMS WITH INADEQUATE PLACEMENT RATES</u>

- 1. Beginning with placement rates for academic year 2013-2014, where placement rates for a program offered to New York residents fall below 47.5% for a given cohort year, CEC must take appropriate action to bring the program's placement rate above 47.5% within a time period not to exceed:
- (a) Twelve months from the ACICS November 1 placement rate reporting date (or extending reporting date) that follows the end of each respective cohort year, if the program is less than one year in length;
- (b) Eighteen months from the ACICS November 1 placement rate reporting date (or extending reporting date) that follows the end of each respective cohort year, if the program, or the longest program offered by the institution, is at least one year, but less than two years, in length; or
- (c) Two years from the ACICS November 1 placement rate reporting date (or extending reporting date) that follows the end of each respective cohort year, if the program, or the longest program offered by the institution, is at least two years in length.
- 2. If the program's placement is not above 47.5% within the specified period, CEC shall teach-out the program (*i.e.*, end enrollment of new students in the program), unless CEC requests and the OAG approves alternative corrective action.

# E. <u>OBLIGATIONS CONCERNING INSTITUTIONAL AND PROGRAMMATIC ACCREDITATION</u>

- 1. CEC shall not misrepresent the accreditation status (e.g., provisional accreditation, accreditation in a probationary status, etc.) of any institution or program that enrolls New York residents.
- All CEC webpages that reference a New York Program, New York 2. Campus, New York Online Institution, New York Online Program, or New York Regionally Accredited Institution must clearly and conspicuously disclose up-to-date information regarding the accreditation status of such campus, institution or program in close proximity to the name of the program, campus or institution and directly on the specific webpage that references the New York Program, New York Campus, New York Online Institution, New York Online Program, or New York Regionally Accredited Institution, including, where applicable, the disclosures set forth in Section II.E(4) of this Assurance. Providing disclosures concerning accreditation status via a hyperlink shall not be sufficient to meet this requirement. Such disclosures shall consist of a statement concerning the accreditation status of the particular institution or program referenced only, rather than a list of accreditation statuses of multiple institutions/programs. Where CEC provides the required clear and conspicuous, proximate disclosure of the accreditation status of a campus, institution or program directly on the webpage that references such program, campus or institution, CEC may also provide additional information related to accreditation via hyperlink.
- 3. CEC shall not offer any program at any institution that enrolls New York residents where the program, or institution where the program is offered, is not accredited and this may result in an inability to sit for at least one qualifying exam that is

typically necessary for employment<sup>2</sup> immediately upon graduation or in an inability to become registered, licensed, or otherwise credentialed where such registration, license, or credential is typically necessary for employment<sup>3</sup> upon graduation, except that CEC may offer such a program:

- (a) where CEC has obtained provisional accreditation for such program or institution and CEC is making a good faith effort to obtain full accreditation as promptly as possible; or
- (b) where CEC has formally applied for accreditation for such program or institution and CEC is making a good faith effort to advance the application as promptly as possible; or
- (c) where an accreditor requires that a program or institution be operational prior to the submission of an application for accreditation and: (i) CEC provides written pre-notification to the accreditor indicating that CEC intends to apply for accreditation for the program or institution; (ii) CEC makes such application within three months of the last day of any prescribed time-period for applying for accreditation, or if there is no prescribed time-period, within six months of the start date of the program; and (iii) CEC makes a good faith effort to advance such application as promptly as possible.

<sup>&</sup>lt;sup>2</sup> For purposes of this Assurance, a qualifying exam is "typically necessary for employment" where more than 50% of positions are open only to graduates that have passed that qualifying exam.

<sup>&</sup>lt;sup>3</sup> For purposes of this Assurance, a registration, license or credential is "typically necessary for employment" where more than 50% of positions are open only to graduates that have obtain such registration, license or credential.

Where CEC has submitted an application for accreditation for a program subject to this paragraph and such application is denied, CEC shall teach-out the program (*i.e.*, end enrollment of new students in the program).

- 4. Where a program or institution that enrolls New York residents is not accredited or is provisionally accredited and this may result in an inability to sit for at least one qualifying exam that is typically necessary for employment immediately upon graduation or in an inability to become registered, licensed, or otherwise credentialed where such registration, license, or credential is typically necessary for employment immediately upon graduation, CEC must clearly and conspicuously disclose on all webpages that refer to the program, in all CEC catalogues and promotional materials that reference the program or institution, and in a separate written disclosure form that shall be provided to prospective students prior to such student enrolling in the institution or program:
  - (a) that the institution or program lacks accreditation from the relevant institutional or programmatic accreditor or is provisionally accredited only and may not achieve full accreditation status; and
  - (b) that graduates are not able to sit for certain qualifying exams typically necessary for employment immediately upon graduation or are unable to become registered, licensed, or otherwise credentialed, as applicable, due to the program's or institution's lack of accreditation, and that such registration, license, or other credential is typically necessary for employment.

- F. <u>DISCLOSURE CONCERNING LACK OF TRANSFERABILITY OF CREDITS EARNED AT NON-REGIONALLY ACCREDITED INSTITUTIONS</u>
- 1. All CEC websites that reference a non-regionally accredited institution that enrolls New York residents shall clearly and conspicuously disclose that credits earned at such institution are usually not transferable to public and private non-profit colleges or universities.
- 2. CEC shall provide a written disclosure to prospective students at non-regionally-accredited CEC institutions that enroll New York residents stating that credits earned at the institution are usually not transferable to public or private non-profit colleges or universities.

### G. PROVIDING ADEQUATE PLACEMENT ASSISTANCE

- 1. CEC shall provide adequate placement assistance services to all enrollees and graduates/completers of programs at New York Campuses. CEC shall designate full-time equivalent employees as placement representatives for each New York Campus. The placement representatives' job responsibilities shall be primarily related to assisting students and graduates/completers in obtaining jobs, including, for example: providing training in resume and cover letter writing, job search strategies, and/or interviewing; editing resumes and cover letters; researching employment opportunities; providing information about employment opportunities to graduates, etc.
- 2. CEC shall provide adequate placement assistance services to all enrollees and graduates/completers of programs at regionally accredited campuses or institutions that enroll New York residents where any of CEC's advertisements for such campus or institution during the prior two years included any claims related to the campus's or institution's provision of placement assistance services. Where CEC's advertisements for

such campus or institution during the prior two years included any claims related to the provision of placement assistance services, CEC shall designate full-time equivalent employees as placement representatives for such institution. The placement representatives' job responsibilities shall be primarily related to assisting students and graduates/completers in obtaining jobs, including, for example: providing training in resume and cover letter writing, job search strategies, and/or interviewing; editing resumes and cover letters; researching employment opportunities; providing information about employment opportunities to graduates, etc.

- at (a) all New York Campuses and (b) those regionally accredited institutions that enroll New York residents that included any claims as to placement assistance services in advertisements in the prior two years. With respect to nationally accredited institutions that enroll New York residents, CEC shall provide at least one placement representative for every 100 students graduating on an annual basis for a period of five cohort years beginning with the 2013 cohort (students graduating between July 1, 2013 and June 30, 2014). With respect to regionally accredited institutions subject to this provision, there must be at least one placement counselor for every 125 students graduating and seeking employment on an annual basis for a period of five cohort years beginning in the 2013 cohort.
- 4. At all New York Campuses and at regionally accredited institutions that are subject to this provision, CEC shall document and retain records of: (a) all written student and graduate/completer requests for placement assistance services, (b) all placement assistance services provided to students and graduates/completers, and (c) all

written complaints related to placement assistance services and CEC's responses to such complaints.

5. CEC shall include in any general graduate survey to graduates of New York Campuses or regionally accredited institution that are subject to this provision questions requesting that graduates rate or provide information about their satisfaction with the placement assistance services offered by CEC.

#### H. COMPLIANCE MEASURES

- 1. CEC shall hire an independent consultant or audit firm to independently seek to verify, using the methods described in paragraphs II.B(4)(a)(vi) and II.B(4)(b)(v), 100% of graduates/completers that have been deemed by CEC to be placed for the following placement rate calculations: 2012-13; 2013-14; and 2014-15 for all New York Programs and New York campuses; and 2013-14, 2014-15, and 2015-16 for all New York Regionally Accredited Institutions, programs offered by New York Regionally Accredited Institutions, New York Online Institutions, and New York Online Programs.
- 2. Upon completion of the independent verification process, the consultant or audit firm shall prepare a report that includes a description of: (a) the methodology used to conduct the review; and (b) the results of the review. In addition, CEC will provide a description of any corrective actions that have been taken to address any identified problems. The report shall be submitted to the OAG and CEC's Board of Directors on January 15, 2014 for the 2012-2013 year, on and January 15 of each subsequent year for each subsequent cohort for three years total, ending January 15, 2016 for the New York Programs and New York Campuses and ending January 15, 2017 for the New York Regionally Accredited Institutions, programs offered by New York Regionally Accredited Institutions, New York Online Institutions, and New York Online Programs.

# I. ADDITIONAL REPORTING REQUIREMENTS

- 1. For a period of three years, CEC shall provide to the OAG by March 1, 2014 for the 2012-2013 year and subsequently by March 1 of each subsequent year:
  - (a) an affidavit of compliance with the Assurance;
  - (b) placement rate data for each program, campus and institution for which CEC calculated and disclosed placement rate data pursuant to Sections II.B and C of this Assurance;
  - (c) representative examples of any advertisements that include placement rates;
  - (d) representative examples of written placement rate disclosures, if any;
  - (e) a summary of the results of the performance checks (described in paragraph II.B(11) above) that were conducted during the calendar year;
  - (f) a detailed description of any instances where disclosed placement rates were revised after disclosure; and
  - (g) any written complaints from students or graduates/completers related to placement assistance services, accreditation, or difficulty obtaining employment.

## III. RESTITUTION

- A. Restitution Fund and Claims Process
- 1. The OAG shall hire an outside administrator to administer the claims process. CEC shall be responsible for the cost of the administrator and all costs

associated with the claims process in an amount not to exceed \$250,000, with any amount above \$250,000 to be paid from the Restitution Fund.

- CEC shall pay \$9,250,000 into a Restitution Fund administered by the outside administrator within thirty (30) days of the Effective Date of the Assurance.
   Restitution shall be distributed to eligible consumers pursuant to formulas to be determined by the OAG.
  - B. Restitution Related to Placement Rate Misrepresentations
- 1. All graduates/completers who were enrolled in a New York Program or New York Regionally Accredited Institution and all New York graduates/completers who were enrolled in a New York Online Program during 2009-10, 2010-11, or 2011-12 shall be eligible to receive a claim form. Such graduates/completers shall be eligible to receive restitution where such graduate/completer was not employed within 180 days of graduation/completion in a position that met the requirements set forth in Section II.B.4(a) or II.B.4(b).
- 2. The OAG shall determine a formula for calculating the amount of restitution eligible claimants shall receive.
- 3. Within 60 days of the Effective Date of the Assurance, CEC shall provide the administrator with a database that includes the following information necessary to carry out the claims process related to placement rate misrepresentations: (a) the names and last known addresses of all graduates/completers who were enrolled in a New York Program or New York Regionally Accredited Institution and all New York graduates/completers who were enrolled in a New York Online Program during cohort years 2009-10, 2010-11, or 2011-12; (b) the program(s) that the graduates/completers graduated

from or completed; (c) the amount of tuition paid by such graduates/completers; and (d) the disclosed placement rate for the program(s) and institution(s) graduated from or completed.

- C. Restitution related to Programmatic Accreditation
- 1. New York graduates/completers who enrolled during the cohort years 2009-10, 2010-11, or 2011-12 in CEC Diagnostic Medical Ultrasound, Diagnostic Medical Sonography, Cardiovascular Technology, or Surgical Technology programs that lacked programmatic accreditation, as well as New York graduates/completers who enrolled prior to cohort year 2009-2010 in CEC Diagnostic Medical Ultrasound, Diagnostic Medical Sonography, Cardiovascular Technology, or Surgical Technology programs lacking programmatic accreditation who submitted a complaint to the OAG, Better Business Bureau, or State Education Department prior to the Effective Date of this Assurance or who submit a complaint to the OAG within 60 days of the Effective Date of this Assurance, shall be eligible for restitution from the Restitution Fund pursuant to a formula to be determined by the OAG.
- 2. Within 60 days of the Effective Date of the Assurance, CEC shall provide the administrator with a database that includes the following information: (a) the names and last known addresses of all graduates/completers who were enrolled CEC Diagnostic Medical Ultrasound, Diagnostic Medical Sonography, Cardiovascular Technology, or Surgical Technology programs that lacked programmatic accreditation during cohort years 2009-10, 2010-11, or 2011-12; (b) the program(s) that the graduates/completers graduated from or completed; and (c) the amount of tuition paid by such graduates/completers.
- The OAG shall determine a formula for calculating the amount of restitution eligible claimants shall receive.

## IV. <u>CIVIL PENALTY</u>

1. In consideration of the making and execution of this Assurance, and within ten (10) business days of the Effective Date of this Assurance, CEC shall pay by wire transfer, certified or bank check payable to the State of New York \$1 million for penalties, fees and costs. If payment is made by check, it shall be payable to the State of New York and delivered to the State of New York Office of the Attorney General, Consumer Frauds and Protection Bureau, Attention: Jeanna Hussey, Assistant Attorney General, 120 Broadway, 3<sup>rd</sup> Floor, New York, New York, 10271.

# V. SUBSEQUENT CHANGES IN LAW OR ACCREDITATION STANDARDS

- 1. If federal law or regulations or state laws or regulations are enacted subsequent to the Effective Date of the Assurance which relate to calculation of or disclosure of placement rates or other matters hereunder, and such laws or regulations are inconsistent with the provisions of the Assurance, CEC will notify the OAG concerning these changes in law or regulation and may request modification of the relevant provisions of the Assurance, which modification shall not be unreasonably withheld.
- 2. If ACICS or any other relevant institutional or programmatic accreditor modifies or revises its guidelines or standards subsequent to the Effective Date of the Assurance, and where such modifications are inconsistent with the provisions of the Assurance, CEC will notify the OAG concerning these changes in guidelines or standards and may request modification of provisions of the Assurance that conflict with such guidelines or standards.
- 3. Nothing in this agreement is intended to modify or change the requirements imposed relating to calculating, reporting or disclosing separate placement rates to the New York State Bureau of Proprietary School Supervision (BPSS), New York

State Education Department (NYSED), other governmental entities, or CEC's institutional or programmatic accreditors, where required, and CEC may separately calculate, report or disclose to the public and/or prospective students those separate placement rates, as applicable, along with any placements rates calculated and disclosed pursuant to the terms of the Assurance. CEC shall notify the OAG of significant changes to requirements imposed relating to calculating, reporting, or disclosing separate placement rates to the governmental entities or CEC's accreditors.

## VI. MISCELLANEOUS

- 1. OAG has agreed to the terms of this Assurance based on, among other things, the representations made to OAG by CEC and OAG's own factual investigation as set forth in Findings (1)-(42) above. To the extent that any material representations are later found to be materially inaccurate or misleading, this Assurance is voidable by OAG in its sole discretion.
- 2. No representation, inducement, promise, understanding, condition, or warranty not set forth in this Assurance has been made to or relied upon by CEC in agreeing to this Assurance.
- 3. CEC represents and warrants, through the signature below, that the terms and conditions of this Assurance are duly approved, and execution of this Assurance is duly authorized. CEC shall not take any action or make any statement denying, directly or indirectly, the propriety of this Assurance or expressing the view that this Assurance is without factual basis. Nothing in this paragraph affects CEC's (i) testimonial obligations or (ii) right to take legal or factual positions in defense of litigation or other legal proceedings to which OAG is not a party. This Assurance is not intended for use by any

third party in any other proceeding and is not intended, and should not be construed, as an admission of liability by CEC.

- 4. This Assurance may not be amended except by an instrument in writing signed on behalf of all the parties to this Assurance.
- 5. This Assurance shall be binding on and inure to the benefit of the parties to this Assurance and their respective successors and assigns, provided that no party, other than OAG, may assign, delegate, or otherwise transfer any of its rights or obligations under this Assurance without the prior written consent of OAG.
- 6. It is understood and agreed that this Assurance shall apply to CEC, whether acting through its respective directors, officers, employees, representatives, agents, assigns, successors, affiliates, subsidiaries or other business persons or business entities whose acts, practices, policies are directed, formulated or controlled by Respondents.
- 7. In the event that any one or more of the provisions contained in this Assurance shall for any reason be held to be invalid, illegal, or unenforceable in any respect, in the sole discretion of OAG, such invalidity, illegality, or unenforceability shall not affect any other provision of this Assurance.
- 8. To the extent not already provided under this Assurance, CEC shall, upon request by OAG, provide all documentation and information reasonably necessary for OAG to verify compliance with this Assurance.
- 9. All notices, reports, requests, and other communications to any party pursuant to this Assurance shall be in writing and shall be directed by fax and UPS priority mail as follows:

If to CEC, to:

Jeffrey D. Ayers Senior Vice President, General Counsel & Corporate Secretary Career Education Corporation 231 N. Martingale Road Schaumburg, Illinois 60173

If to OAG, to:

Jeanna Hussey
Assistant Attorney General
Bureau of Consumer Frauds & Protection
Office of the Attorney General of the State of New York
120 Broadway, 3rd Floor
New York, NY 10271

- 10. Acceptance of this Assurance by OAG shall not be deemed approval by OAG of any of the practices or procedures referenced herein, and CEC shall make no representation to the contrary.
- 11. Pursuant to Executive Law § 63(15), evidence of a violation of this

  Assurance shall constitute <u>prima facie</u> proof of violation of the applicable law in any action or proceeding thereafter commenced by OAG.
- 12. If a court of competent jurisdiction determines that CEC has breached this Assurance, CEC shall pay to OAG the cost, if any, of such determination and of enforcing this Assurance, including without limitation legal fees, expenses, and court costs.
- 13. OAG finds the relief and agreements contained in this Assurance appropriate and in the public interest. OAG is willing to accept this Assurance pursuant to Executive Law § 63(15), in lieu of commencing a statutory proceeding. This Assurance shall be governed by the laws of the State of New York without regard to any conflict of laws principles.
- 14. Nothing contained herein shall be construed as to deprive any person of any private right under the law.

- 15. This Assurance constitutes the entire agreement between the OAG and CEC and supersedes any prior communication, understanding or agreement, whether written or oral, concerning the subject matter of this Assurance.
  - 16. This Assurance may be executed in multiple counterparts.
- 17. The Effective Date of this Assurance shall be the date upon which it has been fully executed by all of the signatories hereto.

IN WITNESS THEREOF, this Assurance is executed by the parties hereto on

August 19, 2013.

Career Education Corporation

Ву:

Jerfrey D. Ayers

Senior Vice President, General Counsel & Corporate Secretary

Eric T. Schneiderman

Attorney General of the State of New York

Ву:

Jane M. Azia

Burgau Chief

Bureau of Consumer Frauds & Protection

Jeanna Hussey

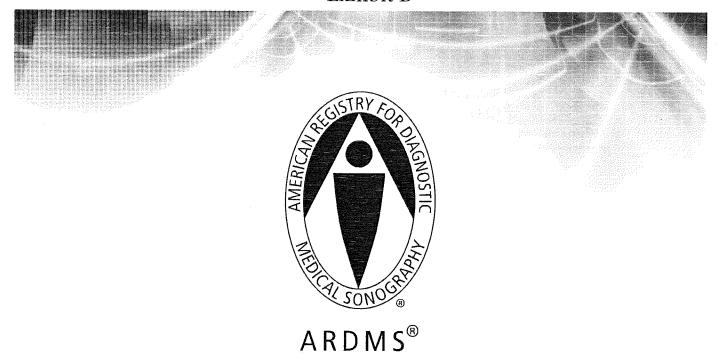
Assistant Attorney General

Carolyn Fast

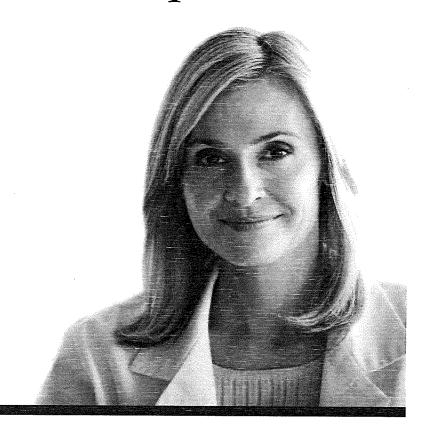
Assistant Attorney General

Melvin Goldberg Assistant Attorney General

# Exhibit B



# SPI Requirement and General Prerequisites



**ARDMS.org** 1-800-541-9754

# Sonography Principles and Instrumentation (SPI) Examination Requirement

(Note: All listed items must be met and completed prior to submission. See the Notes About the SPI Requirement for footnotes, definitions and complete details.)

#### Education

Successful completion of a general, medical or sonographic physics class/seminar/course.

#### **Documentation Required with Application**

 A transcript (see transcript requirements below) reflecting successful completion of a graded general, medical or sonographic college, post secondary or higher education physics class (with a grade of C or above);

#### OR

A CME certificate denoting successful completion of a general, medical or sonographic physics seminar, physics review course, or physics correspondence course, denoting a minimum award of 12 ARDMS-accepted CME credits. The certificate must meet ARDMS CME documentation requirements (visit ARDMS.org/CME to view ARDMS-accepted CMEs). The CME credits must be earned within two (2) years prior to application submission.

2) Photocopy of a non-expired government issued photo identification with signature; the name on the identification must exactly match the name under which you are applying for ARDMS examination.

#### Transcript Requirements

- Name of applicant and school must be printed on the transcript; handwritten information will not be accepted.
- The class or course name must specifically indicate "Physics," "Physical Principles" and/or "Instrumentation" in the title and be printed on the transcript. Supplementary information will not be accepted.
- Transcript can be unofficial or official.
- If submitting a foreign transcript or degree, an original course by course foreign transcript evaluation must accompany the application summary and indicate the aforementioned requirements.
- Transcripts only indicating a number grade must include a "grade key" printed on the transcript showing what letter grade the number grade is equivalent to.
   Supplementary information will not be accepted.
- A grade report will not be accepted in lieu of the transcript (unofficial or official).

# **Prerequisite 1**

(Note: All listed items must be met and completed prior to submission. See the Notes About the Prerequisites for footnotes, definitions and complete details.)

#### Education

A single two-year allied health education program that is patient-care related. 1

Allied health occupations include, but are not limited to, diagnostic medical sonographer, radiologic technologist, respiratory therapist, occupational therapist, physical therapist and registered nurse.

## Required Clinical Ultrasound/Vascular Experience

12 months of full-time2 clinical ultrasound/vascular experience.3

Note: If you are using your DMS/CVT program for the educational requirement, you still have to document an additional 12 months of full-time clinical ultrasound/vascular experience earned outside the two-year program.

## **Documentation Required with Application**

- Official transcript from two-year allied health education program as noted in the "Education" requirement of this prerequisite. Must state specific number of credits and indicate quarter or semester based system.
- 2) Copy of education program certificate, credential or license.

- 3) Original letter from supervising physician, ARDMS-Registered sonographer/ technologist or educational program director indicating a minimum of 12 months of full-time clinical/vascular experience including exact dates of ultrasound experience/ successful completion of sonography program. For required letter content, please visit: ARDMS.org/sampleletters.
- Original signed and completed clinical verification (CV) form for each appropriate specialty area(s). CV forms are available at ARDMS.org/cv.
- 5) Photocopy of a non-expired government issued photo identification with signature; the name on the identification must exactly match the name under which you are applying for ARDMS examination.

# **Prerequisite 2**

(Note: All listed items must be met and completed prior to submission. See the Notes About the Prerequisites for footnotes, definitions and complete details.)

#### Education

Graduate of a program accredited by an agency recognized by the Council for Higher Education Accreditation (CHEA), United States Department of Education (USDOE) or Canadian Medical Association (CMA), that specifically conducts programmatic accreditation for diagnostic medical sonographyldiagnostic cardiac sonographylascular technology. Currently the only organizations that offer programmatic accreditation under the aforementioned associations are the Commission on Accreditation of Allied Health Education Programs (CAAHEP) and the Canadian Medical Association (CMA).

#### Required Clinical Ultrasound/Vascular Experience

No additional experience is required.

#### **Documentation Required with Application**

- 1) Copy of diploma from ultrasound/vascular program or an official transcript indicating the date the degree was conferred.
- 2) Original letter signed by program director and/or medical director indicating date of graduation or successful completion of the program <sup>4</sup>. Program directors must use the mandatory formatted sample letter, available on ARDMS.org /sampleletters.
- 3) The CV form is not required if the application is submitted and received in the ARDMS office within one year after successful completion of the program. Otherwise an original signed and completed CV form for each appropriate specialty area(s) must be submitted. CV forms are available at ARDMS.org/cv.
- 4) Photocopy of a non-expired government issued photo identification with signature; the name on the identification must exactly match the name under which you are applying for ARDMS examination.

# Prerequisite 3A

(Note: All listed items must be met and completed prior to submission. See the Notes About the Prerequisites for footnotes, definitions and complete details.)

#### Education

Bachelor's degree (any major) or foreign degree equivalent to a Bachelor's degree in the U.S. or Canada.

#### Required Clinical Ultrasound/Vascular Experience

12 months of full-time<sup>2</sup> clinical ultrasound/vascular experience.<sup>3</sup>

## **Documentation Required with Application**

- Copy of Bachelor's degree or an official transcript earned in the U.S. or Canada or an original foreign transcript evaluation indicating that the degree is equivalent to a Bachelor's degree in the U.S. or Canada.
- 2) Original letter from supervising physician, ARDMS-Registered sonographer/ technologist or educational program director indicating a minimum of 12 months of full-time clinical/vascular experience including exact dates of ultrasound experience/ successful completion of sonography program. For required letter content, please visit: ARDMS.org/sampleletters.
- Original signed and completed clinical verification (CV) form for each appropriate specialty area(s). CV forms are available at ARDMS.org/cv.
- 4) Photocopy of a non-expired government issued photo identification with signature; the name on the identification must exactly match the name under which you are applying for ARDMS examination.

# Prerequisite 3B

(Note: All listed items must be met and completed prior to submission. See the Notes About the Prerequisites for footnotes, definitions and complete details.)

#### Education

Bachelor's degree in sonography or vascular technology or foreign degree equivalent to a Bachelor's degree in sonography or vascular technology in the U.S. or Canada.

#### Required Clinical Ultrasound/Vascular Experience

No additional experience is required.

Note: Sonography or vascular technology Bachelor's degree applicants may take the examination one year prior to the completion of degree, provided they have completed 12 months of full-time<sup>2</sup> clinical experience<sup>3</sup> within the program.

#### **Documentation Required with Application**

- 1) Copy of Bachelor's degree or an official transcript earned in the U.S. or Canada or an original foreign transcript evaluation indicating that the degree is equivalent to a Bachelor's degree in the U.S. or Canada.
- 2) Original letter signed by education program director verifying length of ultrasound or vascular experience. If program is not completed at the time of application, a letter signed by the program director stating graduation date and completion of appropriate clinical ultrasound experience<sup>3</sup> is needed<sup>5</sup>. Program directors must use the mandatory formatted sample letters, available on ARDMS.org/sampleletters.
- 3) The clinical verification (CV) form is not required if the application is submitted and received in the ARDMS office within one year prior to successful completion of the program, provided that the applicant has completed 12 months of full-time clinical experience within the program at the time that the application is submitted. Otherwise, an original signed and completed CV form for each appropriate specialty area(s) must be submitted. CV forms are available at ARDMS.org/cv.
- 4) Photocopy of a non-expired government issued photo identification with signature; the name on the identification must exactly match the name under which you are applying for ARDMS examination.

# **Prerequisite 4A1**

(Note: All listed items must be met and completed prior to submission. See the Notes About the Prerequisites for footnotes, definitions and complete details.)

#### Education

General, U.S., and Canada — MD or DO degree earned in the U.S. or Canada.

Formal Training — Attendance of an Accreditation Council for Graduate Medical Education (ACGME) or Royal College of Physicians and Surgeons of Canada (RCPSC) accredited residency or fellowship that includes didactic and clinical ultrasound/vascular experience as an integral part of the program.

#### Required Clinical Ultrasound/Vascular Experience

The applicant must be able to document clinical experience with a minimum of 800 studies in the area in which he/she is applying for.

#### **Documentation Required with Application**

- 1) Copy of medical school diploma.
- Original letter from residency/fellowship program director verifying dates of attendance and completion of a minimum of 800 studies in the area in which you are applying. For required letter content, please visit: ARDMS.org/sampleletters.
- Original signed and completed clinical verification (CV) form for each appropriate specialty area(s). CV forms may be found at: ARDMS.org/CV.
- 4) Applicants should maintain a patient log or other record of the 800 studies. This log does not need to be submitted with the application but may be requested as part of a random audit. This documentation should be maintained by the applicant for at least three (3) years following the date of application for examination.
- 5) Photocopy of a non-expired government issued photo identification with signature; the name on the identification must exactly match the name under which you are applying for ARDMS examination.

# **Prerequisite 4A2**

(Note: All listed items must be met and completed prior to submission. See the Notes About the Prerequisites for footnotes, definitions and complete details.)

#### Education

General, U.S., and Canada — MD or DO degree earned in the U.S. or Canada.

#### Required Clinical Ultrasound/Vascular Experience

12 months of full-time<sup>2</sup> clinical ultrasound/vascular experience.<sup>3</sup>

#### **Documentation Required with Application**

- 1) Copy of medical school diploma.
- 2) Original letter from supervising physician, ARDMS-Registered sonographer/ technologist or educational program director indicating a minimum of 12 months of full-time clinical/vascular experience including exact dates of ultrasound experience/ successful completion of sonography program. If you are the supervising physician, you may write your own letter. For required letter content, please visit: ARDMS.org/ sampleletters.
- 3) Original signed and completed clinical verification (CV) form for each appropriate specialty area(s). CV forms may be found at: ARDMS.org/CV.
- 4) Photocopy of a non-expired government issued photo identification with signature; the name on the identification must exactly match the name under which you are applying for ARDMS examination.

# **Prerequisite 4B1**

(Note: All listed items must be met and completed prior to submission. See the Notes About the Prerequisites for footnotes, definitions and complete details.)

#### Education

General - Outside U.S., and Canada — MD or DO degrees equivalent to those of the U.S. or Canada,

Formal Training — Attendance of an accredited residency or fellowship that includes didactic and clinical ultrasound/vascular experience as an integral part of the program.

#### Required Clinical Ultrasound/Vascular Experience

The applicant must be able to document clinical experience with a minimum of 800 studies in the area in which he/she is applying for.

## Documentation Required with Application

- 1) Original credential report or official notarized copy of the evaluation converting the foreign medical degree must indicate that this medical degree is equivalent to a doctor of medicine degree in the U.S. or Canada. A listing of organizations that produce individualized, written reports describing each certificate, diploma or degree earned, and specifying its U.S. or Canadian equivalent can be found at ARDMS.org/ ForeignTranscripts. If the applicant has taken and passed all three parts of and earned the Educational Commission for Foreign Medical Graduates (ECFMG \*) certification, a copy of the ECFMG \* certificate may be submitted with a copy of a current, valid MD or DO license from the U.S. or Canada in lieu of the evaluation.
- Original letter from residency/fellowship program director verifying dates of attendance and completion of a minimum of 800 studies in the area in which you are applying. For required letter content, please visit: ARDMS.org/sampleletters.
- 3) Original signed and completed clinical verification (CV) form for each appropriate specialty area(s). CV forms may be found at: ARDMS.org/CV.
- 4) Applicants should maintain a patient log or other record of the 800 studies. This log does not need to be submitted with the application but may be requested as part of a random audit. This documentation should be maintained by the applicant for at least three (3) years following the date of application for examination.
- 5) Photocopy of a non-expired government issued photo identification with signature; the name on the identification must exactly match the name under which you are applying for ARDMS examination.

# **Prerequisite 4B2**

(Note: All listed items must be met and completed prior to submission. See the Notes About the Prerequisites for footnotes, definitions and complete details.)

#### Education

General - Outside U.S., and Canada — MD or DO degrees equivalent to those of the U.S. or Canada.

#### Required Clinical Ultrasound/Vascular Experience

12 months of full-time<sup>2</sup> clinical ultrasound/vascular experience.<sup>3</sup>

#### **Documentation Required with Application**

- 1) Original credential report or official notarized copy of the evaluation converting the foreign medical degree must indicate that this medical degree is equivalent to a doctor of medicine degree in the U.S. or Canada. A listing of organizations that produce individualized, written reports describing each certificate, diploma or degree earned, and specifying its U.S. or Canadian equivalent can be found at ARDMS.org/ ForeignTranscripts. If the applicant has taken and passed all three parts of and earned the Educational Commission for Foreign Medical Graduates (ECFMG®) certification, a copy of the ECFMG® certificate may be submitted with a copy of a current, valid MD or DO license from the U.S. or Canada in lieu of the evaluation.
- 2) Original letter from supervising physician, sonographer/technologist or educational program director indicating a minimum of 12 months of full-time clinical/vascular experience including exact dates of ultrasound experience/successful completion of sonography program. If you are the supervising physician, you may write your own letter. For required letter content, please visit: ARDMS.org/sampleletters.
- 3) Original signed and completed clinical verification (CV) form for each appropriate specialty area(s).
- 4) Photocopy of a non-expired government issued photo identification with signature; the name on the identification must exactly match the name under which you are applying for ARDMS examination.

# **Prerequisite 5**

(Note: All listed items must be met and completed prior to submission. See the Notes About the Prerequisites for footnotes, definitions and complete details.)

#### Education

General-Must hold one of the following Active certifications:

ONLY RCS, RCCS or RVS through Cardiovascular Credentialing International (CCI), or

ONLY Sonography, Vascular Sonography or Breast Sonography through American Registry of Radiologic Technologist (ARRT), or

DMU through Australian Society of Ultrasound in Medicine (ASUM).

#### Required Clinical Ultrasound/Vascular Experience

Previously met by achievement of other organization's credential.

### **Documentation Required with Application**

- 1) Copy of Active certification identification card or copy of license.
- 2) Original signed and completed CV form for each appropriate specialty area(s). CV forms are available at ARDMS.org/cv.
- 3) Photocopy of a non-expired government issued photo identification with signature; the name on the identification must exactly match the name under which you are applying for ARDMS examination.

# **Prerequisite 6**

(Note: All listed items must be met and completed prior to submission. See the Notes About the Prerequisites for footnotes, definitions and complete details.)

#### Education

MD or DO with RPVI (Active Status)

Physicians who currently hold the RPVI credential with active status may apply directly for the RDMS, RDCS and RVT credential examinations.

## **Documentation Required with Application**

- 1) Copy of current, valid medical license
- Original signed and completed Clinical Verification (CV) form for each appropriate specialty area(s). CV forms are available at ARDMS.org/cv.
- 3) Photocopy of a non-expired government issued photo identification with signature; the name on the identification must exactly match the name under which you are applying for ARDMS examination.

# **Prerequisite 7**

Prerequisite 7 is scheduled to expire on 12/31/2017.

(Note: All listed items must be met and completed prior to submission. See the Notes About the Prerequisites for footnotes, definitions and complete details.)

#### **Education:**

High school graduate or U.S. or Canadian equivalent of foreign high school graduate.

#### Required Clinical Ultrasound/Vascular Experience

Minimum of 48 months full-time <sup>2</sup> clinical ultrasound/vascular experience <sup>3</sup> and a minimum of 3,200 cases in each applied for specialty area.

#### **Documentation Required with Application**

- 1) Copy of high school diploma or U.S. or Canadian equivalent of foreign high school graduate. (For individuals whose high school diploma/equivalent was earned outside of the U.S. or Canada, an original credential report or official notarized copy of the evaluation is required. A listing of organizations that produce individualized, written reports describing each certificate, diploma or degree earned, and specifying its U.S. or Canadian equivalent, can be found at ARDMS.org/ForeignTranscripts.)
- 2) Original Physician's Statement Experience letter(s) from reporting physician(s) indicating a minimum of 48 months of full-time clinical/vascular experience and including exact dates of ultrasound experience in each applied for specialty area.
- 3) Original Sonographer's Statement letter from an ARDMS Registered Sonographer verifying the applicant has performed independently and effectively under their supervision a minimum of 3,200 cases in each applied for specialty area. For required letter content, please visit: ARDMS.org/sampleletters.
- 4) Original signed and completed Clinical Verification (CV) form for each appropriate specialty area(s). CV forms may be found at ARDMS.org/CV.
- 5) Thirty ARDMS accepted CMEs that are ultrasound related in the specific applied for specialty area earned within three years prior to the date of application for examination.
- 6) Applicants should maintain a patient log or other record of the 3,200 cases for each applied for specialty area. This log does not need to be submitted with the application but may be requested as part of a random audit. This documentation should be maintained by the applicant for at least three (3) years following the date of examination.
- 7) Photocopy of a non-expired government issued photo identification with signature; the name on the identification must exactly match the name under which you are applying for ARDMS examination.

# Notes About the SPI Examination Requirement

- · The SPI Examination Requirement applies to the SPI examination only.
- SPI Applicants who can fully meet an existing ARDMS prerequisite (1 through 7) are strongly encouraged to apply under that prerequisite, as future application processing will be faster and easier.
- Applicants who have applied for and been approved to take a former Principles and Instrumentation examination (UPI, CPI, VPI) or any ARDMS specialty examination(s) (e.g. AB, BR, OB/GYN, NE, FE, AE, PE, VT) should not apply under the SPI Examination Requirement but rather as a re-applicant (visit ARDMS.org/ reapplicant for details).
- A clinical verification (CV) form is not required when applying under the SPI Examination Requirement.
- To apply for an ARDMS specialty examination (e.g. AB, BR, OB/GYN, NE, FE, AE, PE, VT), an existing ARDMS prerequisite (1 through 7) must be met.

# **Notes About the Prerequisites**

<sup>1</sup> A two-year allied health education program that is patient-care related is defined as (1) 24 full-time consecutive calendar months or (2) 60 semester credits or (3) 84 quarter credits (4) and requiring a clinical intemship/externship to complete the program. Credit hours are based on U.S. equivalency in a post secondary institution. The program or school must be authorized by an accrediting agency to award semester or quarter credits and the type of credits granted must be reflected on the transcript. Transcripts reflecting clock hours must be converted to credit hours. If submitting a foreign degree, an original course by course foreign transcript evaluation must accompany the application summary and indicate the aforementioned requirements.

<sup>2</sup> Full-time is defined as 35 hours per week, at least 48 weeks per year. If working part time, the requirements are prorated. Twenty hours per week would take approximately two years. The full-time definition applies to both paid clinical ultrasound/vascular experience and experience earned through completion of a formal ultrasound/vascular program.

<sup>3</sup> Clinical ultrasound/vascular experience may be obtained one of two ways: (1) being employed as an ultrasound/vascular sonographer in a clinical setting for a minimum of 12 months and a minimum of 1680 hours, or (2) successfully completing a formal, full-time ultrasound/vascular program that is a minimum of 12 months in length, a minimum of 1680 total program hours, including appropriate clinical and didactic hours, and requires a clinical internship/externship to complete the program. If the total length of the program exceeds 12 months, the applicant must successfully complete the program in its entirety prior to using the program as documentation of the required clinical ultrasound/vascular experience. It is recommended that an applicant be directly involved in a minimum of 800 diagnostic cases during his/her clinical experience in each specialty area for which he/she is applying. Clinical diagnostic settings include hospitals, clinics and private practices. ARDMS does not accept volunteer, instructorship, unpaid, barter or veterinarian experience. The time frames in which the education and clinical requirements are met cannot overlap. Clinical experience earned to document the education requirement cannot also be used to support the clinical requirement.

The mandatory Prerequisite 2 Application letter (found on ARDMS.org /sampleletters) is valid for one year from the date of graduation. If the application and appropriate supporting documentation are not received after one year of successful completion of the program, the applicant will need new documentation verifying successful program completion, and a current, completed, original signed CV form for each applied-for specialty area will be required. An original letter per student is required. First-time applicants applying under Prerequisite 2 must apply for either the Sonography Principles and Instrumentation (SPI) examination or a specialty area that is included within the programmatically accredited curriculum.

§ The mandatory Student Prerequisite 3B Application Letter (found on ARDMS.org/sampleletters), is valid through the expected graduation date. If the student chooses to apply after graduation, then the Graduate Prerequisite 3B Application letter (found on ARDMS.org /sampleletters) and a current, completed, original CV form for each applied-for specialty area will be required. An original letter per student is required.

Note: If the Bachelor's Degree sonography/ vascular technology program is also programmatically accredited through one of the following: Council for Higher Education Accreditation (CHEA), United States Department of Education (USDOE), or Canadian Medical Association (CMA), and the students have graduated, then the prerequisite 3B students should apply under prerequisite 2.

Note: ARDMS, in its discretion, may request from you or others information concerning matters that may be relevant to your eligibility for certification and certification status.

All documentation must be in English or include a notarized translation. (MD licenses, CMEs, etc.)

All documents, communications, and other information received by ARDMS become the property of ARDMS and will not be returned.

https://www.nslds.ed.gov/nslds/nslds\_SA/secure/SaFinShowSumma...

# Exhibit C



PROUD SPONSOR of the AMERICAN MIND™

## National Student Loan Data System (NSLDS) for Students

NSLDS is a repository of information from many sources. Changes to the data are made by those sources. Collecting the data into one central location such as NSLDS gives you convenience and saves you time. If for any reason you disagree with the information reported to NSLDS, please contact one or more of the sources of your data listed on the detail pages on this site. The Department is also available as a resource at 1-800-4FEDAID if you need additional assistance. Your comments and corrections will help improve the services NSLDS provides.

Aid Summary for CHARLENE ESPADA

Your enrollment status is HALF TIME, effective 09/21/2017.



#### Loans

Please click on numbers in first column to see details including point of contact.

	Type of Loan	Loan Amount	Loan Date	Disbursed Amount	Canceled Amount	Outstanding Principal	Outstanding Interest
1	DIRECT STAFFORD UNSUBSIDIZED	\$6,000	10/01/2017	\$4,000	\$0	\$4,000	\$36
2	DIRECT STAFFORD SUBSIDIZED	\$3,500	10/01/2017	\$2,334	\$0	\$2,334	\$0
3	DIRECT STAFFORD UNSUBSIDIZED	\$6,000	01/27/2017	\$6,000	\$0	\$6,000	\$192
4	DIRECT STAFFORD SUBSIDIZED	\$4,500	01/27/2017	\$4,500	\$0	\$4,500	\$0
5	FFEL STAFFORD SUBSIDIZED	\$3,382	01/19/2007	\$3,382	\$0	\$4,215	\$1
6	FFEL STAFFORD UNSUBSIDIZED	\$3,865	01/19/2007	\$3,865	\$0	\$7,489	\$185
7	FFEL STAFFORD UNSUBSIDIZED	\$4,000	03/04/2005	\$2,000	\$2,000	\$2,919	\$28
8	FFEL STAFFORD SUBSIDIZED	\$2,625	03/04/2005	\$1,313	\$1,313	\$1,468	\$1
9	DIRECT STAFFORD UNSUBSIDIZED	\$2,625	06/17/1998	\$2,625	\$0	\$2,555	\$89
Total D	DIRECT STAFFORD UNSUBSIDIZED				-	\$12,555	\$317
Total DIRECT STAFFORD SUBSIDIZED						\$6,834	\$0
Total FFEL STAFFORD SUBSIDIZED					-	\$5,683	\$2
Total F	Total FFEL STAFFORD UNSUBSIDIZED					\$10,408	\$213
Total A	II Loans				***************************************	\$35,480	\$532

#### Grants

Pell Lifetime Eligibility Used: 523.340%

Please click on numbers in first column to see details including point of contact.

Marie 1997	Award Year	Type Of Grant:	School	Disbursed Amount
1	2017 - 2018	FEDERAL PELL GRANT	GALEN HEALTH INSTITUTES	\$1,490
2	2016 - 2017	FEDERAL PELL GRANT	TAYLOR COLLEGE	\$2,749
3	2010 - 2011	FEDERAL PELL GRANT	ORANGE TECHNICAL COLLEGE - ORLANDO CAMPUS	\$4,995
4	2009 - 2010	FEDERAL PELL GRANT	ORANGE TECHNICAL COLLEGE - ORLANDO CAMPUS	\$550
5	2006 - 2007	FEDERAL PELL GRANT	SANFORD-BROWN COLLEGE	\$1,900
6	2005 - 2006	FEDERAL PELL GRANT	SANFORD-BROWN COLLEGE	\$1,050
7	2004 - 2005	FEDERAL PELL GRANT	SANFORD-BROWN COLLEGE	\$1,350

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Financial Aid Review -- CHARLENE ESPADA

https://www.nslds.ed.gov/nslds/nslds\_SA/secure/SaFinShowSumma...

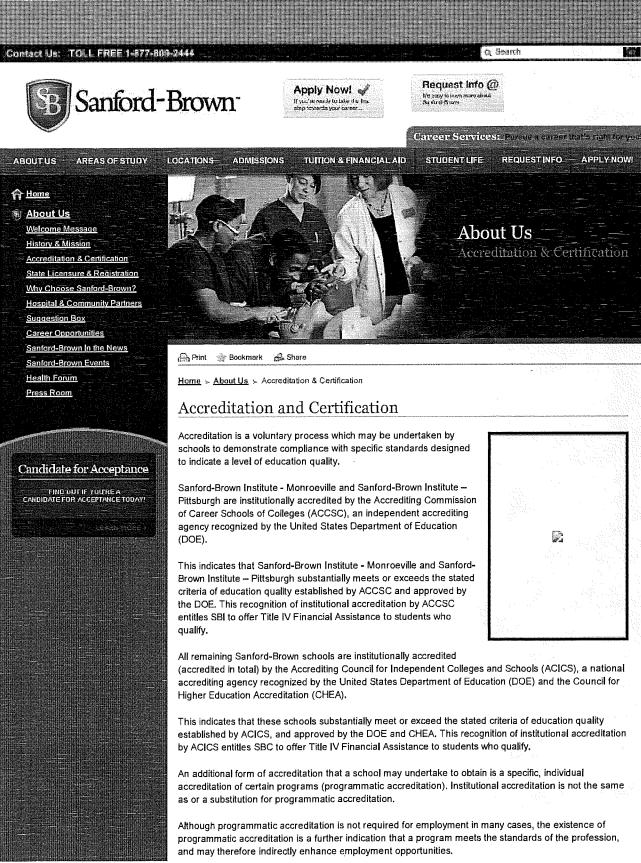
Total All	Grants	Sensor Land Control Co		\$16,696
9	2001 - 2002	FEDERAL PELL GRANT	CUNY YORK COLLEGE	\$1,875
8	2002 - 2003	FEDERAL PELL GRANT	CUNY YORK COLLEGE	\$737

Information contained on these pages reflects the most current data in the NSLDS database. The data contained on this site is for general information purposes and should not be used to determine eligibility, loan payoffs, overpayment status, or tax reporting. Please consult the Financial Aid Officer at your school or the specific holder of your debts for further information.

# Exhibit D

1/12/2015

Sanford-Brown Career Training Programs - Accreditation and Certification



Sanford-Brown Career Training Programs - Accreditation and Certification

Also, in some cases, programmatic accreditation will allow the graduates of the accredited program to sit for some credentialing exams immediately upon graduation without any requirement of work experience.

## Institutional Accreditation

Sanford-Brown Institute – Monroeville and Sanford-Brown Institute – Pittsburgh are institutionally accredited by the Accrediting Commission of Career Schools of Colleges (ACCSC) to award certificates and degrees.



ACCSC 2101 Wilson Boulevard Suite 302 Arlington, VA 22201 (703) 247-4212 (703) 247-4533 (fax)

All remaining Sanford-Brown schools are institutionally accredited by the Accrediting Council for Independent Colleges and Schools (ACICS) to award





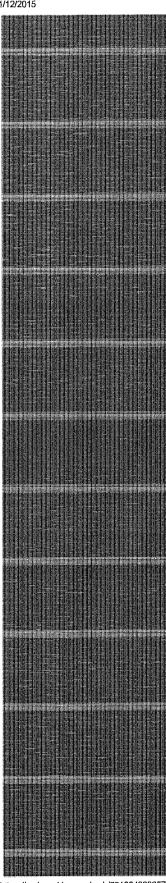
ACICS 750 First Street NE Suite 980 Washington, DC 20002-4241 (202) 336-6780 (866) 510-0746

## Programmatic Accreditation

The Medical Assistant Programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are programmatically accredited by the Accrediting Bureau of Health Education Schools (ABHES), a national accrediting agency recognized by the United States Department of Education under the provisions of Title 20, Chapter 28, Section 1001 of the U.S. Code, 34 CFR Part 602.2, and subsequent legislation: Sanford-Brown College — Atlanta, Sanford-Brown College — Cleveland, Sanford-Brown College — Collinsville, Sanford-Brown College — Fenton, Sanford-Brown College — Hazelwood-Diploma Program in Medical Assistant, Sanford-Brown College — Houston, Sanford-Brown Institute — Dallas, Sanford-Brown Institute — Ft. Lauderdale, Sanford-Brown Institute — Garden City, Sanford-Brown Institute — Iselin, Sanford-Brown Institute — Jacksonville, Sanford-Brown Institute — Landover, Sanford-Brown Institute — Monroeville, Sanford-Brown Institute — Northloop, Sanford-Brown Institute — Pittsburgh, Sanford-Brown Institute — Tampa, Sanford-Brown Institute — Trevose, Sanford-Brown Institute — White Plains,

ABHES 7777 Leesburg Pike, Suite 314N Falls Church, Virginia 22043 (703) 917-9503

■ The Surgical Technology programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are programmatically accredited by the Accrediting Bureau of Health Education Schools (ABHES), a national accrediting agency recognized by the United States Department of Education under the provisions of Title 20, Chapter 28, Section 1001 of the U.S. Code, 34 CFR Part 602.2, and subsequent legislation: Sanford-Brown College – Houston, Sanford-Brown College – St. Peters, Sanford-Brown Institute – Dallas, Sanford-Brown Institute – Ft. Lauderdale, Sanford-Brown Institute – Iselin, Sanford-Brown Institute – Jacksonville, Sanford-Brown Institute – Northloop, Sanford-Brown Institute – Tampa.



Sanford-Brown Career Training Programs - Accreditation and Certification

7777 Leesburg Pike, Suite 314N Falls Church, Virginia 22043 (703) 917-9503

- mathe Surgical Technology programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that the Commission on Accreditation of Allied Health Education Programs (CAAHEP) accredits programs upon the recommendation of the Accreditation Review Council on Education for Surgical Technology and Surgical Assisting (ARC/STSA): Sanford-Brown College - Houston, Sanford-Brown Institute - Ft. Lauderdale, Sanford-Brown Institute - Iselin, Sanford-Brown Institute - Jacksonville, Sanford-Brown Institute - Monroeville, and Sanford-Brown Institute - Tampa.
- 图 The Diagnostic Medical Sonography Programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are accredited by the Commission on Accreditation of Allied Health Education Programs (www.caahep.org) upon the recommendation of the Joint Review Committee on Education in Diagnostic Medical Sonography (JRCDMS): Sanford-Brown College - Atlanta, Sanford-Brown College - Cleveland, Sanford-Brown College - Houston, Sanford-Brown Institute - Dallas, Sanford-Brown Institute -Iselin, Sanford-Brown Institute - Pittsburgh. CAAHEP

1361 Park Street Clearwater, FL 33756 (727) 210-2350

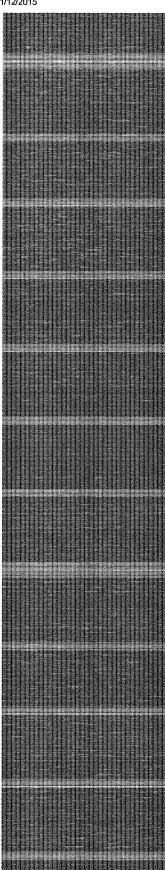
面 The Respiratory Therapy programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are programmatically accredited by the Commission on Accreditation for Respiratory Care (CoARC): Sanford-Brown College - Fenton, Sanford-Brown Institute - Pittsburgh.

CoARC 1248 Harwood Rd Bedford, TX 76021 (817) 283-2835

- The Practical Nursing Program at Sanford-Brown College St. Peters is approved by the Missouri State Board of Nursing (3605 Missouri Blvd., P.O. Box 656, Jefferson City, MO 65102-0656, Phone: (573) 751-0681). The Nursing Program at Sanford-Brown Institute - Jacksonville is approved by the Florida Board of Nursing (Mailing Address: 4052 Bald Cypress Way, BIN C02, Tallahassee, FL 32399-3252. Physical Address: 4042 Bald Cypress Way, Room 120, Tallahassee, FL 32399, Phone: (850) 245-4125).
- The Pharmacy Technician and/or Pharmacy Technology programs at the following schools are currently the only Sanford-Brown campuses that are programmatically accredited by the American Society of Health-System Pharmacists (ASHP): Sanford-Brown College - Atlanta, Sanford-Brown College - Cleveland, Sanford-Brown Institute - Dallas, Sanford-Brown Institute - Ft. Lauderdale, Sanford-Brown Institute - Garden City, Sanford-Brown Institute - Monroeville, Sanford-Brown Institute - Northloop, Sanford-Brown Institute - Tampa.

ASHP 7272 Wisconsin Avenue Bethesda, MD 20814 Main Phone: 301-657-3000

■ The Radiography and/or Radiographer programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are programmatically accredited by the Joint Review Committee on Education in Radiologic Technology (JRCERT): Sanford-Brown College - Fenton and Sanford-Brown Institute - Pittsburgh.



Sanford-Brown Career Training Programs - Accreditation and Certification

- Mission Statement & Goals
- Technical Requirements
- Admission Requirements

#### Mission

The mission of Sanford-Brown College Radiography Program is to provide a quality, highly specialized educational program in the field of radiography to adult learners. The focused radiography program will provide the knowledge necessary for successful passing of the certification exam and for future employment in imaging.

#### Program Goals

- 1. The graduates will have entry-level employment skills as a radiographer.
- 2. The graduates will be clinically competent.
- 3. The graduates will apply critical thinking, problem solving, and communication skills during radiographic procedures.
- 4. The graduates will demonstrate professional growth and development skills.
- 5. The radiography program will be evaluated for effectiveness annually.

For more information on JRCERT Accreditation, please contact the JRCERT at:

JRCERT 20 N. Wacker Drive Suite 2850 Chicago, IL 60606-3182 Phone: (312) 704-5300

■ The Veterinary Technology programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are programmatically accredited by the American Veterinary Medical Association (AVMA): Sanford-Brown College – Fenton, Sanford-Brown College – St, Peters and Sanford-Brown Institute - Pittsburgh.

#### AVMA

1931 North Meacham Road, Suite 100 Schaumburg, IL 60173-4360 Phone: 800,248,2862

The Occupational Therapy Assistant program at Sanford-Brown College – Hazelwood is currently the only Sanford-Brown campus that is programmatically accredited by the Accreditation Council for Occupational Therapy Education (ACOTE) and is currently on probationary status.

ACOTE

4720 Montgomery Lane PO Box 31220 Bethesda, MD 20824-1220 Phone: 301-652-2682

The American Occupational Therapy Association, Inc.

## Request More Info!

Tell us more about yourself and specify your campus and program of interest. An admissions representative will contact you to provide you with more information.

\* = required fields

#### 1/12/2015 Sanford-Brown Career Training Programs - Accreditation and Certification Step 1 of 2 \* Campus of Interest - Select -\* Program of Interest: — Select — 🔻 NEXT Tuition & Financial Aid Student Life Admissions About Us Areas of Study Locations How to Apply for Admission How to Apply for Financial Aid Online Communities Learning Options <u>Arizona</u> History and Mission Allied Health Diagnostic Florida <u>Alumni</u> Financing Options for Your Education Admission Requirements Allied Health Technicians and Therapists Career Services Accreditation & Certification Georgia Are you a Candidate for Faculty Profiles <u>Illinois</u> State Licensure & Registration Acceptance? Grants & Scholarships <u>Dental</u> Sanford-Brown In the News Indiana Schedule an Appointment Today Refund Policy <u>Nursing</u> Maryland Financial Aid Tools Why Choose Sanford-Brown? Sanford-Brown Events Business, Administrative and Legal <u>Michigan</u> Documents & Resources CEC Code of Conduct Refer a Friend Hospital & Community Partners Missouri Request Information Documents & Resources Art, Design and Technology New Jersey Apply Now Request Information Suggestion Box New York <u>woN ylaaA</u> Career Opportunities Ohio Sanford-Brown In the News Pennsylvania Rhode Island Sanford-Brown Events Texas Health Forum Virginia Press Room Wisconsin Affiliated Schools: SBI Melville Missouri College Gibbs Boston Gibbs Farmington Brown College ©2010 Sanford-Brown, All rights reserved. No information may be duplicated without permission from Sanford-Brown. Sanford-Brown does not guarantee employment or salary. Privacy Statement Legal Terms and Conditions

## Exhibit E

1/12/2015

Sanford-Brown Career Training Programs - Accreditation and Certification





All remaining Sanford-Brown schools are institutionally accredited (accredited in total) by the Accrediting Council for Independent Colleges and Schools (ACICS), a national accrediting agency recognized by the United States Department of Education (DOE) and the Council for Higher Education Accreditation (CHEA). This indicates that these schools substantially meet or exceed the stated criteria of education quality established by ACICS, and approved by the DOE and CHEA. This recognition of institutional accreditation by ACICS entitles SBC to offer Title IV Financial Assistance to students who qualify.

Accreditation is a voluntary process which may be undertaken by schools to demonstrate compliance with specific standards designed to indicate a level of education quality. Each campus has been approved by its respective Institutional Accreditor to offer all of its currently available programs.

Sanford-Brown Institute – Monroeville and Sanford-Brown Institute – Pittsburgh are institutionally accredited by the Accrediting Commission of Career Schools of Colleges (ACCSC) to award certificates and degrees.

Sanford-Brown Career Training Programs - Accreditation and Certification

ACCSC 2101 Wilson Boulevard Suite 302 Arlington, VA 22201 (703) 247-4212 (703) 247-4533 (fax)

All remaining Sanford-Brown schools are institutionally accredited by the Accrediting Council for Independent Colleges and Schools (ACICS) to award certificates and degrees.

ACICS 750 First Street NE Suite 980 Washington, DC 20002-4241 (202) 336-6780 (866) 510-0746

## Programmatic Accreditation

An additional form of accreditation that a school may undertake to obtain is a specific, individual accreditation of certain programs (programmatic accreditation). Institutional accreditation is not the same as or a substitution for programmatic accreditation. Although programmatic accreditation is not required for employment in many cases, the existence of programmatic accreditation is a further indication that a program meets the standards of the profession, and may therefore indirectly enhance employment opportunities. Also, in some cases, programmatic accreditation will allow the graduates of the accredited program to sit for some credentialing exams immediately upon graduation without any requirement of work experience.

It is important to understand what accreditation is and why it is important to Sanford-Brown. The goal of accreditation is to ensure that the education provided by institutions of higher education meets acceptable levels of quality. DOE recognized accrediting agencies have adopted criteria reflecting the qualities of a sound educational program and have developed procedures for evaluating institutions or programs to determine whether or not they meet these criteria. The standards by which institutions or programs are measured have been developed by subject matter experts and are intended to include what is critical for students to learn in order to successfully pursue a given profession. Having this kind of oversight and ensuring compliance with stated standards is essential to maintaining quality for students. Institutional Accreditation measures the entire operations of a given campus. Programmatic accreditation evaluates the components of a given academic program. Sanford-Brown is committed to offering programs that live up to these standards so that we can help provide qualified and prepared graduates in the field of healthcare. We understand that accreditation is not merely a recognition granted once an institution or program is in substantial compliance with the stated standards, but is a privilege that we must continue to earn through disciplined actions and quality instruction.

Broadly, across our Sanford-Brown campuses, over 60 programs are currently programmatically accredited. Some accrediting agencies require that a new program graduate its first class before the program is eligible for programmatic accreditation but we strive to run our programs according to the standards of our relevant programmatic accreditors and are committed to seeking programmatic accreditation for our eligible programs. This includes not starting the first class until the clinical site requirement is formally demonstrated, not over seating classes, ensuring the self study process is part of the educational plan and making certain that the curriculum, facility, equipment, staff and leadership meet the programmatic accreditation requirements.

To learn about which programs are programmatically accredited by campus, see the detailed information below.

The Medical Assistant Programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are programmatically accredited by the Accrediting Bureau of Health Education Schools (ABHES), a national accrediting agency recognized by the United States Department of Education under the provisions of Title 20, Chapter 28, Section 1001 of the U.S. Code, 34 CFR Part 602.2, and subsequent legislation: Sanford-Brown College — Atlanta, Sanford-Brown College — Cleveland, Sanford-Brown College — Collinsville, Sanford-Brown College — Dearborn, Sanford-Brown College — Grand Rapids, Sanford-Brown College — Fenton, Sanford-Brown College — Hazelwood-Diploma Program in Medical Assistant, Sanford-

Sanford-Brown Career Training Programs - Accreditation and Certification

Brown College – Houston, Sanford-Brown College – Milwaukee, Sanford-Brown College – Phoenix, Sanford-Brown College – Dallas, Sanford-Brown College – San Antonio, Sanford-Brown College – St. Peters, Sanford-Brown College – Vienna, Sanford-Brown Institute – Cranston, Sanford-Brown Institute – Ft. Lauderdale, Sanford-Brown Institute – Garden City, Sanford-Brown Institute – Iselin, Sanford-Brown Institute – Jacksonville, Sanford-Brown Institute – Landover, Sanford-Brown Institute – Monroeville, Sanford-Brown Institute – New York, Sanford-Brown College – North Loop, Sanford-Brown Institute – Orlando, Sanford-Brown Institute – Trevose, Sanford-Brown Institute – White Plains,

ABHES 7777 Leesburg Pike, Suite 314N Falls Church, Virginia 22043 (703) 917-9503

The Surgical Technology programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are programmatically accredited by the Accrediting Bureau of Health Education Schools (ABHES), a national accrediting agency recognized by the United States Department of Education under the provisions of Title 20, Chapter 28, Section 1001 of the U.S. Code, 34 CFR Part 602.2, and subsequent legislation: Sanford-Brown College – Houston, Sanford-Brown College – St. Peters, Sanford-Brown College – Dallas, Sanford-Brown Institute – Ft. Lauderdale, Sanford-Brown Institute – Iselin, Sanford-Brown Institute – Jacksonville, Sanford-Brown Institute – Tampa.

ABHES
7777 Leesburg Pike, Suite 314N
Falls Church, Virginia 22043
(703) 917-9503

The Surgical Technology programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that the Commission on Accreditation of Allied Health Education Programs (CAAHEP) accredits programs upon the recommendation of the Accreditation Review Council on Education for Surgical Technology and Surgical Assisting (ARC/STSA): Sanford-Brown College – Houston, Sanford-Brown College – Dallas, Sanford-Brown Institute – Ft. Lauderdale, Sanford-Brown Institute – Iselin, Sanford-Brown Institute – Monroeville, and Sanford-Brown Institute – Tampa.

The Diagnostic Medical Sonography Programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are accredited by the Commission on Accreditation of Allied Health Education Programs (<a href="www.caahep.oro">www.caahep.oro</a>) upon the recommendation of the Joint Review Committee on Education in Diagnostic Medical Sonography (JRCDMS): Sanford-Brown College — Atlanta, Sanford-Brown College — Cleveland, Sanford-Brown College — Dallas, Sanford-Brown College — Houston, Sanford-Brown Institute — Iselin, Sanford-Brown Institute — Garden City, Sanford-Brown Institute — Landover, Sanford-Brown Institute — Pittsburgh.

<u>CAAHEP</u> 1361 Park Street Clearwater, FL 33756 (727) 210-2350

Sanford-Brown Career Training Programs - Accreditation and Certification

The Respiratory Therapy programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are programmatically accredited by the Commission on Accreditation for Respiratory Care (CoARC): Sanford-Brown College – Fenton, Sanford-Brown Institute – Monroeville.

CoARC 1248 Harwood Rd Bedford, TX 76021 (817) 283-2835

The Practical Nursing Program at Sanford-Brown College – St. Peters is conditionally approved by the <u>Missouri State Board of Nursing</u> (3605 Missouri Blvd., P.O. Box 656, Jefferson City, MO 65102-0656, Phone: (573) 751-0681). The Nursing Program at Sanford-Brown Institute – Jacksonville is approved by the Florida Board of Nursing (Mailing Address: 4052 Bald Cypress Way, BIN C02, Tallahassee, FL 32399-3252. Physical Address: 4042 Bald Cypress Way, Room 120, Tallahassee, FL 32399, Phone: (850) 245-4125).

The Pharmacy Technician and/or Pharmacy Technology programs at the following schools are currently the only Sanford-Brown campuses that are programmatically accredited by the American Society of Health-System Pharmacists (ASHP): Sanford-Brown College — Atlanta, Sanford-Brown College — Cleveland, Sanford-Brown College — Houston, Sanford-Brown College — Dallas, Sanford-Brown Institute — Ft. Lauderdale, Sanford-Brown Institute — Garden City, Sanford-Brown Institute — Iselin, Sanford-Brown Institute — Jacksonville, Sanford-Brown Institute — Tampa.

ASHP 7272 Wisconsin Avenue Bethesda, MD 20814 Main Phone: 301-657-3000

The Radiography and/or Radiographer programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are programmatically accredited by the Joint Review Committee on Education in Radiologic Technology (JRCERT): Sanford-Brown College — Cleveland, Sanford-Brown College — Fenton, Sanford-Brown College — Milwaukee, and Sanford-Brown Institute - Pittsburgh.

Mission Statement & Goals

Technical Requirements

#### Admission Requirements

#### Mission

The mission of Sanford-Brown College Radiography Program is to provide a quality, highly specialized educational program in the field of radiography to adult learners. The focused radiography program will provide the knowledge necessary for successful passing of the certification exam and for future employment in imaging.

## Program Goals

- 1. The graduates will have entry-level employment skills as a radiographer.
- 2. The graduates will be clinically competent.
- The graduates will apply critical thinking, problem solving, and communication skills during radiographic procedures.
- 4. The graduates will demonstrate professional growth and development skills.
- 5. The radiography program will be evaluated for effectiveness annually.

Sanford-Brown Career Training Programs - Accreditation and Certification

For more information on JRCERT Accreditation, please contact the JRCERT at:

JRCERT 20 N. Wacker Drive Suite 2850 Chicago, IL 60606-3182 Phone: (312) 704-5300

The Veterinary Technology programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are programmatically accredited by the American Veterinary Medical Association (AVMA): Sanford-Brown College – Fenton, Sanford-Brown College – St. Peters and Sanford-Brown Institute - Pittsburgh.

<u>AVMA</u>

1931 North Meacham Road, Suite 100 Schaumburg, IL 60173-4360 Phone: 800,248,2862

The occupational therapy assistant program at Sanford-Brown College, Hazelwood, Missouri, was placed on Probationary Accreditation effective December 4, 2010, for nearing the end of the USDE-mandated time period for returning the program to compliance with 2006 OTA Standard A.5.3. (program evaluation plan); Standard A.5.5 (program evaluation data analysis and annual report); and Standard A.5.6. (results of ongoing evaluation). The program has been requested to submit a Progress Report to return the program to full compliance with the Standards within the USDE-mandated time period for correction.

<u>ACOTE</u>

4720 Montgomery Lane PO Box 31220 Bethesda, MD 20824-1220 Phone: 301-652-2682

The American Occupational Therapy Association. Inc.

Sanford-Brown College - Houston's Medical Laboratory Technician program is programmatically accredited by the National Accrediting Agency for Clinical Laboratory Science (NAACLS). This means that students are eligible take the ASCP and NCA national certification exams for Medical Laboratory Technicians.

NAACLS

National Accrediting Agency for Clinical Laboratory Sciences 5600 N. River Road, Suite, 720 Rosemont, IL 60018

Phone: 773-714-8880

# - Request More Info! –

Tell us more about yourself and specify your campus and program of interest. An admissions representative will contact you to provide you with more information.

Sanford-Brown Career Training Programs - Accreditation and Certification

	•
STEP 1 OF 2	
* Campus of interest:	− Select −
* Program of Interest:	Please select a campus 🔻

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# Exhibit F

2/27/2015

Sanford-Brown Career Training Programs - Accreditation & Licensure



Apple Now!

About Us

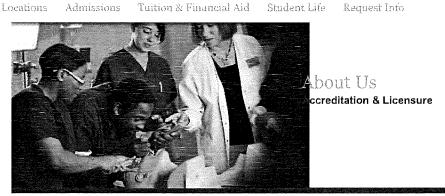
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Home About Us Accreditation & Licensure

## Accreditation & Licensure

Accreditation is a voluntary process which may be undertaken by schools to demonstrate compliance with specific standards designed to indicate a level of education quality. Additionally, all schools are authorized in the states in which they operate.

State Authorization information Institutional Accreditation information

## State Authorization

#### ARIZONA

### Sanford-Brown College, Phoenix AZ

Sanford-Brown College is licensed by The Arizona State Board for Private Postsecondary Education,

#### CONNECTICUT

## Sanford-Brown College, Farmington CT

The Connecticut Board of Governors for Higher Education has approved Sanford-Brown College to confer the Associate of Applied Science Degree and Associate of Science, The college is accredited by the State of Connecticut Board of Governors for Higher Education,

#### FLORIDA

#### Sanford-Brown Institute, Jacksonville FL

Sanford-Brown Institute – Jacksonville (License #3006) is licensed by the Commission for Independent Education The Florida Department of Education, 325 West Gaines Street, Suite 1414, Tallahassee, Florida 32399-0400, (888) 224-6684

#### Sanford-Brown Institute, Ft. Lauderdale, FL

Sanford-Brown Institute, Fort Lauderdale (License #3005) is licensed by the Commission for Independent Education, The Florida Department of Education, 325 West Gaines Street, Suite 1414, Tallahassee, Florida 32399-0400, toll free telephone number (888) 224-6684.

#### Sanford-Brown Institute, Orlando FL

Sanford-Brown Institute, Orlando (License ID # 4091) is licensed by the Commission for Independent Education; The Florida Department of Education, 325 West Gaines Street, Suite 1414, Tallahassee, Florida 32399-0400, (888) 224-6684

#### Sanford-Brown Career Training Programs - Accreditation & Licensure

#### Sanford-Brown Institute, Tampa FL

Sanford-Brown Institute, Tampa (License #3007) is licensed by Commission for Independent Education; The Florida Department of Education, 325 West Gaines Street, Suite 1414, Tallahassee, Florida 32399-0400, (888) 224-6684

#### GEORGIA

#### Sanford-Brown College, Atlanta GA

Sanford-Brown College – Atlanta campus is licensed by the State of Georgia, Nonpublic Postsecondary Education Commission, 2082 East Exchange Place, Suite 220, Tucker, Georgia 30084-5305. Phone: (770) 414-3300.

#### INDIANA

#### Sanford-Brown College, Indianapolis IN

Sanford-Brown College is regulated by the Board for Proprietary Education (BPE), Indiana Commission for Higher Education, 101 West Ohio Street, Suite 670 Indianapolis, IN 48204, Phone: (317) 464-4400 and Fax: (317) 233-4219.

#### BUNDS

#### Sanford-Brown College, Collinsville IL

The college is licensed to operate in the State of Illinois through the office of Illinois State Board of Education 100 North First Street, Springfield, Illinois 62777, (217) 782-2948 or 100 W. Randolph, Suite 14-300, Chicago, Illinois 60601, (312) 814-2220

The college is also approved to offer Associate of Applied Science degrees in Business Administration, Medical Billing and Coding, Medical Laboratory Technician, and Medical Massage Therapy through the office of the Illinois Board of Higher Education, 431 East Adams Street, Springfield, Illinois 62701

#### Sanford-Brown College, Hillside IL

Certificate of Approval to Operate Issued by the Illinois State Superintendent of Education, 100 North First Street, Springfield, Illinois 62777

Sanford-Brown is recognized as a private college by the Illinois Board of Higher Education (IBHE). Sanford-Brown is authorized by the IBHE to confer Associate of Applied Science degrees.

## Sanford-Brown College, Skokie IL

Certificate of Approval to Operate Issued by the Illinois State Superintendent of Education, 100 North First Street, Springfield, Illinois 62777,

Sanford-Brown is recognized as a private college by the Illinois Board of Higher Education (IBHE). Sanford-Brown is authorized by the IBHE to confer Associate of Applied Science degrees.

#### Sanford-Brown College, Tinley Park IL

Certificate of Approval to Operate Issued by the Illinois State Superintendent of Education, 100 North First Street, Springfield, Illinois 62777.

Sanford-Brown is recognized as a private college by the Illinois Board of Higher Education (IBHE), Sanford-Brown is authorized by the IBHE to confer Associate of Applied Science degrees.

#### MASSACHUSSETTS

#### Sanford-Brown College Inc., a private two year college, Boston MA

The Boston, Massachusetts School is licensed by the Commonwealth of Massachusetts, Department of Education, 350 Main Street, Malden, MA 02148

#### MICHIGAN

## Sanford-Brown College, Dearborn MI

Sanford-Brown is licensed by the State of Michigan.

#### Sanford-Brown College, Grand Rapids MI

Sanford-Brown is licensed by the State of Michigan.

### MISSOURI

#### Sanford-Brown College, Fenton MO

Sanford-Brown College is approved to operate in the State of Missouri by the Missouri Department of Higher Education and approved, certified, or recognized by the following agencies/funding sources:

- · Vocational Rehabilitation Departments of Missouri and Illinois
- Missouri State Approving Agency (Veterans Education Benefits)
- Workforce Investment Act.

#### Sanford-Brown College, St Peters MO

Sanford-Brown College is approved to operate in the State of Missouri by the Missouri Department of Higher Education and approved, certified, or recognized by the following agencies/funding sources:

#### Sanford-Brown Career Training Programs - Accreditation & Licensure

- · U.S. Department of Education
- · Missouri State Board of Nursing (Conditional approval for the Practical Nursing Program)
- · Missouri Board of Therapeutic Massage
- · Vocational Rehabilitation Departments of Missouri and Illinois
- · Missouri State Approving Agency (Veterans Education Benefits)
- · Workforce Investment Act

#### **NEW JERSEY**

#### Sanford-Brown Institute, Iselin NJ

Sanford-Brown Institute – Iselin is licensed by the State of New Jersey Departments of Education and Labor and Workforce Development, Division of One-Stop Coordination and Support, School Approval Unit, John Fitch Plaza, Labor Building, 2nd floor, Trenton, New Jersey 08625.

#### **NEW YORK**

#### SBI Campus - an affiliate of Sanford-Brown, Melville NY

The institution is authorized by the Board of Regents of New York State to confer the Associate in Applied Science (A.A.S), the Associate in Occupational Studies (A.O.S.), and certificate programs. All programs are registered by the State Education Department.

#### Sanford-Brown Institute, Garden City, NY

The institution is licensed by the New York State Education Department, Albany, New York,

#### Samford-Brown Institute, New York City, NY

The institution is licensed by the New York State Education Department, Albany, New York.

#### Samford-Brown Institute, White Plains, NY

The institution is licensed by the New York State Education Department, Albany, New York,

#### OHIC

#### Samford-Brown College, Middleburg Heights OH

Sanford-Brown College in Middleburg Heights, Ohio is approved by the Ohio State Board of Career Colleges and Schools, Columbus, Ohio, Registration #03-07-1680T.

#### Sanford-Brown College, Columbus OH

Sanford-Brown College in Columbus, Ohio is approved by the Ohio State Board of Career Colleges and Schools, Columbus, Ohio, Registration # 11-01-1956T.

#### OREGON

## Sanford-Brown College, Portland OR

Sanford-Brown College in Portland operates under the corporate laws of Oregon and the regulations of Oregon's Office of Degree Authorization. This school is a unit of a business corporation authorized by the State of Oregon to offer and confer the academic degrees described herein, following a determination that state academic standards will be satisfied under OAR 583-030. Inquiries concerning the standards or school compliance may be directed to the Oregon Office of Degree Authorization, 1500 Valley River Drive, Suite 100, Eugene, OR 97401, (541) 687-7478,

#### PENNSYLVANIA

## Sanford-Brown Institute, Pittsburgh PA

Sanford-Brown is authorized by the Pennsylvania Department of Education to confer Associate in Specialized Business and Associate in Specialized Technology degrees.

#### Samford-Brown Institute, Trevose PA

Sanford-Brown is authorized by the Pennsylvania Department of Education to confer Associate in Specialized Business and Associate in Specialized Technology degrees.

## Samford-Brown Institute, Wilkins Township PA

Sanford-Brown is authorized by the Pennsylvania Department of Education to confer Associate in Specialized Business and Associate in Specialized Technology degrees.

#### RHODE ISLAND

#### Sanford-Brown Institute, Cranston RI

Sanford-Brown Institute is authorized by the Rhode Island Board of Governors for Higher Education to grant certificates. Rhode Island Board of Governors of Higher Education, Shepard Building, Suite 524, 80 Washington Street, Providence, RI 02903, (401) 456-6000

#### TEXAS

Sanford-Brown College, Austin TX

#### Sanford-Brown Career Training Programs - Accreditation & Licensure

Sanford-Brown College is approved and regulated by the following agencies:

Texas Workforce Commission, Career Schools and Colleges, 101 East 15th Street, Austin, Texas 78778-0001, <a href="http://csc.twc.state.tx.us">http://csc.twc.state.tx.us</a>, (512) 936-3100

#### Austin campus student policy regarding complaints

Degree Programs: Texas Higher Education Coordinating Board (THECB), P.O. Box 12788, Austin, Texas 78711, http://csc.twc.state.tx.us.(512) 427-6241

THECB student complaint information is codified under 19 TAC §§1.110-1.120. An overview of the complaint procedure, how to submit a complaint, and the complaint form can be found by clicking here.

#### Sanford-Brown College, Dallas TX

Sanford-Brown College is approved and regulated by the following agencies:

Texas Workforce Commission, Career Schools and Colleges, 101 East 15th Street, Austin, Texas 78778-0001, <a href="http://csc.twc.state.tx.us">http://csc.twc.state.tx.us</a>, (512) 936-3100

#### Dallas campus student policy regarding complaints

Degree Programs: Texas Higher Education Coordinating Board (THECB), P.O. Box 12788, Austin, Texas 78711, http://csc.twc.state.tx.us.(512) 427-6241

THECB student complaint information is codified under 19 TAC §§1.110-1.120. An overview of the complaint procedure, how to submit a complaint, and the complaint form can be found by clicking here.

Sanford-Brown College is approved for Veterans training in Texas: Veterans Education, Texas Veterans Commission, P.O. Box 12277, Austin, Texas 78711-2277, (877) 898-3833

#### Sanford-Brown College, Houston TX

Sanford-Brown College is approved and regulated by the following agencies, Certificate Programs:
Texas Workforce Commission, Career Schools and Colleges, 101 East 15th Street, Austin, Texas 78778-0001, <a href="http://csc.twc.state.tx.us">http://csc.twc.state.tx.us</a>, (512) 936-3100

#### Houston campus student policy regarding complaints

Degree Programs: Texas Higher Education Coordinating Board (THECB), P.O. Box 12788, Austin, Texas 78711, <a href="http://icsc.twc.state.tx.us.(512)">http://icsc.twc.state.tx.us.(512)</a> 427-6241

THECB student complaint information is codified under 19 TAC §§1.110-1.120. An overview of the complaint procedure, how to submit a complaint, and the complaint form can be found by clicking <u>here</u>.

Sanford-Brown College is approved for Veterans training in Texas: Veterans Education, Texas Veterans Commission, P.O. Box 12277, Austin, Texas 78711-2277, (877) 898-3833

#### Sanford-Brown College, Houston-Northloop, TX

Sanford-Brown College is approved and regulated by the following agencies:

Texas Workforce Commission, Career Schools and Colleges, 101 East 15th Street, Austin, Texas 78778-0001, <a href="http://csc.twc.state.tx.us">http://csc.twc.state.tx.us</a>, (512) 936-3100

## North Loop campus student policy regarding complaints

Degree Programs: Texas Higher Education Coordinating Board (THECB), P.O. Box 12788, Austin, Texas 78711, <a href="http://csc.twc.state.tx.us">http://csc.twc.state.tx.us</a>, (512) 427-6241

THECB student complaint information is codified under 19 TAC §§1.110-1.120, An overview of the complaint procedure, how to submit a complaint, and the complaint form can be found by clicking <u>here</u>.

Sanford-Brown College is approved for Veterans training in Texas: Veterans Education, Texas Veterans Commission, P.O. Box 12277, Austin, Texas 78711-2277, (877) 898-3833

## Sanford-Brown College, San Antonio TX

Sanford-Brown College is approved and regulated by the following agencies:

Texas Workforce Commission, Career Schools and Colleges, 101 East 15th Street, Austin, Texas 78778-0001, <a href="http://csc.twc.state.tx.us">http://csc.twc.state.tx.us</a>, (512) 936-3100

## San Antonio campus student policy regarding complaints

Degree Programs: Texas Higher Education Coordinating Board (THECB), P.O. Box 12788, Austin, Texas 78711, <a href="http://csc.twc.state.tx.us.(512)">http://csc.twc.state.tx.us.(512)</a> 427-6241

THECB student complaint information is codified under 19 TAC §§1.110-1.120. An overview of the complaint procedure, how to submit a complaint, and the complaint form can be found by clicking here.

#### VIRGINIA

## Sanford-Brown College, Vienna VA

Sanford-Brown College is certified by the State Council of Higher Education for Virginia (SCHEV) to operate campuses in Virginia. SCHEV is located at 101 North 14th Street, James Monroe Building, Richmond, VA 23219, (804) 225-2600.

## WISCONSIN

Sanford-Brown Career Training Programs - Accreditation & Licensure

#### Sanford-Brown College, West Allis WI

Sanford-Brown College is authorized to offer education programs and award degrees and diplomas in the State of Wisconsin by the Educational Approval Board, 30 West Mifflin St., 9th Floor, Madison, Wisconsin 53703 (608) 266-1996.

Students are strongly encouraged to utilize the School's grievance procedure which can be found in the <u>Cataloo</u>. The school's grievance procedure allows for the prompt resolution of grievances. For additional state contact information, please click here,

Back to Top

#### Institutional Accreditation

All Sanford-Brown schools are institutionally accredited (accredited in total) by the Accrediting Council for Independent Colleges and Schools (ACICS), a national accrediting agency recognized by the United States Department of Education (DOE) and the Council for Higher Education Accreditation (CHEA). This indicates that these schools substantially meet or exceed the stated criteria of education quality established by ACICS, and approved by the DOE and CHEA. This recognition of institutional accreditation by ACICS entitles Sanford-Brown schools to offer Title IV Financial Assistance to students who qualify.

Effective as of May 5, 2012, ACICS placed the Sanford-Brown College – Indianapolis, IN campus and the Sanford-Brown College – West Allis, WI campus on probation due to job placement rates that did not meet the expectations of ACICS, Despite the probation action, these schools remain accredited and this status does not affect the institution's ability to continue to offer programs to existing or new students, confer academic credentials, and financial aid is available for students who qualify.

Accreditation is a voluntary process which may be undertaken by schools to demonstrate compliance with specific standards designed to indicate a level of education quality. Each campus has been approved by its respective institutional Accreditor to offer all of its currently available programs.

All Sanford-Brown schools are institutionally accredited by the Accrediting Council for Independent Colleges and Schools (ACICS) to award certificates and degrees.



ACICS 750 First Street NE Suite 980 Washington, DC 20002-4241 (202) 336-6780 (866) 510-0746

## **Programmatic Accreditation**

An additional form of accreditation that a school may undertake to obtain is a specific, individual accreditation of certain programs (programmatic accreditation). Institutional accreditation is not the same as or a substitution for programmatic accreditation. Although programmatic accreditation is not required for employment in many cases, the existence of programmatic accreditation is a further indication that a program meets the standards of the profession, and may therefore indirectly enhance employment opportunities, Also, in some cases, programmatic accreditation will allow the graduates of the accredited program to sit for some credentialing exams immediately upon graduation without any requirement of work experience.

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#### Sanford-Brown Career Training Programs - Accreditation & Licensure

accreditation but we strive to run our programs according to the standards of our relevant programmatic accreditors and are committed to seeking programmatic accreditation for our eligible programs. This includes not starting the first class until the clinical site requirement is formally demonstrated, not over seating classes, ensuring the self study process is part of the educational plan and making certain that the curriculum, facility, equipment, staff and leadership meet the programmatic accreditation requirements.

To learn about which programs are programmatically accredited by campus, see the detailed information below.

The Surgical Technology programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are programmatically accredited by the Accrediting Bureau of Health Education Schools (ABHES), a national accrediting agency recognized by the United States Department of Education under the provisions of Title 20, Chapter 28, Section 1001 of the U.S. Code, 34 CFR Part 602.2, and subsequent legislation: Sanford-Brown College — Dallas, Sanford-Brown College — Houston, Sanford-Brown College — Northloop, Sanford-Brown College — Skokie, Sanford-Brown College — St. Peters, Sanford-Brown Institute — Ft. Lauderdale, Sanford-Brown Institute — Iselin, and Sanford-Brown Institute — New York.



ABHES 7777 Leesburg Pike, Suite 314N Falls Church, Virginia 22043 (703) 917-9503

The Surgical Technology programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that the Commission on Accreditation of Allied Health Education Programs (<a href="www.caahep.org">www.caahep.org</a>) accredits upon the recommendation of the Accreditation Review Council on Education for Surgical Technology and Surgical Assisting (ARC/STSA): Sanford-Brown Institute – Iselin and Sanford-Brown Institute – Wilkins Township.

The Diagnostic Medical Sonography and Diagnostic Medical Ultrasound Programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are accredited by the Commission on Accreditation of Allied Health Education Programs (<a href="https://www.caahep.org">www.caahep.org</a>) upon the recommendation of the Joint Review Committee on Education in Diagnostic Medical Sonography (JRC-DMS): Sanford-Brown College — Atlanta, Sanford-Brown College — Cleveland, Sanford-Brown College — Dellas, Sanford-Brown College — Dearborn, Sanford-Brown College — Houston, Sanford-Brown College — Fenton, Sanford-Brown College — Phoenix, Sanford-Brown Institute — Ft. Lauderdale, Sanford-Brown Institute — Iselin, Sanford-Brown Institute — White Plains, Sanford-Brown Institute — New York, Sanford-Brown Institute — Garden City, Sanford-Brown Institute — Pittsburgh, and Sanford-Brown Institute - Trevose.

The Cardiovascular Sonography/Technology (CVS/CVT) programs at the following campuses are currently the only Sanford-Brown campuses that have CVS/CVT programs programmatically accredited by the Commission on Accreditation of Allied Health Education Programs (CAAHEP) upon the recommendation of the Joint Review Committee on Education in Cardiovascular Technology (JRC-CVT): Sanford-Brown College – Atlanta, Sanford-Brown College – Boston, Sanford-Brown College – Cleveland, Sanford-Brown College – Dallas, Sanford-Brown College – Dearborn, Sanford-Brown College – Hillside, Sanford-Brown College – Milwaukee, Sanford-Brown Institute – Jacksonville, Sanford-Brown College – San Antonio, and Sanford-Brown Institute – Fort Lauderdale.



<u>CAAHEP</u> 1361 Park Street Clearwater, FL 33756 (727) 210-2350

Sanford-Brown College – Fenton: The Polysomnograpphic Technoogy program is accredited by the Commission on Accreditation of Allied Health Education Programs (<a href="https://www.caahep.org">www.caahep.org</a>) upon the recommendation of the Committee on Accreditation for Polysomnographic Technologist Education.

The Respiratory Therapy programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are programmatically accredited by the Commission on Accreditation for Respiratory Care (CoARC): Sanford-Brown College – Fenton, Sanford-Brown Institute – Wilkins Township.

Sanford-Brown Career Training Programs - Accreditation & Licensure



CoARC 1248 Harwood Rd Bedford, TX 76021 (817) 283-2835

The Practical Nursing Program at Sanford-Brown College – St. Peters has full approval by the <u>Missouri State Board of Nursing</u> (3605 Missouri Blvd., P.O. Box 656, Jefferson City, MO 65102-0656, Phone: (573) 751-0681). The Nursing Program at Sanford-Brown Institute – Jacksonville is approved with probationary status by the Florida Board of Nursing (Mailing Address: 4052 Bald Cypress Way, BIN CO2, Tallahassee, FL 32399-3252. Physical Address: 4042 Bald Cypress Way, Room 120, Tallahassee, FL 32399, Phone: (850) 245-4125).

The Dialysis Technology programs at the following Sanford-Brown campuses are currently approved by the Board of Nephrology Examiners, Inc. Nursing and Technology (BONENT): Sanford-Brown College-Skokie, Sanford-Brown College-North Loop, and Sanford-Brown College-San Antonio.



BONENT 1901 Pennsylvania Ave, NW Suite 607 Washington, DC 20006 Main Phone: 202-462-1252

The Pharmacy Technician and/or Pharmacy Technology programs at the following schools are currently the only Sanford-Brown campuses that are programmatically accredited by the American Society of Health-System Pharmacists (ASHP): Sanford-Brown College — Houston, Sanford-Brown College — Cleveland, Sanford-Brown College — Dallas, Sanford-Brown Institute — Ft. Lauderdale, Sanford-Brown Institute — Garden City, Sanford-Brown Institute — Iselin, Sanford-Brown Institute — Jacksonville, Sanford-Brown Institute — Wilkins Township, Sanford-Brown Institute — New York, Sanford-Brown Institute — Tampa, Sanford-Brown College — Phoenix, and Sanford-Brown College — Indianapolis,



ASHP 7272 Wisconsin Avenue Bethesda, MD 20814 Main Phone: 301-657-3000

The Radiography and/or Radiographer programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are programmatically accredited by the Joint Review Committee on Education in Radiologic Technology (JRCERT): Sanford-Brown College — Cleveland, Sanford-Brown College — Fenton, Sanford-Brown College — Milwaukee, Sanford-Brown College — Northloop.

The Radiography program at Sanford-Brown Pittsburgh is on probationary status by JRCERT, and is not enrolling additional students until further notice.

For more information on JRCERT Accreditation, please contact the JRCERT at:



JRCERT 20 N, Wacker Drive Suite 2850 Chicago, IL 60606-3182 Phone: (312) 704-5300

The Veterinary Technology programs at the following Sanford-Brown campuses are currently the only Sanford-Brown campuses that are programmatically accredited by the American Veterinary Medical Association (AVMA): Sanford-Brown College – Fenton, Sanford-Brown College – St. Peters, Sanford-Brown Institute – Ft. Lauderdale, Sanford-Brown College – Grand Rapids, Sanford-Brown College – Dearborn, Sanford-Brown College - Portland, Sanford-Brown Institute – Jacksonville, Sanford-Brown Institute – Pittsburgh, and Sanford-Brown College – Tyson's Corner,

The program offered at SBC-Fenton is currently under probationary status by the AVMA. This status does not affect the institution's ability to continue to offer programs to existing students, confer academic credentials,

#### Sanford-Brown Career Training Programs - Accreditation & Licensure

and financial aid continues to be available for students who otherwise qualify. Graduates of a probationally accredited program are graduates of an accredited program. Programs may remain on probationary accreditation for a maximum of two years, at which time accreditation may be withdrawn if SBC-Fenton fails to substantially meet the Standards of Accreditation,

The program offered at SBI-Jacksonville is currently under probationary status by the AVMA. This status does not affect the institution's ability to continue to offer programs to existing students, confer academic credentials, and financial aid continues to be available for students who otherwise qualify. Graduates of a probationally accredited program are graduates of an accredited program. Programs may remain on probationary accreditation for a maximum of two years (i.e. until Fall 2014), at which time accreditation may be withdrawn if SBI-Jacksonville fails to substantially meet the Standards of Accreditation.



#### <u>AVMA</u>

1931 North Meacham Road, Suite 100 Schaumburg, IL 60173-4360 Phone: 800,248,2862

Sanford-Brown College – Collinsville and Sanford-Brown College – Houston's Medical Laboratory Technician programs are programmatically accredited by the National Accrediting Agency for Clinical Laboratory Science (NAACLS), This means that students are eligible take the ASCP and NCA national certification exams for Medical Laboratory Technicians.



#### NAACLS

National Accrediting Agency for Clinical Laboratory Sciences 5600 N. River Road, Suite, 720 Rosemont, IL 60018 Phone: 773-714-8880

Dallas, Ft. Lauderdale and Jacksonville: The program in Dental Hygiene is accredited by the Commission on Dental Accreditation and has been granted the accreditation status of Approval without Reporting Requirements. The Commission is a specialized accrediting body recognized by the United States Department of Education. The Commission on Dental Accreditation can be contacted at (312) 440-4653 or at 211 East Chicago Avenue, Chicago, IL 60611-2678. The Commission's web address is: <a href="http://www.ada.org/100.aspx">http://www.ada.org/100.aspx</a>.

Orlando and Skokie: The Dental Hygiene programs accreditation has been discontinued by the Commission on Dental Accreditation. Students currently enrolled in the program will be considered graduates of an accredited program. The Commission is a specialized accrediting body recognized by the United States Department of Education. The Commission on Dental Accreditation can be contacted at (312) 440-4653 or at 211 East Chicago Avenue, Chicago, IL 60611-2678. The Commission's web address is: <a href="http://www.ada.org/100.aspx">http://www.ada.org/100.aspx</a>.

The Commission on Dental Accreditation (CODA) does not accredit the "Expanded Functions" component of dental assisting programs. CODA accredits the basic dental assisting certificate or diploma programs that comply with the Accreditation Standards and Commission policy. Expanded Functions are unique and specific to each state and are dictated by each state's dental practice act.

Request More	Info! ———	
Tell us more about yourself and s admissions representative will co		
	*=	= required fields
STEP 1 OF 2		
* Campus of Interest	- Select -	
* Program of Interest:	-Select -	× 1
		Next Step

#### Sanford-Brown Career Training Programs - Accreditation & Licensure

Abaut Us

Welcome Massaga

History and Mission

Accreditation & Gertification & Gertification & Registration Why Choose Sanford-Brown - Hospital & Community Pariners Suggestion Box Johs at Sanford-Brown In the News Sanford-Brown Events Health Forum Press Room

Areas of Study

Learning Options
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Allied Health Technicians
and Therausis
Dental
Nursang
Business, Administrative
and Lengal
4n, Design and
Technology

Locations

Arizona
Commedica
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Jarksonville
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Collinsville
Hillida
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Grand Rapids
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Fanton
Haishwood
St. Poters

New Jersey New York Garden City New York City White Plasts

Otto
Claveland
Cohmaus
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Pennsylvania
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Wilson-Township

Rhode Island
Texas
Austin
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SBI Melvilla Briandiffe College Brown College Missouri College Admissions

Apply New

How to Apply for Admission Requirements Are you a Candidate for Acceptance Today.

Schedule on Appointment Today.

Documents & Resources.

Request Information.

Tuition & Financial Aid

Net-Price-Calculator

How to Accly for Financial Aid

Financing Options for Your Education
Greens & Scholarships
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Financial Akt Teels
OEC Code of Conduct
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Request Information
Apply Now Student Life

Online Communities
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News
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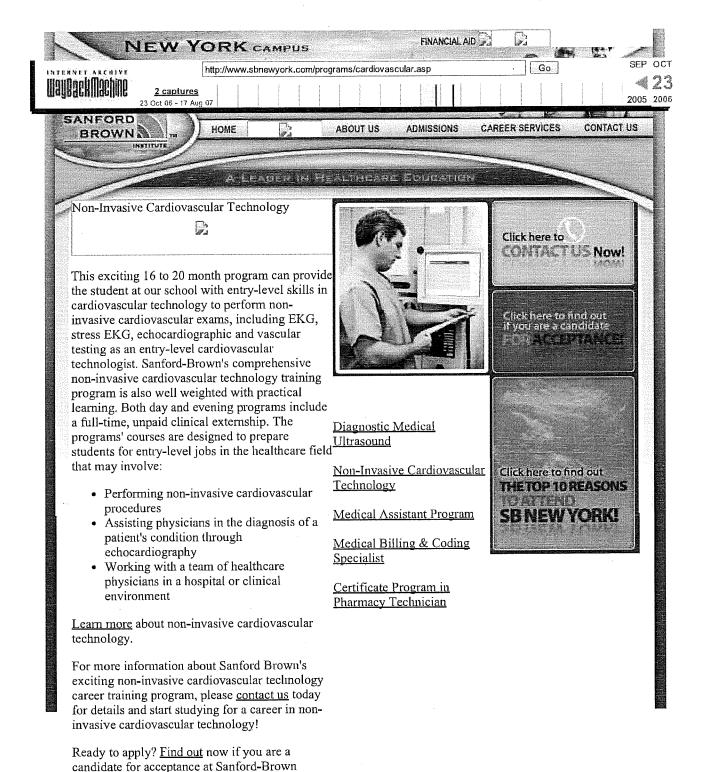
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# Exhibit G

2/27/2015

Cardiovascular Technology Training at Sanford Brown NY



1/2

Institute in New York, NY.

**Programs** 

Back to Sanford-Brown Career Training

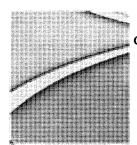
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Cardiovascular Technology Training at Sanford Brown NY



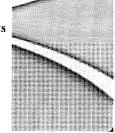
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# Exhibit H

Non-Invasive Cardiovascular Technology Training New York, NY 2/27/2015 OCT AUG Go http://www.sbnewyork.com/programs/cardiovascular.asp **4**17 2 captures 2006 2007 23 Oct 06 - 17 Aug 07 FINANCIAL AID NEW YORK CAMPUS SANFORD ADMISSIONS **CAREER SERVICES** CONTACT US ABOUT US HOME **PROGRAMS** BROWN A LEAGER IN HEALTHEARE EDUCATION Non-Invasive Cardiovascular Technology . Click here to CONTACT US Now! This exciting 16 to 20 month program can provide the student at our school with entry-level skills in cardiovascular technology to perform non-Click here to find out invasive cardiovascular exams, including EKG, if you are a candidate stress EKG, echocardiographic and vascular testing as an entry-level cardiovascular technologist. Sanford-Brown's comprehensive non-invasive cardiovascular technology training program is also well weighted with practical learning. Both day and evening programs include a full-time, unpaid clinical externship. The Diagnostic Medical program's courses are designed to prepare students for entry-level jobs in the healthcare field that may involve: Non-Invasive Cardiovascular Click here to find out Technology THE TOP 10 REASONS • Performing non-invasive cardiovascular procedures Medical Assistant Program SB NEW YORK • Assisting physicians in the diagnosis of a patient's condition through Medical Billing & Coding echocardiography **Specialist** Working with a team of healthcare physicians in a hospital or clinical Certificate Program in environment Pharmacy Technician Learn more about non-invasive cardiovascular technology. For more information about Sanford Brown's exciting non-invasive cardiovascular technology career training program, please contact us today for details and start studying for a career in noninvasive cardiovascular technology!

Ready to apply? Find out now if you are a candidate for acceptance at Sanford-Brown Institute in New York, NY.

Back to Sanford-Brown Career Training Programs

2/27/2015

Non-Invasive Cardiovascular Technology Training New York, NY

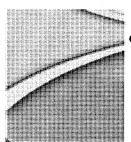


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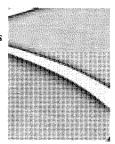




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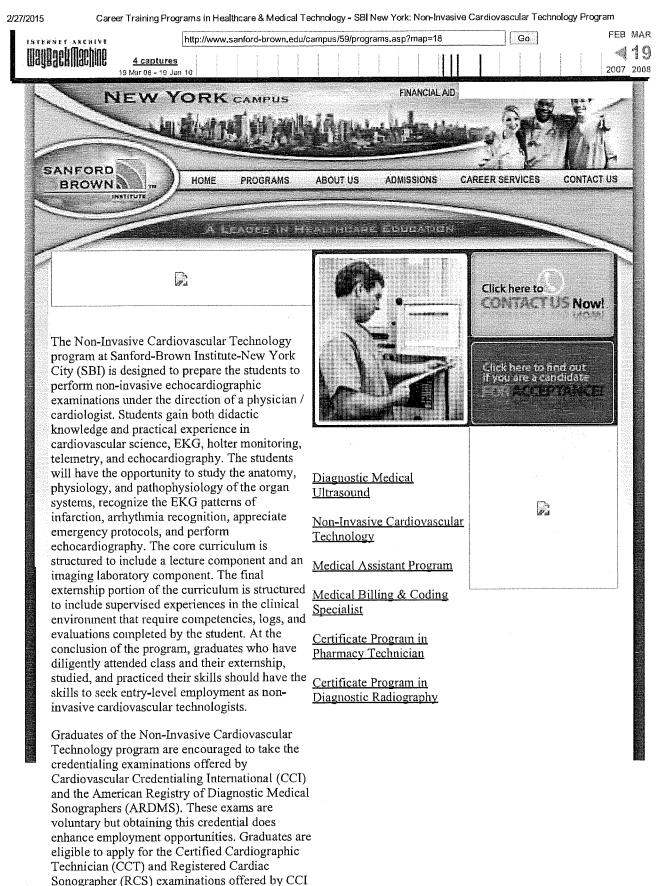


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# Exhibit I



2/27/2015 Career Training Programs in Healthcare & Medical Technology - SBI New York: Non-Invasive Cardiovascular Technology Program

upon graduation, and to apply for the Registered Diagnostic Cardiac Sonographer (RDMS) exam offered by ARDMS after acquiring the necessary experience after graduation as defined by the ARDMS. Registration and certification requirements for taking and passing these examinations are not controlled by SBI but by outside agencies and are subject to change by the agency without notice. Therefore, SBI cannot guarantee that graduates will be eligible to take these exams, at all or at any specific time, regardless of their eligibility status upon enrollment.

For more information about this exciting program, please contact us today for details!

Ready to apply? <u>Click here</u> to find out if you are a candidate for acceptance.

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New York City, NY 10003

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Information on Classes Call Toll Free: (888) 578-9333 All Other Inquiries: (646) 313-4510



# Exhibit J



#### ACCREDITATION/CERTIFICATION INFORMATION

Accreditation is a voluntary process which may be undertaken by schools to demonstrate compliance with specific standards designed to indicate a level of academic quality. Sanford-Brown Institute is institutionally accredited (accredited in total) by the Accrediting Bureau of Health Education Schools (ABHES). This indicates that Sanford-Brown Institute substantially meets quality standards established by its accrediting body (ABHES). ABHES is an accrediting body recognized by the United States Department of Education. This recognition of institutional accreditation by ABHES entitles Sanford-Brown Institute offer Title IV Financial Assistance to students who qualify. An additional form of accreditation which a school may undertake to obtain is a specific, individual accreditation of certain programs (programmatic accreditation). Institutional Accreditation is not the same as or a substitution for programmatic accreditation, which is granted by outside agencies with respect to specific programs. Most Sanford-Brown Institute programs are not currently programmatically accredited by any outside agency. Although programmatic accreditation is not required for employment in most cases, the existence of programmatic accreditation is a further indication that a program is of high quality may therefore indirectly enhance employment opportunities. Also, certain programmatic accreditation will allow the graduates of the accredited program to sit for some credentialing exams immediately upon graduation without any requirement of work experience. Please refer to the School Catalog (or addendum) for more information on which programs have programmatic accreditation

Diagnostic Medical Sonography/Ultrasound and Cardiovascular Technology The American Registry of Diagnostic Medical Sonographers (ARDMS) gives an examination for those who desire to become credentialed. The exam is voluntary but obtaining this credential does enhance employment opportunities and income potential. SBI graduates can take the Registered Diagnostic Medical Sonographer (RDMS) exam after meeting the appropriate prerequisites, and student who enter the program and possess a bachelor's degree or an M.D. may be able to take the ARDMS examinations immediately after graduation.

☐ Medical Billing and Coding Specialist

Graduates of the SBI Medical Billing and Coding Specialist program are encouraged to take certification examinations given by the American Health Information Management Association (AHIMA), the American Association of Professional Coders (AAPC), and the American Association of Medical Billers (AAMB). These examinations are also voluntary but obtaining these certifications will enhance employment opportunities. SBI graduates can take the examinations immediately upon graduation. Full time clinical work experience as a coder after graduation is highly recommended.

#### Medical Assistant

Graduates of the School's Medical Assistant program are encouraged to take the American Medical Technologists Registered Medical Assistant examination (RMA). This credential is a nationally recognized certification. AMT-registered medical assistants are entitled to affiliation with that organization, which publishes journals, news and career advice. Although membership in AMT does not constitute a state licensure or certification, it may enhance employment opportunities. Particulars on AMT registration are available at each SBI School.

 $\square$  Surgical Technology The Liaison Council on Certification for the Surgical Technologist (LCC-ST) gives an examination for those who desire to become credentialed. The exam is voluntary but obtaining this credential does enhance employment opportunities and income potential. Most Sanford-Brown Institute programs are not currently programmatically accredited by any outside agency. Please check the School catalog (or addendum) for more information on which programs have programmatic accreditation.

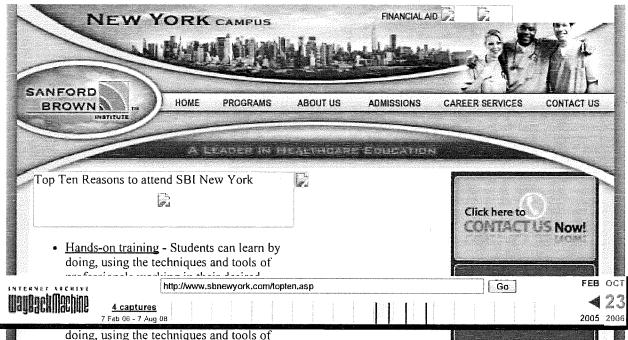
Admissions Representative Signature

6.26.06

# Exhibit K

2/13/2015

Sanford-Brown Institute - NY | Top 10 Reasons to Study at SBI - New York



doing, using the techniques and tools of professionals working in careers in the medical field.

- Many of our school's professors are experienced professionals, bringing realworld experience to Sanford-Brown classes.
- Sanford-Brown's Financial Aid
   Representatives are accessible to students answer any questions in regard to student finances, financial aid, student loans or grants.

   Mon-Invasive Technology

  Medical Assets

  Medical Assets

  Medical Assets
- Sanford-Brown students take advantage of industry-current equipment and labs used in <u>Specialist</u> healthcare settings.
- Career Placement Assistance with healthcare industry contacts to help Sanford-Brown students with professional career development and job opportunities.
- Flexibility Day, evening and weekend classes are available for Sanford-Brown students.
- · Smaller Class Sizes
- Extensive career training program offerings
   Our programs are designed to prepare
   Sanford-Brown students for employment for today's medical careers.
- Strong emphasis on career specific courses & training
- Have the opportunity to gain industrycurrent job skills to help make you marketable and employable in the healthcare or medical field.

Diagnostic Medical Ultrasound

Non-Invasive Cardiovascular Technology

Medical Assistant Program

Medical Billing & Coding Specialist

Certificate Program in Pharmacy Technician

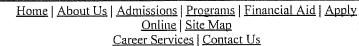


2/13/2015

Sanford-Brown Institute - NY | Top 10 Reasons to Study at SBI - New York

Ready to apply? Find out now if you are a candidate for acceptance. Start studying for a medical career.

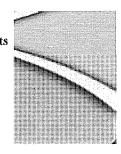
Or if you have further questions about our medical career training programs at Sanford-Brown New York please <u>contact us</u> today!



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# Exhibit L



# UNITED STATES DEPARTMENT OF EDUCATION OFFICE OF POSTSECONDARY EDUCATION

April 16, 1993

# Dear Colleague:

Enclosed you will find information about the new common forms for the Federal Family Education Loan Program. This material has been sent to the guaranty agencies and I wanted you to receive a copy of the final product.

As you review this information, if you have questions please feel free to contact me.

Sincerely yours,

Robert W. Evans

Director

Division of Policy Development

Policy, Training, and Analysis Service

# Common Application Material

SUMMARY: This information material prescribes the content and layout of the common loan application/promissory note for Federal Stafford Loans (subsidized and unsubsidized) and Federal Supplemental Loans for Students (SLS), related instructions, and information about a borrower's rights and responsibilities, and instructions for the transition to implement the common forms. In addition, this material prescribes the revised common addendum for the current application.

# Common Application and Promissory Note

As mandated by Section 432(m)(1) of the Higher Education Act, the U.S. Department of Education (ED) has developed a common federal loan application form and promissory note in cooperation with representatives of guaranty agencies, lenders, and student financial assistance organizations. ED has approved the attached forms of the complete loan application/promissory note, discussion of borrower rights and responsibilities, and related instructions.

No changes to, deletions from, or additions to the prescribed language in these forms will be permitted, except that information and/or logos identifying the guaranty agency or program may be printed in the space provided in the upper right-hand corner of the application form and the front page of the instructions. The boxes in the upper right-hand corner of the common application form and front page of the instructions are intended to provide a guaranty agency with a space to include its logo, name, a telephone number, and appropriate coding (for example, bar coding to reflect the source, type, or other identification system for filing or processing). An agency may use bar coding in other places on the common application form, (that is, the side or bottom margins of the application) to meet requirements for its individual processing system. These coding identifiers may not be printed on the application where they would alter the general layout of the common form.

# Implementation and Transition Period

The attached documents (the "common forms") have been approved for immediate use. However, ED recognizes that a transition period is needed for schools, lenders, and guaranty agencies to put in place the new common forms and related processing procedures. During the transition period (from now until December 31, 1993), ED expects program participants to process both the existing forms and the new forms as they become available. Agencies may elect to cease distributing previously approved editions of their applications with approved addendum when they have printed and distributed the new common form. However, a lender, school, or agency may not refuse to process a previous application (other than an application that relates only to a specific program year) that a student submits for processing. ED does not want to cause a student to complete two applications for the same period of enrollment because of the new common application form.

During the transition period between forms, ED wants to ensure that students are not subject to filing duplicate applications. We believe that by December 31, 1993, program participants will have made the transition to the common form to the degree that an adequate supply of new common loan applications will be available and that schools and lenders will have prepared for the transition. As financial aid administrators will have received applications and be conducting certification reviews, ED has established December 31, 1993 as the close of the transition period. School officials should plan their processing systems to ensure that all loan applications for the Federal Stafford (subsidized and unsubsidized) and Federal SLS program that are certified on or after January 1, 1994 are processed using the new common application. Guaranty agencies should establish the necessary procedures to ensure that all applications certified by the institution on or after January 1, 1994 and received by the agency for guarantee are on the new common application.

Guaranty agencies that continue to use existing forms approved by ED in the past will be required to use the new addendum in connection with all loans for which the first disbursement is made on or after July 1, 1993.

If agencies use the new common forms as part of a renewal application process, information may be preprinted on the form which the agency has for a borrower. This preprinted information may include the prior lender and code number if the borrower has previously received a loan for that lender.

# Current Applications --- Revised Addendum

Included in this mailing is the revised common addendum for current Federal Stafford and SLS applications that is to be used with existing applications. The addendum may not be used after December 31, 1993. This addendum is necessary to comply with the new provisions of the reauthorized Higher Education Act that take effect on July 1, 1993. However, the addendum may not be used with the new common loan application/promissory note, only with the existing applications during the transition period. This addendum will ensure the proper disclosure information is provided to borrowers. This notice serves as approval for the use of this addendum by your agency; no changes or revisions are permitted to this form.

# Agency-specific Information

No other materials may be physically attached to the forms. However, other appropriate materials may be provided to schools and borrowers along with the common forms. Such agency-specific information is intended as a way for the agency to provide applicants with specific information they need to know about the unique procedures of that guaranty agency. Moreover, until a common description of all loan programs, eligibility information, and general program requirements is developed for future years, agencies might want to include this type of information. Such materials may be shrink-wrapped or placed in folders together with the common forms. The common forms may also be inserted into other materials. The forms cannot, however, be physically attached to these materials. While these other materials may include instructions and other documents specific to the guaranty agency or program providing the application package, they may not include requests for any additional or supplemental information from borrowers, schools, or lenders for purposes of processing the application for FFEL Program loans.

So that ED can monitor the context in which the application is presented, each guaranty agency that sends out common forms together with other materials must submit the packet of material to ED. They should be submitted to me at the Division of Policy Development; U.S. Department of Education/Office of Postsecondary Education; Policy, Training, and Analysis Service; Room 4310, ROB-3; 400 Maryland Avenue, S.W.; Washington, D.C. 20202. However, ED does not intend to approve or comment on these materials unless they do not meet the required standards. This material must to submitted prior to distribution of the forms to the agency's participating schools and lenders.

# Notice of Guaranty and Disclosure

The common forms do not include the form of Notice of Guarantee and Disclosure Statement to be sent to borrowers by the guaranty agency. Following consultation with affected groups, ED intends to develop, at a later date, standardized forms for such notices.

#### Electronic Processing

The Higher Education Act specifically requires that in prescribing common forms that ED not limit the development of electronic forms and procedures. Until further notice, ED is not dictating the format for electronic application forms; however, if these are used, all of the data elements prescribed for the forms by ED must be included.

There are a variety of methods that agencies currently use for electronically processing applications. ED recognizes that in some electronic systems the school and lender sections of applications are completed electronically. If an agency provides for this option in its system, the school and lender section need not be printed on the form that the student completes. The agency may print routing information or brief instructions to the borrower in the space where the school and lender sections normally would be continued. These messages should only provide directions to the borrower; they must not request additional data from the borrower or describe additional services or products offered by the agency, school, or lender. At this time, agencies are not required to submit these variances from the common forms to ED for

approval. Each agency should retain in its files a copy of its electronic formats for further review if ED requires them in the future.

At this time, ED is also not establishing common procedures or other format requirements for the electronic processing system. In the future, ED will work with representatives of the community to review how some areas of electronic processing systems might be standardized and how to create general guidelines for operating of electronic processing systems.

## Borrower's Authorization Statement

The common application and promissory note includes an Electronic Fund Transfer authorization statement (Item 16 of the application) for electronic transfer of funds. ED has determined that this certification provision will meet the requirements of 34 CFR §682.207(b)(1)(ii)(B) if the school provides a notice to the borrower either 30 days before the date the school credits the student's account with the loan proceeds or not later than 30 days after that date notifying the borrower that the funds have been credited to the borrower's account at the school. ED is not prescribing the form of the notice. However, a billing statement, award letter, receipt form, or other appropriate notification procedure by the institution could meet this requirement.

# Delinquency on Other Non-Title IV Federal Debt

Item 17 of the common application includes a question asking if the borrower is delinquent on any non-Title IV federal debt. This question is required as part of a governmentwide initiative from the Office of Management and Budget. If an applicant indicates that he or she is delinquent on a non-Title IV federal debt, the lender should determine the reason for the delinquency and whether the applicant has made satisfactory arrangements for remedying the delinquency. In addition, until related regulations are published by ED, a lender must document the reason for making the loan when the applicant is delinquent on a non-Title IV federal debt. The appropriate documentation from the applicant and the determination by the lender's decision to make the loan despite the applicant's delinquent status should become a part of the loan file created by the lender.

### Certified Loan Amount(s)

The financial Aid administrator is required to determine the actual amount of loan eligibility for items 29a, 29b, and 29c. During the design of the common application, several comments requested that ED permit a guaranty agency to calculate the actual loan eligibility on the basis of information provided on the application by schools. Pursuant to 34 CFR 682.603 (b), ED requires financial aid administrators to provide the actual certification of loan amount; guaranty agencies may not fulfill this function for schools. If a school fails to complete the certified loan amount in 29a, 29b, or 29c, the application must be returned by the guaranty agency or lender for completion before a loan is approved.

# Anticipated Completion (Graduation) Date

When a school fills in the anticipated completion or graduation date for a borrower, the actual date is required. If the school has not yet established the completion or graduation date, the school official may use the last day of the month in which it will occur. When the Student Status Confirmation Roster system reporting requirements provided for in the December 18, 1992 Federal Family Education Loan Program regulations are implemented, and the actual date for completion or graduation is known, it will be required that the date be sent to the appropriate guaranty agency. For schools that have established the actual completion or graduation dates, the actual date should be provided on the application.

# Access to Data at the Central Processing System

As part of implementing the common application procedures, ED is making data supplied in by students on the *Free Application for Federal Student Aid* available to guaranty agencies. Information on this service will be described in future materials from ED.

### Governing Law and Notices

The Secretary of Education has determined that the Governing Law and Notices section of the common promissory note must include the Federal Trade Commission (FTC) consumer defense clause as required by the FTC regulations, 16 CFR Section 433.2. In addition, this section includes a reference to choice of venue for collection suits and choice of law provision. The note includes a venue clause that would permit -- unless expressly prohibited by state law -- the guarantor to bring suit against defaulters who are residents of the guarantor's own state in the locale of the guarantor's main office as long as the borrower may have the suit transferred to a more convenient location simply by making a timely written objection to the guarantor. The venue clause does not address the venue for suits against non-resident borrowers. ED has decided to leave that question to state law. Please review this section of the promissory note which has been approved by ED's Office of the General Counsel.

# Reproduction of Application Materials

Arrangements have been made to provide the necessary output for application materials in a camera-ready format. Under separate cover you will receive from Desktop Technologies, Inc., a description of the service that will be available. All documents that are a part of the common application will be available. You are not, of course, required to use this service. (This service will be available as of April 26, 1993.) However, you are responsible for ensuring that the forms used by your agency are identical to the ones that ED has approved. As indicated previously, no changes may be made to this form unless they fall into the categories previously discussed in this material.

When the common forms are printed by an agency, the forms must be printed with black ink on white paper. The type face, point size, and general presentation of the form may not be changed from the form which the

Secretary has approved. The actual number of copies is not being specified, so an agency may print as many copies of the original as are needed. An agency may print in the lower right hand corner on the application a reference to the type of copy, (e.g. original, student copy, file copy, etc. and NCR paper may be used for the copies.)

### Informational Meeting for Program Participants

It has been suggested that a special informational meeting be held so that program participants can meet with ED representatives to review the common application form. Such a meeting would permit ED to review the purpose of the form, discuss the general policies and procedures that will govern its use for 1993-94, present the guidelines for the transition period, and provide an opportunity to discuss each item on the common forms and describe ED's expectations of how data should be handled. In addition, the meeting would provide a forum for representatives of guaranty agencies, schools, lenders, higher education associations, and other interested parties to raise questions for ED to review about the use of the common forms.

ED has received an invitation from United Student Aid Funds (USAF) in Indianapolis, Indiana, to hold such a meeting at its facility on May 3, 1993. You are invited to send representatives to Indianapolis to participate in ED's briefing and to discuss the issues that still need to be considered for successfully implementing the common forms. I hope you will send representatives to this meeting and encourage you to consider sending representatives from your operations and policy staff who will be responsible for implementing the common forms. Attached to this material, you will find a registration form for the meeting on May 3. Please fax this registration form to me at 202-205-0786 no later than noon on April 28. The meeting will commence at 9 a.m. on May 3. A map is enclosed for direction to the USAF offices and includes information about hotel accommodations.

Included in this material is a Question/Answer form for questions that you or your staff may need to submit in advance of the meeting on May 3. Please ask your staff to record their questions in advance of the meeting and we will seek to include these in the meeting. We will also use this form at the meeting in case we do not have time to respond to all of the questions.

On a personal note, let me express my deep appreciation to the many people who have worked to ensure that we will implement the new common forms before the deadline established in the statutes. I recognize that we could not meet all the expectations that participants had for the common forms, but I believe we have make a significant step forward by getting approval of a common loan form. As we go forward to implement this common form, we know that fine-tuning the common form for 1994-95 is just around the corner.

Date

Robert W. Evans

Director

Division of Policy Development

Policy, Training, and Analysis Service

Enclosures

#### FEDERAL FAMILY EDUCATION LOAN PROGRAM

# **ADDENDUM**

#### (Read this before accepting your loan.)

A new federal law called the Higher Education Amendments of 1992 recently took effect. This law changed the name and some of the terms of the Robert T. Stafford Student Loan Program. This program, now called the Federal Family Education Loan (FFEL) Program, includes Federal Stafford Loans, Federal Supplemental Loans for Students (SLS), and Federal PLUS (Parent) Loans.

You agree to accept the terms described below if you accept your loan. You accept your loan if you sign your loan check or a statement authorizing your school to release funds that your lender has electronically transferred to the school for you. This is true even if you previously received information that was different than what is described on this form. If you do not agree to accept the terms described on this form:

- Do not sign your loan check. Request, in writing, that the check be returned to your lender and your loan be canceled; or
- 2. If your loan has been or will be disbursed by electronic funds transfer, do not sign the statement authorizing your school to transfer your loan proceeds to your student account. Request, in writing, that the funds be returned to your lender and your loan be canceled. If you have already signed an Electronic Funds Transfer authorization, inform your school, in writing, that you do not want to accept the loan.

#### YOU ARE RECEIVING A LOAN THAT MUST BE REPAID.

#### Changes Affecting the Federal Family Education Loan Program

- Minimum Annual Payment: The total payments that you are expected to make during any year of any repayment period for your Federal Family Education Loan(s) may not be less than \$600 or the amount of interest that is due and payable on those loans, whichever is more. FFEL Program loans are not eligible for the special minimum payment amount previously available for married couples.
- "New" Borrower Deferments: If you are a "new" borrower — a borrower who on the date of application for a loan has no outstanding FFEL Program loans which were disbursed prior to July 1, 1993 — and your loan is disbursed on or after July 1, 1993, you are eligible only for the following deferments covering:
- a. Periods during which you are pursuing at least a half-time course of study as determined by an eligible institution.
- b. Periods during which you are pursuing a course of study under a graduate fellowship program (inside or outside the United States) or an eligible rehabilitation training program for disabled individuals.
- Up to three years during periods in which you are seeking and unable to find full-time employment.
- d. Up to three years fur any reason which the lender determines under federal regulations has caused, or will cause, you to have an economic hardship.

An economic hardship exists when you are working full time and you are earning an amount that does not exceed the greater of the minimum wage or the poverty line for a family of two as determined in accordance with 673 (2) of the Community Service Block Grant Act or if you meet other criteria established in federal regulations.

- 3. Prior Borrower Deferments: Deferment provisions that were in effect before July 1, 1993, will continue to apply to borrowers with FFEL Program loans made before July 1, 1993, for the life of the borrower's loan.
- 4. Extension of Deferments: If you receive a deferment on any of your loans, the deferment will apply to the total amount of all of your non-defaulted loans held by the same lender, unless you request otherwise. If you have loans with more than one lender, you must contact each lender to obtain deferment on all of your loans.
- 5. Forbearance for Medical Interns/Residents: If you are a medical intern or resident, you are eligible for a forbearance if you request it and have exhausted all eligibility for the internship deferments. If the interest that accrues during your forbearance is capitalized, the principal amount you owe will increase.
- 6. For bearance for Borrowers Generally: If you request and are granted a forbearance, you will receive a forbearance of all payments unless you request an extension of time for making payments or permission to make smaller payments than were previously scheduled. If the interest that accrues during your forbearance is capitalized, the principal amount you owe will increase.
- 7. Administrative Forbearances: Your lender may automatically grant you forbearance to bring your account current if you are delinquent at the time an authorized deferment is granted or if you are less than 60 days delinquent on a loan at the time the loan is sold or transferred. This may result in the capitalization of interest, which will increase the principal amount you owe.
- 8. Loan Sales: Your loan may be sold, transferred or assigned to another holder. If your loan is sold, transferred, or assigned, and the address to which you send payments has changed, you will be notified of the name and address to which you must send subsequent payments and communications. Your rights and responsibilities and those of your lender will not change.
- 9. Consolidation of Debts: A Federal Consolidation Program is available under which you, or your spouse and you, may consolidate the following loans: FISL, Federal Stafford, Perkins, Federal PLUS (student), Federal PLUS (parent loans made on or after 10-17-86), Federal SLS, Federal Direct, Health Professions Student Loans (HPSL) and Health Education Assistance Loans (HEAL). The minimum armount of a Consolidation Loan is \$7,500.
- Credit Bureau Reporting: Information concerning your loan, including the date(s) and amount(s) of disbursement(s), will be reported to a national credit bureau.
- 11. Defaults: If you default on an FFEL Program loan:
  - You may be sued to collect the loan and have a judgment rendered against you.
  - Your default will be reported to a national credit bureau.
  - You will be liable for substantial collection costs.
  - Your federal and state income tax refunds may be withheld to pay the debt.
  - Your wages may be garnished (withheld) to pay the debt.
  - You will be ineligible for additional federal student financial aid, as well as assistance under most federal benefit programs.

- The renewal of your professional license may be denied.
- 12. Repayment of Your Loan: For a Stafford Loan, the repayment period begins on the day following the end of your grace period. For 20 SLS Loan, the repayment period begins on the date of the bax disbursement of the loan. For the purposes of calculating the 10-year maximum repayment period for an SLS Loan the period shall commence at the time the first payment of principal is due from the borrower. For a PLUS Loan, the repayment period begins on the date the loan is disbursed.
- 13. Address Information from State Licensing Boards: If you are ever licessed for professional practice or service in any state, the state board that licenses you is permitted to provide your address to your guaranty agency, if that agency ever requests it because your location is unknown or unavailable to that agency.
- 14. See Chart A "Annual Loan Limits" on Reverse side.

#### Changes Affecting Federal Stafford Loans

- 1. Interest Rate:
- a. If you have no constanding loans under the Federal Family Education Loan Program and you are borrowing a Federal Stafford Loan for which the first disbursement is made on or after October 1, 1992, your loan's interest rate is variable and may change every July 1 but will never exceed 9%. If you meet these coaditions, the interest rate that applies to your loan until July 1, 1993, is 6.94%. After July 1, 1993, the new interest rate that applies to your loan will be available from your leader.
- b. If you already have Stafford Loans, your interest rate on new loans will be the same as on your existing loans; but under certain circumstances, you may be eligible for a partial rebate of interest.
- c. If you are a first time Federal Stafford Loan borrower with a first disbersement made on or after October 1, 1992 and you have constanting Federal SLS, PLUS, or Consolidation Loan(s), the interest rate on your loan will be an 8% fixed rate (a fixed interest rate does not change).

#### Unsubsidized Federal Stafford Loans

- 1. New Program: The new law authorizes a program of unsubsidized Federal Stafford Loans for students who do not qualify, in whole or in part for subsidized Federal Stafford Loans. The unsubsidized loan may be made for periods of enrollment beginning on or after October 1, 1992. If your loan is unsubsidized, this fact will be disclosed to you by your lender. The terms of your unsubsidized loan are the same as the terms for subsidized Stafford Loans (including those described earlier) excert, as described below:
- a. Interest Payment: The government does not pay interest on your unsubsidized Federal Stafford Loan. You must pay all of the interest that accrues on this loan during the time you are enrolled in-school during your grace period, and during periods of authorized deferment and forbearance. There are two ways for you to pay interest during these periods:
- i. you may make meetily or quarterly payments to your lender, or
- ii. you and your lender may agree to add your interest to the principal of your lean, but no more often than quarterly (this

is called capitalization). The cost of capitalization to you is illustrated in Chart B. If you do not make an interest payment as scheduled, your interest will be capitalized.

b. Federal Origination Fee/Insurance Premium: You will be charged a 6.5% origination fee/insurance premium on each disbursement of your unsubsidized Federal Stafford Loan. This fee will be deducted from each disbursement and paid to the federal government.

#### Changes Affecting Federal Stafford and SLS Loans

- Graduated or Income Sensitive Repayment: If you
  are a "new" borrower, you may request an income-sensitive
  or graduated repayment schedule from your lender. A new
  borrower is one who on the date of application for a loan
  has no outstanding FFEL Program loans which were
  disbursed prior to July 1, 1993, and the new loan is disbursed
  on or after July 1, 1993.
- 2. Federal Collection: Should you default on your Federal Stafford or SLS Loan, and should it become payable to the federal government, you may be required to repay your loan debt under an income-contingent repayment plan. This plan, established by regulations to be issued by the United States Department of Education, may result in your having to repay more than the principal and interest on your loan(s).

#### Changes Affecting Federal PLUS Loans

- Adverse Credit History: If you are borrowing a Federal PLUS Loan that will be disbursed on or after July 1, 1993, you are subject to a credit evaluation based on criteria established in federal regulations. Borrowers with an adverse credit history will not be eligible for a PLUS Loan.
- Discharge of Federal PLUS Loan When Student Dies: If you are a Federal PLUS borrower and the dependent student for whom you borrowed dies, your debt will be discharged.
- 3. Federal PLUS Loan Disbursement: All Federal PLUS Loans must be disbursed by either a check sent to the eligible school that is copayable to the school and the parent borrower or by electronic transfer of funds (EFT) from the lender to the eligible school.

# Changes Affecting Federal SLS and PLUS Loans

- 1. Interest Rate: If you are borrowing a Federal SLS or PLUS Loan the first disbursement of which is made on or after October 1, 1992, your loan's interest rate will be 7.36% until July 1, 1993. After that date it will vary every July 1, but will never exceed 11% if it is an SLS Loan or 10% if it is a PLUS Loan. This interest rate applies to your new loan even if you have outstanding loans at different interest rates.
- 2. Federal Origination Fee: You will be charged a 5% origination fee on each disbursement of your Federal PLUS or SLS Loan. This fee will be deducted from each disbursement and paid to the federal government.
- 3. Principal Payment: If you are borrowing a Federal SLS Loan and you also have an outstanding Federal Stafford Loan, you are eligible to postpone the repayment of your SLS Loan's principal until the expiration of your Stafford Loan's grace period. This option may involve the capitalization of interest. Contact your lender for further information. The estimated cost of capitalization is illustrated in Chart B on this form.

14. Annual Loan Limits

#### Chart A

Borrower's Academic Level and Program Length	Federal Stafford Loan (Subsidized and Unsubsidized)	Federal SLS Loan
First Year Undergraduate Student		
one academic year in length	\$2,625	\$4,000
2/3 academic year in length	\$1,750	\$2,500
1/3 academic year in length	\$875	\$1,500
Second Year Undergraduate Student		
one academic year in length	\$3,500	\$4,000
2/3 academic year in length	\$2,325	\$2,500
1/3 academic year in length	\$1,175	\$1,500
Third Year and Remaining Undergraduate Student		
one academic year in length	\$5,500	\$5,000
2/3 academic year in length	\$3,675	\$3,325
1/3 academic year in length	\$1,825	\$1,675
Graduate/Professional Student	\$7,500*	\$10,000
Aggregate Loan Limits		
Undergraduate	\$23,000	\$23,000
Graduate	\$65,000	\$73,000

- \* \$8,500. Effective for loans with periods of enrollment on or after 10/1/93.
- ♦ No annual or aggregate limit for PLUS (parent) loans. Effective for loans with a first disbursement on or after 7/1/93.

#### Chart B

The purpose of this chart is to help you estimate the amount of interest that would accrue on your loan every month so that you can estimate how much would be added to your loan's principal if you and your lender agree to capitalize interest as described on this form.

# Approximate Monthly Accrued Interest if Interest Rate is:

Principal	6.0%	7.0%	8.0%	9.0%	10.0%	11.0%
\$500.00	\$2.50	\$2.92	\$3.33	\$3.75	\$4.17	\$4.58
\$1,000.00	\$5.00	\$5.83	\$6.67	\$7.50	\$8.33	\$9.17
\$1,500.00	\$7.50	\$8.75	\$10.00	\$11.25	\$12.50	\$13.75
\$2,000.00	\$10.00	\$11.67	\$13.33	\$15.00	\$16.67	\$18.33
\$2,500.00	\$12.50	\$14.58	\$16.67	\$18.75	\$20.83	\$22.92
\$3,000.00	\$15.00	\$17.50	\$20.00	\$22.50	\$25.00	\$27.50
\$3,500.00	\$17.50	\$20.42	\$23.33	\$26.25	\$29.17	\$32.08
\$4,000.00	\$20.00	\$23.33	\$26.67	\$30.00	\$33.33	\$36.67
\$4,500.00	\$22.50	\$26.25	\$30.00	\$33.75	\$37.50	\$41.25
\$5,000.00	\$25.00	\$29.17	\$33.33	\$37.50	\$41.67	\$45.83
\$5,500.00	\$27.50	\$32.08	\$36.67	\$41.25	\$45.83	\$50.42
\$6,000.00	\$30.00	\$35.00	\$40.00	\$45.00	\$50.00	\$55.00
\$6,500.00	\$32.50	\$37.92	\$43.33	\$48.75	\$54.17	\$59.58
\$7,000.00	\$35.00	\$40.83	\$46.67	\$52.50	\$58.33	\$64.17
\$7,500.00	\$37.50	\$43.75	\$50.00	\$56.25	\$62.50	\$68.75

The advantage of capitalizing interest is that you would not be required to make interest payments during in-school, grace, deferment or forbearance periods. The disadvantage is that you will pay more in interest charges over the life of your loan because your interest charges will be added to your principal balance. Your monthly repayment amount will be higher if you choose to capitalize.

For example, if you owe \$500.00 in principal at an interest rate of 6.0%, then approximately \$2.50 in interest would accrue on your loan every month. If you and your lender agree to capitalize your interest on a quarterly basis (every three months), approximately \$7.50 would be added to your \$500.00 principal balance. As a result, at the end of one quarter, you would owe, and interest would accrue on, \$507.50 in principal.

Or, if you owe \$4,000.00 in principal at an interest rate of 11.0%, then approximately \$36.67 in interest would accrue on your loan every month. If you and your lender agree to capitalize your interest on a quarterly basis (every three months), approximately \$110.01 would be added to your \$4,000.00 principal balance. As a result, at the end of one quarter, you would owe, and interest would accrue on, \$4,110.01 in principal.

Contact your lender if you have questions or need more information.

Application of for Federal Stafford Loar and Federal Supplem WARNING: Any person who know on this form is subject to penalties the United States Criminal Code of	ns (Subsidized an mental Loans for S ingly makes a folse statem which may include fines o and 20 U.S.C. 1097.	d Unsubsidize Students (SLS) ent or misrepresentat or imprisonment under	ion			
BORROWER SECTION	Please Prir	nt Neatly or Typ	е	READ 1	THE INSTRUCTIONS	CAREFULLY
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7. Lender Name	City State	Zip Code	8. Lender Code, If Kn	own 9. Date of	Bim (MO/DAY/YR)	
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16. If my school participates in EFT, I au	thorize the school to		17 Leertify that Lamu		any non Title IV federal	
transfer the loan proceeds received student account.	by EFT to my a. Yes	b. No			a. Yes	b. No
PROMISSORY NOTE (C PROMISE TO PAY  I promise to pay to the Lender, or a all sums disbursed (hereafter "loan" interest and other fees which may to make payments on this Note wh costs, including attorney's fees, co- may cancelor reduce the size of any that is issued.	or "loans") under the terms became due as provided in en due, I will also pay reasc urt costs and collection fee	Promissory Note, ir softhis Note, plus not his Note. If I fail prable collection as. I understand I	, including the writing of My signature certifies I	on the reverse side I have read and s Certification,* pri e. (S) THAT MU	I will not sign this Note be, even if otherwise odvictogree to the terms or nited on the reverse side of ST BE REPAID	sed. nd conditions,
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City :	State Zip Code	38. Signature of Aut	horized Lending Offici	al	2-nt or Type Name	e, Title and Date

# Promissory Note (continued)

#### Disclosure of Terms

This Note may opply to one or mare of the following types of loans, which have different terms: subsidized Federal Stafford Loan, unsubsidized Federal Stafford Loan, and Federal Supplemental Loans for Students (SLS). Lagree that the lender or ony subsequent holder may assign my loan(s) and ocknowledge that any one loan may be assigned independently of any other loan to which this Note applies.

At or before the time of my first disbursement, the lender will send me a Disclosure Statement identifying additional terms of each loan. Important additional terms are disclosed in the statement of Borrower's Rights and Responsibilities accompanying this Note.

#### Interest

Interest occrues on the unpald principal balance of each koan from the date of disbursement until the entire principal balance is paid in full. I must pay all interest charges on my unsubsidized Federal Stafford Loan and Federal St. Loan. Far a subsidized Federal Stafford Loan, Ido not pay interest payoble by the federal government under the Higher Education Act of 1965, as amended, and applicable U.S. Department of Education regulations (collectively referred to as the Act). Unless my lender notifies me in writing of a lower rate(s), the rate(s) of interest for my loan(s) are those specified in the Act and presented in the statement of Borrower's Rights and Responsibilities. I also may receive rebates of interest as provided by the Act.

Unless I have requested that the interest that occrues on my unsubsidized Federal Stofford and Federal St.S Loans be added to the principal balonce of my loans (referred to as Capitalization), I will begin paying interest upon disbursement of such loans. Should I fall to make required payments of Interest prior to the commencement of principal repayment, or during a period of authorized deferment or forbearance, I agree that the holder may Capitalize such interest to the extent permitted by the Act.

#### Origination Fee and Guarantee Fee

For each loan, the federal government charges an origination fee equal to the amount required by the Act. The guaranty agency that guarantees my loan(s) (the Guarantor) may charge a guarantee fee not to exceed a maximum amount specified in the Act. I will pay these fees, as identified in the Disclosure Statement, which will be deducted proportionately from each disbursement of my loan(s). I understand the origination and guarantee fees are refundable only if a disbursement is canceled or repaid in full within 120 days of disbursement.

#### Late Charges and Collection Costs

If I fail to make any part of an installment payment within 10 days after it becomes due, the holder may collect from me a late charge not to exceed 6% of each late installment. If I default on a loan(s), I shall pay reasonable collection fees and costs, plus court costs and attorney fees.

#### Repayment

Federal Stafford Loans have a repayment "Grace Period," usually until 6 months after I end enrollment as at least a half-time student at an eligible school. My Grace Period will be disclosed in my Disclosure Statement.

I will repay the principal of my loan(s) in periodic installments during a repayment period(s) that begins: (f) in the case of a subsidized or unsubsidized Federal Stafford Loan, on the day immediately following the end of my Grace Period; (fl) in the case of a Federal SLS Loan, on the day of the final disbursement. My principal repayment period for each loan generally lasts five years but may not exceed tenyears, exclusive of any period of deferment or forbearance.

The holder of my loan(s) will provide me with a Repayment Schedule that identifies my poyment amounts and due dates. The minimum annual poyment required on all my Federal Stafford and Federal SLS Loans is \$600 or the amount of Interest due and payable,

whichever is lorger. If I am eligible and I request it, my lender must provide me with a graduated or incomesensitive Repayment Schedule consistent with the provisions of the Act.

My Repayment Schedule may include all of my loans that are owned by the holder of this Note. I agree the holder may grant me a forteerance for purposes of aligning payment dates on my loans or to eliminate a delinquency that persists even though I am making scheduled payments. I may prepay all or any part of the unpaid balance on my loans at any time without penalty.

#### Acceleration and Default

At the option of the holder, the entire unpoid balance shall become immediately due and payable upon the occurrence of any one of the following events: (I) I fall to enroll as at least a holf-time student at the school that certified my Application; (ii) I fall to use the proceeds of the loan(s) solely for educational expenses; (iii) I make talse representation that results in my receiving a loan(s) for which I am not eligible; or (W) I default on the loan(s).

The following events shall constitute a default on a loan: (i) I fail to pay the entire unpoid balance after the holder has exercised its option under the preceding paragraph; or (ii) I fail to make installment payments when due, or fail to comply with other terms of the loan(s), and the Guarantor reasonably concludes I no longer Intend to honor my repayment obligation, provided my failure has persisted for at least 180 days for payments due manthly or 240 days for payments due less frequently than monthly. If I default, the Guarantor may purchose my loan, and Capitalize all thenoutstanding interest into a new principal balance, and callection fees will become immediately due and avable.

If I default, this will be reported to National Credit Bureau Organizations and will significantly and adversely affect my credit rating. I acknowledge that a default sholl have additional adverse consequences to me as disclosed in the statement of Borrower's Rights and Responsibilities. Following default, the loan(s) may be

subject to income-contingent repayment (including potential collection of amounts in excess of the principal and interest) in accordance with the Act.

#### Governing Law and Notices

The terms of this Note will be interpreted in occordance with the Higher Education Act of 1965, as amended (20 U.S.C. 1070 et seq.), other applicable federal statutes and regulations, and the Guarantar's policies. Applicable state law, except as preempted by federal low, may provide for certain borrower rights, remedies and defenses in addition to those stated in this Note.

If this loan is made by the school, or if the proceeds of this loan are used to pay fulfion and charges of a forprofit school that refers loan applicants to the lender, or that is affiliated with the lender by common control, contract or business arrangement, any halder of this Note is subject to all claims and defenses which I could assert against the school. My recovery under this provision shall not exceed the amount I paid on this loan.

If I reside in the state in which the principal office of the Guarantor is located, the Guarantor may sue to enforce this loan in the county in which the Guarantor's office is located. However, if I object to being sued there and I mail a written objection to the Guarantor that is postmarked no later than 30 days after I am served with the suit, the Guarantor will either have the court transfer the suit to the caunty in which I live or will dismiss the lawsuit.

Any notice required to be given to me will be effective if mailed by first class mail to the latest address I have provided to the halder of this Note, or if the holder reasonably determines that this address is no longer my address, to the latest address secured by the holder from the Department of Education or other reliable source. Failure by the halder to enforce or insist on compliance with any term on this Note shall not be a waiver of any right of the halder. No provision of this Note may be modified or waived except in writing. If any provision of this Note is determined to be unenforceable, the remaining provisions shall remain in force.

#### Borrower Certification

I declare under penalty of perjury that the following is true and correct: (1) I certify that the information contained in the Borrower Section of the Application is true, complete, and correct to the best of my knowledge and belief and is made in good faith. (2) I certify that loan proceeds will be used for authorized educational expenses and that I will immediately repay any loan proceeds that cannot reasonably be attributed to educational expenses for attendance on at least a half-time basis at the certifying school for the loan period certified on the Application. (3) I certify that the total amount of loans I receive under this Note will not exceed the allowable maximums under the Act. (4) I authorize my school to pay to the holder any refund, that may be due to me up to the amount of the loan(s). (5) I certify that I do not now owe a refund on a Federal Pell Grant, Basic Educational Opportunity Grant, Supplemental Educational Opportunity Grant, or a State Student Incentive Grant and that I am not now in default on any loan received under the Federal Perkins Loan Program (including NDSL loans) or the Federal Family Education Loan Program (or "FFELP" as defined in the statement of Borrower's Rights and Responsibilities) or, if I am in defoult, I have made payment arrangements that are satisfactory to the holder. (6) I authorize the holder(s) of my loan(s), the Guarantor, or their agents, to investigate my credit record and report information concerning my loan status to proper persons and arganizations. (7) I authorize the release of information pertinent to this loan: (i) by the school, current halder and the Guarantor, or their agents, to members of my immediate family unless I submit written directions otherwise; and, (ii) by and amongst my schools, lenders, Guarantors, subsequent holders, the Department of Education, and their agents. (8) So that the loan(s) requested can be approved, I authorize the Deportment of Education to send any Information obout me that is under its control, including information from the Free Application for Federal Student Aid, to state agencies and nonprofit organizations that administer financial old programs under the FFELP. (9) I authorize my schools and Guarantors to verify my social security number with the Social Security Administration (SSA) and, if the number on my loan records is incorrect, then I authorize SSA to disclose my correct social security number to these parties. (10) thave read and understand this Application and Promissory Note and the accompanying statement of Barrower's Rights and Responsibilities.

#### School Certification

I hereby certify that the borrower named on this Application is accepted for enrollment on at least a half-time basis and is making satisfactory progress in a program that is eligible for the loan type(s) certified. I certify that the student is an eligible borrower in occordance with the Act. I further certify that the borrower's eligibility for a Peli Grant has been determined, that the borrower is not incorcerated, and that the borrower has been determined eligible for loan(s) in the amount(s) certified. I further certify that the disbursement schedule complies with the requirements of the Act and hereby outhorize the Guarantor to adjust disbursement dates if necessary to ensure campliance with the Act. I further certify that, based on records avoilable and due inquiry, the borrower has met the requirements of the Selective Service Act, that the borrower is not liable for an overpayment of any federal grant made under the Act, and that the information provided in the Borrower and the School sections of the Application (including information supplied in electronic format) is true, complete and accurate to the best of my knowledge and belief. I agree to provide the borrower with confirmation of any transfer of funds through EFI to the borrower's student occount.

# Application and Promissory Note or Federal Stafford Loans (Subsidized and Unsubsidized

for Federal Stafford Loans (Subsidized and Unsubsidized) and Federal Supplemental Loans for Students (SLS)

Guarantor or Program Identification

Instructions for Completing Your Application/Promissory Note

# For Federal Stafford Loans (Subsidized and Unsubsidized) and Federal Supplemental Loans for Students (SLS)

#### Borrower Section 5

llems 1-18 are to be completed by the student borrower.

DO NOT COMPLETE IN PENCIL. USE A BLACK INK BALLPOINT PEN OR TYPEWRITER. YOU ARE MAKING SEVERAL COPIES, SO PRESS FIRMLY ON A HARD SURFACE. IF ALL COPIES ARE NOT LEGIBLE, YOUR APPLICATION WILL BE DELAYED.

NOTE: Incorrect or incomplete information may cause your application to be rejected.

ITEM 1: Enter your last name first, then your first name and middle initial. If this item has been completed for you and any part of your name is incorrect, cross out all the incorrect information and print the correct information.

ITEM 2: Enter your 9-digit Social Security Number. If this item has been completed for you, review it for correctness. If it is incorrect, neatly line through the entire incorrect number and print the entire correct Social Security Number in this box. An application without a Social Security Number will not be processed. Read the Privacy Act and the Right to Financial Privacy Act Notices in this booklet before completing this item.

ITEM 3: Enter your permanent home street address, apartment number, city, state and zip code. If you have a Post Office Box and a street address, you must list both. A temporary school address is not acceptable. If this item has been completed for you and any part of your address is incorrect, cross out all the incorrect information and print the correct information.

**ITEM 4:** Enter the area code and telephone number for the address listed in ITEM 3.

ITEM 5: Enter the beginning and ending dates (Month and Year) of the academic period for which this loan is to be used (for example, 9/93 to 6/94). These dates must not be more than 12 months apart.

**ITEM 6:** Enter your current driver's license number, listing the state that issued this license, followed by the number. If you do not have a valid driver's license, enter N/A.

ITEM 7: Enter the name and address of the lender you wish to borrow from for this loan. If you do not already have a lender for this loan, contact the Lender where you do business or your school's Financial Aid Office.

**ITEM 8:** If you know the 6-digit lender code, enter if here. Otherwise, leave it blank.

ITEM 9: Enter the month, day and year of your birth. Use only numbers. Be careful not to enter the current year.

**ITEM 10:** Enter the following information about your prior federal student loans:

Item 10a - If you have on outstanding Federal Stafford Laan, check the appropriate box to indicate your most recent interest rate. Check only one box. If you do not have an outstanding Federal Stafford Loan, do not answer this question.

Item 10b - Check this boxifyou currently have an autistanding Federal SLS, PLUS, or Consolidation Loan(s) at an agencies) other than the one this application will be processed by.

ITEM 11: Enter the requested information for two adult references with different addresses. The first reference should be a parent or legal guardian. References with addresses outside the United States are not acceptable. All requested items, including telephone number, must be complete or your application will be delayed.

ITEM 12: Your choices in this item determine which loans you may be considered for. You should check boxes for all loan types for which you are applying. A subsidized Federal Stafford Loan is a guaranteed loan on which the federal government pays the interest while you are in school. An unsubsidized Federal Stafford Loan is a guaranteed loan on which the borrower is responsible for paying the interest. A Federal SLS is a supplemental loan which is available for graduate and professional students, and independent undergraduate students. (Refer to Rights and Responsibilities.) Requesting a given loan type does not necessarily mean you will be eligible to receive that loan type.

Item 12a - Check this box if you wish to receive a subsidized Federal Stafford Loan. If you check this box only, you will not be considered for either an unsubsidized Federal Stafford or an SLS Loan.

Item 12b - Check this box if you wish to receive an unsubsidized Federal Stafford Loan. If you also apply for a subsidized Federal Stafford Loan, the school will determine your eligibility first for the subsidized Federal Stafford Loan, then for the unsubsidized Federal Stafford Loan, if you will not be considered for a subsidized Federal Stafford con Federal Stafford on a Federal Stafford on a Federal Stafford on which is you apply for an unsubsidized loan, you may reduce your parent's ability to borrow under the Federal PLUS Loan program.

Item 12c - Check this box if you wish to receive a Federal SLS Loan. If you also apply for a subsidized Federal Stafford or a Federal SLS Loan, the school will determine your eligibility first for the subsidized Federal Stafford Loan, then for the unsubsidized Federal Stafford Loan, then for the Federal SLS. Not all schools participate in the SLS program. Your school will determine if you are eligible. If you check this box only, you will not be cansidered for a subsidized or unsubsidized Federal Stafford Loan.

ITEM 13: Enter the maximum total amount you wish to borrow under the loan programs you selected in ITEM 12. Enter the amount you will need to pay your educational expenses. Apply for what you will need this year, keeping in mind your ability to eventually repay your loan. You may borrow up to the loan limits described in the chart on Maximum Loan Amounts. (See Borrower's Rights and Responsibilities) Note: A disclosure statement sets forth the interest rate and any additional fees. This statement must be presented to you prior to you receiving funds from your lender.

ITEM 14: If you are in school on at least a half-time basis, you are eligible for a postponement (deferment) of payments on your outstanding subsidized and unsubsidized Federal Stafford Loans and Federal Stafford Loans. By deferring repayment of your loans, you may coordinate the repayment date for your Federal Stafford and Federal Stafford and sederal sede

ITEM 15: If you want the interest added to your loan principal, check the "yes" box. If you wish to pay the interest while you are in school, during any grace period or during periods of authorized deferments. check the "no" box. Even if you indicate now that you want the interest added to your loan principal (capitalization), you may make payments on your loan at any time. The federal government does not pay the interest on your unsubsidized Federal Stafford Loan or Federal SLS Loan while you are in school, during any grace period ar during periods of deferment. Therefore, you are responsible for payment of interest during these periods. You may pay the interest to the lender during these periods or request that the lender add the interest to your loan principal no more frequently than quarterly. This increases the total amount of your debt. Note: if you fail to respond to this question, it will be assumed that

**ITEM 16:** Your choices to this question determine whether you wish to authorize your school to transfer your loan proceeds received by Electronic Funds Transfer (EFT) to your student account at your school, if your school participates in EFT.

Item 16a - Check this box if you authorize your school to transfer your loan proceeds received by EFT to your student account.

Item 16b - Check this box if you do not wish to outhorize your school to transfer yourloan proceeds by EFT to your student account.

ITEM 17: Indicate whether or not you are delinquent on any non Title IV federal debt.

Item 17a - Check this box if you are delinquent on any non Title IV federal debt.

Item 17b - Check this box if you are not delinquent on any non Title IV federal debt.

Note: if you have answered yes to this question, you must attach a written statement explaining your current status and submit it with your application.

ITEM 18: Borrower Signature and Date are Required. Sign your legal name, including your first name, middle initial and last name. USE A BALLPOINT PEN. You are making several copies, so press firmly. Enter the date you are signing the Application/ Promissory Note. By signing, you:

- Acknowledge that you have read, understand and agree to the provisions in the Borrower Certification in the Promissory Note.
- Agree to repay the loan in full in occordance with all the terms and conditions in the Promissory Note.

If you fail to sign and date the Promissory Note, your opplication will not be processed.

#### School Certification Section

Only a Financial Ald Administrator or other authorized school official is to complete this section. Improperly certified information can create a financial liability for the school.

ITEMS 19-20: Enter your school name and complete address of the office that completes this application.

ITEM 21: Enter the dates covered by the Cost of Attendance shown in ITEM 26. These dates must coincide with actual termstarting and ending dates. Please use numbers in a Month, Day, Year format; for example, 9/15/93.

ITEM 22: Indicate the acodemic level for which the student is seekling a boan. Select the proper grade level indicator using the standard grade level codes provided:

Code 1	Grade Level Freshman/First Year (Including proprietory institution programs that are less than one year duration.)
2	Sophomore/Second Year
3	Junior/Third Year
4	Senior/Fourth Year
5	Fifth Yeor/Other Undergraduate (Including sixthyeorundergraduater continuing education students.)
Α	First Year Graduate/ Professional
В	Second Year Graduate/ Professional
С	Third Yeor Graduate/ Professional

ITEM 23: Indicate whether the borrower is enrolled at least half-time or full time. Students enrolled less than half-time are not eligible.

ITEM 24: This is the date the student is expected to complete the program at your institution. Please use numbers in a Month, Day. Year format: for example, 6/9/94. Day date is needed to determine the specific day borrowers will enter repayment (as per the Act). If you are unsure of the completion (graduation) date in the future, enter the last day of the month.

ITEM 25: Enter the assigned six or eight digit codes for your institution. This code is provided by the U.S. Department of Education for the Federal Family Education Loon Programs.

**ITEM 26:** Enter the total cost far the student's fution and fees, room and board, books and supplies, transportation and personal expenses.

ITEM 27: Enter the omount of the Expected Family Contribution based an needs analysis. Enter \$ 0 for any student whose need analysis produces a negative Expected Family Contribution.

ITEM 28: Enter the amount of assistance, which the school knows the student has been or will be awarded, far the enrollment period indicated in ITEM 19. Financial aid should include aid from all federal, state or private sources, excluding the loan(s) applied for with this application.

ITEM 29: Enter the amount of the borrower's eligibility for each loan type. The borrower's certified eligibility must be reduced if the borrower is attending a program with a length of less than a full academic year. The borrower's eligibility may also be reduced based on professional judgement. If this field is left blank, the application will not be processed by the guarantor and will be returned to the school.

ITEM 29a - Certify the borrower's eligibility for a subsidized Federal Stafford Loan here. If the borrower is not eligible for a subsidized Federal Stafford Loan, enter \$ 0.

ITEM 29b - Certify the borrower's eligibility for on unsubsidized Federal Stafford Loan here. If the borrower is not eligible for o unsubsidized Federal Stafford Loan, enter \$ n

ITEM 29c - Certify the borrower's eligibility for a Federal SLS Loan here. If the borrower is not eligible for a Federal SLS Loan enter is not eligible.

ITEM 30: Enter the telephone number, including orea code, of the school official who can answer questions about this application.

ITEM 31: Enter the disbursement dates for this loan(s). First year, first-firme borrowers may not receive their first disbursement prior to 30 days after the start of classes. Schools may not request that a lender disburse loan proceeds earlier than 30 days prior to the first day of the loan period. For all borrowers, second disbursements, if earlier than the mid-point of the enrollment period, must not be sooner than 30 days prior to the commencement of the second term. Multiple disbursements are required unless the loan is disbursed more than halfway through the loan period. You are certifying that the dates you enter meet these requirements.

ITEM 32: Your signature acknowledges that you have read and agree to the provisions in the School Certification in the Promissory Note. You must sign the opplication print your name and provide the date of certification.

If you have electronically transmitted the school certification data to the Lender or Guaranty Agency, check the box.

#### Lender Section

D

ITEM 33: Enter your Lender name and complete address

Beyond Third Year

Graduate/Professional

ITEM 34: Enter the assigned six digit codes for your lending institution. This code has been provided by the U.S. Department of Education for the Federal Family Education Loan Programs.

**ITEM 35:** Enter the telephone number, including area code, of the lending official who can answer questions about this application.

ITEM 36: This item may be left blank or used by the lender as needed.

ITEM 37: Indicate the approved amount for each loan type. Unless you wish to reduce the amount certified by the school enter the amounts from 27a. 27b, and 27c.

ITEM 37a - Authorize the loan amount for a subsidized Federal Stafford Loan here. If you do not authorize a subsidized Federal Stafford Loan, enter \$ 0. ITEM 37b - Authorize the loan amount for an unsubsidized Federal Stafford Loan here. If you do not authorize a unsubsidized Federal Stafford Loan, enter \$ 0.

**ITEM 37C** - Authorize the loan amount for a Federal SLS Loan here. If you do not authorize a Federal SLS loan, enter \$ 0.

ITEM 38: Sign and date the application. Print or type your name and the date you are certifying the application.

#### Important Notices

(This section will contain the Privacy Act Notice, the Financial Privacy Act Notice and the Equal Credit Opportunity Act Notice.)

#### Privacy Act Notice

The Privacy Act of 1974 (5 U.S.C. 552a) requires that the following notice be provided to you:

The authority for collecting the requested information from and about you is Section 428(a)(2)(A) of the Higher Education Act of 1965, as amended (20 U.S.C. 1078(a)(2)(a)). You are advised that participation in the Federal Family Education Loan Program is voluntary, but the requested information is necessary for participation.

The principal purpose of this information is to verify your identity, to determine your Program eligibility and benefits, to permit the servicing of your loan(s), and, in the event it is necessary, to locate you and to collect on your loan(s) if it becomes definquent or defaulted.

The routine uses of this information include its disclosure to federal, state, or local agencies, to provide parties such as relatives, present and former employers, business and personal associates, to guarantly agencies, to credit bureau organizations, to educational and financial institutions, and to agency contractors in order to verify your identity, to determine your Program eligibility and benefits, to permit the servicing or collecting of your loan(s), to coursel you in repayment efforts, to investigate possible fraud and to verify compliance with Program regulations, or to locate you if you become delinquent in your loan(s) payments or you default.

You must provide all of the information requested in order to have your application processed.

Section 7(b) of the Privacy Act of 1974 (5 U.S.C. 552a note) requires that when any federal, state, or local government agency requests that you disclose your Social Security Number (SSN), you must also be advised whether that disclosure is mondatory or voluntary, by what statuatory or other authority your SSN is solicited, and what uses will be made of it.

Section 7(a)(2) of the Privocy Act provides that an agency may continue to require disclosure of your SSN as a condition to grant you a right, benefit, or privilege provided by law incases in which the agency required this disclosure under statute or regulation prior to January 1, 1975, in order to verify the identity of an inclividual

Disclosure of your SSN is required to participate in the Federal Family Education Program. The United States Department of Education has, for several years, consistently required the disclosure of the SSN on application forms and other necessary Federal Family Education Loan Program documents adopted pursuant to published regulations. Authority for releasing this information is found in Federal Family Education Loan Program regulations, particularly 34 CFR 682.201 (a)(2) and (b)(2) and 682.504.

Your SSN will be used to verify your Identity, and as an account number (identifier) throughout the life of your loan(s) in order to record necessary data accurately. As an identifier, the SSN is used in such Program activities os determining your Program eligibility, certifying your school attendance and student status, determining your eligibility for deferment of repayments, determining your eligibility for disability or death claims, and for tracing and collecting from you in case you become delinquent in your loan payments or you default.

#### Financial Privacy Act Notice

Under the Right to Financial Privocy Act of 1978 (12 U.S.C. 3401-3421), the U.S. Department of Education will have access to financial records in your student loan file maintained by the lender in compliance with the administration of the Federal Family Education Loan Program.

#### **Equal Credit Opportunity Act Notice**

The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against you on the basis of race, color, religion, national origin, sex, morital status, or age (provided that you have the capacity to enter into a binding contract); because all or part of your income derives from any public assistance program; or because you have Ingood (aith exercised any right under the Consumer Credit Protection Act.

The names and addresses of the federal agencies which administer compliance with this law are listed below. During the course of the loan application process your lender will, upon request, inform you of the proper body which regulates the lender.

Federal Reserve System 20th Street and Constitution Avenue, NW Washington, DC 20551

Office of the Comptroller of the Currency 490 L'Enfant Ploza East, SW Washington, DC 20219

Federal Deposit Insurance Corporation 550 17th Street, NW Washington, DC 20429

Federal Home Loon Bank Board 101 Indiana Avenue, NW Washington, DC 20552

National Credit Union Administration 2025 M Street, NW Washington, DC 20456

Federal Trade Commission 6th Street and Pennsylvania Avenue, **NW** Washington, DC 20580

# Borrower's Rights and Responsibilities

- Maximum Loan Amounts Under both the Federal Stafford Loan program (Including subsidized and unsubsidized loans) and the Federal SLS Loan program, I am subject to annual and aggregate loan limits that are based on my academic level and the length of the academic program (refer to Maximum Loan Amounts chart), If I have received student loans from more than ane lender, I am responsible for informing my school and lender of my other student loans. In some cases I may not be eligible for loans for which I have applied.
- Use of Loan Proceeds I must use loan
  proceeds for authorized educational expenses
  incurred to attend the school named (for the
  loan period indicated) on the Application.
  Authorized expenses include: fuition, room, board,
  fees, books, supplies, equipment, dependent child
  care, transportation and commuting expenses.
  Loan proceeds may not be used to purchose or
  lease an automobile.
- 3. Change of Status I must notify the financial old office of my school if I reduce my enrollment status to less than holf time, withdraw, or foil to reenrall at the conclusion of a term. I must also notify my school of any change in my local or permanent address during enrollment. Shortly before I end enrollment, I must participate in an Exit Courseling session with my school during which I will update important loon records regarding my address, telephone number, future employer, and repayment plans.

Federal law also requires me to notify my lender (or any subsequent holder of my loans), in withing, if any of the following events occur before a loan is repaid:

- I chonge my address;
- I change my name (for example, moiden name to morried name);
- I fail to enroll in school for the loan period certified:
- I withdraw from school or begin attending less than half-time;
- I transfer from one school to another school;
- I graduate;
- I change my employer or my employer's address changes; or
- I have any other change in status that would affect my loan status (for example, the loss of eligibility for an unemployment deferment by obtaining a job).
- 4. Effect of Loans on other Student Aid As receipt of a loan will affect my eligibility for other student old, it may be to my benefit to determine first my eligibility for gronts, work-study funds and other forms of student assistance. Before receiving a loan, I must receive a determination of my Pell Grant eligibility. My Federal Stafford Loan (subsidized and unsubsidized) eligibility must be determined before I accept a Federal SLS Loan.
- 5. Interest Rate Except for interest charges the federal government will pay on my behalf for a subsidized Federal Stofford Loon, I have agreed to pay interest on the principal amount of my loan(s) from the date of disbursement until the loan is paid in full. The actual interest rate applicable to my loan(s) will be disclosed to me in the Disclosure Statement.

#### **Maximum Loan Amounts**

Borrower's Academic Level	Federal Stafford (Subsidized and Unsubsidized)	Federal SLS
First Year Undergraduate Student	Annual Le	oan Limits
one academic year	\$2,625	\$4,000
2/3 ocademic year	\$1,750	\$2,500
1/3 academic year	\$ 875	\$1,500
Second Year Undergraduate Student		
one ocademic year	\$3,500	\$4,000
2/3 academic year	\$2,325	\$2,500
1/3 ocodemic year	\$1,175	\$1,500
Third Year and Remaining Undergraduate Student		
one academic year	\$5,500	\$5,000
2/3 academic year	\$3,675	\$3,325
1/3 ocodemic year	\$1,825	\$1,675
Graduate or Professional Student	\$7,50 <b>0</b> *	\$10,000

\$8,500 Effective for loans with periods of enrollment beginning on or after 10/1/93.

Borrower's Academic Level	Federal Stafford (Subsidized and Unsubsidized)	Federal SLS
	Aggregat	e Loan Limits
Undergraduate Student	\$23,000	\$23,000
Graduate or Professional Student	\$65,500	\$73,000
CIGOOOLE OF TOTO SICH OF OUGETIN		

The maximum interestrate applicable to a Federal Stafford Loan (both subsidized and unsubsidized) depends on whether I have an outstanding balance on a loan under the Federal Family Education Loan Program (FFELP). The FFELP includes any loons under the Federal Stafford, GSL FISL SLS, ALAS, PLUS, or Consolidation loan programs.

If I have no outstanding balance on a FFELP loan, the interest rate will be a variable rate, adjusted annually on July I, not to exceed 9%. The variable rate for each 12-manth period will be equal to the bond equivalent rate of 91-day Treasury Bills auctioned at the final auction held prior to the preceding June 1, plus 3.1%.

If I have an outstanding bolance on any Federal Stofford, GSL, or FISL Loan, my interest rate on subsequent Federal Stofford Loans will be the same as the applicable rate on my existing loan(s)-either 7%, 8%, 9%, or 8% through the 48th month of the repayment period and 10% thereafter, or a variable rate as described obove.

If I have no outstanding balance on a Federol Stafford, GSL, ar FISL Loan, but have an outstanding balance on a Federol SLS, ALAS, Federal PLUS or Federal Consolidation loan, the applicable maximum interestrate on my Federol Stafford Loan will be 8%.

The maximum interest rate applicable to a Federal SLS Loan will be a variable rate, adjusted annually on July 1, not to exceed 11%. The variable rate for each 12-month period will be equal to the bond equivalent rate of 52-week Treasury Bills auctioned at the final auction held prior to the preceding June 1; plus 3.1%. Outstanding Federal SLS Loans that I received prior to October 1, 1992, may have a different interest rate.

6. Cost of Deferring Interest Payments -Under certain circumstances, interest charges on an unsubsidized Federal Stafford Loan or a Federal StS Loan will accrue and may be capitalized (added to loan principal) during the in-school and Grace Period, as well as during periods of deferment and forbearance. (See Item 15 of the Application). Capitalization may occur no more frequently than quarterly.

Iffichoose to defer and capitalize interest charges on an unsubsidized Federal Stafford or a Federal SLS Loan, this will increase the principal balance of my loan and the total amount of interest cost I incur. The chart on the reverse side of this page allows me to estimate this cost and estimate the effect of capitalization on my monthly payments. If necessary, I must add two or more estimates of my payments together to approximate mare closely the total monthly payment.

- 7. Sale or Transfer of Loan(s) The lender may sell or otherwise transfer one or oil of my loans without my consent. Should ownership of a loan be transferred. I will be notified of the name, address and telephone number of the newholder of my loan. Sale or transfer of my loans to a subsequent holder does not affect my rights and responsibilities.
- 8. Consequences of Default Defoutt is defined in the Note. If I default, the entire unpoid balance and collection fees, will become immediately due and payable. Failure to repay a loan according to its terms and conditions may result in any or all of the following: loss of federal and state income tax refunds, legal action, assessment of collection charges including attarney fees, loss of professional license, loss of eligibility for other student oid, lass of eligibility for deferments, negative credit reports, and administrative wage garnishment.
- 9. Credit Bureau Notification Information concerning the amount, disbursement, and repayment of loans will be reported to one or more notional credit bureau organizations: If I default on a loan, this will also be reported to all national credit bureaus. I will be notified at least 30 days in advance that default information will be disclosed to a credit bureau unless I enter into repayment on the loan within 30 days. I will be given a chance to ask for a review of the debt before it is reported. My holder and Guarantor must provide a limely response to a request from any credit organization regarding objections I

might raise with that organization about the accuracy and completeness of information.

10. Special Repayment Arrangements - A Federal Consolidation Loan Program is avoilable under which I (or my spouse and I jointly) may consolidate into one debt student loans received from different lenders and/or under different student loan programs. The Federal Consolidation Loan Program allows the extension of the repayment period beyond the normal 10-year period and permits multiple debts to be combined, resulting in one monthly payment. For additional information, I should contact my lender(s) or holder(s).

If I have outstanding Federal SLS Loans at a fixed interest rate. I am eligible to refinance these loans to secure a variable interest rate. For further information, I should contact my holder(s). My holder may charge me an amount not to exceed \$100 to cover the administrative costs of refinancing these loans.

Under certain circumstances, military personnel may have their loans repaid by the Secretary of Defense in accordance with 10 U.S.C. 2141. Questions should be addressed to the local service recruiter. This is a recruiting program and does not pertain to prior service individuals or those not eligible for enlistment in the Armed Forces.

11. Loan Cancellation - My loan debt(s) will be cancelled if documentation of my death is submitted to my holder or if my holder accepts a statement submitted from a physician verifying my total and permanent disobility. My loan(s) will not automatically be discharged in bankruptcy.

The Act provides for certain loan cancellations for borrowers who are unable to complete a course of study because the institution closes, or whose eligibility was falsely certified by the institution

Neither the lender, the Guarantor, nor the Department of Education vouch for the quality or suitability of the academic programs offered by participating schools. Repayment of the loans is not conditioned upon the performance of my school nor obtaining employment in my field of study.

12. Deferments - I am entitled to postpone repayment if I provide the holder of my loan(s), or its servicing agent, with a request for a deferment together with evidence that verifies my eligibility. Upon request, the holder will provide me with a deferment application that lists deferment categories and eligibility requirements. The types of deferments that are available depend on when I first borowed a FFELP loan.

For Federal Stafford and Federal SLS Loans disbursed on a affer July 1, 1993, to borrowers with no outstanding balance on a FFELP Loan prior to July 1, 1993, the following types of deferments are available:

Enrollment in at least a half-lime course of study as determined by an eligible school.

Provided the program is approved by the Department of Education, pursuing a graduate fellowship program or a rehabilitation training program for individuals with disabilities. Up to three years, if I am conscientiously seeking but unable to find full-time employment.

Up to three years, for any reason (in accordance with federal regulations) that has caused me to have an economic hardship.

Deferment categories for borrowers with an outstanding FFELP loan disbursed prior to July 1, 1993, include:

- full-time study in an eligible school, a graduate fellowship program or a rehabilitation program for disabled individuas
- at least had-time study at an eligible school, if I borrow a new loan during the deferment period
- active duty status in the Armed Forces of the United States, or serving as an officer in the Commissioned Corps of the United States Public Heatth Service, or an active duty member of the National Oceanic and Atmosphene Administration Corps
- serving as a full-time volunteer under the Peace Corps Act, in on ACTION Program or

another comparable program determined eligible for deferment by the U.S. Department of Education

temporary total disability of the borrower or 

dependent

- conscientiously seeking but unable to find full-time employment in the United States
- serving in an internship required to receive professional recognition to begin professional practice, or leading to a postgraduate degree or certificate
- parental leave to care for a newborn or newly adopted child
- full-time teaching in a teacher shortage area as defined by the U.S. Department of Education
- a mather of preschool age children, who is entering or reentering the work force at a salary that is not more than one dollar above the federal minimum wage.
- 13. Forbearance During a period of forbearance, interest charges continue to accrue while I am temporarily permitted to delay or reduce payments. If I am willing, but finoncially unable, to make payments under my repayment schedule, I may request forbearance to allow for any of the following:
  - a short period during which I make no payments;
  - an extension of time for moking payments;
  - a period during which I make smaller
     payments than were scheduled originally.

My holder is generally not required to grant a forbearance and may ask for my reasons for the request and other infarmation. However, if I am serving in a medical or dental internship or residency program, my holder is required to grant me a forbearance under certain conditions. The Act also provides for forbearance when my debt burden equals or exceeds 20% af gross income.

#### Capitalization of Unsubsidized Federal Stafford and Federal SLS Loan Interest

#### What is Capitalization?

Capitalization is a process whereby a lender adds unpaid interest to the principal balance of a loan. You are responsible for paying the interest due on an unsubsidized Federal Staffard Loan or a Federal SLS Loan from the date the lender disburses the loan.

If you choose to defer and capitolize interest charges, the principal balance of your loan will increase each time your lender capitalizes unpoid interest. As a result, you will poy more interest charges over the life of the loan. When you leave school and begin repaying your loan, your monthly payment amount will be higher or, if your loan is subject to the \$50 minimum payment, you will make more payments.

Contact your lender if you have questions or need more information.  $\label{eq:contact}$ 

	Option 1: Interest Payment Made			Option 2: Interest Payment Deferre		
Loan Type	Loan Amount	Monthly Interest	Monthly Payment*	Interest Capitalized	Monthly Payment*	
Unsubsidized Stafford Loan	\$2,625	\$19.69	\$50 (67 payments)	\$244	\$50 (76 payments)	
	\$3,500	\$26.65	\$50 (99 payments)	\$326	\$50 (114 payments)	
9% Interest	\$5,500	\$41.25	\$70	\$512	\$76	
SLS Interest	\$4,000	\$36.67	\$55	\$458	\$61	
11% Interest	\$5,000	\$45.83	\$69	\$573	\$77	

 <sup>120</sup> monthly payments unless otherwise noted.

This chart compares the monthly payments on loans where interest is paid while the borrower is in school (Option 1) and loans where the interest is capitalized (Option 2). The estimate of interest capitalized in these examples is based on quarterly capitalization over a 12-month period.

### Repaying Your Loans

Follow these steps to estimate your loan payment. For subsidized Federal Stafford Loans, complete Step 3 only. The Federal government pays the interest while you are in school.

Approximate Monthly Interest

#### Step 1: Calculate Your Monthly Interest Charges

Round your loan up to the nearest \$500. If you have a variable interest rate, use 9% for Federal Stafford or 11% for Federal SLS. If your loan amount is not on the table, follow the example below to estimate your monthly accrued interest.

#### Example:

Stafford Loan of \$2,500 at 9% interest

\$2,000 = \$15.00/month

+ 500 = 3.75/month

18.75/month

Your monthly Interest \$ \_\_\_

Loan Amount	7.0%	8.0%	9.0%	11.0%	12.0%
\$500	\$2.92	\$3.33	\$3.75	\$4.58	\$5.00
\$1,000	\$5.83	\$6.67	\$7.50	\$9.17	\$10.00
\$2,000	\$11.67	\$13.33	\$15.00	\$18.33	\$20.00
\$3,000	\$17.50	\$20.00	\$22.50	\$27.50	\$30.00
\$3,500	\$20.42	\$23.33	\$26.25	\$32.08	\$35.00
\$4,000	\$23.33	\$26.67	\$39.00	\$36.67	\$40.00
\$5,000	\$29.17	\$33.33	\$37.50	\$45.83	\$50.00
\$5,500	\$32.08	\$36.67	\$41.25	\$50.42	\$55.00
\$6,000	\$35.00	\$40.00	\$45.00	\$55.00	\$60.00
\$7,000	\$40.83	\$46.67	\$52.50	\$64.17	\$70.00
\$7,500	\$43.75	\$50.00	\$55.25	\$68.75	\$75.00

#### Step 2: Estimate Your Capitalized Interest

Complete this step only if you will capitalize interest on an unsubsidized Federal Stafford Loan or a Federal SLS Loan. THIS IS AN ESTIMATE ONLY. Actual interest capitalized will depend on disbursement dates, number of disbursements, the variable interest rate and the frequency of capitalization.

	Monthly Interest (From Step One)		Number of Month in School and Gr		Estimate of Capitalized Interest
Sample	\$ <u>18.75</u>	x	\$27	=	\$ 506
Unsubsidized Stafford	\$	x	\$	=	\$
SLS	\$	x	\$	=	\$

# Step 3: Estimate Your Monthly Payment

Round your loan up to the nearest \$500. If your principal amount is not on the table, follow the example below to estimate your monthly payment.

#### Example:

Stafford Loan of \$13,000 at 9% interest

\$10,000 = \$126.68/month

+3,000 = 38.01/month

\$164.69/month

\* Minimum monthly payment = \$50

#### Estimated Monthly Payments (10 Year Term)

Principal Balance	7.0%	8.0%	9.0%	11.0%	12.0%
\$500 *	\$5.81	\$8.07	\$5.34	\$6.89	\$7.18
\$1,000 *	\$11.62	\$12.14	\$12.67	\$13.78	\$14.35
\$3,000 *	\$34.84	\$36.40	\$38.01	\$41.33	\$43.05
\$4,000 *	\$46.45	\$48.54	\$50.68	\$55.10	\$57.3 <b>9</b>
\$5,000	\$58.06	\$60.67	\$63.34	\$68.88	\$71.7 <b>4</b>
\$7,000	\$81.28	\$84.93	\$88.68	\$96.43	\$100. <b>43</b>
\$9,000	\$104.50	\$109.20	\$114.01	\$123.98	\$129.1 <b>3</b>
\$10,000	\$116.11	\$121.33	\$126.68	\$137.75	\$143.48
\$15,000	\$174.17	\$182.00	\$190.02	\$206.63	\$215.21
\$20,000	\$232,22	\$242.66	\$263.36	\$275.50	\$286.95
\$25,000	\$290.28	\$303.32	\$316.69	\$344.38	\$358.68

Loan Amount	Estimate of Capitalized Interest (From Step Two)	-	New Principal Balance	Estimated Monthly Payment
Sample § 2,500	+ \$ 506	=	\$ 3,006	\$ 50.00°.
Subsidized Stafford \$ Unsubsidized Stafford \$	+ \$	=	\$	\$
SLS S	+	=	٧	3

# **GROUND TRANSPORTATION:**

Indy Connection Limousines, Inc.  $\frac{1/800-888-INDY}{2}$  (This service is less expensive than taxi service, which is also available at the airport.)

The major car rental companies are all located at the Indianapolis airport.

# HOTEL:

Omni North Hotel, 8181 N. Shadeland Avenue (See map below) (317)849-6668

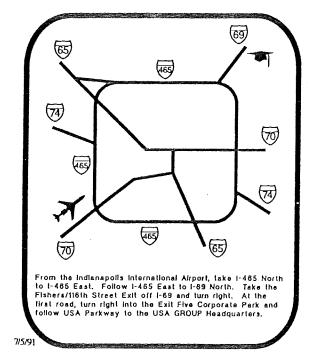
\$65/night

A block of  $100\ \text{rooms}$  will be held until April 26 under the Department of Education.

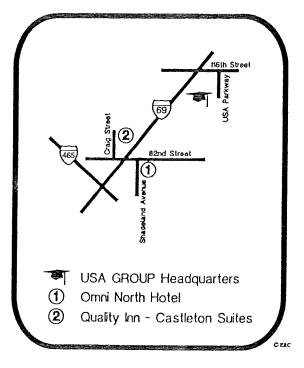
The hotel is approximately 30 minutes from the airport and 7 - 10 minutes from USA GROUP.

# USA GROUP LOCATOR MAPS

# **INDIANAPOLIS**



# FISHERS/CASTLETON



# Registration Form Common Application Meeting U.S. Department of Education Indianapolis, Indiana May 3, 1993 NAME AND TITLE **AGENCY ADDRESS** PHONE NUMBER FAX NUMBER

Special Note: Prior to April 28, 1993 return this form to Robert W. Evans, Director, Division of Policy Development, Policy, Training, and Analysis, U.S. Department of Education --- <u>FAX TO: 202-205-0786</u>

(FORM5)

# Exhibit M



UNITED ST TS DEPARTMENT OF EDUCATION - OFFICE OF THE ASSISTANT SECRETARY FOR POSTSECONDARY EDUCATION

9 1988

RECEIVED JUN

MAY 1 9 1988

Honorable Stephen J. Solarz House of Representatives Washington, D.C. 20515

Dear Mr. Solarz:

This responds to your letter of February 10, 1988 to Secretary Bennett concerning former students of Adelphi Institute, Inc. who have outstanding Guaranteed Student Loans (GSL) for stiendance at that school.

Many students borrowed under the Guaranteed Student Loan Program to finance their enrollment at Adelphi. These loans were made by various banks and were guaranteed by a number of guaranty agencies, including the Higher Education Assistance Foundation. Each of these guaranty agencies has a reinsurance agreement with the Department. The Department paid interest subsidies on each loan to a financially needy Adelphi borrower that was guaranteed by one of these agencies, and the Department reimbursed the agency for some or all of its losses with regard to those loans on which borrowers defaulted and the lenders filed claims on the respective guarantees.

If a loan is not legally enforceable, it is not reinsurable by the Department, and the Department would not encourage or require a lender or guaranty agency to attempt to collect such a loan. As a legal matter, however, a student who borrows under the GSL program from a third party lender remains responsible for repaying the loan even if the school closes, unless a relationship exists between the lender and the school that would make the school's failure to render educational services a defense to repayment of the loan to the lender. This kind of relationship can arise when the lender makes the school its agent for certain functions in the loan making process. The Department has termed such an agency relationship an "origination relationship." 34 CFR 682.200.

As you are no doubt aware, students who attended the Gary, Indiana branch of Adelphi have filed a class action challenging the enforceability of several hundred loans guaranteed by HEAF. If the court finds that the school acted as an agent of the lenders and determines that the loans, for that reason, are wholly or partially unenforceable against the borrovers, the Department would honor that determination, and would regard these inans, to that extent, as not covered by reinsurance, and would neither attempt to collect them nor expect guaranty agencies to collect them.

400 MARYLAND AVE SW WASHINGTON DC 30303

Page 3 - Honorable Stephen J. Solarz

I hope that this has clarified the Department's position regarding the forgiveness of loans under these circumstances. If you have any further questions, or wish any additional information, please contact Mr. William L. Moran, Director, Division of Policy and Program Development, at 732-5217.

Sincerely,

Kenneth D. Whitehead Acting Assistant Secretary

# Exhibit N

Federal Family Education Loan Program (FFELR)	Cumranter Program, or Leader Industrialism 5000 to 1000 personal from appoint
Federal Stafford Loan	706 Exp. dzte 2-29-2003
Master Promissory Note	California Student Aid Commission - 706
WARRHING: Any person who knowingly makes a false statement or misrepresentation on this form	
is subject to penalties which may include fines, imprisonment, or both, under the United States Criminal Code and 20 U.S.C. 1097.	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
Borrower Information  1 Test Hame First Hame	Please print neatly or type, Read the Instructions carefully.  Mil   12. Social Setudy Number
[	·
8. Lander fizme City	State Zip Code   9, Lender Code, if brown
SALLIE MAE EDUCATION TRUST (802218)	802218
10. References: You must provide two separate references with different U.S. addresses. The first reference should b	el a perent (il living) or lègal guardian. Both réferences must be completed in full,
Hame A.	'
Permanent Address	
City, State, Zip Code	
E-ma1 Address	
Area Code/Teisphone Number	
Rebisorating to Borrower  11. Requested Loan Amount: I request a total amount of subsidized and unsubsidized loans	10. Interest Demonstra (Onlineal).
under this Master Promissory Note not to exceed the allowable maximums under the Higher Education Act. My school will notify me of the type(s) and amount(s) of loan(s) that I am eligible to receive. I may cancel my loan or request a lower amount by contacting my lender or school, Additional Information about my right to cancel a loan or request a lower amount is included in the Borrower's Rights and Responsibilities	12. Interest Payments (Optional):
Statement and Disclosure Statements that have been or will be provided to me.	
Borrower Certifications and Authorizations	Read carefully before signing below.
13. Under penalty of perjury I certify that:     A. The information I have provided on this Master Promissory Note and as updated by	C. I authorize my school to pay to the lender any refund that may be due up to the full amount of the loan(s).
me from time to time is true, complete, and correct to the best of my knowledge and	D. I authorize the lender, the guarantor, or their agents, to investigate my credit record
belief and is made in good faith,  B. I will immediately repay any loan proceeds that cannot be attributed to educational	and report information concerning my loan status to persons and organizations permitted by law to receive such information.
expenses for attendance on at least a half-time basis at the school that certified my	E. I request and authorize my lender to: (i) during the in-school and grace periods of any
loan eligibility.  C. (I) I do not now over an overpayment on a Federal Pell Grant, Supplemental	loans made under this Master Promissory Note, defer and align the repayment of principal on all of my FFELP loans that are in repayment status; and (ii) add unpaid
Educational Opportunity Grant, or a Leveraging Educational Assistance Partnership Grant (formerly State Student Incentive Grant); or, if I owe an overpayment, I have	interest that accrues on all my FFELP loans to the principal balance of such loans ("capitalization") including such loans made under this Master Promissory Note,
made repayment arrangements with the holder to repay the amount owed. (ii) I am	during forbearance periods, and for unsubsidized loans, during in-school, grace, and
not now in default on any loan received under the Federal Perkins Loan Program (including NDSL loans), the Federal Direct Loan Program, or the Federal Family	deferment periods as provided under the Act. "Capitalization" will increase the principal balance on my loans and the total amount of interest charges I must pay.
Education Loan Program ("FFELP" as defined in the Borrower's Rights and	F. I authorize the release of information pertinent to my loans: (i) by the school, the
Responsibilities Statement); or (ill) I am in default on a loan, and I have made satisfactory arrangements with the holder of the defaulted loan.	lender, and the guarantor, or their agents, to the references on the applicable loans and to members of my immediate family unless I submit written directions otherwise;
14. For all subsidized and unsubsidized Federal Stafford Loans (as described in the	and, (ii) by and among my schools, lenders, guarantors, the Department of
additional MPN provisions and the Borrower's Rights and Responsibilities Statement) I receive under this Master Promissory Note, and for certain other loans as described	Education, and their agents.  G. So that the loans requested can be approved, I authorize the Department of Education
below, I make the following authorizations:	to send any information about me that is under its control, including information from
A. I authorize my school to certify my eligibility for loans under this Master     Promissory Note.	the Free Application for Federal Student Aid, to the school, the lender, and to state agencies and nonprofit organizations that administer financial aid programs under
B. I authorize my school to transfer foan proceeds received by electronic funds transfer (EFT) or master check to my student account.	the FFELP.
Promise to Pay In this Master Promissory Hote (MPM), "lender" refers to, and this MPM benefits,	the original lender and its successors and assigns, Including any subsequent holder of this MPH.
15. I promise to pay to the order of the lender all loan amounts disbursed under the terms of MPN. I understand that multiple loans may be made to me under this MPN. I understan the loans. I understand that, virthin certain time frames, I may cancel or reduce the amount	this MPN, plus interest and other charges and fees that may become due as provided in this of that by accepting any disbursoments issued at any time under this MPN. I agree to repay it of any loan by refusing to accept or by returning all or a portion of any disbursement that is during in-school, grace, and deferment periods will be added as provided under the Act to this MPN when it is due, I will also pay reasonable collection costs, including but not ing the entire MPN, even If I am told not to read it, or told that I am not required to read it. Statement. My signature certifies I have read, understand, and agree to the terms and
I TUNDERSTAND THAT I MAY RECEIVE ONE OR MORE LOANS UNDER THIS MPN, AND	THAT I MUST REPAY ALL LOANS THAT I RECEIVE UNDER THIS MPN.

16. Borrower's Signature

# Exhibit O



# UNITED STATES DEPARTMENT OF EDUCATION OFFICE OF THE ASSISTANT SECRETARY FOR POSTSECONDARY EDUCATION

# Overview Federal Trade Commission (FTC) Holder Rule

In preparing the common loan application/promissory note for the FFEL Program, the Department engaged in extensive consultations with representatives for lenders, schools, guaranty agencies, and students. One of the main topics of discussion was the incorporation of the FTC Holder Rule into the promissory note. Some of the representatives urged us not to include the FTC Holder Rule in the Note, but others argued that the law and public policy supported inclusion of the FTC Holder Rule notice in the promissory note. We carefully considered all the views expressed during our consultations, but ultimately the Secretary concluded that the notice must be in the promissory note.

The FTC has consistently stated, both publicly and privately, that their regulation applies to the FFEL Program, and a number of court decisions have agreed with that conclusion. See 57 Fed. Reg. 28815 (June 29, 1992); Jackson v. Culinary School of Washington, 788 F.Supp. 1233 (D.D.C. 1992); Hernandez v. Alexander, C.A. No. CV-S-91-705-PMP (D.Nev., May 19, 1992); Spinner v. Chesapeake Business Institute, C.A. No. 91-634 (E.D.Va., February 5, 1993). Accordingly, the Secretary decided that the FTC Holder Rule notice must be included in the common application/promissory note.

If a for-profit school and a lender have a referral or business arrangement, the common application/promissory note, by including the Holder Rule clause, makes borrower claims against the school available as legal defenses to repayment of the loan, but apart from that, does not create any new liability for a lender or guarantor. Whether the claim of the borrower is in fact a legal claim or defense against a holder of the loan, depends on state law.

### Page Two:

The Higher Education Act of 1965, as amended (HEA), and FFEL Program regulations require a school and a lender to perform certain specific duties, which may involve some cooperative activity. That specific activity is not the kind of cooperative conduct that constitutes a referral or affiliation relationship within the meaning of the Holder Rule. Therefore, a for-profit school and a lender do not create a referral or business arrangement between themselves if each does no more than perform those specific duties that the HEA and regulations expressly require each of them to perform.

Furthermore, a for-profit school does not generally create a referral or business arrangement if, in addition to performing specific duties required by the HEA or regulations, the school does no more than give its students information on the availability of student loans - for example, a list of available lenders - but does not recommend that the applicants seek loans from those lenders and has no other business dealings (i.e., other than those expressly required by statute or regulations, as noted above) with the identified lenders regarding student loans. The Holder Rule clause therefore does not apply to loans made under these circumstances.

If the school contacted a particular lender to inquire whether that lender would be willing to make loans for its own students, and later included this lender (if it responded positively) on its information list of lenders, that exchange would be more likely to be considered an affiliation and implicate the Holder Rule. On the other hand, if the school obtained its lender information from third-party sources, such as the guarantor or a trade association, or from a more generalized school inquiry to a lender (e.g., asking merely whether the lender is generally willing to make loans to trade school students in a particular state), that exchange does not constitute an affiliation, again assuming that the school has no other business dealings (i.e., other than those required by statute or regulations, as noted above) with the identified lenders regarding student loans. The Holder Rule does not apply in the latter situations.

# Page Three:

Although the Holder Rule applies where a school recommends a particular lender or lenders, in order for a referral relationship to arise between a school and a lender, the lender must know that a loan applicant was referred by a school. If the lender has no knowledge that the school recommended it to the loan applicant (and, as noted earlier, no other facts exist that would give rise to a referral or affiliation), the Holder Rule is not applicable to that loan.

Whether the lender has a good-faith belief that no recommendation occurred will of course depend on the facts of particular cases. A lender that had no direct communication with a school about loan availability would be more likely to demonstrate a good-faith belief that applications it receives from the school were not the result of a school recommendation, while a lender that sends the school promotional material regarding its lending activity would have good reason to believe that loan applications it receives from that school were the result of school recommendation.

A lender that advises a school that it is generally willing to make student loans, but demands and receives from the school credible assurances that the school will do no more than include its name on a list of willing lenders for interested loan applicants, could in good-faith believe that no recommendation was taking place. Until the lender is on notice of facts that call such assurances into question, and in the absence of other actions that would give rise to a referral or affiliation, the Holder Rule clause would not apply to loans made under those circumstances. This is consistent with Department regulations that permit lenders to rely in good-faith on statements made by the school in the loan application process. 34 CFR 682.206(a)(2).

Because the FTC promulgated and administers the Holder Rule, the Department must give deference to any interpretation by the FTC of the application of the rule. An FTC opinion as to whether the rule applies in particular fact situations will therefore be ordinarily dispositive on that issue in any dispute regarding the enforceability of an FFEL Program loan. The FTC has provided explanatory statements in the <u>Federal Register</u> regarding

Page Four:

the application of the Holder Rule. These are found in the <u>Federal Register</u> of November 18, 1975 (40 FR 53506), August 16, 1976 (41 FR 43594), and June 29, 1992 (57 FR 28814).

Finally, we understand that the Department's action in including the Holder Rule language in the promissory note has caused confusion for some lenders. However, lenders are familiar with the implications of the FTC Holder Rule since it applies to every other consumer loan transaction in which they are involved. We anticipate that loans will continue to be generally available.

Date

Robert W. Evans

Director

Division of Policy Development

Policy, Training, and Analysis Service

# Exhibit P

ATTORNEY GENERAL OF THE STATE OF NEW YORK	-X
In the Matter of	
Career Education Corporation,	
Respondent.	
	-X

## AGREEMENT ON CODE OF CONDUCT

WHEREAS the Office of Attorney General of the State of New York (the "OAG") has commenced an investigation pursuant to Executive Law § 63(12) and General Business Law §§ 349 and 350 and the Office of the Illinois Attorney General ("ILOAG") has commenced an investigation pursuant to the Illinois Consumer Fraud and Deceptive Business Practices Act, 815 ILCS 505/1 et seq. ("Illinois Consumer Fraud Act") into practices related to higher education loans offered to students and parents (the "Investigation");

WHEREAS in the course of the Investigation the OAG reviewed extensive evidence;

WHEREAS Career Education Corporation ("CEC") has cooperated in the Investigation by voluntarily producing evidence and answering questions relevant to the Investigation;

WHEREAS, as set forth in the findings of fact ("Findings") below, the OAG and the ILOAG assert that the Investigation has revealed that many institutions of higher education and lenders that provide loans to or on behalf of students of those institutions have engaged in certain acts, practices and omissions that violated Executive Law § 63(12) and General Business Law §§ 349 and 350 and the Illinois Consumer Fraud Act, 815 ILCS 505/2;

WHEREAS, as set forth below in section I(B), the OAG and the ILOAG allege that CEC has engaged in certain of the practices that violate these statutes;

WHEREAS CEC does not admit, and expressly denies, that its conduct constituted any violation of law;

WHEREAS CEC has advised the OAG and the ILOAG of its desire to resolve the Investigation through this Agreement on Code of Conduct (the "Agreement");

WHEREAS CEC, without admitting the OAG's and the ILOAG's Findings and assertions made below, has agreed to alter its practices with respect to education loans, and to adopt a Code of Conduct for education loan practices;

NOW THEREFORE, the OAG and the ILOAG, based upon the Investigation, makes the following Findings:

## I. FINDINGS OF THE ATTORNEY GENERAL

## A. Industry-Wide Findings

The Investigation has covered many lenders and institutions of higher education.

Based on the Investigation, the OAG and the ILOAG make the following findings as to common practices found throughout the higher education loan industry.

- 1. Many students and their families are unable to pay all of the expenses appurtenant to higher education. In addition to grants, scholarships and work-study programs, significant numbers of students and their parents turn to loans to cover what they cannot otherwise afford to pay. Higher education loans constitute an \$85 billion per year industry.
- 2. Higher education loans take several forms. By dollar amount, most loans are borrowed by students themselves and are federally regulated and guaranteed. The federal government has created a program for providing loans, know as "Stafford Loans," to students.

The interest rate for Stafford Loans is set by the federal government. Lenders, however, have wide latitude in offering benefits to borrowers, including discounts off of that interest rate.

- 3. Other federal loans, known as "PLUS Loans" are offered to students' parents to cover higher education expenses incurred by their children and to graduate students. Like Stafford Loans, the federal government sets the interest rates for PLUS Loans and lenders have wide latitude in offering borrower benefits.
- 4. In addition to the federal loans described above, parents or students can obtain private "alternative loans" to cover educational expenses not covered by other financial aid. The federal government does not sponsor, subsidize or guarantee alternative loans. Accordingly, the interest rate and other terms of the loans are determined by the borrower's creditworthiness and market forces.
  - i. "Preferred Lender" Lists
- 5. In response to the staggering array of lenders that offer each of the various types of education loans, some institutions of higher education have created lists of recommended lenders. Institutions of higher education that use such lists usually have separate lists for each of the several types of education loans available. In some instances, such lender lists contain dozens of potential lenders that meet certain minimal requirements. In other cases, institutions of higher education use the lists to recommend a handful of lenders, or even a single lender, as "preferred."
- 6. The lenders listed on an institution of higher education's list of preferred lenders typically receive up to 90% of the loans taken out by the institution's students and their parents. Despite the significant role that these lists play in determining the lenders from which students and parents borrow, many institutions did not inform their student and parent borrowers about

the process and criteria used to formulate the lists of recommended or preferred lenders. Nor did they disclose the potential conflicts of interest on the part of their financial aid offices, which typically compile the preferred lender lists. These conflicts of interest may arise from: lender-funded travel expenses for institutions' financial aid officials to attend meetings and seminars in attractive locations; the appointment of the institutions' financial aid officials to "Boards" or "Committees" sponsored by the lenders; the lenders' provision of staff and services to the institutions; the lenders' provision of "Opportunity Loans;" and revenue sharing. These practices are described below.

- ii. Revenue Sharing
- 7. In the context of the education loan business, revenue sharing refers to an arrangement whereby a lender pays an institution of higher education a percentage of the principal of each loan directed toward the lender from a borrower at the institution, often in exchange for the institution of higher education placing the given lender on the institution of higher education's preferred lender lists. This type of arrangement is prohibited by federal regulation in the context of Stafford Loans, PLUS Loans and other federal loan programs; it occurs only in the alternative loan segment of the industry.
- 8. The practice of revenue sharing creates a conflict of interest on the part of the institutions of higher education. When and if the institutions direct students to lenders, they should do so based solely on the best interests of the student and parents who may take out loans from the lenders; yet, the institutions have a financial interest in the selection of the lenders by the student and parents. If the student and parents select a lender with which the institution has a revenue sharing contract even if another lender or other financial aid resource would be more suitable for the student or parents the institution receives a financial benefit.

- iii. Denial of Choice of Lender
- 9. Some institutions of higher education have neglected to make clear that borrowers have a right to select the Stafford Loan and PLUS Loan lender of their choice, irrespective of whether the lender appears on any preferred lender lists. In the most egregious cases, institutions have gone so far as to abrogate this right, by stating or strongly implying that the student and parents were limited to the lenders on the list, or even to a single lender.
  - iv. Exclusive Consolidation Loan Marketing Agreements
- package, called a "consolidation loan." Some institutions of higher education have entered into agreements with the providers of such consolidation loans pursuant to which the institution agrees to encourage its former students to consolidate the former students' loans with a particular lender and no other. In exchange, the institution secures revenue sharing or other benefits that inure directly or indirectly to the institution rather than the borrower. Once again, the institution is in a conflicted position because its advice and encouragement may be influenced by its financial self-interest.
  - v. Undisclosed Sales of Loans to Another Lender
- 11. In many instances, institutions of higher education place several lenders on the institutions' lists of preferred lenders causing the potential borrower to think that the lender list represents a real choice of options. But, the choice is illusory when, as sometimes occurs, all or a number of the lenders on a lender list have arranged with each other to sell any loans to one of the lenders immediately after one of the other complicit lenders disburses a loan.
  - vi. Opportunity Loans

12. Lenders have entered into undisclosed agreements with institutions of higher education to provide what are referred to as "Opportunity Loans." These agreements provide that the lender will make loans up to a specified aggregate amount to students with poor or no credit history, or international students, who the lender claims would otherwise not be eligible for the lender's alternative loan program. In exchange for the lender's commitment to make such loans, the institution may provide concessions or promises to the lender that may prejudice other borrowers.

## B. Findings as to CEC

- 13. Career Education Corporation is a foreign corporation with a principal place of business located at 2895 Greenspoint Parkway, Suite 600, Hoffman Estates, Illinois. CEC operates post-secondary educational institutions within New York State and elsewhere.
- 14. Two Lending Institutions, as defined below, which have made private, alternative loans to CEC students, have made donations to the Career Education Scholarship Fund, a section 501(c)(3) entity, in the aggregate amount of \$21,200.00. These funds were not made available in consideration of placement of the Lending Institutions on a preferred lender list, or for reaching agreed loan volumes in any lending program, or in return for any other thing of value.

## C. Violations

The OAG and the ILOAG allege that the acts, practices, and omissions set forth in section I(B) on the part of CEC created a conflict of interest and violated Executive Law § 63(12) and General Business Law §§ 349 and 350 and the Illinois Consumer Fraud Act, 815 ILCS 505/2.

## II. AGREEMENT

IT NOW APPEARING THAT CEC, while it denies any conflict of interest or violation of the laws cited in this Agreement, desires to settle and resolve the Investigation without admitting the OAG's and the ILOAG's Findings;

AND IT FURTHER APPEARING THAT CEC agrees to accept a Code of Conduct promulgated by the OAG and the ILOAG for institutions of higher education involved in providing and servicing education loans or advising students or their parents with respect to education loans;

NOW, THEREFORE, the OAG, the ILOAG and CEC hereby enter into the Agreement, pursuant to Executive Law § 63(15) and the Illinois Consumer Fraud Act, 815 ILCS 505/6.1, as follows:

## A. Code of Conduct

- i. Prohibition of Certain Remuneration to CEC Employees
- of CEC accepts anything of more than nominal value on his or her own behalf or on behalf of another during any 12 month period from or on behalf of a Lending Institution, except that this provision shall not be construed to prohibit any officer, trustee, director, employee, or agent of CEC from conducting non-CEC business with any Lending Institution. As used in the preceding sentence and throughout the Agreement, a Lending Institution is defined as:
  - (a) Any entity that itself or through an affiliate engages in the business of making loans to students, parents or others for purposes of financing higher education expenses or that securitizes such loans; or
  - (b) Any entity, or association of entities, that guarantees education loans; or

(c) Any industry, trade or professional association that receives money from any entity described above in subsections a and b.

Nothing in this provision or throughout the Agreement shall prevent CEC from holding membership in any nonprofit professional association.

- 17. The prohibition set forth in the previous paragraph shall include, but not be limited to, a ban on any payment or reimbursement by a Lending Institution to a CEC employee for lodging, meals, or travel to conferences or training seminars.
  - ii. Limitations on CEC Employees Participating on Lender Advisory Boards
- 18. CEC shall prohibit any officer, trustee, director, employee, or agent of CEC from receiving any remuneration for serving as a member or participant of an advisory board of a Lending Institution, or receiving any reimbursement of expenses for so serving, provided, however, that participation on advisory boards that are unrelated in any way to higher education loans shall not be prohibited by the Agreement.
  - iii. Prohibition of Certain Remuneration to CEC
- 19. CEC may not accept on its own behalf anything of value from any Lending Institution in exchange for any advantage or consideration provided to the Lending Institution related to its education loan activity. This prohibition shall include, but not be limited to, (i) "revenue sharing" by a Lending Institution with CEC, (ii) CEC's receipt from any Lending Institution of any computer hardware for which CEC pays below-market prices and (iii) printing costs or services. Notwithstanding anything else in this paragraph, CEC may accept assistance as contemplated in 34 CFR 682.200(b)(definition of "Lender")(5)(i).
  - iv. Preferred Lender Lists

- 20. In the event that CEC promulgates a list of preferred or recommended lenders or similar ranking or designation ("Preferred Lender List"), then
  - (a) Every brochure, web page or other document that sets forth a Preferred Lender List must clearly disclose the process by which CEC selected lenders for said Preferred Lender List, including but not limited to the criteria used in compiling said list and the relative importance of those criteria; and
  - (b) Every brochure, web page or other document that sets forth a Preferred

    Lender List or identifies any lender as being on said Preferred lender List shall

    state in the same font and same manner as the predominant text on the

    document that students and their parents have the right and ability to select the

    education loan provider of their choice, are not required to use any of the

    lenders on said Preferred Lender List, and will suffer no penalty for choosing

    a lender that is not on said Preferred Lender List.
  - (c) CEC's decision to include a Lending Institution on any such list and CEC's decision as to where on the list the Lending Institution's name appears shall be determined solely by consideration of the best interests of the students or parents who may use said list without regard to the pecuniary interests of CEC;
  - (d) The constitution of any Preferred Lender List shall be reviewed no less than annually;
  - (e) No Lending Institution shall be placed on any Preferred Lender List unless the said lender provides assurance to CEC and to student and parent borrowers who take out loans from said Lending Institution that the advertised benefits

- upon repayment will continue to inure to the benefit of student and parent borrowers regardless of whether the Lending Institution's loan are sold;
- (f) No Lending Institution that has an agreement to sell its loans to another unaffiliated Lending Institution shall be included on any Preferred Lender List unless such agreement is disclosed therein in the same font and same manner as the predominant text on the document in which the Preferred Lender List appears;
- (g) No Lending Institution shall be placed on any one of CEC's Preferred Lender Lists or in favored placement on any one of CEC's Preferred Lender Lists for a particular type of loan, in exchange for benefits provided to CEC or to CEC's students in connection with a different type of loan;
- v. Prohibition of Lending Institutions' Staffing of CEC's Financial Aid Offices
- 21. CEC shall ensure that no employee or other agent of a Lending Institution is ever identified to students or prospective students of CEC or their parents as an employee or agent of CEC. No employee or other agent of a Lending Institution may staff CEC's financial aid offices at any time.
  - vi. Proper Execution of Master Promissory Notes
- 22. To the extent that CEC links or otherwise directs potential borrowers to any electronic Master Promissory Notes or other loan agreements that do not allow students to enter the lender code or name for any lender offering the relevant loan at that guarantee agency, then CEC shall undertake to use its best efforts so as to allow students to enter such information electronically or otherwise. CEC's link or direction referred to in the prior sentence shall comply with paragraphs 20(a) and (b) herein.

- vii. School as Lender
- 23. If CEC participates in the "School as Lender" program under 20 U.S.C. § 1085(d)(1)(E), CEC may not treat School As Lender loans any differently than if the loans originated directly from another lender; all sections of the Agreement apply equally to such School as Lender loans as if the loans were provided by another lender.
  - viii. Prohibition of Opportunity Loans
- 24. CEC shall not arrange with a Lending Institution to provide any Opportunity Loans as defined above in section I(A)(vi), if the provision of such Opportunity Loans prejudices any other borrower.

## B. Consumer Education Program Fund

25. Within 30 days of the effective date of the Agreement, CEC will pay to the OAG the sum of \$21,200.00, which shall use the funds to create a national consumer education program for high school seniors and their parents.

## C. Scope of the Agreement

Except as provided below, the Agreement precludes any action that the OAG and the ILOAG could commence against CEC or its affiliates and their respective current and former officers, directors, trustees and employees for the acts, practices, and omissions listed in section I(B) of the Agreement; provided however, that nothing contained in the Agreement shall be construed to cover claims of any type by any other state agency or any claims that may be brought by the OAG and/or the ILOAG to enforce CEC's obligations arising from or relating to the provisions contained in the Agreement. The Agreement shall not prejudice, waive or affect any claims, rights or remedies of the OAG and/or the ILOAG with respect to any person, other than CEC and its affiliates and their current and former officers, directors, trustees and

employees, all of which claims, rights, and remedies are expressly preserved, nor shall the Agreement create any rights on behalf of persons not parties to the Agreement. The Agreement does not preclude any action that the OAG and/or ILOAG may take for acts, practices, or omissions not listed in the Findings section of the Agreement, even if such acts, practices, or omissions constitute a part of the Investigation.

## D. Cooperation

- 27. CEC shall continue to cooperate fully and promptly with the OAG and the ILOAG with regard to the Investigation and any related proceedings and actions. CEC shall use its best efforts to ensure that all of its officers, directors, employees and agents also fully and promptly cooperate with the OAG and the ILOAG in the Investigation and any related proceedings and actions, subject to their individual rights and privileges.
  - 28. Cooperation shall include without limitation:
    - (a) Production, voluntarily and without service of subpoena, by CEC of any information and all documents or other tangible evidence related to education loan practices reasonably requested by the OAG and the ILOAG, and any compilations or summaries of information or data that the OAG and the ILOAG reasonably requests be prepared, subject to recognized privileges and protections for confidential information;
    - (b) Using CEC's best efforts to cause CEC's officers, directors, employees and agents to attend any proceedings at which the presence of any such persons is requested by the OAG and the ILOAG and having such persons answer any and all inquiries that may be put by the OAG and the ILOAG to any of them at any proceedings or otherwise ("proceedings" include but are not limited to

- any meetings, interviews, depositions, hearings, grand jury hearing, trial or other proceedings) voluntarily, and without service of a subpoena, subject to their individual rights and privileges; and
- (c) Fully, fairly and truthfully disclosing all information and producing all records and other evidence in its possession relevant to all inquiries made by the OAG and the ILOAG in connection with this Investigation concerning any alleged fraudulent or criminal conduct by anyone whatsoever about which CEC, its officers, trustees, directors, employees and agents may have any knowledge or information, subject to recognized privileges and protections for confidential information.
- 29. In the event any document otherwise required to be provided under the terms of the Agreement is withheld or redacted on grounds of privilege, work-product or other legal doctrine, a statement shall be submitted in writing by CEC indicating: the type of document; the date of the document; the author and recipient of the document; the general subject matter of the document; the reason for withholding the document; and the Bates number or range of the withheld document. The OAG and/or the ILOAG may challenge such claim in any forum of its choice and may, without limitation, rely on all documents or communications theretofore produced or the contents of which have been described by CEC, its officers, directors, employees, or agents.
- 30. CEC shall not jeopardize the confidentiality of any aspect of the Investigation, including sharing or disclosing evidence, documents, or other information with others during the course of the investigation without the consent of the OAG and the ILOAG. Nothing herein

shall prevent CEC from conferring with counsel or consultants, issuing public statements, from providing such evidence or information to other regulators or as otherwise required by law.

## E. Miscellaneous Provisions

- 31. Pursuant to Executive Law § 63(15) and the Illinois Consumer Fraud Act, the Agreement serves as an assurance of discontinuance. As such, evidence of a violation of the Agreement by CEC shall constitute prima facie proof of a violation of Executive Law § 63(12) and General Business Law §§ 349 and 350 and the Illinois Consumer Fraud Act, 815 ILCS 505/1 et seq. in any civil action or proceeding subsequently commenced by the OAG or the ILOAG.
- 32. If CEC breaches any of the obligations described herein, the OAG and/or the ILOAG may in its sole discretion terminate the Agreement upon written notice to CEC. In such event, any statute of limitations or other time-related defense applicable to the subject of the Agreement and any claims arising from or relating thereto are tolled from and after the last execution date of the Agreement and the Agreement shall in no way bar or otherwise preclude the OAG and/or the ILOAG from commencing, conducting or prosecuting any investigation, action or proceeding, however denominated, related to the Investigation, against CEC or from using in any way any statements, documents or other materials produced or provided by CEC after commencement of the Investigation, including, without limitation, any statements, documents or other materials provided for purposes of settlement negotiations.
- 33. The Agreement and any dispute related thereto shall be governed by the laws of the State of New York and the State of Illinois without regard to any conflicts of laws principles.
- 34. No failure or delay by the OAG and the ILOAG in exercising any right, power or privilege hereunder shall operate as a waiver thereof nor shall any single or partial exercise

thereof preclude any other or further exercise thereof or the exercise of any other right, power or privilege. The rights and remedies provided herein shall be cumulative.

- 35. CEC enters into the Agreement voluntarily and represents that no threats, offers, promises or inducements of any kind have been made by the OAG and the ILOAG or any member, officer, employee, agent or representative of the OAG or the ILOAG to induce CEC to enter into the Agreement other than as described herein.
- 36. The Agreement may be changed, amended or modified only by a writing signed by all parties hereto.
- 37. The Agreement constitutes the entire agreement between the OAG, the ILOAG and CEC and supersedes any prior communication, understanding or agreement, whether written or oral, concerning the subject matter of the Agreement.
- 38. The Agreement shall be binding upon CEC and its successors, assigns, and/or purchasers of all or substantially all its assets.
- 39. The Agreement and its provisions shall be effective on the date that it is signed by an authorized representative of the OAG and the ILOAG, except for the provisions contained in sections II(A)(iv) and II(A)(vi) which shall become effective on June 1, 2007.
- 40. The Agreement may be executed in one or more counterparts, each of which shall be deemed an original but all of which together shall constitute one instrument.
- Al. Nothing contained herein shall be construed as relieving CEC of its obligation to comply with all state and federal laws, regulations or rules, nor shall any of the provisions of the Agreement be deemed permission to engage in any act or practice prohibited by such laws, regulations or rules.

- 42. The acceptance of the Agreement by the OAG and the ILOAG shall not be deemed approval by the Attorney Generals of any of CEC's business practices, and CEC shall make no representation to the contrary. CEC's execution of the Agreement is not an admission of liability.
- 43. Unless otherwise provided, all notices as required by the Agreement shall be provided as follows:

### To the OAG:

Melvin Goldberg, Assistant Attorney General Office of the New York State Attorney General Bureau of Consumer Frauds & Protection 120 Broadway, 3rd Floor New York, New York 10271 tel. (212) 416-8296 fax. (212) 416-6003

## To the ILOAG:

Deborah Hagan, Consumer Protection Division Chief Office of the Illinois Attorney General Consumer Fraud Bureau 500 South Second Street Springfield, IL 62706

## To CEC:

Career Education Corporation.
Office of General Counsel
2895 Greenspoint Parkway, Suite 600
Hoffman Estates, Illinois 60169
Tel (847) 585-2600
Fax (847) 585-2640

44. Nothing in the Agreement shall be construed to prevent any individual from pursuing any right or remedy at law which any consumer may have against CEC.

45. CEC shall submit to the Attorney Generals, on or before August 15, 2007, an affidavit, subscribed to by an officer of CEC authorized to bind CEC, setting forth its compliance with the provisions of the Agreement.

WHEREFORE, the signatures evidencing assent to this agreement have been affixed hereto on the dates set forth below.

## ANDREW M. CUOMO

Attorney General of the State of New York

Dated: April 16, 2007

Benjamin E. Rosenberg

Chief Trial Counsel

LISA MADIGAN

Attorney General of the State of Illinois

Dated: April 46, 2007

Deborah Bagan

Consumer Protection Division Chief

Career Education Corporation

Dated: April 2007

By:

Jeremy Wheaton

Senior Vice President of Operations,

Shared Services

## ACKNOWLEDGMENT

STATE OF JULIAN ):s.s.

On this the \_\_day of April, 2007, before me personally came Jeremy Wheaton, known to me, who, being duly sworn by me, did depose and say that she/he is Senior Vice President Operations, Shared Services of Career Education Corporation and is duly authorized to execute this document on behalf of Career Education Corporation, and that she/he signed her/his name by like authorization.

Messman

Notary Public

OFFICIAL SEAL
SHERRI M WEISSMAN
NOTARY PUBLIC - STATE OF ILLINOIS
MY COMMISSION EXPIRES:01/13/10

# Exhibit Q

2/27/2015

Office of the Illinois Attorney General - Student Loan Agreements

## ILLINOIS ATTORNEY GENERAL LISA MADIGAN



For Immediate Release April 23, 2007

Contact: Robyn Ziegler 312-814-3118 877-844-5461 (TTY) rziegler@atg.state.il.us

# MADIGAN ANNOUNCES STUDENT LOAN AGREEMENTS – SCHOOLS TO ADOPT NEW COLLEGE CODE OF CONDUCT

Chicago—Attorney General Lisa Madigan announced that she and the New York Attorney General's Office have reached settlements with Illinois-based DeVry University and Career Education Corporation concerning student loan practices involving the schools and lenders. The settlements require the schools to adopt a College Code of Conduct and to return the money paid by lenders to schools.

"Illinois students are entitled to full disclosure of the criteria used to place lenders on the schools' preferred lender lists and should have access to all of the information necessary to ensure that they are able to choose the loan that is best for them," said Madigan. "We acknowledge DeVry University and Career Education Corporation for promptly adopting the College Code of Conduct. We will continue to review the school loan lending practices of all the schools in Illinois."

DeVry University and Career Education Corporation agreed to adopt the College Code of Conduct which outlines requirements for the lender-school relationship.

## The Code of Conduct requires:

- On all preferred lender lists the College must clearly disclose the criteria and process used to select preferred lenders. Students must also be told that they have the right to select the lender of their choice regardless of the preferred lender list.
- College preferred lender lists must be based solely on the best interests of the students or parents who may use the list without regard to financial interests of the College.
- Colleges are prohibited from receiving anything of value from any lending institution in exchange for any advantage sought by the lending institution. This specifically prohibits "revenue sharing" arrangements.
- College employees are prohibited from taking anything of more than nominal value from any lending institution. This includes a prohibition

2/27/2015

Office of the Illinois Attorney General - Student Loan Agreements

on trips to seminars for financial aid officers and other college officials paid for by lenders.

- College employees are prohibited from receiving anything of value for serving on the advisory board of any lending institution.
- Colleges must ensure that employees of lenders do not staff university financial aid offices or identify themselves as employees of the College.

In addition to abiding by the Code of Conduct, both schools have agreed to return money received from lenders.

DeVry will return to students the \$88,122 that it received in the form of revenue-sharing payments from Citibank for listing its private loan product among the University's preferred lender list. This money will be distributed to individual students and parents who took out loans in 2004-2005 on a pro rata basis depending upon the amount of the loan and the interest rate.

DeVry no longer maintains a relationship with Citibank as a preferred lender. DeVry's preferred lenders have also hosted or sponsored national business meetings, meals and training seminars for the university's campus and corporate student finance officers. The Code of Conduct, as well as the settlement agreement, prohibits DeVry from continuing to accept these gifts or promotions.

Career Education Corporation received donations in an aggregate amount of \$21,200 from Wachovia and Sallie Mae, two lending institutions on its preferred lender list. Career Education Corporation directed this money to the Career Education Scholarship Fund, a non-profit, tax exempt entity. Career Education Corporation will contribute \$21,200 to a nationwide consumer education fund to be used to inform high school students and parents about student loans.

DeVry University is based in Oakbrook Terrace, Illinois. More than 52,000 students are enrolled at its 84 locations in 24 states and Canada, as well as through DeVry University Online. DeVry University offers undergraduate degrees in technology, business, and healthcare technology and graduate degrees in management through the Keller Graduate School of Management.

Career Education Corporation is based in Hoffman Estates, Illinois. Career Education Corporation operates 71 schools and universities nationwide with the following five schools located in Illinois: American InterContinental University Online in Hoffman Estates, International Academy of Design & Technology in Chicago, Sanford-Brown University in Collinsville, The Cooking and Hospitality Institute of Chicago in Chicago, and Harrington College of Design in Chicago.

The Special Litigation and Consumer Fraud Bureaus in Attorney General Madigan's Office are continuing this ongoing investigation of student loan practices in Illinois.

2/27/2015

Office of the Illinois Attorney General - Student Loan Agreements

DeVry University Settlement Agreement

Career Education Corp Settlement Agreement

Return to April 2007 Press Releases

# Exhibit R

Page 1



#### 1 of 2 DOCUMENTS

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PR Newswire

February 20, 2008 Wednesday 2:57 PM GMT

LENGTH: 788 words

**HEADLINE:** PA Attorney General Corbett Announces \$200,000 Settlement in Lehigh Valley College Probe; Funds Will Support New Statewide Education Program for Consumer Credit Issues

DATELINE: HARRISBURG, Pa. Feb. 20

#### BODY:

HARRISBURG, Pa., Feb. 20 /PRNewswire-USNewswire/-- Attorney General Tom Corbett today announced that the Attorney General's Bureau of Consumer Protection has reached a \$200,000 settlement with the two parent companies for Lehigh Valley College, located near Allentown, resolving allegations that the school misrepresented information about student loans, job-placement and the ability to transfer credits to other institutions.

"This consumer settlement will ensure that students receive accurate information and full disclosure about financial aid, the ability to transfer credits to other schools and the likelihood of finding work following graduation -- all key issues in a student's selection of a school," Corbett said. "Additionally, the civil penalties and costs included in this settlement will be used to help launch a new statewide education program about consumer credit, helping every Pennsylvania family make wise choices about college financing, credit cards, home loans and other financial issues."

Corbett said the Assurance of Voluntary Compliance (AVC) covering the conduct at Lehigh Valley College was reached with Allentown Business School Ltd. and Illinois-based Career Education Corporation, which owns Lehigh Valley College and numerous other for-profit schools across the country; including the Katherine Gibbs School, in Norristown, Montgomery County.

Corbett said the consumer settlement resolves allegations that Lehigh Valley College rushed students through the loan financing process, failed to disclose terms of student loans, made inflated claims about its ability to place students in jobs following graduation and misrepresented the ability of students to transfer credits to other schools.

According to the AVC, the owners of Lehigh Valley College are required to pay \$50,000 in civil penalties for alleged wrong doing. They are also required to take the following steps to ensure that students receive accurate information:

- -- No false or misleading statements about future employment opportunities.
- -- No false or misleading statements about the ability to transfer credits to other schools.

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PA Attorney General Corbett Announces \$200,000 Settlement in Lehigh Valley College Probe; Funds Will Support New Statewide Education Program for Consumer Credit Issues PR Newswire February 20, 2008 We

- -- Clear and detailed disclosures about student loans and student financial aid.
- -- Clear disclosures about the selection of lenders for any "preferred lender lists."
- -- Fully comply with Pennsylvania's Consumer Protection Law.

"This case sends a clear message that we will vigorously investigate any allegations of deceptive marketing or unfair trade practices involving schools and colleges operating in Pennsylvania," Corbett said. "Additionally, this settlement will benefit every college-bound student, every family and every consumer in Pennsylvania -- helping to better educate and inform all state residents about essential financial issues."

Corbett said that the settlement includes \$150,000 in costs, which will be used to create a statewide consumer education program about financial issues, including a new "Your Money" section of the Attorney General's website (http://www.attorneygeneral.gov/). The education program and interactive website will include information on college financial aid, mortgage lending and refinancing, credit cards, predatory lending, debt collection and other common topics of financial complaints.

The new consumer financial education program and interactive financial website are expected to be launched in June 2008.

Corbett noted that credit issues impact every Pennsylvania household and generate a regular flow of complaints to the Attorney General's Office.

"Every year, consumer credit issues are typically the number one topic for complaints to the Attorney General's Bureau of Consumer Protection," Corbett said. "Last year alone, we received more than 7,500 complaints, spanning a wide range of credit problems -- from disputes over loans and credit cards to difficulties with credit ratings and debt collectors."

The Assurance of Voluntary Compliance was filed on Tuesday, February 19, 2008, in Lehigh County Court of Common Pleas by Senior Deputy Attorney General William A. Slotter, of the Attorney General's Bureau of Consumer Protection.

(The Signing of an Assurance of Voluntary Compliance is not considered an admission of violation of the Consumer Protection Law.)

Editors' Note: A copy of the Assurance of Voluntary Compliance is available by contacting the Attorney General's Press Office at 717-787-5211.

CONTACT: Nils Hagen-Frederiksen
Deputy Press Secretary
717-787-5211
nhf@attorneygeneral.gov

CONTACT: Nils Hagen-Frederiksen, Deputy Press Secretary for Pennsylvania Attorney General Corbett, +1-717-787-5211, or cell, +1-717-319-2252, nhf@attorneygeneral.gov

Web Site: http://www.attorneygeneral.gov/

SOURCE Pennsylvania Office of Attorney General

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PA Attorney General Corbett Announces \$200,000 Settlement in Lehigh Valley College Probe; Funds Will Support New Statewide Education Program for Consumer Credit Issues PR Newswire February 20, 2008 We

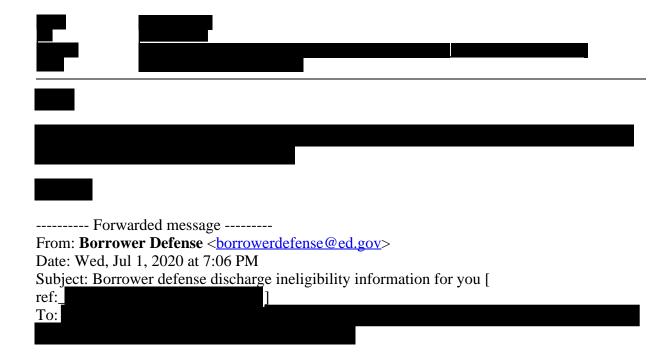
URL: http://www.prnewswire.com

LOAD-DATE: February 21, 2008

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# Exhibit

B





7/1/2020

Borrower Defense Application #:

Dear Charlene Espada:

The U.S. Department of Education (ED) has completed its review of your application under the applicable Borrower Defense to Repayment regulations for discharge of your William D. Ford Federal Direct Loans (Direct Loans) made in connection with your or your child's enrollment at Sanford-Brown College. "You" as used here should be read to include your child if you are a Direct PLUS Loan borrower who requested a discharge for loans taken out to pay for a child's enrollment at Sanford-Brown College. ED has determined that your application is ineligible for relief based on review of the facts of your claim and the regulatory criteria for relief; this decision means that your Direct Loans will not be discharged. ED explains the reasons below.

# **Applicable Law**

For Direct Loans first disbursed prior to July 1, 2017, a borrower may be eligible for a discharge (forgiveness) of part or all of one or more Direct Loans if the borrower's school engaged in acts or omissions that would give rise to a cause of action against the school under applicable state law. See § 455(h) of the Higher Education Act of 1965, as amended, 20 U.S.C. § 1087e(h), and 34 C.F.R. § 685.206(c) and 685.222 (the Borrower

Defense regulations). ED recognizes a borrower's defense to repayment of a Direct Loan only if the cause of action directly relates to the Direct Loan or to the school's provision of educational services for which the Direct Loan was provided. 34 C.F.R. §§685.206(c)(1), 685.222(a)(5); U.S. Department of Education, Notice of Interpretation, 60 Fed. Reg. 37,769 (Jul. 21, 1995).

# Why was my application determined to be ineligible?

ED reviewed your borrower defense claims based on any evidence submitted by you in support of your application, your loan data from National Student Loan Data System (NSLDS®), and evidence provided by other borrowers.

Allegation 1: Employment Prospects

You allege that Sanford-Brown College engaged in misconduct related to Employment Prospects. This allegation fails for the following reason(s): Insufficient Evidence.

Your claim for relief on this basis therefore is denied.

Allegation 2: Transferring Credits

You allege that Sanford-Brown College engaged in misconduct related to Transferring Credits. This allegation fails for the following reason(s): Insufficient Evidence.

Your claim for relief on this basis therefore is denied.

Allegation 3: Career Services

You allege that Sanford-Brown College engaged in misconduct related to Career Services. This allegation fails for the following reason(s):

Insufficient Evidence.

Your claim for relief on this basis therefore is denied.

Allegation 4: Educational Services

You allege that Sanford-Brown College engaged in misconduct related to Educational Services. This allegation fails for the following reason(s):

Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

Allegation 5: Other

You allege that Sanford-Brown College engaged in misconduct related to Other. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied. What evidence was considered in determining my application's ineligibility?

We reviewed evidence provided by you and other borrowers who attended your school. Additionally, we considered evidence gathered from the following sources:

NY Attorney General's Office PA Attorney General's Office

Evidence obtained by the Department in conjunction with its regular oversight activities

Publicly available securities filings made by Career Education Corporation (now known as Perdoceo Education Corporation)

Multi-State Attorney General Assurance of Voluntary Compliance (effective January 2, 2019)

# What if I do not agree with this decision?

If you disagree with this decision, you may ask ED to reconsider your application. To submit a request for reconsideration, please send an email with the subject line "Request for

Reconsideration [ ref:

to <u>BorrowerDefense@ed.gov</u> or mail your request to U.S. Department of Education, P.O. Box 1854, Monticello, KY 42633. In your Request for Reconsideration, please provide the following information:

- 1. Which allegation(s) you believe that ED incorrectly decided;
- 2. Why you believe that ED incorrectly decided your borrower defense to repayment application; and
- 3. Identify and provide any evidence that demonstrates why ED should approve your borrower defense to repayment claim under the applicable law set forth above.

ED will not accept any Request for Reconsideration that includes new allegations. If you wish to assert allegations that were not included in your application, please see the following section. Additionally, your loans will not be placed into forbearance unless your request for reconsideration is accepted and your case is reopened. Failure to begin or resume repayment will result in collection activity, including administrative wage garnishment, offset of state and federal payments you may be owed, and litigation. For more information about the reconsideration process, please

contact our borrower defense hotline at 1-855-279-6207 from 8 a.m. to 8 p.m. Eastern time (ET) on Monday through Friday.

# Can I apply for borrower defense if I have additional claims?

If you wish to file a new application regarding acts or omissions by the school other than those described in borrower defense application [Case Number], please submit an application at StudentAid.gov/borrower-defense. In the new application, you should explain in the relevant section(s) the basis for any new borrower defense claim(s) and submit all supporting evidence.

## What should I do now?

Because your borrower defense to repayment application was found to be ineligible, you are responsible for repayment of your loans. ED will notify your servicer(s) of the decision on your borrower defense to repayment application within the next 15 calendar days, and your servicer will contact you within the next 30 to 60 calendar days to inform you of your loan balance. Further, if any loan balance remains, the loans will return to their status prior to the submission of your application. If your loans were in forbearance as a result of your borrower defense to repayment application, the servicer will remove those loans from forbearance. \*See COVID-19 Note below.

If your loans are in default and are currently in stopped collections, your loans will be removed from stopped collections. Failure to begin or resume repayment could result in collection activity such as administrative wage garnishment, offset of state and federal payments that you may be owed, and litigation. \*See COVID-19 Note below.

While normally interest would not be waived for unsuccessful borrower defense applications, given the extended period of time it took ED to complete the review of this application, the Secretary is waiving any interest that accrued on your Direct Loans from the date of the filing of your borrower defense application to the date of this notification. Your servicer will provide additional information in the coming months regarding the specific amount of interest adjusted. \*See COVID-19 Note below.

\*COVID-19 Note: On March 27, 2020, the president signed the *CARES Act*, which, among other things, provides broad relief in response to the coronavirus disease 2019 (COVID-19) for federal student loan borrowers whose loans are owned by ED. For the period March 13, 2020, through September 30, 2020, the interest rate on the loans will be 0% and no payments will be required. During this same period for defaulted borrowers, all proactive collection activities, wage garnishments, and Treasury offsets will be stopped. Your federal loan servicer will answer any

questions you have about your specific situation. In addition, Federal Student Aid's COVID-19 information page for students, borrowers, and parents is located at <a href="StudentAid.gov/coronavirus">StudentAid.gov/coronavirus</a>. Please visit the page regularly for updates.

# What if I have another pending borrower defense application?

If you have additional pending borrower defense to repayment applications, this information applies to you:

- If your loans associated with an additional borrower defense to repayment application that is still pending are in forbearance or another status that does not require you to make payments, your loans will remain in forbearance or that other status. Similarly, if your loans associated with that borrower defense application are in default and you are currently in stopped collections, those loans will remain in stopped collections.
- If you are unsure if you have additional pending applications, or if you would like to check on the status of your loans associated with an additional application, contact our borrower defense hotline at 1-855-279-6207 from 8 a.m. to 8 p.m. ET on Monday through Friday.

ED offers a variety of loan repayment options, including the standard 10-year repayment plan, as well as extended repayment, graduated repayment, and income-driven repayment plans. For more information about student loan repayment options, visit StudentAid.gov/plans. If you have questions about the status of your loans or questions about repayment options, please contact your servicer(s). If you do not know the name of your federal loan servicer, you may go to StudentAid.gov to find your servicer and view your federal loan information.

Sincerely,

U.S. Department of Education Federal Student Aid



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Sincerely,

Charlene

27

28

# UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA

THERESA SWEET, CHENELLE ARCHIBALD, DANIEL DEEGAN, SAMUEL HOOD, TRESA APODACA, ALICIA DAVIS, and JESSICA JACOBSON on behalf of themselves and all others similarly situated,

Plaintiffs,

٧.

ELISABETH DEVOS, in her official capacity as Secretary of the United States Department of Education,

And

THE UNITED STATES DEPARTMENT OF EDUCATION,

Defendants.

Case No.: 19-cv-03674-WHA

AFFIDAVIT OF CLARISSA MARTINEZ

- I, Clarissa Martinez, state as follows:
- 1. I am submitting this affidavit in relation to the above-captioned case.
- 2. I borrowed federal student loans in order to attend the University of Phoenix.
- 3. On December 12, 2019, I submitted a borrower defense application to the United States Department of Education, asking for these loans to be cancelled. A certification of my borrower defense application submission is attached as Exhibit A.
- 4. On July 28, 2020, I received correspondence from the Department of Education, stating that my claim had been denied. A copy of that correspondence is attached as Exhibit B.
- 5. In between the time that I first submitted an application for loan cancellation and when I received the notification of denial, my loans were in forbearance.
- 6. The denial notice states that I failed to state a legal claim about whether the University of Phoenix engaged in misconduct related to employment prospects.

- 7. The denial notice states that I failed to state a legal claim about whether the University of Phoenix engaged in misconduct related to transferring credits.
- 8. The denial notice states that I failed to state a legal claim about whether the University of Phoenix engaged in misconduct related to career services.
- 9. The denial notice states that I failed to state a legal claim about whether the University of Phoenix engaged in misconduct related to admissions and urgency to enroll.
- 10. The denial notice states that I failed to state a legal claim about whether the University of Phoenix engaged in misconduct related to "other." I do not know what the Department means by "other."
  - 11. I do not understand what it means to fail to state a legal claim.
- 12. I am disappointed and confused by the denial. My application states the University of Phoenix persuaded me to reenroll using representations that it partnered with larger corporations. The University of Phoenix did not actually have connections to large corporations and because they misled and lied to students, they had to pay millions of dollars in a settlement with the FTC.
- 13. I do not understand whether the Department looked at the evidence that I submitted. I do not understand what evidence I am supposed to submit, or how the evidence I did submit was not enough.
- 14. The denial notice states that I may ask for reconsideration. I am not sure what this means.

I swear under penalty of perjury that the foregoing is true.

Executed on: August , 2020

Leander, TX

Clarissa Martinez

# Exhibit A



PROUD SPONSOR of the AMERICAN MIND®

Self

# CERTIFICATION

#### CONTACT

Name: Clarissa A Martinez D.O.B: SSN: Email: Phone: Street: City:

Texas

Relationship to Student: Student First Name: Student Middle Name: Student Last Name: Student SSN:

**CASE** 

State:

Zip Code:

12/12/2019 12:08 PM Case Number: Date/Time Opened:

**Enrollment Start Date:** Graduated 8/16/2010 **Enrollment Status: Enrollment End Date:** 10/23/2015 **Enrollment Dates are Approximate:** 

**Enrollment Dates Explanation:** 

Completed classes from August 2010 to January of 2013 and again from February 2014 to October 2015 to complete my bachelors.

University of Phoenix - 10801 N Mopac Expy 2-300 (Austin, TX)

Other Loan Forgiveness Explanation:

Other Tuition Recovery Explanation:

Forbearance/Stopped Collect. Requested:

1

#### **ALLEGATIONS**

Allegation **Employment Prospects** Type:

Led to **Enrollment:** 

When I stated my financial situation at the time of enrollment being a single mom with 2 children and trying to do better. They Allegation expressed their interest in helping me further my education and showed me the different career opportunities that would be provided Explanation: expressed their interest in helping the total my by enrolling in the university and how students were on their way to join big companies after graduation.

Allegation Type:

Transferring Credits

Led to

#### Case 3:19-cv-03674-WHA Document 108-7 Filed 08/20/20 Page 5 of 12

**Enrollment:** <

Allegation I left the university after 2013 as I had a child. Almost immediately after the 1 year mark that I had been unenrolled, they began Explanation: calling me and telling that If I didn't re-enroll, all my credits would be erased and I would have to start all over.

Allegation

Career Services

Type: Led to

**Enrollment:** 

Allegation **Explanation:** 

In 2014 they described the vast change that had been happening as they were being partnered with many large corporations in my field of study. Again, using the fact that I was now a single mom of 3 children, told me how much it would help my financial ability to provide for my family if I continued my studies with them.

Allegation

Admissions and Urgency to Enroll

Type:

Led to

**Enrollment:** 

I left the university after 2013 as I had a child. Almost immediately after the 1 year mark that I had been unenrolled, they began calling me and telling that If I didn't re-enroll, all my credits would be erased and I would have to start all over. I was told this was the best opportunity for my then situation, and although the tuition was higher, I would be making enough money to pay off what I Explanation: the best opportunity for my trief situation, and atmosphere that the mass inglest, I would be based on their was borrowing. Which is now, not the case as I have 70,000 in debt and am not making what I thought I would be based on their marketing tactics.

Allegation

Allegation Other Type:

Led to **Enrollment:** 

Allegation

University of Phoenix was just recently found responsible for misleading its students and ordered to pay millions of dollars to **Explanation:** eliminate student debt. Due to the promises made by the employees of UOP, I am now 70,000 in debt and am unable to make a full payment causing me to accrue thousands more in interest a year.

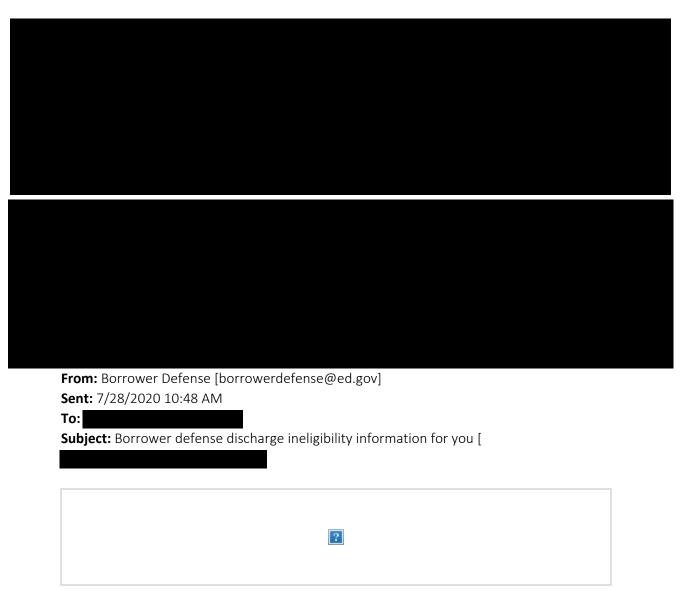
#### **PROGRAMS**

Name: **Business Administration** 

**Credential:** Bachelor **Program Start Date:** 8/16/2010 10/23/2015 **Program End Date:** 

#### **Multiple Program Explanation:**

# Exhibit B



7/28/2020

Borrower Defense Application #:

Dear Clarissa Martinez:

The U.S. Department of Education (ED) has completed its review of your application under the applicable Borrower Defense to Repayment regulations for discharge of your William D. Ford Federal Direct Loans (Direct Loans) made in connection with your or your child's enrollment at University of Phoenix. "You" as used here should be read to include your child if you are a Direct PLUS Loan borrower who requested a discharge for loans taken out to pay for a child's enrollment at University of Phoenix. ED has determined that your application is ineligible for relief based on review of the facts of your claim and the regulatory criteria for relief; this decision means that your Direct Loans will not be discharged. ED explains the reasons below.

### **Applicable Law**

For Direct Loans first disbursed prior to July 1, 2017, a borrower may be eligible for a discharge (forgiveness) of part or all of one or more Direct Loans if the borrower's school engaged in acts or omissions that would give rise to a cause of action against the school under applicable state law. See § 455(h) of the Higher Education Act of 1965, as amended, 20 U.S.C. § 1087e(h), and 34 C.F.R. § 685.206(c) and 685.222 (the Borrower Defense regulations). ED recognizes a borrower's defense to repayment of a Direct Loan only if the cause of action directly relates to the Direct Loan or to the school's provision of educational services for which the Direct Loan was provided. 34 C.F.R. §§685.206(c)(1), 685.222(a)(5); U.S. Department of Education, Notice of Interpretation, 60 Fed. Reg. 37,769 (Jul. 21, 1995).

## Why was my application determined to be ineligible?

ED reviewed your borrower defense claims based on any evidence submitted by you in support of your application, your loan data from National Student Loan Data System (NSLDS®), and evidence provided by other borrowers.

Allegation 1: Employment Prospects

You allege that University of Phoenix engaged in misconduct related to Employment Prospects. This allegation fails for the following reason(s):

Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

Allegation 2: Transferring Credits

You allege that University of Phoenix engaged in misconduct related to Transferring Credits. This allegation fails for the following reason(s):

Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

Allegation 3: Career Services

You allege that University of Phoenix engaged in misconduct related to Career Services. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

Allegation 4: Admissions and Urgency to Enroll

You allege that University of Phoenix engaged in misconduct related to Admissions and Urgency to Enroll. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

Allegation 5: Other

You allege that University of Phoenix engaged in misconduct related to Other. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

# What evidence was considered in determining my application's ineligibility?

We reviewed evidence provided by you and other borrowers who attended your school. Additionally, we considered evidence gathered from the following sources:

Federal Trade Commission (FTC)

IA Attorney General's Office

Evidence obtained by the Department in conjunction with its regular oversight activities

Publicly available records relating to US ex rel. Green v. Univ. of Phoenix, No. 14 001654 (N.D. Oh. Apr. 29, 2019)

Materials compiled by non-profit group, Veterans Education Success (VES)

Publicly available securities filings made by University of Phoenix's parent company, Apollo Education Group

### What if I do not agree with this decision?

If you disagree with this decision, you may ask ED to reconsider your application. To submit a request for reconsideration, please send an email with the subject line "Request for

Reconsideration

to <u>BorrowerDefense@ed.gov</u> or mail your request to U.S. Department of Education, P.O. Box 1854, Monticello, KY 42633. In your Request for Reconsideration, please provide the following information:

- 1. Which allegation(s) you believe that ED incorrectly decided;
- Why you believe that ED incorrectly decided your borrower defense to repayment application; and

3. Identify and provide any evidence that demonstrates why ED should approve your borrower defense to repayment claim under the applicable law set forth above.

ED will not accept any Request for Reconsideration that includes new allegations. If you wish to assert allegations that were not included in your application, please see the following section. Additionally, your loans will not be placed into forbearance unless your request for reconsideration is accepted and your case is reopened. Failure to begin or resume repayment will result in collection activity, including administrative wage garnishment, offset of state and federal payments you may be owed, and litigation. For more information about the reconsideration process, please contact our borrower defense hotline at 1-855-279-6207 from 8 a.m. to 8 p.m. Eastern time (ET) on Monday through Friday.

### Can I apply for borrower defense if I have additional claims?

If you wish to file a new application regarding acts or omissions by the school other than those described in borrower defense application [Case Number], please submit an application at StudentAid.gov/borrower-defense. In the new application, you should explain in the relevant section(s) the basis for any new borrower defense claim(s) and submit all supporting evidence.

### What should I do now?

Because your borrower defense to repayment application was found to be ineligible, you are responsible for repayment of your loans. ED will notify your servicer(s) of the decision on your borrower defense to repayment application within the next 15 calendar days, and your servicer will contact you within the next 30 to 60 calendar days to inform you of your loan balance. Further, if any loan balance remains, the loans will return to their status prior to the submission of your application. If your loans were in forbearance as a result of your borrower defense to repayment application, the servicer will remove those loans from forbearance. \*See COVID-19 Note below.

If your loans are in default and are currently in stopped collections, your loans will be removed from stopped collections. Failure to begin or resume repayment could result in collection activity such as administrative wage garnishment, offset of state and federal payments that you may be owed, and litigation. \*See COVID-19 Note below.

While normally interest would not be waived for unsuccessful borrower defense applications, given the extended period of time it took ED to complete the review of this application, the Secretary is waiving any interest that accrued on your Direct Loans from the date of the filing of

your borrower defense application to the date of this notification. Your servicer will provide additional information in the coming months regarding the specific amount of interest adjusted. \*See COVID-19 Note below.

\*COVID-19 Note: On March 27, 2020, the president signed the *CARES Act*, which, among other things, provides broad relief in response to the coronavirus disease 2019 (COVID-19) for federal student loan borrowers whose loans are owned by ED. For the period March 13, 2020, through September 30, 2020, the interest rate on the loans will be 0% and no payments will be required. During this same period for defaulted borrowers, all proactive collection activities, wage garnishments, and Treasury offsets will be stopped. Your federal loan servicer will answer any questions you have about your specific situation. In addition, Federal Student Aid's COVID-19 information page for students, borrowers, and parents is located at <a href="StudentAid.gov/coronavirus">StudentAid.gov/coronavirus</a>. Please visit the page regularly for updates.

## What if I have another pending borrower defense application?

If you have additional pending borrower defense to repayment applications, this information applies to you:

- If your loans associated with an additional borrower defense to repayment application that is still pending are in forbearance or another status that does not require you to make payments, your loans will remain in forbearance or that other status. Similarly, if your loans associated with that borrower defense application are in default and you are currently in stopped collections, those loans will remain in stopped collections.
- If you are unsure if you have additional pending applications, or if you would like to check on the status of your loans associated with an additional application, contact our borrower defense hotline at 1-855-279-6207 from 8 a.m. to 8 p.m. ET on Monday through Friday.

ED offers a variety of loan repayment options, including the standard 10-year repayment plan, as well as extended repayment, graduated repayment, and income-driven repayment plans. For more information about student loan repayment options, visit StudentAid.gov/plans. If you have questions about the status of your loans or questions about repayment options, please contact your servicer(s). If you do not know the name of your federal loan servicer, you may go to StudentAid.gov to find your servicer and view your federal loan information.

Sincerely,

Federal Student Aid		
	?	

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# UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA

THERESA SWEET, CHENELLE ARCHIBALD, DANIEL DEEGAN, SAMUEL HOOD, TRESA APODACA, ALICIA DAVIS, and JESSICA JACOBSON on behalf of themselves and all others similarly situated,

Plaintiffs,

٧.

ELISABETH DEVOS, in her official capacity as Secretary of the United States Department of Education,

And

THE UNITED STATES DEPARTMENT OF EDUCATION,

Defendants.

Case No.: 19-cv-03674-WHA

AFFIDAVIT OF DANIEL DEEGAN

- I, Daniel Deegan, state as follows:
- 1. I am submitting this affidavit in relation to the above-captioned case.
- 2. I borrowed federal student loans in order to attend Devry University's Keller Graduate School of Management.
- 3. On November 1, 2016, I submitted a borrower defense application to the United States Department of Education, asking for these loans to be cancelled. A copy of that application is attached as Exhibit A.
- 4. On May 7, 2020, I received correspondence from the Department of Education, stating that my claim had been denied. A copy of that correspondence is attached as Exhibit B.
- 5. In between the time that I first submitted an application for loan cancellation and when I received the notification of denial, my federal student loans have been in forbearance.

- 6. The denial notice says that I provided insufficient evidence that Devry University's Keller Graduate School of Management engaged in misconduct related to Employment Prospects.
- The denial notice says that I provided insufficient evidence that Devry University's Keller Graduate School of Management engaged in misconduct related to Career Services.
- 8. I do not understand how the evidence that I submitted was insufficient. My application contains details about my experience and links to publicly available information about Devry's conduct as detailed in the FTC Complaint, but the denial notice I received does not respond to any of the information I provided.
- The notification of denial states that I may ask for reconsideration. I am not aware of any additional information I could possibly submit.

I swear under penalty of perjury that the foregoing is true and correct.

Executed on: August 12, 2020

Atco\_\_\_\_, New Jerses

Daniel Deegan

# Exhibit A



Dan Deegan

----- Forwarded message -----

From: Dan Deegan <

Date: Tue, Nov 1, 2016 at 5:02 PM

Subject: Borrower Defense to Repayment - Devry University

To: <FSAOperations@ed.gov>

Hello,

I graduated from Devry University's Keller Graduate School of Management in October of 2008 with an MBA. I wish to assert a borrower defense to repayment claim based on the fact that I was defrauded by them in several ways:

They influenced my choice to enroll based on unsubstantiated employment statistics that are now under fire by the FTC, for misleading students about the percentage of graduates that find jobs in their field within six months, and with higher salaries. I have attached a PDF from the lawsuit which explains this in great detail, and here are some links relevant to the claim:

https://www.ftc.gov/news-events/press-releases/2016/01/ftc-brings-enforcement-action-against-devry-university

https://www.consumeraffairs.com/education/devry.html

http://www.huffingtonpost.com/entry/feds-sue-devry-university\_us\_56a904c7e4b0f7179928af63

They also claimed I would be assisted by their career services department upon graduation, which never happened despite my efforts to get in touch with them (Their career services department is included in the FTC complaint). On numerous occasions I called their career services department for help, got a voicemail message, left a message and never heard anything back. Obviously I have no way to prove this, but the fact that it's included in the FTC complaint it must mean that it is a widespread issue. They maintain in the complaint that their employment statistics came from data their career services department obtained while communicating with students. I never once received a call from them to even obtain any information from me, let alone get any help in finding a job with my new MBA.

They also touted that their graduates made substantially higher salaries than averages (a statistic they heavily marketed after I had already graduated, but they were already doing this while I was enrolled there). After graduation, I remained in my same job, with the same salary, then was laid off not too long after I received my MBA. I spent several years without gainful employment, received unemployment benefits and COBRA, and had to put my loans in deferment which amassed substantial interest. I never heard from career services, applied to countless jobs hoping an MBA would help me find one, and ended up taking a job in a computer shop to get back on my feet.

I now owe them somewhere in the family of \$50,000+, never found a job in Business Management, and work in the IT field. My loan amount with them is an estimate, due to all my loans being combined with my undergraduate degree from Widener University. I'm sure it can be determined which loans originated where in your system. Based on all of this, I would like to assert borrower defense against my loans with them, not pay them any more money, and re-claim the money I have paid in loans that have gone into their pockets. I do not wish my loans to get into deferment during this as I'm already battling extremely high interest and have loans that are not associated with Devry.

Name - Daniel Patrick Deegan

DOB 
Last 4 of SS# 
Home Address 
Phone Number 
Email -

Name of School/Location - Devry University/Keller Graduate School of Management - 1800 John F Kennedy Blvd #200, Philadelphia, PA 19103
Program of Study - Business Management
Degree Obtained/Date - MBA - October, 2008

--Dan Deegan

--

Dan Deegan

# Exhibit B

	From: Borrower Defense < borrowerdefense@ed.gov>  Deter May 7, 2020 et 1:06:40 PM EDT
	Date: May 7, 2020 at 1:06:49 PM EDT  Subject: Borrower defense discharge ineligibility information for you [
1	

5/7/2020	•	
Borrower Def	fense Application #:	
Dear Daniel [	Deegan:	

The U.S. Department of Education (ED) has completed its review of your application under the applicable Borrower Defense to Repayment regulations for discharge of your William D. Ford Federal Direct Loans (Direct Loans) made in connection with your or your child's enrollment at Keller Graduate School of Management. "You" as used here should be read to include your child if you are a Direct PLUS Loan borrower who requested a discharge for loans taken out to pay for a child's enrollment at Keller Graduate School of Management. ED has determined that your application is ineligible for relief based on review of the facts of your claim and the regulatory criteria for relief; this decision means that your Direct Loans will not be discharged. ED explains the reasons below.

### **Applicable Law**

For Direct Loans first disbursed prior to July 1, 2017, a borrower may be eligible for a discharge (forgiveness) of part or all of one or more Direct Loans if the borrower's school engaged in acts or omissions that would give rise to a cause of action against the school under applicable state law. See § 455(h) of the Higher Education Act of 1965, as amended, 20 U.S.C. § 1087e(h), and 34 C.F.R. § 685.206(c) and 685.222 (the Borrower Defense regulations). ED recognizes a borrower's defense to repayment of a Direct Loan only if the cause of action

directly relates to the Direct Loan or to the school's provision of educational services for which the Direct Loan was provided. 34 C.F.R. §§685.206(c)(1), 685.222(a)(5); U.S. Department of Education, Notice of Interpretation, 60 Fed. Reg. 37,769 (Jul. 21, 1995).

## Why was my application determined to be ineligible?

ED reviewed your borrower defense claims based on any evidence submitted by you in support of your application, your loan data from National Student Loan Data System (NSLDS®), and evidence provided by other borrowers.

## Allegation 1: Employment Prospects

You allege that Keller Graduate School of Management engaged in misconduct related to Employment Prospects. This allegation fails for the following reason(s): Insufficient Evidence.

Your claim for relief on this basis therefore is denied.

#### Allegation 2: Career Services

You allege that Keller Graduate School of Management engaged in misconduct related to Career Services. This allegation fails for the following reason(s): Insufficient Evidence.

Your claim for relief on this basis therefore is denied.

# What evidence was considered in determining my application's ineligibility?

We reviewed evidence provided by you and other borrowers who attended your school. Additionally, we considered evidence gathered from the following sources:

Evidence obtained by the Department in conjunction with its regular oversight activities.

### What if I do not agree with this decision?

If you disagree with this decision, you may ask ED to reconsider your application. To submit a request for reconsideration, please send an email with the subject line "Request for

Reconsideration to <u>BorrowerDefense@ed.gov</u> or mail your request to U.S. Department of Education, P.O. Box 1854, Monticello, KY 42633. In your Request for Reconsideration, please provide the following information:

- Which allegation(s) you believe that ED incorrectly decided;
- 2. Why you believe that ED incorrectly decided your borrower defense to repayment application; and
- Identify and provide any evidence that demonstrates why ED should approve your borrower defense to repayment claim under the applicable law set forth above.

ED will not accept any Request for Reconsideration that includes new allegations. If you wish to assert allegations that were not included in your application, please see the following section. Additionally, your loans will not be placed into forbearance unless your request for reconsideration is accepted and your case is reopened. Failure to begin or resume repayment will result in collection activity, including

administrative wage garnishment, offset of state and federal payments you may be owed, and litigation. For more information about the reconsideration process, please contact our borrower defense hotline at 1-855-279-6207 from 8 a.m. to 8 p.m. Eastern time (ET) on Monday through Friday.

# Can I apply for borrower defense if I have additional claims?

If you wish to file a new application regarding acts or omissions by the school other than those described in borrower defense application [Case Number], please submit an application at StudentAid.gov/borrower-defense. In the new application, you should explain in the relevant section(s) the basis for any new borrower defense claim(s) and submit all supporting evidence.

#### What should I do now?

Because your borrower defense to repayment application was found to be ineligible, you are responsible for repayment of your loans. ED will notify your servicer(s) of the decision on your borrower defense to repayment application within the next 15 calendar days, and your servicer will contact you within the next 30 to 60 calendar days to inform you of your loan balance. Further, if any loan balance remains, the loans will return to their status prior to the submission of your application. If your loans were in forbearance as a result of your borrower defense to repayment application, the servicer will remove those loans from forbearance. \*See COVID-19 Note below.

If your loans are in default and are currently in stopped collections, your loans will be removed from stopped collections. Failure to begin or resume repayment could result in collection activity such as administrative wage garnishment, offset of state and federal payments that you may be owed, and litigation. \*See COVID-19 Note below.

While normally interest would not be waived for unsuccessful borrower defense applications, given the extended period of time it took ED to complete the review of this application, the Secretary is waiving any interest that accrued on your Direct Loans from the date of the filing of your borrower defense application to the date of this notification. Your servicer will provide additional information in the coming months regarding the specific amount of interest adjusted. \*See COVID-19 Note below.

\*COVID-19 Note: On March 27, 2020, the president signed the *CARES Act*, which, among other things, provides broad relief in response to the coronavirus disease 2019 (COVID-19) for federal student loan borrowers whose loans are owned by ED. For the period March 13, 2020, through September 30, 2020, the interest rate on the loans will be 0% and no payments will be required. During this same period for defaulted borrowers, all proactive collection activities, wage garnishments, and Treasury offsets will be stopped. Your federal loan servicer will answer any questions you have about your specific situation. In addition, Federal Student Aid's COVID-19 information page for students, borrowers, and parents is located at <a href="StudentAid.gov/coronavirus">StudentAid.gov/coronavirus</a>. Please visit the page regularly for updates.

# What if I have another pending borrower defense application?

If you have additional pending borrower defense to repayment applications, this information applies to you:

 If your loans associated with an additional borrower defense to repayment application that is still pending are in forbearance or another status that does not require you to make payments, your loans will remain in forbearance or that other status. Similarly, if your loans associated with that borrower defense application are in default and you are currently in stopped collections, those loans will remain in stopped collections. • If you are unsure if you have additional pending applications, or if you would like to check on the status of your loans associated with an additional application, contact our borrower defense hotline at 1-855-279-6207 from 8 a.m. to 8 p.m. ET on Monday through Friday.

ED offers a variety of loan repayment options, including the standard 10-year repayment plan, as well as extended repayment, graduated repayment, and income-driven repayment plans. For more information about student loan repayment options, visit StudentAid.gov/plans. If you have questions about the status of your loans or questions about repayment options, please contact your servicer(s). If you do not know the name of your federal loan servicer, you may go to StudentAid.gov to find your servicer and view your federal loan information.

Sincerely,
U.S. Department of Education Federal Student Aid

CONFIDENTIALITY NOTICE: This e-mail message, including any attachments, is for the sole use of the intended recipient and may contain confidential and privileged information. Any unauthorized review, use, disclosure or distribution is prohibited. If you are not the

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-

Dan Deegan

## UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA

THERESA SWEET, CHENELLE
ARCHIBALD, DANIEL DEEGAN, SAMUEL
HOOD, TRESA APODACA, ALICIA DAVIS,
and JESSICA JACOBSON on behalf of
themselves and all others similarly situated,

Case No.: 19-cv-03674-WHA

Plaintiffs,

V.

AFFIDAVIT OF ERNST MUTCHNICK

ELISABETH DEVOS, in her official capacity as Secretary of the United States Department of Education,

And

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THE UNITED STATES DEPARTMENT OF EDUCATION,

Defendants.

I, Ernst Mutchnick, state as follows:

- I am submitting this affidavit in relation to the above-captioned case.
- 2. I borrowed federal student loans in order to attend Brooks Institute.
- On October 20, 2016, I emailed a borrower defense application to the United
   States Department of Education, asking for these loans to be cancelled.
- 4. In between the time that I first submitted an application for loan cancellation and when I received the denial notice, the Department told me they did not have my application, and I should resubmit it. A copy of both applications are attached as Exhibit A and B.
- My application states Brooks Institute mislead me by falsely stating they had a
   98% job placement rate, and I would be able to make \$50,000 after I graduated.
- In between the time that I resubmitted my application for loan cancellation and when I received the denial notice, my loans were in forbearance but I made voluntary payments.

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On July 8, 2020, I received correspondence from the Department of Education, stating that my claim had been denied. A copy of that correspondence is attached as Exhibit C.

- The denial notice says that I failed to state a legal claim about whether Brooks 8. Institute engaged in misconduct related to transferring credits. I do not understand what it means to fail to state a legal claim.
- 9. The denial notice says that I provided insufficient evidence that Brooks Institute engaged in misconduct related to career services. I do not understand how the evidence I provided was insufficient.
- 10. The denial notice says that I failed to state a legal claim about whether Brooks Institute engaged in misconduct related to admissions and urgency to enroll.
- 11. The denial notice says that I provided insufficient evidence that Brooks Institute engaged in misconduct related to employment prospects.
- 12. The denial notice says that I failed to state a legal claim actionable under the borrower defense regulation about whether Brooks Institute engaged in misconduct related to program cost and nature of loans. I do not understand what it means to fail to state a claim actionable under the borrower defense regulation or how this is different from failing to state a legal claim.
- I am disappointed that the Department denied my application. I do not believe the 13. Department looked at the evidence that I submitted.
- The denial notice states that I may ask for reconsideration. I am not sure what this 14. means.

I swear under penalty of perjury that the foregoing is true.

Executed on: August 20, 2020

Long Island, New York

Ernot Mutchnil Ernst Mutchnick

# Exhibit A

# Brooks Institute of Photography (BIP) & Brooks Institute (BI) Borrower defense to repayment Application

Pursuant to 20 U.S.C. § 1087e(h), 34 C.F.R. § 685.206(c)(1), and Master Promissory Note (MPN) under the William D. Ford Federal Direct Loan (Direct Loan) Program and Federal Family Education Loan (FFEL) Program As detailed below, I, <u>Ernst Mutchnick</u>, am hereby applying for a full discharge of my federal student loans according to the "Defense to Repayment" provisions of the Higher Education Act and promulgating regulations.

# SSN (last 4 only) Name Ernst Mutchnick Address City State Zip Code NY Telephone **Email Borrower** is √ Employed ☐ In field of study √ Out of field of study ☐ Unemployed **Loan Servicer** Navient (originally Citibank) Section 2: School Information School Name (the school changed its name) Brooks Institute of Photography

321 Alameda Padre Serra Santa Barbara, CA 93103-1809

Brooks Institute 5301 N Ventura Ave. Ventura, CA 93001

AND

Section 1: Borrower Information

<b>Dates of Attendance</b> (From-To) $3/7/2003 - 3/4/2006$
Name of program Professional Photography
Type of Credential Bachelor of Arts
Status  √ Completed  □ Withdrew
Section 3: Illegal Conduct Of School
I assert that certain acts and omissions by <b>Brooks Institute of Photography, Santa Barbara CA and Brooks Institute, Ventura CA</b> and/or its agents/representatives give me a defense to repayment of my federal student loan(s) under state and federal law and the terms of my federal student loan agreement(s).
The illegal conduct by Brooks Institute of Photography, Santa Barbara CA and Brooks Institute, Ventura CA includes:
Misleading me about how this program would affect my job prospects, including:
√ Citing false and/or misleading job placement statistics and salary information to convince me to enroll in √ Brooks Institute of Photography, Santa Barbara CA
☐ Brooks Institute, Ventura CA  Explain:
Explain:
My admissions representative told me that there was a 98% job placement rate. She asked me what I would want to be earning when I graduated, and I conservatively said \$50,000 to start. She told me this was very reasonable. In reality this was not a reasonable expectation at all
$\sqrt{}$ Misleading me about the type of job placement assistance the school intended to provide me.
Explain:
I was told that Brooks Institute had a lot of direct connections in the industry and that

after I graduated, Career Services would help get me in touch with these connections for job interviews. I wasn't expecting to be handed a job, but based on what I was lead to believe, I was expecting to be at least directed towards interviews for jobs that I could qualify for, and that paid \$50,000+/yr. Career Services directed me mostly to job leads that I had found myself online, on job boards like monster.com or indeed.com. There were some leads from former graduates looking for assistants, or on campus jobs, but these weren't jobs that would enable me to start paying off my enormous school debt. Some jobs that were posted on job boards would have paid better, but they required a lot more experience, and there was no direct connection to Brooks.

☐ Other false/misleading conduct relating to job prospects.
Explain:
N/A
Misleading me about the quality of the program, including:
☐ The pass rate of program graduates in required licensing exams/certifications.
Explain:
N/A
The fact that my program lacked the required accreditation to allow me to work in my field and/or transfer my credits to another college.
Explain:
I was not made aware of the lack of accreditation when I enrolled.
☐ Other false/misleading conduct relating to the quality of the program.
Explain:
N/A

Misleading me about how I would pay for the program, including:  $\sqrt{\phantom{a}}$  Misleading me about the true cost of the program.

#### **Explain:**

N/A

I don't recall being given a specific total dollar amount that the program would cost me, but I did express that I was worried about how I would pay back the loans. My admissions counselor assured me that after my first year of living in California, if I had a good GPA, I would then qualify for the Cal Grant. She also assured me that there were many scholarships for older students. I was very enthusiastic and determined to do well in the program because I was pursuing my passion. After a year at Brooks, I applied for the Cal Grant. I had a 4.0 GPA. I was denied because I already had a BS degree from another college in NY. This was very upsetting to me since I had been told without a doubt, that I would get the Cal Grant if I had a good GPA. My admissions counselor had all my education history in front of her when she told me this. I feel that she should have known that I wouldn't be eligible due to my previous degree. Also, her assurance that there were so many scholarships for older students was also false. It's simply not true. I spent hours researching scholarships throughout my time at Brooks, and there were only a handful that I was actually qualified to apply for. The vast majority of scholarships are for graduating High School seniors. I was only able to get one scholarship, which I believe may have been as much as \$500. To add insult to injury, the cost of tuition increased substantially during the time I was there, from \$2975 to \$3960 per session (roughly a 33% increase). That amounted to roughly \$6000 more for my 3<sup>rd</sup> year of studies than it cost me in my first year. In addition there was also a \$600 fee added to the tuition each session, that wasn't there during the 1<sup>st</sup> year. I don't know what that was for. If it was the registration fee and lab fee, then that increased by 200% while I was there.

Even though I was maxed out in the amount of loans I could take out, it wasn't enough. I also racked up about \$12,000 in credit card debt during my time at school to cover expenses beyond what my loans paid. I did not work while studying at Brooks. My school loans covered everything from tuition, photography expenses, rent, car payments, food, etc.

☐ Misleading me about whether I would have to borrow money to attend
☐ Brooks Institute of Photography, Santa Barbara CA
☐ Brooks Institute, Ventura CA
rather than having it paid for entirely in grants.
Explain:

 $\sqrt{\text{Misleading me about the amount of student loans I was borrowing.}}$ 

#### **Explain:**

I was made to feel very confident that I would be able to pay my tuition with other means other than just loans. Specifically with the Cal Grant and the "many" scholarships available to older students. Then the steep rise in tuition during the 3 years I was there was also shocking, and that was on top of not getting the grant or scholarships.

☐ Misleading me about whether my loans were federal or private.

#### **Explain:**

N/A

 $\sqrt{}$  Misleading me about the terms of repayment on my federal student loans, including what my monthly payments would be.

#### **Explain:**

First of all, I was lead to believe that a starting salary of \$50,000 at graduation was very reasonable. I was also told that the monthly payments would be income based. Based on the tuition rate at the time and the assurances about the Cal Grant and scholarships, I had estimated that my school loan debt could get to the \$75,000 range, rather than \$160,000. Still a huge amount of money, but it seemed like it would be manageable with my expected income. Based on everything I had been told and assurances given to me, I felt this would be a good investment.

After I graduated, I had my loans in forbearance and deferment for as long as I was allowed. I was making payments when I could. The rest of my income went to rent, my car, and food. This was mainly when my loans were with Citibank and AES.

My federal loans were then sold to Sallie Mae and my private loans to Discover. It was around this time when I was told that I would need to start making payments in full. These payments were not income based, but I had moved back in with my parents and I've been sacrificing every other aspect of my life to make these payments.

Regarding my private loans with Discover, I called them earlier this year to see if I could get the monthly payments lowered, but they would not lower them to something income based. They offered me a deferment or forbearance, I don't remember which, for 6 months only, while interest keeps accruing and that's all they were able to offer me. When I asked what would happen if I couldn't pay that much, since I don't have a high income, they said that my cosigner would have to pay. Up until now my cosigner has not had to pay a dime. I've been keeping up, but that means most of my income has been going to these loans. My parents are both retired and on a fixed income. I can't rely on them to pay for my loans, and I don't want them to get into financial problems because of my debt.

This past June I got an email from Discover starting out with "Congratulations! Since you have made the required number of consecutive, on-time monthly payments, you may be eligible for a cosigner release. I filled out the application, and they responded with a denial letter. The main reason for being denied was "Borrower income insufficient in relation to debt". That same letter shows my FICO score as

They wouldn't lower my payments to an amount affordable for my income, yet they knew my income was not enough to make the payments. As I am making major sacrifices in my life by living with my parents, and keeping my other expenses to food and medical, I have been paying my loans all along with my own income.

It's unfortunate that I needed a cosigner at the time of enrollment, but without him, I would have been in the same situation as many other students are, with crazy interest rates in the double digits. 18%?!! I'm hearing horror stories now of some of these students whose loan debt has skyrocketed to \$300,000 and \$400,000! That's insane!

Due to my cosigner, all my loans started out at interest rates under 3%. I consolidated my federal loans at 4.5% soon after I graduated, as I feared the interest would continue getting higher. My private loan interest rate rose as high as 8.5% at one point. Luckily, they have been below 4% for quite some time now, but that could change at any moment.

Moving back in with my parents has not been ideal for me, but it's also not ideal for them. They had their own plans that have been put on hold due to my living with them again. I have been back living here for 8 years! It's not a good situation for any of us, but there just doesn't seem to be any other possible way to pay this debt without going into default and causing my parents financial harm.

 $\sqrt{\text{Other false/misleading conduct in relation to financial aid.}}$ 

## Explain:

During my interview with my counselor, I mentioned that I was thinking about attending 6 months or so in the future so that I could perhaps save up some money beforehand. My counselor said that there was no guarantee that I could be placed later, and that I should start in the next session. She said it was almost full, but that they could probably squeeze me in. In reality, when I started classes, I came to realize that my starting class was the smallest during my entire time at Brooks.

I started Brooks when I was 30 years old. I had been working 2 part time jobs prior to my enrollment. I had no savings and never had a job that offered a 401K, so I had nothing in retirement savings either. I was debt free however. Brooks was supposed to be my way to a better future and even though I had no savings to contribute to my education, my counselor pushed me to enroll with promises of the Cal Grant and scholarships and a high

income at graduation.
Misleading me about my options as the school shut down, including:
Explain: N/A
$\hfill \square$ Misleading me about my rights and options regarding the teach-out at School, including failing to inform me that I had a right to decline the teach out and receive a full discharge of my federal student loans. Explain: $N/A$
☐ Other misleading behavior, including:
Explain: N/A
Superior Court of the State of California for the County of Los Angeles 2006 (Class Members enrolled 1999-2005)
$\sqrt{}$ I was part of the Mark Nilsen, Zoe Curylo and Amanda Johnson On Behalf of Themselves And All Other Similarly Situated, lawsuit <i>and I accepted the settlement offer</i> . Plaintiffs
vs. Careeer Education Corporation (CEC)
Brooks Institute of Photography Defendants
☐ I have significant amounts of documents and/or data and have included a few pieces here. Please let me know if you need the additional documents. Reproduction cost is very high.
$\sqrt{\mbox{ If needed}}$ , I have the letter regarding my settlement from the lawsuit.
☐ I was part of the Mark Nilsen, Zoe Curylo and Amanda Johnson On Behalf of Themselves And All Other Similarly Situated, lawsuit and I recused myself from the Class and settlement offer in order to reserve the right to potentially pursue SallieMae for the fraud, crime and harm committed in conjunction with

with their Private Loans, including the CEC Signature Loan, Financial Aid office kick-backs, disregard and elimination of content stated in Promissory Note, radical increase of percentage

rate after six month grace period and bills sent to students in the 5 and 6 figure realm, demanded payment in full, harassment of borrowers employer/s, family members and friends, payment to defer or forebear due to economic hardship, refusal to put things in writing or give mailing address when asked numerous times, hours spent in attempt to find a solution for repayment and SallieMae all or nothing attitude etc  Plaintiffs
vs.
Careeer Education Corporation (CEC)
Brooks Institute of Photography
Defendants
☐ I have significant amounts of documents and/or data and have included a few pieces here. Please let me know if you need the additional documents. Reproduction cost is very high.
☐ I was not part of the said Class Action Lawsuit, and I attended during the Class Action period of 1999-2005.
<ul> <li>I was not part of the said Class Action Lawsuit, and I attended after the Lawsuit (note name change to BI from BIP due to post-settlement "restructuring").</li> <li>□ Brooks Institute of Photography, Santa Barbara CA</li> <li>□ Brooks Institute, Ventura CA</li> <li>in 2006, and was told almost the same fraudulent things (see above description) the people in the Class Action Lawsuit experienced, which was the basis for their suit.</li> </ul>
☐ I have significant amounts of documents and/or data and have included a few pieces here. Please let me know if you need the additional documents. Reproduction cost is very high.
Furthermore, the long history of systematic illegal activity and inadequate programs created a high likelihood that school's reputation would be irreparably damaged to the point where the degrees they issued would be worthless.
√ Brooks Institute of Photography, Santa Barbara CA  ☐ Brooks Institute, Ventura CA  never notified me or otherwise made me aware that that my degree would be worthless due to
misconduct.
√ Brooks Institute of Photography, Santa Barbara CA

☐ Brooks Institute, Ventura CA

Absent this conduct, I would not have chosen to attend and/or continue attending

√ Brooks Institute of Photography, Santa Barbara CA

☐ Brooks Institute, Ventura CA

I decided to pursue a *postgraduate education* because I wanted to gain the relevant skills to find a more fulfilling career with higher earning potential than I was able to obtain previously. I chose to attend

√ Brooks Institute of Photography, Santa Barbara CA

☐ Brooks Institute, Ventura CA

because they represented to me that their program would give me useful skills, that their degree would allow me to earn more than I did previously, and that these benefits would outweigh the burden of paying off the obligations I would incur to finance the degree.

Because of this conduct, I have suffered injury, including:

 $\sqrt{}$  Federal student loan debt, which has caused me stress, forced me to divert funds from other aspects of my life and otherwise unduly burdened me.

### **Explain:**

My school loan debt has caused me a lot of stress, and at times bouts of depression, especially at times when I don't have work for months at a time.

There was a lot of pressure when I graduated to find work that would allow me to make my loan payments. I would spend hours at a time browsing multiple job search sites to find potential jobs to apply to, that would allow me to use my degree, and that also paid enough so that I could survive and pay my bills. The search was futile.

After a month of job searching, I applied to a job with a commercial real estate research company and was hired. My job title was Research Photographer and I did take pictures, but they were not quality, professional photos. 99% of my co-workers in the same job were not trained photographers, but had real estate backgrounds. I took the job because at the time of hire, they allowed you to work however many hours you wanted, including weekends and holidays. I saw it as an opportunity to make a difference in my loan payments. Over time, the parameters of the job changed and I was only allowed to work hourly (40 hours a week) without overtime. I was living paycheck to paycheck and sometimes I couldn't make rent payments on time. At that time my loans were in deferment or in forbearance, so most of my income was going to rent, car payments and food. All I did was work. I had nothing left over to even start thinking about making substantial contributions towards my loans. I kept that job for 3 years but it was going nowhere and my income was actually decreasing due to changes in the job.

My parents had told me not to be proud and to come back to live with them in NY so that I could save on rent, and pay more towards my school loans. I considered my options. Up to that point my loans were in forbearance and deferment and I couldn't make ends meet and I was working 60 hours a week. What would I do once the big loan payments started coming due? In 2009, I moved back to NY to live with my parents. I was 36. I'm

now 43 and still living with my parents. I love my parents, but it's definitely not a healthy living situation for me. My parents are retired. I live in their home, but I can't have friends over whenever I want, or live the way I would live if I were on my own. I'm in a smaller room than when I grew up, and I'm living in the same house as I was then. It's not a comfortable situation for any of us.

My school loans have ruined my chances of a normal life. All my income goes to pay for them and for basic necessities. I'm lucky to have supportive parents who are not charging me rent and allow me to use their car. I totaled my car in 2010 and haven't gotten a new one since. I used the insurance money that I got from that accident and put it towards my loans. When I'm not working, I rarely go out here in NY. I don't want to use my parent's car when it's not really necessary, and I don't want to spend money anyway, going out meeting people, etc. It's a sad way to live. I'm kind of in a holding pattern imprisoned by this debt. I calculated that if nothing changes in my employment, and I stay living with my parents, I would pay off my loans when I'm 50. Then I can start paying on the \$40,000 I owe my parents, for the highest-interest bearing loan they paid off for me in 2007. They did that so I would save on the accrued interest. They loaned me that money interest free. The only reason they even had that money, was because both of my father's parents had just passed away within a year of each other, and that was his inheritance.

 $\sqrt{}$  The inability to enroll in another degree-granting program.

# **Explain:**

This may or may not be an issue for me. I have a 2<sup>nd</sup> Bachelor's degree, which I earned in 1995. I have thought about going back to school to earn a Masters in Accounting, but everything is still uncertain. I don't know if the credit hours earned from my Bachelor's degree in 1995 will still be considered acceptable after so many years to start a Master's. From what I have learned about Brooks' accreditation, starting a Master's degree based on my degree from there, will not be possible.

 $\sqrt{A}$  A difficult time finding employment, either in the field I went to school for or otherwise.

### **Explain:**

After years of trying to find a way to become employed as a photographer, I have pretty much given up on the idea. Unfortunately, there are very few staff photographer positions and many of those positions aren't advertised, but are word-of-mouth opportunities. I attempted to start my own business twice, but without the financial backing to get started with building websites, marketing, studio space, paying others to help me, etc. this went nowhere. It's really impossible to start a business when you're under a mountain of debt and bills need to be paid. I graduated with school loan debt of \$160,000 (federal and

private combined) plus an additional \$12,000 in credit card debt. I opted not to go into default, which would probably have been the only way I could have had a chance to get my businesses off the ground. I didn't want to go into more debt to start these businesses, especially with no guarantee that they would even work out. At the same time I needed to work full time to pay bills.

Finding good paying jobs in other industries is nearly impossible without going back to school. The idea of going back to school for a 3<sup>rd</sup> time is an idea that I have dismissed for years because that would mean more loans and more debt. In 2009, I decided to return to what I was doing prior to going to Brooks, and that was seasonal work as a freelance tour guide. Through connections I was able to get better paying guiding jobs from 2010 onwards, but the work is sporadic and seasonal and I never know how much work I'll have over the course of a year. This means I can't save for retirement since I always need to have at least several months worth of money in my account to pay for my loans, even during the off-season, when I don't have work. I started a new Tour Director job this year which may lead me in a better financial direction, but that remains to be seen. They offer a 401k as well as other benefits including health, after working a certain number of days, which I may or may not reach this year. At the present moment I am not been working for a couple of months, but am on-call. I am new to the company, and jobs are given out based on seniority and performance. I feel that I could easily reach the 126 days of work needed in 2017, to earn health benefits, etc. but that remains to be seen. If this company doesn't work out for me financially, then I will probably return to school in order to earn a Master's in Accounting. If I were to do this, I would probably already be 45 years old going into that program.

☐ Missing the opportunity to go to another, better higher education institution and lacking the eligibility for enough federal loans to do so now.

# **Explain:**

N/A

I don't know whether or not I am maxed out in federal loans, but based on my experience, I do not want to take out additional loans for any education going forward.

 $\sqrt{\text{Other injury, including pain and suffering.}}$ 

### **Explain:**

I went to Brooks because it promised a better life. I worked very hard there for 3 years to ensure that for myself. I graduated magna cum laude. That didn't matter. It didn't open any doors for me. That's very painful... I spent 3 years of my life invested in bettering myself so that I could finally be doing something that I really enjoy, and be able to make a great living at it. I would not have attended Brooks Institute of Photography had I

known that I was there under false pretenses. Because the career help that I was promised was not there, I took a job to ensure that I could pay my bills. It was the first offer I got, and I stayed with that job for 3 years, even though I was miserable. It was not in my field of study and it was not a good company to work for, but I had bills to pay, so I stayed. I was always looking for work in photography and applying to the occasional promising job listing, but it was just impossible to even get an interview. After moving back in with my parents, I have been working as a Tour Guide and Tour Director for various tour operators around the US. While working, my mind is taken off my financial problems, but once I get back to NY and sit in my room all day, I have been depressed for weeks at a time. It's when the realization hits, that I'm not really getting anywhere. I have sometimes paid upwards of 75% of my yearly income for my loans! I'll apply to good paying jobs that I feel I qualify for, and I'll get no response. I think about my options for work in NY in minimum wage jobs after getting 2 Bachelor's degrees, one with honors, and that's depressing! I feel like I will never be able to retire... I often wonder when I'll be able to start my life...

It is embarrassing to be 43 years old and living with my parents. I can't afford to live on my own and also pay my school loans. We only have one life, and this just isn't the way it's supposed to be.

# **Section 4: Defense To Repayment of Federal Student Loans**

The above conduct gives rise to a cause or causes of action under California law, which relate(s) directly to my loan and/or the provision of educational services for which the loan was given, including:

# California EDUCATION CODE SECTION 94928-94929.9

94928. As used in this article, the following terms have the following meanings: (a) "Cohort population" means the number of students that began a program on a cohort start date. (b) "Cohort start date" means the first class day after the cancellation period during which a cohort of students attends class for a specific program. (c) "On-time graduates" means the number of students who complete a program within 100 percent of the published program length. An institution may separately state completion information for students completing the program within 150 percent of the original contracted time, but that information may not replace completion information for students completing within the original scheduled time. Completion information shall be separately stated for each campus or branch of the institution. (d) "Graduates available for employment" means the number of graduates minus the number of graduates unavailable for employment. (e) (1) "Graduates employed in the field" means graduates who are gainfully employed in a single position for which the institution represents the program prepares its graduates, beginning within six months after a student completes the applicable educational program. For occupations for which the state requires passing an examination, the period of employment shall begin within six months of the announcement of the examination results for the first examination available after a student completes an applicable educational program. (2) The bureau shall define by July 1, 2014,

specific measures and standards for determining whether a student is gainfully employed in a full-time or part-time position for which the institution represents the program prepares its graduates, including self-employment or conducting freelance work, and may set the standards for the hours per week and duration of employment and utilize any job classification methodology the bureau determines appropriate for this purpose, including, but not limited to, the United States Department of Labor's Standard Occupational Classification codes. (3) This subdivision shall not prohibit the bureau from authorizing an institution to aggregate single positions held by a graduate for purposes of meeting the hours per week standards established by the bureau. (f) "Graduates unavailable for employment" means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education at an accredited or bureau-approved postsecondary institution. (g) "Students available for graduation" means the cohort population minus the number of students unavailable for graduation. (h) "Students unavailable for graduation" means students who have died, been incarcerated, or called to active military duty. 94929. (a) An institution shall annually report to the bureau, as part of the annual report, and publish in its School Performance Fact Sheet, the completion rate for each program. Except as provided in subdivision (b), the completion rate shall be calculated by dividing the number of on-time graduates by the number of students available for graduation. (b) In lieu of calculating graduation data pursuant to subdivision (a), an institution may report graduation data reported to, and calculated by, the Integrated Postsecondary Education Data System of the United States Department of Education. 94929.5. (a) An institution shall annually report to the bureau, as part of the annual report, and shall publish in its School Performance Fact Sheet, all of the following: (1) The job placement rate, calculated by dividing the number of graduates employed in the field by the number of graduates available for employment for each program that is either (1) designed, or advertised, to lead to a particular career, or (2) advertised or promoted with any claim regarding job placement. (2) The license examination passage rates for the immediately preceding two years for programs leading to employment for which passage of a state licensing examination is required, calculated by dividing the number of graduates who pass the examination by the number of graduates who take the licensing examination the first time that the examination is available after completion of the educational program. The institution shall use state agency licensing data to calculate license examination passage rates. If those data are unavailable, the institution shall calculate the license examination passage rate in a manner consistent with regulations adopted by the bureau. (3) Salary and wage information, consisting of the total number of graduates employed in the field and the annual wages or salaries of those graduates stated in increments of five thousand dollars (\$5,000). (4) If applicable, the most recent official three-year cohort default rate reported by the United States Department of Education for the institution and the percentage of enrolled students receiving federal student loans. (b) Nothing in this section shall limit the bureau's authority to collect information from an institution to comply with this section and ensure, by regulation and other lawful means, that the information required by this section, and the manner in which it is collected and reported, is all of the following: (1) Useful to students. (2) Useful to policymakers. (3) Based upon the most credible and verifiable data available. (4) Does not impose undue compliance burdens on an institution. (c) Data and information disclosed pursuant to paragraphs (1) to (3), inclusive, of subdivision (a) is not required to include students who satisfy the qualifications specified in subdivision (d) of Section 94909, but an institution shall disclose on its fact sheet and to the bureau whether its data, information, or both, excludes any students pursuant to this subdivision. 94929.7. (a) The

information used to substantiate the rates and information calculated pursuant to Sections 94929 and 94929.5 shall do both of the following: (1) Be documented and maintained by the institution for five years from the date of the publication of the rates and information. (2) Be retained in an electronic format and made available to the bureau upon request. (b) An institution shall provide a list of employment positions used to determine the number of graduates employed in the field for purposes of calculating job placement rates pursuant to this article. (c) The bureau shall identify the specific information that an institution is required to document and maintain to substantiate rates and information pursuant to this section. 94929.8. (a) On or before January 1, 2011, and pursuant to Section 94877, the bureau shall establish, by regulation, a uniform method for institutions to obtain statistically valid, current, and representative data to comply with this article. (b) A violation of the regulations adopted pursuant to subdivision (a) is a material violation of this chapter. 94929.9. (a) The bureau shall consider the graduate salary and other outcome data and reporting requirements that are utilized by the United States Department of Education, the Student Aid Commission, accrediting agencies, and student advocate associations. The bureau shall consider the reporting requirements of public postsecondary institutions in California to evaluate the feasibility of adopting these reporting requirements for private postsecondary institutions. The bureau shall make recommendations to the Legislature, on or before December 31, 2016, on how reporting requirements under this chapter should be altered to ensure accurate, useful, and consistent reporting by private postsecondary institutions to the bureau and students. (b) The bureau is authorized to enter into a personal services contract with an appropriate independent contractor to assist in the evaluation required by subdivision (a). In this connection, the Legislature finds, pursuant to Section 19130 of the Government Code, that this is a new state function. (c) (1) A report to be submitted to the Legislature pursuant to subdivision (a) shall be submitted in compliance with Section 9795 of the Government Code. (2) Pursuant to Section 10231.5 of the Government Code, this section is repealed January 1, 2017.

Common law action for Fraudulent Misrepresentation; and/or common law action for Fraudulent Concealment.

Additionally, the above conduct violates federal law, including:

- 1. The Federal Trade Commission Act and Federal Trade Commission regulations, which prohibit "a school, in promoting a course of training, to misrepresent the availability of employment after graduation from a course, the success that the member graduates have realized in obtaining such employment, or the salary that the member's graduates will receive in such employment." 16 C.F.R. § 254.4(d).
- 2. Title IV of the Higher Education Act and Amendments, and Department of Education regulations, which prevent schools from participating in Title IV programs from committing "substantial misrepresentation" in interactions with students and prospective students.

### **Section 5: Requested Relief**

Therefore, I request that the Servicer and/or Department of Education take the following steps:

1. Cancel any remaining principal, interest, fees and costs associated with my federal student

loans, borrowed to attend  √ Brooks Institute of Photography, Santa Barbara CA  □ Brooks Institute, Ventura CA
2. Cease any collection actions against me in relation to my federal student loans, borrowed to attend
√ Brooks Institute of Photography, Santa Barbara CA
There are no collection actions against me. I have been paying on time and in full for quite
some time. I would like to continue making payments while this investigation is going on. I do
not want additional interest to accrue in the event that this claim is denied.
☐ Brooks Institute, Ventura CA
3. Return any sums paid, whether voluntarily or involuntarily, toward my federal student loans, borrowed to attend
√ Brooks Institute of Photography, Santa Barbara CA
☐ Brooks Institute, Ventura CA
4. Remove any adverse reports related to my federal student loans, borrowed to attend School, from all consumer credit reporting agencies.  √ Brooks Institute of Photography, Santa Barbara CA  □ Brooks Institute, Ventura CA

I request a notification of a hearing or a determination of my asserted defense to repayment within thirty (30) days, in writing. Should you deny any, or all, of my defense, please inform me of the process for appealing this decision, in writing. I reserve the right to submit supplementary

5. Restore my eligibility to receive funds under Title IV, including by restoring any portions of my lifetime eligibility for Pell Grants and federal student loans previously used in order to attend

# Section 6: Borrower Acknowledgment, Certifications, Assignment, And Authorization

Brooks Institute of Photography, Santa Barbara CA

information in support of this application.

I acknowledge that any person who knowingly makes a false statement or misrepresentation on this form or any accompanying document is subject to penalties that may include fines, imprisonment, or both, under the U.S. Criminal Code and 20 U.S.C. § 1097.

I certify, under penalty of perjury, that all of the information I have provided on this form and in any accompanying documentation is true and accurate to the best of my knowledge and belief.

I certify that I will provide, upon request, testimony, a sworn statement, or other documentation reasonably available to me that demonstrates to the satisfaction of the Department that I meet the qualifications for defense to repayment of my student loans.

I certify that, if my defense is successful, upon request I will provide assistance and cooperation

to the U.S. Department of Education (the Department) in any proceedings or enforcement actions against the school related to my defense or the conduct asserted herein.

I hereby assign and transfer to the U.S. Department of Education (the Department) any right to a refund on the amount discharged that I may have received from the school and/or any owners, affiliates, or assignees of the school, and from any third party that may pay claims for a refund because of the actions or omissions of the school, up to the amount discharged by the Department on my loan(s).

I authorize the loan holder to which I submit this request (and its agents or contractors) to contact me regarding my request or my loan(s), including repayment of my loan(s), at the number that I provide on this form or any future number that I provide for my cellular telephone or other wireless device using automated telephone dialing equipment or artificial or prerecorded voice or text messages.

**Borrower's Signature** Ernst Mutchnick **Date** 10/20/2016

# Exhibit B



Exit

# U.S. DEPARTMENT OF EDUCATION APPLICATION FOR BORROWER DEFENSE TO LOAN REPAYMENT

If your school misled you or engaged in other misconduct, you may be eligible for "borrower defense to repayment," which is the forgiveness of some or all of your federal student loan debt.

**FORM INSTRUCTIONS:** To apply, you must complete, sign, and submit this form to the U.S. Department of Education for review.

You may attach additional documents, such as transcripts, enrollment agreements, and promotional materials from your school. Once completed, please submit this form and any additional documents you believe will help us review your application by email to FSAOperations@ed.gov or by mail to: U.S. Department of Education, PO Box 429060, San Francisco, CA 94142.

Fields marked with an asterisk (\*) are required for your application to be considered complete.

### SECTION 1. BORROWER INFORMATION

Please provide contact information for the borrower.

*First Name Ernst				
Middle Name M				
*Last Name Mutchnick				
*Date of Birth				
* Social Security Number				
*Phone Number				
*Email Address				
*Street Address				
*City	*State NY	*Zip Coo	de <b>E</b>	

\*Are you a PARENT who took out a federal loan on behalf of the student? 👝 Yes 🅡 No

\*If yes, please enter the full name of the student (Last, First, Middle)

# SECTION III. OTHER LOAN REDUCTION OR TUITION RECOVERY REQUESTS

\* Have you made any other requests to have your Federal loans forgiven (for example, under a closed school discharge or false certification discharge from the U.S. Department of Education)?

Yes No

ttending 🗇 Withdrew 👝 Transferred 🏿 Graduated

\* If yes, please describe these other request(s), including the amount of any loan forgiveness that you received, and attach any documentation about the requests, if available.

I applied for Borrowers Defense on 10/20/2016. I emailed my application to FSAOperations@ed.gov. There was no formal application process available at the time and it was suggested to apply that way. It was said that I might not hear anything for 6 months to a year. I did receive a general email response the same day, so I know the email went through. I called today to find out if my application was in the system and I was told that it was not. It was suggested that I resubmit my application here.

<sup>\*</sup> Have you made any requests to anyone else to recover tuition amounts that you paid to your school (for

example, a lawsuit against the school or a claim made to a tuition recovery program)?  ———————————————————————————————————
* If yes, please describe these other request(s), including the amount of the payment that you received (if any), and attach any documentation about the requests, if available.
I was a Class Member of the CEC California Class Action and received a pro rata share of \$6,270.43

#### SECTION IV. BASIS FOR BORROWER DEFENSE

Answer the questions for each section below that applies to you.

For each section below that applies to you, please provide a detailed description of why you believe you are entitled to borrower defense, including the following information:

- 1. What the school told you or failed to tell you.
- 2. How the school communicated with you, whether in a brochure, online, over the phone, by email, or in person.
- 3. The name/title of people who you believe misled you (if known).
- 4. Why you believe you were misled.

Attach any related documents, such as transcripts, enrollment agreements, promotional materials from the school, emails with school officials or your school's manual, or course catalog.

Note: You only need to provide information for the sections below that apply to you, but you must complete at least one section. If you are a Parent PLUS borrower, the word "you" in the following sections also refers to the student.

If you need more space to complete any section, please attach additional pages to your application.

# **EMPLOYMENT PROSPECTS**

Did the school mislead you (or fail to tell you important information) about promises of future employment, likelihood of finding a job, eligibility for certification or licensure in your field of study, how many students graduate, and/or earnings after graduation?

Yes		No
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If yes, you must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct.

1 My admissions representative told me that there was a 98% job placement rate. She asked me what I would want to be earning when I graduated, and I conservatively said \$50,000 to start. She told me this was very reasonable. In reality this was not a reasonable expectation at all... When I started my first session, other students told me that they had been told that they could earn \$100,000 upon graduation. 2 After years of trying to find a way to become employed as a photographer, I have pretty much given up on the idea. Unfortunately, there are very few staff photographer positions and many of those positions aren't advertised, but are word-of-mouth opportunities. It was very rare that I'd find out about a photography job offering \$50,000. More realistically, the average photographer was earning more in the range of \$25,000-\$35,000 in 2006. This was hardly a path I could follow with \$160,000 in school loan debt. I had done my research on this school prior to applying and they were considered one of the top 2 schools in the country for this program. Everything I found online pointed to this being an exceptional school. I had no reason to doubt what my representative was telling me. What I did not know was that the school was bought by a corporation (CEC) in 1999, and that things had started to spiral downwards regarding their student recruitment practices. The effects of this were not yet known, when I applied. 3 After graduating, I attempted to start my own business twice, but without the financial backing to get started with building websites, marketing, studio space, paying others to help me, etc. this went nowhere. It's really impossible to start a business when you're under a mountain of debt and bills need to be paid. I graduated with school loan debt of \$160,000 (federal and private combined) plus an additional \$12,000 in credit card debt. I opted not to go into default, which would probably have been the only way I could haye had a chance to get my businesses off the ground. I didn't want to go into more debt to start these businesses, especially with no guarantee that they would even work out. At the same time I needed to work full time to pay bills. Finding good paying jobs in other industries is nearly impossible without going back to school. The idea of going back to school for a 3rd time is an idea that I have dismissed for years because that would mean more loans and more debt. In 2009, I decided to return to what I was doing prior to going to Brooks, and that was seasonal work as a freelance tour guide. Through connections I was able to get better paying guiding jobs from 2010 onwards, but the work is sporadic and seasonal and I never know how much work I'll have over the course of a year. This means I can't save for retirement since I always need to have at least several months worth of money in my account to pay for my loans, even during the off-season, when I don't have work. I started a new Tour Director job in 2016, which may lead me in a better financial direction, but that remains to be seen. They offer a 401k as well as other benefits including health, after working a certain number of days, which I did not qualify for in 2016. At the present moment I have not worked in 6 months, but I am on-call. I am new to the company, and jobs are given out based on seniority and performance. I missed out on work (and the resulting number of days worked to get benefits) with this company last year because I had a scheduled gig outside of that job prior to being hired. It makes me very tentative to take on other temporary work with other employers as it may end up conflicting again. It's very unsettling, but I feel that I could easily reach the 126 days of work needed in 2017, to earn health benefits, etc. but that remains to be seen. If this company doesn't work out for me financially, then I will probably return to school in order to earn a Master's in Accounting. If I were to do this, I would probably already be 45 years old going into that program. Whatever path I take, I need to do something in order to have more income, so that I can pay my loans, as well as afford rent and other expenses at the same time. If nothing changes, I will remain living with my parents into my 50's... 4 This was communicated to me by phone, by my admissions representative. 5 Unfortunately, I don't remember her name. I did visit her at the Ventura Campus in January of 2003 when I flew to CA to look for an apartment, a month prior to my start date. I recall that she had blond hair... She seemed uncomfortable that I made the visit. It seemed odd, since I had a good relationship with my admissions rep at a previous college, all the way through graduation, at SUNY Plattsburgh in

NY. It was as if she had made the "sale" and she had no interest in further communication.

yes No

# PROGRAM COST AND NATURE OF LOANS

 $<sup>^</sup>st$  Did you choose to enroll in your school based in part on the issues you describe above?

Did the school mislead you (or fail to tell you important information) about promises of future employment, likelihood of finding a job, eligibility for certification or licensure in your field of study, how many students graduate, and/or earnings after graduation?

🕜 Yes 🗆 No

If yes, you must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct.

1 I don't recall being given a specific total dollar amount that the program would cost me, but I did express that I was worried about how I would pay back the loans. My admissions counselor assured me that after my first year of living in California, if I had a good GPA, I would qualify for the Cal Grant. She also assured me that there were many scholarships for older students.

2 I was very enthusiastic and determined to do well in the program because I was pursuing my passion. After a year at Brooks, I applied for the Cal Grant. I had a 4.0 GPA. I was denied because I already had a BS degree from another college in NY. This was very upsetting to me since I had been told without a doubt, that I would get the Cal Grant if I had a good GPA. My admissions counselor had all my education history in front of her when she told me this. I feel that she should have known that I wouldn't be eligible due to my previous degree. Also, her assurance that there were so many scholarships for older students was also false. It's simply not true. I spent hours researching scholarships throughout my time

scholarships are for graduating High School seniors. I was only able to get one scholarship, which I believe may have been as much as \$500. To add insult to injury, the cost of tuition increased substantially during the time I was there, from \$2975 to \$3960 per session (roughly a 33% increase). That amounted to roughly \$6000 more for my 3rd year of studies than it cost me in my first year. In addition there was also a \$600 fee added to the tuition each session, that wasn't there during the 1st year. I don't know what that was for. If it was the registration fee and lab fee, then that increased by 200% while I was there. Even though I was maxed out in the amount of loans I could take out, it wasn't enough. I also racked up about \$12,000 in credit card debt during my time at school to cover expenses beyond what my loans paid. I did not work while studying at Brooks. My school loans covered

at Brooks, and there were only a handful that I was actually qualified to apply for. The vast majority of

everything from tuition, photography expenses, rent, car payments, food, etc. 3 First of all, I was lead to believe that a starting salary of \$50,000 at graduation was very reasonable. I was also told that the monthly payments towards my loan debt would be income based. Based on the tuition rate at the time and the assurances about the Cal Grant and scholarships, I had estimated that my school loan debt could get to the \$75,000 range, rather than \$160,000. Still a huge amount of money, but it seemed like it would be manageable with my expected starting income. Based on everything I had been told and assurances given to me, I felt this would be a good investment. After I graduated, I had my loans in forbearance and deferment for as long as I was allowed. I was making payments when I could. The rest of my income went to rent, my car, and food. This was mainly when my loans were with Citibank and AES. My federal loans were then sold to Sallie Mae and my private loans to Discover. It was around this time when I was told that I would need to start making payments in full. These payments were not income based, but I had moved back in with my parents and I've been sacrificing every other aspect of my life to make these payments. Regarding my private loans with Discover, I called them in 2016 to see if I could get the monthly payments lowered, but they would not lower them to something income based. They offered me a deferment or forbearance, I don't remember which, for 6 months only, while interest keeps accruing and that's all they were able to offer me. When I asked what would happen if I couldn't pay that much, since I don't have a high income, they said that my cosigner (my father) would have to pay. Up until now my cosigner has not had to pay a dime. I've been keeping up, but that means most of my income has been going to these loans. My parents are both retired and on a fixed income. I can't rely on them to pay for my loans, and I don't want them to get into financial problems because of my debt. In June, 2016, I received an email from Discover starting out with "Congratulations! Since you have made the required number of consecutive, on-time monthly payments, you may be eligible for a cosigner release. I filled out the application, and they responded with a denial letter. The main reason for being denied was "Borrower income insufficient in relation to debt". That same letter shows my FICO score as 📉 . They wouldn't lower my payments to an amount affordable for my income, yet they knew my income was not enough to make the payments. As I am making major sacrifices in my life by living with my parents, and keeping my other expenses to food and medical, I have been paying my loans all along with my own income. It's unfortunate that I needed a cosigner at the time of enrollment, but without him, I would have been in the same situation as many other students are, with crazy interest rates in the double digits. 18%?!! I've heard horror stories now of some of these students whose loan debt has skyrocketed to \$300,000 and \$400,000! That's insane! Due to my cosigner, all my loans started out at interest rates under 3%. I consolidated my federal loans at 4.5% soon after I graduated, as I feared the interest would continue getting higher. My private loan interest rate rose as high as 8.5% at one point. Luckily, they have been below 4% for quite some time now, but that could change at any moment. Moving back in with my parents has not been ideal for me, but it's also not ideal for them. They had their own plans that have been put on hold due to my living with them again. I have been back living here for 8 years! It's not a good situation for any of us, but

5

1 I was told that Brooks Institute had a lot of direct connections in the industry and that after I graduated, Career Services would help get me in touch with these connections for job interviews. 2 I wasn't expecting to be handed a job, but based on what I was lead to believe, I was expecting to be at least directed towards interviews for jobs that I could qualify for, and that paid \$50,000+/yr. Career Services directed me mostly to job leads that I had found myself online, on job boards like monster.com or indeed.com. There were some leads from former graduates looking for assistants, or on campus jobs, but these weren't jobs that would enable me to start paying off my enormous school debt. Some jobs that were posted on job boards would have paid better, but they required a lot more experience, and there was no direct connection to Brooks.

3 This was a major reason why I decided to attend Brooks. I have always done well in school and I was very enthusiastic to do my best so that I would be noticed by these "connections in the industry" that Brooks supposedly had. I worked very hard for those 3 years at Brooks, in order to put myself in a position of worth to these employers. Sadly, these connections did not exist, or I wasn't directed to them. I graduated magna cum laude, and yet that did not award me with any substantial job possibilities. I am out \$160,000 + and am not able to make a living in the industry that I made that investment for. That is a huge financial loss. I would not have attended Brooks Institute of Photography had I known that I was there under false pretenses. Because the career help that I was promised was not there, I took a job to ensure that I could pay my bills. It was the first offer I got, and I stayed with that job for 3 years, even though I was miserable. It was not in my field of study and it was not a good company to work for, but I had bills to pay, so I stayed. I was always looking for work in photography and applying to the occasional promising job listing, but it was just impossible to even get an interview. After moving back in with my parents, I have been working as a Tour Guide and Tour Director for various tour operators around the US. While working, my mind is taken off my financial problems, but once I get back to NY and sit in my room all day, I have been depressed for weeks at a time. It's when the realization hits, that I'm not really getting anywhere. I have sometimes paid upwards of 75% of my yearly income for my loans! I'll apply to good paying jobs that I feel I qualify for, and I'll get no response. I think about my options for work in NY in minimum wage jobs after getting 2 Bachelor's degrees, one with honors, and that's depressing! I feel like I will never be able to retire... I often wonder when I'll be able to start my life... It is embarrassing to be 44 years old and living with my parents. I can't afford to live on my own and also pay my school loans. We only have one life, and this just isn't the way it's supposed to be. 4 Communicated by phone by my admission representative

* Did you c	hoose to e	nroll in your so	thool based in	part on the	issues you de	escribe aboves
Yes	No					

### **EDUCATIONAL SERVICES**

Did the school mislead you (or fail to tell you important information) about educational services, such as the
availability of externships, qualifications of teachers, instructional methods, or other types of educational
services?

services?		
Yes	No     No	
	must provide <u>detailed</u> information about how the school misled you. Please also describe any fina ou as a result of the school's conduct.	ıncial

For more information about the bases for borrower defense relief, see StudentAid.ed.gov/borrower-defense.

If yes, you must provide detailed information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct.

The above conduct gives rise to a cause or causes of action under California law, which relate(s) directly to my loan and/or the provision of educational services for which the loan was given, including: California EDUCATION CODE SECTION 94928-94929.9 94928. As used in this article, the following terms have thefollowing meanings: (a) "Cohort population" means the number of students that began aprogram on a cohort start date. (b) "Cohort start date" means the first class day after thecancellation period during which a cohort of students attends classfor a specific program. (c) "On-time graduates" means the number of students who completea program within 100 percent of the published program length. Aninstitution may separately state completion information for studentscompleting the program within 150 percent of the original contractedtime, but that information may not replace completion information forstudents completing within the original scheduled time. Completioninformation shall be separately stated for each campus or branch ofthe institution. (d) "Graduates available for employment" means the number ofgraduates minus the number of graduates unavailable for employment. (e) (1) "Graduates employed in the field" means graduates who aregainfully employed in a single position for which the institutionrepresents the program prepares its graduates, beginning within sixmonths after a student completes the applicable educational program. For occupations for which the state requires passing an examination, the period of employment shall begin within six months of theannouncement of the examination results for the first examinationavailable after a student completes an applicable educationalprogram. (2) The bureau shall define by July 1, 2014, specific measures andstandards for determining whether a student is gainfully employed ina full-time or part-time position for which the institutionrepresents the program prepares its graduates, includingself-employment or conducting freelance work, and may set thestandards for the hours per week and duration of employment andutilize any job classification methodology the bureau determinesappropriate for this purpose, including, but not limited to, theUnited States Department of Labor's Standard OccupationalClassification codes. (3) This subdivision shall not prohibit the bureau fromauthorizing an institution to aggregate single positions held by agraduate for purposes of meeting the hours per week standardsestablished by the bureau. (f) "Graduates unavailable for employment" means graduates who, after graduation, die, become incarcerated, are called to activemilitary duty, are international students that leave the UnitedStates or do not have a visa allowing employment in the UnitedStates, or are continuing their education at an accredited orbureau-approved postsecondary institution. (g) "Students available for graduation" means the cohortpopulation minus the number of students unavailable for graduation. (h) "Students unavailable for graduation" means students who havedied, been incarcerated, or called to active military duty.94929. (a) An institution shall annually report to the bureau, aspart of the annual report, and publish in its School Performance FactSheet, the completion rate for each program. Except as provided insubdivision (b), the completion rate shall be calculated by dividingthe number of on-time graduates by the number of students availablefor graduation. (b) In lieu of calculating graduation data pursuant to subdivision(a), an institution may report graduation data reported to, andcalculated by, the Integrated Postsecondary Education Data System ofthe United States Department of Education.94929.5. (a) An institution shall annually report to the bureau, aspart of the annual report, and shall publish in its SchoolPerformance Fact Sheet, all of the following: (1) The job placement rate, calculated by dividing the number ofgraduates employed in the field by the number of graduates availablefor employment for each program that is either (1) designed, oradvertised, to lead to a particular career, or (2) advertised orpromoted with any claim regarding job placement. (2) The license examination passage rates for the immediatelypreceding two years for programs leading to employment for whichpassage of a state licensing examination is required, calculated bydividing the number of graduates who pass the examination by thenumber of graduates who take the licensing examination the first timethat the examination is available after completion of theeducational program. The institution shall use state agency licensingdata to calculate license examination passage rates. If those dataare unavailable, the institution shall calculate the licenseexamination passage rate in a manner consistent with regulationsadopted by the bureau. (3) Salary and wage information, consisting of the total number ofgraduates employed in the field and the annual wages or salaries ofthose graduates stated in increments of five thousand dollars(\$5,000). (4) If applicable, the most recent official three-year cohortdefault rate reported by the United States Department of Educationfor the institution and the percentage of enrolled students receivingfederal student loans. (b) Nothing in this section shall limit the bureau's authority to collect information from an institution to comply with this section and ensure.

* Did you choose to enroll	in your school based	in part on the issues	vou describe above?
214 ) 04 0110 000 00 0111011	,	The Part of the food and	,

Tes No

### SECTION V. FORBEARANCE/STOPPED COLLECTIONS

If you are not currently in default on your federal student loans, you may request to have them placed into forbearance status while your application is under review. Forbearance means that you do not have to make loan payments and your loans will not go into default. Forbearance will continue until the borrower defense review process of your application is completed. Your servicer will notify you when your loans have been placed into forbearance status.

If your federal student loans are in **default**, you may request to have debt collection on your loan stopped ("**stopped collections status**"). This means that the federal government or debt collection companies will stop attempting to collect on the loans, including by not withholding money from your wages or income tax refunds. Stopped collections status will continue until the borrower defense review process of your application is completed.

Please see the "Common Questions and Answers Regarding Forbearance/Stopped Collections" section on the Borrower Defense website <u>(studentaid.ed.gov/borrower-defense)</u> if you have any questions regarding choosing to enter forbearance or stopped collections.

Note that interest will continue to accumulate on federal loans regardless of what status they are in, including subsidized loans. If your application for borrower defense is denied, or partially approved, the total amount you owe on those loans may be higher.

**PLEASE NOTE**: You do not have to place your loans in forbearance or stopped collections to apply for borrower defense relief.

For the most current information with regard to your rights and obligations regarding forbearance and stopped collections, please visit the Borrower Defense website at StudentAid.ed.gov/borrower-defense.

- \* Are you requesting forbearance/stopped collections?
- Yes, I want all of my federal loans currently in repayment to be placed in forbearance and for collections to stop on any loans in default while my borrower defense application is reviewed. During this time period, I understand that interest will continue to accrue.
- No, I do not want all of my federal loans currently in repayment to be placed in forbearance and for collections to stop on any loans in default while my borrower defense application is reviewed. During this time period, I understand that interest will continue to accrue and that I must continue to make loan payments.

If you do not select one of the options immediately above, your federal loans currently in repayment will automatically be placed into forbearance and collections will stop for any defaulted loans, and the Department will request forbearance for any commercially held Federal Family Education Loan (FFEL) program loans currently in repayment and for debt collection to stop for any defaulted, commercially held FFEL program loans that you have currently (as applicable).

### **SECTION VI. CERTIFICATION**

By signing this attestation I certify that:

Ent Hathard

All of the information I provided is true and complete to the best of my knowledge. Upon request, I agree to provide to the U.S. Department of Education information that is reasonably available to me that will verify the accuracy of my completed attestation.

I agree to provide, upon request, testimony, a sworn statement, or other documentation reasonably available to me that demonstrates to the satisfaction of the U.S. Department of Education or its designee that I meet the qualifications for borrower defense.

I certify that I received proceeds of a federal loan, in whole or in part, to attend the school/campus identified in Section II.

I understand that if my application is approved and some or all of my loans are forgiven, I am assigning to the U.S. Department of Education any legal claim I have against the school for those forgiven loans. By assigning my claims, I am effectively transferring my interests in any claim that I could make against the school relating to the forgiven loans (including the ability to file a lawsuit over those forgiven loans and any money ultimately recovered in compensation for those forgiven loans in court or other legal proceedings) to the U.S. Department of Education. I am not assigning any claims I may have against the school for any other form of relief—including injunctive relief or damages related to private loans, tuition paid out-of-pocket, unforgiven loans, or other losses.

I understand that the U.S. Department of Education has the authority to verify information reported on this application with other federal or state agencies or other entities. I authorize the U.S. Department of Education, along with its agents and contractors, to contact me regarding this request at the phone number above using automated dialing equipment or artificial or prerecorded voice or text messages.

I understand that any rights and obligations with regard to borrower defense to repayment are subject to the provisions currently in effect under Title 34 of the Code of Federal Regulations.

I understand that if I purposely provided false or misleading information on this application, I may be subject to the penalties specified in 18 U.S.C. § 1001. I understand that I may be asked to confirm the truthfulness of the statements in this application to the best of my knowledge under penalty of perjury.

* Signature:	Date: 3/8/2017
•	you believe will help us review your application by email to rtment of Education, PO Box 429060, San Francisco, CA 94142.

### **PRIVACY ACT NOTICE**

The Privacy Act of 1974 (5 U.S.C. 552a) requires that the following notice be provided to you: The authorities for collecting the requested information from and about you are §421 et seq., §451 et seq. and §461 et seq. of the Higher Education Act of 1965, as amended (20 U.S.C. 1071 et seq., 20 U.S.C. 1087a et seq., and 20 U.S.C. 1087aa et seq.) and the authorities for collecting and using your Social Security Number (SSN) are §§428B(f) and 484(a)(4)

of the HEA (20 U.S.C. 1078-2(f) and 20 U.S.C. 1091(a)(4)) and 31 U.S.C. 7701(b). Participating in the William D. Ford Federal Direct Loan (Direct Loan) Program, the Federal Family Education Loan (FFEL) Program, or the Federal Perkins Loan (Perkins Loan) Program, and giving us your SSN are voluntary, but you must provide the requested information, including your SSN, to participate. The principal purposes for collecting the information on this form, including your SSN, are to verify your identity, to determine your eligibility to receive a loan or a benefit on a loan (such as a deferment, forbearance, discharge, or forgiveness) under the Direct Loan Program, FFEL, or Perkins Loan Programs, to permit the servicing of your loans, and, if it becomes necessary, to locate you and to collect and report on your loans if your loans becomes delinquent or defaults. We also use your SSN as an account identifier and to permit you to access your account information electronically. The information in your file may be disclosed, on a case-by-case basis or under a computer matching program, to third parties as authorized under routine uses in the appropriate systems of records notices. The routine uses of this information include, but are not limited to, its disclosure to federal, state, or local agencies, to private parties such as relatives, present and former employers, business and personal associates, to consumer reporting agencies, to financial and educational institutions, and to guaranty agencies in order to verify your identity, to determine your eligibility to receive a loan or a benefit on a loan, to permit the servicing or collection of your loans, to enforce the terms of the loans, to investigate possible fraud and to verify compliance with federal student financial aid program regulations, or to locate you if you become delinquent in your loan payments or if you default. To provide default rate calculations, disclosures may be made to guaranty agencies, to financial and educational institutions, or to state agencies. To provide financial aid history information, disclosures may be made to educational institutions. To assist program administrators with tracking refunds and cancellations, disclosures may be made to guaranty agencies, to financial and educational institutions, or to federal or state agencies. To provide a standardized method for educational institutions to efficiently submit student enrollment statuses, disclosures may be made to guaranty agencies or to financial and educational institutions. To counsel you in repayment efforts, disclosures may be made to guaranty agencies, to financial and educational institutions, or to federal, state, or local agencies. In the event of litigation, we may send records to the Department of Justice, a court, adjudicative body, counsel, party, or witness if the disclosure is relevant and necessary to the litigation. If this information, either alone or with other information, indicates a potential violation of law, we may send it to the appropriate authority for action. We may send information to members of Congress if you ask them to help you with federal student aid questions. In circumstances involving employment complaints, grievances, or disciplinary actions, we may disclose relevant records to adjudicate or investigate the issues. If provided for by a collective bargaining agreement, we may disclose records to a labor organization recognized under 5 U.S.C. Chapter 71. Disclosures may be made to our contractors for the purpose of performing any programmatic function that requires disclosure of records. Before making any such disclosure, we will require the contractor to maintain Privacy Act safeguards. Disclosures may also be made to qualified researchers under Privacy Act safeguards.

# PAPERWORK REDUCTION ACT NOTICE

According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless such collection displays a valid OMB control number. The valid OMB control number for this information collection is 1845–NEW. Public reporting burden for this collection of information is estimated to average 1 hour per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. The obligation to respond to this collection is required to obtain or retain a benefit (20 U.S.C. 1087e(h)). If you have comments or concerns regarding the status of your individual submission of this application, please contact FSAOperations@ed.gov directly.

Exit

FOIA | Privacy | Paperwork Reduction Act | Notices | usa.gov | ed.gov | whitehouse.gov



# Exhibit C

Wed, Jul 8 at 9:24 AM



### 7/8/2020

Borrower Defense Application #:



# Dear Ernst Mutchnick:

The U.S. Department of Education (ED) has completed its review of your application under the applicable Borrower Defense to Repayment regulations for discharge of your William D. Ford Federal Direct Loans (Direct Loans) made in connection with your or your child's enrollment at Brooks Institute. "You" as used here should be read to include your child if you are a Direct PLUS Loan borrower who requested a discharge for loans taken out to pay for a child's enrollment at Brooks Institute. ED has determined that your application is ineligible for relief based on review of the facts of your claim and the regulatory criteria for relief; this decision means that your Direct Loans will not be discharged. ED explains the reasons below.

# **Applicable Law**

For Direct Loans first disbursed prior to July 1, 2017, a borrower may be eligible for a discharge (forgiveness) of part or all of one or more Direct Loans if the borrower's school engaged in acts or omissions that would give rise to a cause of action against the school under applicable state law. See § 455(h) of the Higher Education Act of 1965, as amended, 20 U.S.C. § 1087e(h), and 34 C.F.R. § 685.206(c) and 685.222 (the Borrower Defense regulations). ED recognizes a borrower's defense to repayment of a Direct Loan only if the cause of action directly relates to the Direct Loan or to the school's provision of educational services for which the Direct Loan was provided. 34 C.F.R. §§685.206(c)(1), 685.222(a)(5); U.S. Department of Education, Notice of Interpretation, 60 Fed. Reg. 37,769 (Jul. 21, 1995).

# Why was my application determined to be ineligible?

ED reviewed your borrower defense claims based on any evidence submitted by you in support of your application, your loan data from National Student Loan Data System (NSLDS®), and evidence provided by other borrowers.

# Allegation 1: Other

You allege that Brooks Institute engaged in misconduct related to Other. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

# Allegation 2: Transferring Credits

You allege that Brooks Institute engaged in misconduct related to Transferring Credits. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

# Allegation 3: Career Services

You allege that Brooks Institute engaged in misconduct related to Career Services. This allegation fails for the following reason(s): Insufficient Evidence.

Your claim for relief on this basis therefore is denied.

Allegation 4: Admissions and Urgency to Enroll

You allege that Brooks Institute engaged in misconduct related to Admissions and Urgency to Enroll. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

# Allegation 5: Employment Prospects

You allege that Brooks Institute engaged in misconduct related to Employment Prospects. This allegation fails for the following reason(s): Insufficient Evidence.

Your claim for relief on this basis therefore is denied.

# Allegation 6: Program Cost and Nature of Loans

You allege that Brooks Institute engaged in misconduct related to Program Cost and Nature of Loans. This allegation fails for the following reason(s): Failure to State a Claim Actionable Under the Borrower Defense Regulation.

Your claim for relief on this basis therefore is denied.

# What evidence was considered in determining my application's ineligibility?

We reviewed evidence provided by you and other borrowers who attended your school. Additionally, we considered evidence gathered from the following sources:

NY Attorney General's Office PA Attorney General's Office

Evidence obtained by the Department in conjunction with its regular oversight activities Publicly available securities filings made by Career Education Corporation (now known as Perdoceo Education Corporation)

Multi-State Attorney General Assurance of Voluntary Compliance (effective January 2, 2019)

# What if I do not agree with this decision?

If you disagree with this decision, you may ask ED to reconsider your application. To submit a request for reconsideration, please send an email with the subject line "Request for Reconsideration" to BorrowerDefense@ed.gov or mail your request to U.S. Department of Education, P.O. Box 1854, Monticello, KY 42633. In your Request for Reconsideration, please provide the following information:

- 1. Which allegation(s) you believe that ED incorrectly decided;
- 2. Why you believe that ED incorrectly decided your borrower defense to repayment application; and
- 3. Identify and provide any evidence that demonstrates why ED should approve your borrower defense to repayment claim under the applicable law set forth above.

ED will not accept any Request for Reconsideration that includes new allegations. If you wish to assert allegations that were not included in your application, please see the following section. Additionally, your loans will not be placed into forbearance unless your request for reconsideration is accepted and your case is reopened. Failure to begin or resume repayment will result in collection activity, including administrative wage garnishment, offset of state and federal payments you may be owed, and litigation. For more information about the reconsideration process, please contact our borrower defense hotline at 1-855-279-6207 from 8 a.m. to 8 p.m. Eastern time (ET) on Monday through Friday.

# Can I apply for borrower defense if I have additional claims?

If you wish to file a new application regarding acts or omissions by the school other than those described in borrower defense application [Case Number], please submit an application at StudentAid.gov/borrower-defense. In the new application, you should explain in the relevant section(s) the basis for any new borrower defense claim(s) and submit all supporting evidence.

# What should I do now?

Because your borrower defense to repayment application was found to be ineligible, you are responsible for repayment of your loans. ED will notify your servicer(s) of the decision on your borrower defense to repayment application within the next 15 calendar days, and your servicer will contact you within the next 30 to 60 calendar days to inform you of your loan balance. Further, if any loan balance remains, the loans will return to their status prior to the submission of your application. If your loans were in forbearance as a result of your borrower defense to repayment application, the servicer will remove those loans from forbearance. \*See COVID-19 Note below.

If your loans are in default and are currently in stopped collections, your loans will be removed from stopped collections. Failure to begin or resume repayment could result in collection activity such as administrative wage garnishment, offset of state and federal payments that you may be owed, and litigation. \*See COVID-19 Note below.

While normally interest would not be waived for unsuccessful borrower defense applications, given the extended period of time it took ED to complete the review of this application, the Secretary is waiving any interest that accrued on your Direct Loans from the date of the filing of your borrower defense application to the date of this notification. Your servicer will provide additional information in the coming months regarding the specific amount of interest adjusted. \*See COVID-19 Note below.

\*COVID-19 Note: On March 27, 2020, the president signed the *CARES Act*, which, among other things, provides broad relief in response to the coronavirus disease 2019 (COVID-19) for federal student loan borrowers whose loans are owned by ED. For the period March 13, 2020, through September 30, 2020, the interest rate on the loans will be 0% and no payments will be required. During this same period for defaulted borrowers, all proactive collection activities, wage garnishments, and Treasury offsets will be stopped. Your federal loan servicer will answer any questions you have about your specific situation. In addition, Federal Student Aid's COVID-19 information page for students, borrowers, and parents is located at <a href="StudentAid.gov/coronavirus">StudentAid.gov/coronavirus</a>. Please visit the page regularly for updates.

# What if I have another pending borrower defense application?

If you have additional pending borrower defense to repayment applications, this information applies to you:

- If your loans associated with an additional borrower defense to repayment application that is still pending are in forbearance or another status that does not require you to make payments, your loans will remain in forbearance or that other status. Similarly, if your loans associated with that borrower defense application are in default and you are currently in stopped collections, those loans will remain in stopped collections.
- If you are unsure if you have additional pending applications, or if you would like to check on the status of your loans associated with an additional application, contact our borrower defense hotline at 1-855-279-6207 from 8 a.m. to 8 p.m. ET on Monday through Friday.

ED offers a variety of loan repayment options, including the standard 10-year repayment plan, as well as extended repayment, graduated repayment, and income-driven repayment plans. For more information about student loan repayment options, visit StudentAid.gov/plans. If you have questions about the status of your loans or questions about repayment options, please contact your servicer(s). If you do not know the name of your federal loan servicer, you may go to StudentAid.gov to find your servicer and view your federal loan information.

Sincerely,

U.S. Department of Education Federal Student Aid



830 First Street, NE, Washington, D.C. 20202 StudentAid.gov/borrower-defense

CONFIDENTIALITY NOTICE: This e-mail message, including any attachments, is for the sole use of the intended recipient and may contain confidential and privileged information. Any unauthorized review, use, disclosure or distribution is prohibited. If you are not the intended recipient, please contact the sender by reply e-mail and destroy all copies of the original message.

1	·	DISTRICT COURT
2	NORTHERN DISTRI	ICT OF CALIFORNIA
3	THERESA SWEET, CHENELLE	Case No.: 19-cv-03674-WHA
4	ARCHIBALD, DANIEL DEEGAN, SAMUEL HOOD, TRESA APODACA,	
5	ALICIA DAVIS, and JESSICA JACOBSON on behalf of themselves and all others	
6	similarly situated,	
7	Plaintiffs,	
8	v.	AFFIDAVIT OF JENNIFER HOWELL
9	ELISABETH DEVOS, in her official	
10	capacity as Secretary of the United States Department of Education,	
11		
12	And	
13	THE UNITED STATES DEPARTMENT OF EDUCATION,	
14	Defendants.	
15		
16		
17		
18	T T . M. TT II	
19	I, Jennifer Howell, state as follows:	1 2 and 1 and etc. 13 and
20		elation to the above-captioned case.
21		in order to attend DeVry University in
22	Philadelphia, Pennsylvania.	
23	3. On July 12, 2017, I submitted a b	porrower defense application to the United States
24	Department of Education, asking for the	se loans to be cancelled. A copy of that
25	application is attached as Exhibit A.	
26	4. On June 30, 2020, I received com	respondence from the Department of Education,
27	stating that my claim had been denied.	A copy of that denial notice is attached as Exhibit
28	В.	

- In between the time that I first submitted an application for loan cancellation and 1 5. when I received the notification of denial, my federal student loans have been in 2 3 repayment. 4 6. In 2017, I received a check from the Federal Trade Commission, because the FTC found that DeVry ran deceptive advertisements about the employment prospects of its 5 6 graduates at the time that I enrolled. The denial notice says that I alleged, but failed to state a legal claim, about 7 7. whether DeVry engaged in misconduct related to educational services. I did not make any 8 9 allegations about misconduct regarding educational services. The denial notice says that I alleged, but failed to state a legal claim, about 10 8. whether DeVry engaged in misconduct related to transferring credits. I did not make any 11 allegations about misconduct regarding transferring credits. 12 9. The denial notice says that I failed to state a legal claim about whether DeVry 13
  - 9. The denial notice says that I failed to state a legal claim about whether DeVry engaged in misconduct related to career services. I did make that allegation, but the notice does not explain what it means to fail to state a legal claim.
  - 10. The denial notice says that I alleged, but failed to state a legal claim, about whether DeVry engaged in misconduct related to admissions and urgency to enroll. I did not make any allegations about misconduct regarding admissions and urgency to enroll.
  - 11. The denial notice says that I alleged, but failed to state a legal claim, about whether DeVry engaged in misconduct related to "other." I do not understand what the notice means by "other."
  - 12. The denial notice says that I failed to state a legal claim about whether DeVry engaged in misconduct related to employment prospects. I did make that allegation, but the notice does not explain what it means to fail to state a legal claim.
  - 13. The denial notice says that I alleged, but failed to state a legal claim, about whether DeVry engaged in misconduct related to program cost and nature of loans. I did not make any allegations about misconduct related to program cost and nature of loans.

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1	14.	I do not understand how I failed to state legal claims based on what I said in my
2	applic	ation, or how the evidence I submitted was insufficient. My application included
3	substa	ntial evidence of DeVry's misconduct, including the check I received from the FTC
4	becaus	se of DeVry's deceptive advertising, and the denial notice I received doesn't
5	respon	nd to any of it.
6	15.	I am concerned that in response to the class action settlement in this case,
7	sweep	ing decisions are being made on applications without having actually reviewed and
8	consid	lered each individual application.
9	16.	The notification of denial states that I may ask for reconsideration. I am unsure of
10	what a	additional information I could possibly submit. I also cannot tell what evidence I
11	submi	tted was considered and was found to be deficient.
12		
13	I swea	ar under penalty of perjury that the foregoing is true and correct.
14		
15	Execu	ted on: August <u>18</u> , 2020
16		Opper Warby, Pennsylvania
17		- il Houses
8		things Towell
9		Jennifer Howell
20		
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22		
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25		
26		
27		

28

# Exhibit

A



# UNITED STATES DEPARTMENT OF EDUCATION

# APPLICATION FOR BORROWER DEFENSE TO LOAN REPAYMENT

FORM APPROVED OMB NO: 1845-0146 Exp. 12/31/2019

If your school misled you or engaged in other misconduct, you may be eligible for "borrower defense to repayment," which is the forgiveness of some or all of your federal student loan debt.

**FORM INSTRUCTIONS:** To apply, you must complete, sign, and submit this form to the U.S. Department of Education for review.

You may attach additional documents, such as transcripts, enrollment agreements, and promotional materials from your school. Once completed, please submit this form and any additional documents you believe will help us review your application by email to FSAOperations@ed.gov or by mail to: U.S. Department of Education, PO Box 429060, San Francisco, CA 94142.

Fields marked with an asterisk (\*) are required for your application to be considered complete.

		ROWER INFOR	MATION	
Please provide contact inform	nation for the borrower:			
*First Name:	Middle Name:	*Last Name	•	*Date of Birth:
Jennifer	Lynne	Howell		
*Casial Cassuity Number (	VVV VV VVVV). *Tolomb	one Number	Email Address:	
*Social Security Number (	AAA-AA-AAAA): "Teleph	one Number:	Eman Address:	
*Street Address:	*City:		*State:	*Zip Code:
D.A.D.E.V.	1 . 0 1 11	6.1 . 1 . 2		
Are you a PARENT who to	ok out a federal loan on behalf	of the student? \	Yes <b>I</b> No	
If yes, please enter the full	name of the student. (Last, First	, Middle):		
IC1	ent's Social Security Number (X	······································		
ii ves. Diease enter the stude				
11 y 25, p 25 de 2 5 de 2 5 de 2	chies social security runnoci (2)			
Try co, promot chota the bloom			ATION	
		CHOOL INFORM	ATION	
			ATION	
*School: DeVry University		CHOOL INFORM	IATION Philadelphia	
*School: DeVry University Campus (Including on-line	SECTION II: SO	CHOOL INFORM		
Campus (Including on-line Location: City: Philadelp	SECTION II: SO exampuses for distance educate thia	tion borrowers):		Still Enrolled
Campus (Including on-line Location: City: Philadelp	SECTION II: SO exampuses for distance educate thia	tion borrowers): *State: PA  5/1/2009 *	Philadelphia	Still Enrolled
Example (Including on-line)  Location: City: Philadelp  Enrollment Dates at this S  Check if the enrollment dates  f your attendance at the school	section II: So the campuses for distance educate thia School (MM/YY): *FROM: ates are approximate, or if you are tool listed above was not or has a	tion borrowers):  *State: PA  5/1/2009 *  re unsure of them.  not been continuou	Philadelphia  TO: 7/1/2013  s (for example, from	
*School: DeVry University  Campus (Including on-line  Location: City: Philadelp  Enrollment Dates at this S  Check if the enrollment da  f your attendance at the scho	section II: So that a campuses for distance educate thia School (MM/YY): *FROM: ates are approximate, or if you are	tion borrowers):  *State: PA  5/1/2009 *  re unsure of them.  not been continuou	Philadelphia  TO: 7/1/2013  s (for example, from	
*School: DeVry University  Campus (Including on-line Location: City: Philadelp  Enrollment Dates at this S  Check if the enrollment da  f your attendance at the school	section II: So the campuses for distance educate thia School (MM/YY): *FROM: ates are approximate, or if you are tool listed above was not or has a	tion borrowers):  *State: PA  5/1/2009 *  re unsure of them.  not been continuou	Philadelphia  TO: 7/1/2013  s (for example, from	

ED-EN-003.01 Page 1 of 8

# Case 3:19-cv-03674-WHA Document 108-10 Filed 08/20/20 Page 6 of 27

CAMPUS PROGRAM				
*Program Name or Major	Credential			
Technical Management	Bachelors			
If you enrolled in multiple programs at the school listed above, please	describe all programs that you were enrolled in:			
***************************************				
*Current Status at school listed above: Attending Withdrew	W Transferred Out ■ Graduated			
*Have you made any other requests to have your Federal loans forgiv certification discharge from the U.S. Department of Education)?  Yes No *If yes, please describe these other request(s), including the amount o documentation about the requests, if available:	en (for example, under a closed school discharge or false			
*Have you made any other requests to recover tuition amounts that yo school or a claim made to a tuition recovery program?	ou paid to your school (for example, a lawsuit against the			
Yes No				
*If yes, please describe these other request(s), including the amount o documentation about the requests, if available:	f the payment that you received (if any), and attach any			

ED-EN-001.1 ED 075 Page 2 of 8

#### SECTION IV: BASIS FOR BORROWER DEFENSE

Answer the questions for each section below that applies to you.

For each section below that applies to you, please provide a detailed description of why you believe you are entitled to borrower defense, including the following information:

- 1. What the school told you or failed to tell you.
- 2. How the school communicated with you, whether in a brochure, online, over the phone, by email or in person.
- 3. The name/title or people who you believe misled you (if known).
- 4. Why you believe you were misled.

Attach any related documents, such as transcripts, enrollment agreements, promotional materials from the school, emails with school officials or your school's manual, or course catalog.

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# **TRANSFERRING CREDITS**

Did the school mislead you (or fail to tell you important information) about transferring your credits from this school to other schools?
☐Yes ■No
If yes, you must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct.
*Did you choose to enroll in your school based in part on the issues describe above? Yes No
<u>CAREER SERVICES</u> Did the school mislead you (or fail to tell you important information) about the availability or quality of job placement, career
services assistance, or the school's connections to employers within your field of study?
Yes No
If yes, you must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct.
DeVry attempted to use the job I had prior to enrolling as part of their statistics for graduates finding jobs. I've attached documentation of my "catching them" in that attempt.
As part of their exit Interview process, Samantha Munsch from DeVry forwarded me a Career Services - Graduation Registration Form that appeared to be pre-populated with information from my LinkedIn account that I had not provided or authorized.
N/A I noticed this attempt to misrepresent DeVry's education as being useful in my regular job duties was communicated on the
Career Services - Graduation Registration Form. I have attached a copy of that form for your reference, as well as my email to the school alerting them to my unwillingness to sign the form they had completed.  Samantha Munsch, Career Advisor (smunsch@devry.edu).
*Did you choose to enroll in your school based in part on the issues describe above? Yes No

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# **EDUCATIONAL SERVICES**

Did the school mislead you (or fail to tell you important information) about educational services, such as the availability of externships, qualifications of teachers, instructional methods, or other types of educational services?
Yes No
If yes, you must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct.
*Did you choose to enroll in your school based in part on the issues describe above? Yes No
ADMICCIONE AND INCENCY TO ENDOLI
ADMISSIONS AND URGENCY TO ENRULL
ADMISSIONS AND URGENCY TO ENROLL  Did the school mislead you (or fail to tell you important information) about the importance of enrolling immediately, the consequences of failure to enroll, how difficult it was to be admitted, or anything else about the admittance process?
Did the school mislead you (or fail to tell you important information) about the importance of enrolling immediately, the consequences of failure to enroll, how difficult it was to be admitted, or anything else about the admittance process?  Yes No
Did the school mislead you (or fail to tell you important information) about the importance of enrolling immediately, the consequences of failure to enroll, how difficult it was to be admitted, or anything else about the admittance process?
Did the school mislead you (or fail to tell you important information) about the importance of enrolling immediately, the consequences of failure to enroll, how difficult it was to be admitted, or anything else about the admittance process?  Yes No  If yes, you must provide detailed information about how the school misled you. Please also describe any financial harm to you
Did the school mislead you (or fail to tell you important information) about the importance of enrolling immediately, the consequences of failure to enroll, how difficult it was to be admitted, or anything else about the admittance process?  Yes No  If yes, you must provide detailed information about how the school misled you. Please also describe any financial harm to you
Did the school mislead you (or fail to tell you important information) about the importance of enrolling immediately, the consequences of failure to enroll, how difficult it was to be admitted, or anything else about the admittance process?  Yes No  If yes, you must provide detailed information about how the school misled you. Please also describe any financial harm to you
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Did the school mislead you (or fail to tell you important information) about the importance of enrolling immediately, the consequences of failure to enroll, how difficult it was to be admitted, or anything else about the admittance process?  Yes No  If yes, you must provide detailed information about how the school misled you. Please also describe any financial harm to you

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#### **OTHER**

Do you have any other reasons relating to your school that you believe qualify you for borrower defense, such as your school failing to perform its obligations under its contract with you, or that there is a judgment against your school in a Federal court, a State court, or in front of an administrative board or that you believe that you have a state law cause of action against the school? Is there some other reason you feel your school misled you? For more information about the basis for borrower defense relief, see <a href="StudentAid.ed.gov/borrower-defense">StudentAid.ed.gov/borrower-defense</a>.

StudentAid.ed.gov/borrower-defense.	
If yes to any of the above, you must provide <u>detailed</u> information financial harm to you as a result of the school's conduct.	ation about how the school misled you. Please also describe any
*Did you choose to enroll in your school based in part on the	issues describe above? Yes No
If you are not currently in default on your federal student loar while your application is under review. Forbearance means not go into default. Forbearance will continue until the borroservicer will notify you when your loans have been placed into If your federal student loans are in default, you may request to status"). This means that the federal government or debt including by not withholding money from your wages or if the borrower defense review process of your application is continued in the status.	to have debt collection on your loan stopped ("stopped collections collection companies will stop attempting to collect on the loans, income tax refunds. Stopped collections status will continue until ompleted.  Forbearance/Stopped Collections" section on the Borrower Defense
	oans regardless of what status they are in, including subsidized or partially approved, the total amount you owe on those loans
PLEASE NOTE: You do not have to place your loans in for	bearance or stopped collections to apply for borrower defense relief.
For the most current information with regard to your rights are visit the Borrower Defense website at <a href="https://studentaid.ed.go">https://studentaid.ed.go</a>	nd obligations regarding forbearance and stopped collections, please ov/borrower-defense.
*Are you requesting forbearance/stopped collections?	
Yes, I want all of my federal loans currently in repayment to be placed in forbearance and for collections to stop on any loans in default while my borrower defense application is reviewed. During this time period, I understand that interest will continue to accrue.	No, I do not want all of my federal loans currently in repayment to be placed in forbearance and for collections to stop on any loans in default while my borrower defense application is reviewed. During this time period, I understand that interest will continue to accrue and that I must continue to make loan payments.

If you do not select one of the options immediately above, your federal loans currently in repayment will automatically be placed into forbearance and collections will stop for any defaulted loans, and the Department will request forbearance for any commercially held Federal Family Education Loan (FFEL) program loans currently in repayment and for debt collection to stop for any defaulted, commercially held FFEL program loans that you have currently (as applicable).

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#### **SECTION VI: CERTIFICATION**

By signing this attestation I certify that:

All of the information I provided is true and complete to the best of my knowledge. Upon request, I agree to provide to the U.S. Department of Education information that is reasonably available to me that will verify the accuracy of my completed attestation.

I agree to provide, upon request, testimony, a sworn statement, or other documentation reasonably available to me that demonstrates to the satisfaction of the U.S. Department of Education or its designee that I meet the qualifications for borrower defense.

I certify that I received proceeds of a federal loan, in whole or in part, to attend the school/campus identified in Section II (above).

I understand that if my application is approved and some or all of my loans are forgiven, I am assigning to the U.S. Department of Education any legal claim I have against the school for those forgiven loans. By assigning my claims, I am effectively transferring my interests in any claim that I could make against the school relating to the forgiven loans (including the ability to file a lawsuit over those forgiven loans and any money ultimately recovered in compensation for those forgiven loans in court or other legal proceedings) to the U.S. Department of Education. I am not assigning any claims I may have against the school for any other form of relief -- including injunctive relief or damages related to private loans, tuition paid out-of-pocket, unforgiven loans, or other losses.

I understand that the U.S. Department of Education has the authority to verify information reported on this application with other federal or state agencies or other entities. I authorize the U.S. Department of Education, along with its agents and contractors, to contact me regarding this request at the phone number above using automated dialing equipment or artificial or prerecorded voice or text messages.

I understand that any rights and obligations with regard to borrower defense to repayment are subject to the provisions currently in effect under Title 34 of the Code of Federal Regulations.

I understand that if I purposely provided false or misleading information on this application, I may be subject to the penalties specified in 18 U.S.C. § 1001, including fines. I understand that I may be asked to confirm the truthfulness of the statements in this application to the best of my knowledge under penalty of perjury.

*Signature:	D-Brans	Date:	07/12/2017

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Privacy Act Notice. The Privacy Act of 1974 (5 U.S.C. 552a) requires that the following notice be provided to you: The authorities for collecting the requested information from and about you are §421 et seq., §451 et seq. and §461 et seq., of the Higher Education Act of 1965, as amended (20 U.S.C. 1071 et seq., 20 U.S.C. 1087a et seq., and 20 U.S.C. 1087aa et seq.) and the authorities for collecting and using your Social Security Number (SSN) are §\$428B(f) and 484(a)(4) of the HEA (20 U.S.C. 1078-2(f) and 20 U.S.C. 1091(a)(4)) and 31 U.S.C. 7701(b). Participating in the William D. Ford Federal Direct Loan (Direct Loan) Program, the Federal Family Education Loan (FFEL) Program, or the Federal Perkins Loan (Perkins Loan) Program, and giving us your SSN are voluntary, but you must provide the requested information, including your SSN, to participate. The principal purposes for collecting the information on this form, including your SSN, are to verify your identity, to determine your eligibility to receive a loan or a benefit on a loan (such as a deferment, forbearance, discharge, or forgiveness) under the Direct Loan Program, FFEL, or Perkins Loan Programs, to permit the servicing of your loans, and, if it becomes necessary, to locate you and to collect and report on your loans if your loans becomes delinquent or defaults. We also use your SSN as an account identifier and to permit you to access your account information electronically. The information in your file may be disclosed, on a case-by-case basis or under a computer matching program, to third parties as authorized under routine uses in the appropriate systems of records notices. The routine uses of this information include, but are not limited to, its disclosure to federal, state, or local agencies, to private parties such as relatives, present and former employers, business and personal associates, to consumer reporting agencies, to financial and educational institutions, and to guaranty agencies in order to verify your identity, to determine your eligibility to receive a loan or a benefit on a loan, to permit the servicing or collection of your loans, to enforce the terms of the loans, to investigate possible fraud and to verify compliance with federal student financial aid program regulations, or to locate you if you become delinquent in your loan payments or if you default. To provide default rate calculations, disclosures may be made to guaranty agencies, to financial and educational institutions, or to state agencies. To provide financial aid history information, disclosures may be made to educational institutions. To assist program administrators with tracking refunds and cancellations, disclosures may be made to guaranty agencies, to financial and educational institutions, or to federal or state agencies. To provide a standardized method for educational institutions to efficiently submit student enrollment statuses, disclosures may be made to guaranty agencies or to financial and educational institutions. To counsel you in repayment efforts, disclosures may be made to guaranty agencies, to financial and educational institutions, or to federal, state, or local agencies. In the event of litigation, we may send records to the Department of Justice, a court, adjudicative body, counsel, party, or witness if the disclosure is relevant and necessary to the litigation. If this information, either alone or with other information, indicates a potential violation of law, we may send it to the appropriate authority for action. We may send information to members of Congress if you ask them to help you with federal student aid questions. In circumstances involving employment complaints, grievances, or disciplinary actions, we may disclose relevant records to adjudicate or investigate the issues. If provided for by a collective bargaining agreement, we may disclose records to a labor organization recognized under 5 U.S.C. Chapter 71. Disclosures may be made to our contractors for the purpose of performing any programmatic function that requires disclosure of records. Before making any such disclosure, we will require the contractor to maintain Privacy Act safeguards. Disclosures may also be made to qualified researchers under Privacy Act safeguards.

Paperwork Reduction Act Notice. According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless such collection displays a valid OMB control number. The valid OMB control number for this information collection is 1845-0146. Public reporting burden for this collection of information is estimated to average 1 hour per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. The obligation to respond to this collection is required to obtain or retain a benefit (20 U.S.C. 1087e(h)). If you have comments or concerns regarding the status of your individual submission of this application, please contact FSAOperations@ed.gov.

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PROUD SPONSOR of the AMERICAN MIND®

Menu



# My Federal Student

# Aid

View and download your federal student aid history in summary form or in detail. If you have questions about your loans, you can get contact infor for your loan servicer.

Home » My Federal Student Aid

#### Welcome to My Federal Student Aid, JENNIFER HOWELL!



**1** Alert: You have loans in default.

Don't get discouraged if you are in default on your federal student loan.

*Find out about your options for getting out of default* or contact the Default Resolution Group at 1-800-621-3115.

To update your address or enrollment information, or to give your loan servicer permission to view your account, visit the National Student Loan Data System (NSLDS<sup>2</sup>).



MyStudentData Download

Get your federal student aid history in a plain-text file.

Select a link in the first column of the table(s) below to see more information.

Your Federal Student Loan Summary

Loan Type	Make a Payment	Next Payment Due Date	Outstanding Principal	Outstanding Interest
<u>DIRECT STAFFORD</u> <u>UNSUBSIDIZED</u>	DEBT MANAGEMENT AND COLLECTIONS SYSTEM		\$8,444	\$747
DIRECT STAFFORD SUBSIDIZED	DEBT MANAGEMENT AND COLLECTIONS SYSTEM		\$1,936	\$86
<u>DIRECT STAFFORD</u> <u>UNSUBSIDIZED</u>	DEBT MANAGEMENT AND COLLECTIONS SYSTEM		\$1,174	\$104
DIRECT STAFFORD UNSUBSIDIZED	DEBT MANAGEMENT AND COLLECTIONS SYSTEM		\$7,047	\$623
DIRECT STAFFORD SUBSIDIZED	DEBT MANAGEMENT AND COLLECTIONS SYSTEM		\$5,407	\$316
DIRECT STAFFORD UNSUBSIDIZED	DEBT MANAGEMENT AND COLLECTIONS SYSTEM		\$4,232	\$374
DIRECT STAFFORD SUBSIDIZED	DEBT MANAGEMENT AND COLLECTIONS SYSTEM		\$2,703	\$158
FFEL STAFFORD SUBSIDIZED	DEBT MANAGEMENT AND COLLECTIONS SYSTEM		\$2,745	\$200

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Loan Type	Make a Payment	Next Payment Due Date	Outstanding Principal	Outstanding Interest
FFEL STAFFORD UNSUBSIDIZED	DEBT MANAGEMENT AND COLLECTIONS SYSTEM		\$4,325	\$382
FFEL STAFFORD UNSUBSIDIZED	DEBT MANAGEMENT AND COLLECTIONS SYSTEM		\$8,888	\$786
FFEL STAFFORD SUBSIDIZED	DEBT MANAGEMENT AND COLLECTIONS SYSTEM		\$5,489	\$400
FFEL STAFFORD SUBSIDIZED	DEBT MANAGEMENT AND COLLECTIONS SYSTEM		\$1,003	\$78
FFEL STAFFORD UNSUBSIDIZED	DEBT MANAGEMENT AND COLLECTIONS SYSTEM		\$7,881	\$697
FFEL STAFFORD SUBSIDIZED	DEBT MANAGEMENT AND COLLECTIONS SYSTEM		\$3,511	\$274
FFEL STAFFORD SUBSIDIZED	CONDUENT		\$0	\$0
FFEL STAFFORD SUBSIDIZED	BANK OF AMERICA, NA		\$0	\$0
TOTAL DIRECT STAFFORD UNSUBSIDIZ	ZED		\$20,897	\$1,848
TOTAL DIRECT STAFFORD SUBSIDIZED		\$10,046	\$560	
TOTAL FFEL STAFFORD SUBSIDIZED		\$12,748	\$952	
TOTAL FFEL STAFFORD UNSUBSIDIZEI		\$21,094	\$1,865	
TOTAL			\$64,785	\$5,225



## **Common Questions**

What should I do if I believe my loan data is incorrect?

Some of my loans and grants aren't listed. What should I do?

How current is this information?

This information reflects the most current data in the National Student Loan Data System. The data contained on this site is for general information purposes and should not be used to determine eligibility, loan payoffs, overpayment status, or tax reporting. Please consult the financial aid office at your school or the specific holder of your loans for further information.



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## FEDERAL TRADE COMMISSION WASHINGTON, DC 20580

#### FTC v. DeVry University



Claim Number:

P3 T109 JENNIFER HOWELL

### ՈւլիդՈրիլունի իրգելույան ընկին հայ Որի Ունել և Որաննի և

Dear Jennifer Howell,

The enclosed check is your share of a settlement between DeVry University and the Federal Trade Commission (FTC). According to the FTC, DeVry ran advertisements between 2008 and 2015 that included deceptive claims about (1) the likelihood that graduates would find jobs in their fields of study within six months of graduating, and (2) the average earnings of DeVry graduates compared to those graduating with bachelor's degrees from other colleges or universities.

This payment does not prevent you from seeking other relief that may be available under federal or state law. For example, the Department of Education's Borrower Defense to Repayment program provides for loan forgiveness in certain circumstances. For more information about the program, visit https://studentaid.ed.gov/sa/repay-loans/forgiveness-cancellation/borrower-defense.

Please cash the enclosed check by September 4, 2017. After this date, your check could bounce and you could be charged a bank fee.

You can find additional information at: www.ftc.gov/devry.

Please call us toll-free at (844) 578-2645 if you have any questions.

Sincerely,

FTC Refund Administrator



## **Jennifer Howell**

From: Jennifer Howell

Sent: Wednesday, September 11, 2013 12:41 PM

To: smunsch@devry.edu
Cc: Jenn Howell - Home Email

**Subject:** FW: Please DocuSign this document: DeVry - Career Services Graduate Registration

Form

**Attachments:** Please\_DocuSign\_this\_document\_DeVry\_-\_Career.pdf

#### Hi Samantha:

Prior to my signing the attached I was hoping you might revise a few of the responses which had been prefilled incorrectly and would not serve as accurate data for use in compiling the schools marketing and funding statistics. Below are the fields requiring revision:

- <u>Primary Position</u>: I am not a Payroll Employee and would not have provided that as my response. Please leave blank per our phone conversation.
- <u>Job Title & Job Duties</u>: I had not provided this info either and would appreciate it being left blank per our conversation.
- <u>Using knowledge acquired through your degree</u>: The response of "Yes" is incorrect and had not been provided by me. Please revise this field to note the more accurate response of "No".

Upon receipt of the revised document I will be sure to sign and return a copy to you ASAP. Thanks so much.

Sincerely

# Jennifer L'Howell

From: Jennifer Howell

Sent: Tuesday, September 10, 2013 5:53 PM

**To:** Jennifer Howell

Subject: Fwd: Please DocuSign this document: DeVry - Career Services Graduate Registration Form

#### Jennifer Howell

Begin forwarded message:

From: "Samantha Munsch via DocuSign" < dse@docusign.net>

**Date:** September 10, 2013, 10:12:41 AM EDT

**To:** "Jennifer Howell"

Subject: Please DocuSign this document: DeVry - Career Services Graduate Registration

Form

**Reply-To:** Samantha Munsch via DocuSign <smunsch@devry.edu>

Please review and sign your document

From:



Samantha Munsch (<a href="mailto:smunsch@devry.edu">smunsch@devry.edu</a>)
Your School

Hello Jennifer Howell,

Hi Jennifer,

Thank you for taking the time to speak with me last Friday. Can you please take a moment to review and complete the attached form?

Thanks, Samantha Munsch Career Advisor

### **View Documents**

Alternately, you can access these documents by visiting <u>docusign.com</u>, clicking the "Access Documents" link, and using this security code:

## B651A234E71C4749BCEC932D7DA8BC3F1

DocuSign. The fastest way to get a signature.®

This message was sent to you by Samantha Munsch who is using the DocuSign Electronic Signature Service. If you would rather not receive email from this sender you may contact the sender with your request.



# AAAAAPAK7XK

# Cover Page for Faxing Documents to your DocuSign Envelope

- 1. Write the number of pages on the line below.
- 2. Fax the document and cover page to the appropriate number below:

U.S. and Canada: 877-810-1296 (US and Canada) or 442033645829 (international)

London: 442033645829 Singapore: 6565124501

From: Jennifer Howell

Envelope Subject: Please DocuSign this document: DeVry - Career Services Graduate Registration Form

Attachments to Fax:

Envelope ID: 9651610d-8ef6-4853-8643-06b027a769c7

Sender Account Name: Your School

Number of Pages:

(Including cover page) 3 1

DocuSign Customer Support: service@docusign.com | 1.866.219.4318

Note:

Fax transmissions take approximately one minute per page faxed.

This page may only be used once. If you would like to fax again, you must print a new cover page.

**AAAAAPAK7XK** 

AAAAAPAK7XK



# Career Services – Graduate Registration Form

Name	Jennifer Howell	DSI	D03229995
Degree	Technical Management	Grad Date	6/30/2013

	NUING YOUR EDUCATION? NO			
Type of Education	(select one)			
Education Provide	er ("Self" if self-study)		Start Date	
Program/Certifica	tion		Exam Date (if certification)	
ARE YOU CURRE	ENTLY EMPLOYED, SELF-EMPLOYED, or ACTIVE	DUTY ARMEI	<b>D FORCES?</b> Yes One Posit	ion
Primary Position	(select one) Payroll Employee			
	If self-employed, provide 2 proofs-of-business (i.e., website, prin	nt marketing, lega	I documents). List URL address for proofs a	vailable online.
	URL 1	URL 2	,	
Company Name	Public Financial Management INC		Supervisor or Company Co	ontact
Work Phone	215) 567-6100	Title		
Address	2 Logan Square	Name	Phone	
City/State/Zip	Philadelphia PA 19103	Email		
	enior Associate/PowerUser		Hire/Start Date (Current Position)	12/1/2008
	ssist CFO with daily administrative tasks		Average Hours/Week	40
	ssist Managing Director of Human Resources with various administ	trative needs	Annual Salary/Net Earnings	\$
3. R	eview, prepare and provide insurance documents for proposal and	contract docume	Other Expected Income	\$
4. (P	oint of contact for company business travel and corporate MasterCa	ard programs	If self-employed, estimate the total	annual net earnings
Are you using kno	wledge, skills and abilities acquired through your deg	gree	you can reasonably	expect to generate.
-	f the regular job duties of this job? Yes	P. CC	•	come could include ssion, or over-time.
(if you are currently e	mployed with more than one position, please complete the second	dary position sect	ion)	
Secondary Position	n (select one)			
	If self-employed, provide 2 proofs-of-business (website, print marl			
ı		keting, legal docu	ments, etc.) List address below for proofs a	vailable online.
	URL 1	keting, legal docu URL 2	ments, etc.) List address below for proofs a	vailable online.
Company Name	JRL 1		ments, etc.) List address below for proofs a  Supervisor or Company Co	
Company Name Work Phone	JRL 1			
	JRL 1	URL 2		
Work Phone	URL 1	URL 2	Supervisor or Company Co	
Work Phone Address	URL 1	URL 2 Title Name	Supervisor or Company Co	
Work Phone Address City/State/Zip	URL 1	URL 2 Title Name	Supervisor or Company Co	
Work Phone Address City/State/Zip Job Title	URL 1	URL 2 Title Name	Supervisor or Company Co Phone  Hire/Start Date (Current Position)	
Work Phone Address City/State/Zip Job Title Job Duties 1.	URL 1	URL 2 Title Name	Supervisor or Company Control Phone  Hire/Start Date (Current Position)  Average Hours/Week	ontact \$
Work Phone Address City/State/Zip  Job Title Job Duties 1. 2.	URL 1	URL 2 Title Name	Supervisor or Company Control  Phone  Hire/Start Date (Current Position)  Average Hours/Week  Annual Salary/Net Earnings	ontact \$ \$
Work Phone Address City/State/Zip Job Title Job Duties 1. 2. 3. 4. Are you using known	wledge, skills and abilities acquired through your deg	Title Name Email	Supervisor or Company Co Phone  Hire/Start Date (Current Position) Average Hours/Week Annual Salary/Net Earnings Other Expected Income If self-employed, estimate the total you can reasonably Other expected in	ontact \$ \$ \$ annual net earnings
Work Phone Address City/State/Zip  Job Title Job Duties 1. 2. 3. 4.  Are you using knowin at least some outlined that Care	wledge, skills and abilities acquired through your de	Title Name Email	Supervisor or Company Co Phone  Hire/Start Date (Current Position) Average Hours/Week Annual Salary/Net Earnings Other Expected Income If self-employed, estimate the total you can reasonably Other expected in bonus, commi	\$ \$ annual net earnings expect to generate. come could include ssion, or over-time.
Work Phone Address City/State/Zip  Job Title Job Duties 1. 2. 3. 4.  Are you using knowin at least some outlined that Common Com	wledge, skills and abilities acquired through your deg f the regular job duties of this job?	Title Name Email	Supervisor or Company Co Phone  Hire/Start Date (Current Position) Average Hours/Week Annual Salary/Net Earnings Other Expected Income If self-employed, estimate the total you can reasonably Other expected in bonus, committo my employment, including contacti	\$ \$ annual net earnings expect to generate. come could include ssion, or over-time.  Today's Date
Work Phone Address City/State/Zip Job Title Job Duties 1. 2. 3. 4. Are you using knowin at least some of the continuous and that Continuous and that Continuous and the continuous and t	wledge, skills and abilities acquired through your deg f the regular job duties of this job?	Title Name Email	Supervisor or Company Co Phone  Hire/Start Date (Current Position) Average Hours/Week Annual Salary/Net Earnings Other Expected Income If self-employed, estimate the total you can reasonably Other expected in bonus, commi	\$ \$ annual net earnings expect to generate. come could include ssion, or over-time.  Today's Date



# Career Services – Graduate Registration Form

Name	Jennifer Howell	DSI	D03229995
Degree	Technical Management	Grad Date	6/30/2013

#### GRADUATE RESPONSIBILITIES FOR ACTIVELY SEEKING

**Emergency Contact Name** 

To most effectively assist DeVry University graduates in locating career employment, a close cooperative effort between DeVry University Career Services and the graduate is essential. As such, Career Services will be your partner during the job search process for the first 6 months after graduation and will provide all *Actively Seeking* graduates with job search assistance. If you are *Actively Seeking* employment upon graduation, and want to have the best chance of employment success, you must demonstrate that you are an *Actively Seeking* graduate by:

- Participating in at least one individual advising session with a member of Career Services on-campus, by phone, or by webcam.
- Responding by email or phone to all Career Services direct communication efforts.
- Completing and maintaining an updated HireDeVry profile, including contact information and Career Services approved resumé.
- Visiting HireDeVry regularly to check on new job leads, interview opportunities, and workshops.
- Working to get a mock interview approved by Career Services utilizing the InterviewStream tool located on My Compass to My Career.
- Attending on-campus and web-based group presentations, workshops, career fairs, and networking events.
- Conducting a self-directed job search through networking and applying to job leads beyond what is provided by Career Services.
- Following up with employers on job leads and with Career Services after interviews to discuss next steps.
- When employed, notifying Career Services, and completing updated paperwork.

Felony convictions or failure to pass an employer-mandated drug screening may significantly impede the graduate's ability to secure employment. Additionally, graduates participating with Career Services are expected to adhere to the DeVry University Student Code of Conduct. If a majority of the above activities cease during the 6-month period of time after graduation, Career Services will consider you as no longer *Actively Seeking* employment and will discontinue active outreach on your behalf. However, as an alumnus of DeVry, you will always have access to self-service tools such as *My Compass to My Career*, *HireDeVry*, and *InterviewStream*.

I acknowledge that Career Services will be my partner in my job search for the first 6 months after graduation as long as I demonstrate that I am Actively Seeking by following the guidance listed above. I understand that in signing this agreement I am giving permission to DeVry Career Services to refer my resumé. I will notify the Career Services office when I obtain field-related employment. I understand that even if I am not Actively Seeking employment I still have access to online job search tools such as *HireDeVry* and *My Compass to My Career*, and on-campus events.

	TIVELY SEEKING EMPLOY					G WITH C	AREER SERVICES	?
No, I will have	access to self-service tools, but do r	not want Career Se	rvices to be a pr	oactive partner in	n my job search.			
	If you are NOT requesting a Already Employed	ssistance from	Career Servi	ces please sel	ect one of the	following	reasons:	
	Other (please explain)							
Signature							<b>Toda</b> 09/11/201	ay's Date L3
ARE YOU L	EGALLY ELIGIBLE TO WOR	K IN?	Yes					
CURRENT (	CONTACT INFORMATION							
Email					Day Phone			
Local Addre	ss			Ev	ening Phone			
City/State/Z	ip			N	Nobile Phone			
	If you are reque	esting assistance	e from Care	er Services ple	ase provide ei	mergency (	contact information	n:

**Fmail** 

Phone

Relation

# Exhibit

В

#### Howell, Jennifer L

ref:

E D	D. C 1	1.6	1	
From: Borroy	ver Defense <box< td=""><td>rowerdefense@</td><td>ed.gov&gt;</td><td></td></box<>	rowerdefense@	ed.gov>	



6/30/2020

Borrower Defense Application #:

Dear Jennifer Howell:

The U.S. Department of Education (ED) has completed its review of your application under the applicable Borrower Defense to Repayment regulations for discharge of your William D. Ford Federal Direct Loans (Direct Loans) made in connection with your or your child's enrollment at DeVry University. "You" as used here should be read to include your child if you are a Direct PLUS Loan borrower who requested a discharge for loans taken out to pay for a child's enrollment at DeVry University. ED has determined that your application is ineligible for relief based on review of the facts of your claim and the regulatory criteria for relief; this decision means that your Direct Loans will not be discharged. ED explains the reasons below.

Applicable Law

For Direct Loans first disbursed prior to July 1, 2017, a borrower may be eligible for a discharge (forgiveness) of part or all of one or more Direct Loans if the borrower's school engaged in acts or omissions that would give rise to a cause of action against the school under applicable state law. See § 455(h) of the Higher Education Act of 1965, as amended, 20 U.S.C. § 1087e(h), and 34 C.F.R. § 685.206(c) and 685.222 (the Borrower Defense regulations). ED recognizes a borrower's defense to repayment of a Direct Loan only if the cause of action directly relates to the Direct Loan or to the school's provision of educational services for which the Direct Loan was provided. 34 C.F.R. §§685.206(c)(1), 685.222(a)(5); U.S. Department of Education, Notice of Interpretation, 60 Fed. Reg. 37,769 (Jul. 21, 1995).

#### Why was my application determined to be ineligible?

ED reviewed your borrower defense claims based on any evidence submitted by you in support of your application, your loan data from National Student Loan Data System (NSLDS®), and evidence provided by other borrowers.

#### Allegation 1: Educational Services

You allege that DeVry University engaged in misconduct related to Educational Services. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

#### Allegation 2: Transferring Credits

You allege that DeVry University engaged in misconduct related to Transferring Credits. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

#### Allegation 3: Career Services

You allege that DeVry University engaged in misconduct related to Career Services. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

#### Allegation 4: Admissions and Urgency to Enroll

You allege that DeVry University engaged in misconduct related to Admissions and Urgency to Enroll. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

Allegation 5: Other

You allege that DeVry University engaged in misconduct related to Other. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

Allegation 6: Employment Prospects

You allege that DeVry University engaged in misconduct related to Employment Prospects. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

Allegation 7: Program Cost and Nature of Loans

You allege that DeVry University engaged in misconduct related to Program Cost and Nature of Loans. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

# What evidence was considered in determining my application's ineligibility?

We reviewed evidence provided by you and other borrowers who attended your school. Additionally, we considered evidence gathered from the following sources:

Evidence obtained by the Department in conjunction with its regular oversight activities.

Federal Trade Commission (FTC)

#### What if I do not agree with this decision?

If you disagree with this decision, you may ask ED to reconsider your application. To submit a request for reconsideration, please send an email with the subject line "Request for

Reconsideration [ ]"

to <u>BorrowerDefense@ed.gov</u> or mail your request to U.S. Department of Education, P.O. Box 1854, Monticello, KY 42633. In your Request for Reconsideration, please provide the following information:

- 1. Which allegation(s) you believe that ED incorrectly decided;
- 2. Why you believe that ED incorrectly decided your borrower defense to repayment application; and
- 3. Identify and provide any evidence that demonstrates why ED should approve your borrower defense to repayment claim under the applicable law set forth above.

ED will not accept any Request for Reconsideration that includes new allegations. If you wish to assert allegations that were not included in your application, please see the following section. Additionally, your loans will not be placed into forbearance unless your request for reconsideration is accepted and your case is reopened. Failure to begin or resume repayment will result in collection activity, including administrative wage garnishment, offset of state and federal payments you may be owed, and litigation. For more information about the reconsideration process, please contact our borrower defense hotline at 1-855-279-6207 from 8 a.m. to 8 p.m. Eastern time (ET) on Monday through Friday.

#### Can I apply for borrower defense if I have additional claims?

If you wish to file a new application regarding acts or omissions by the school other than those described in borrower defense application [Case Number], please submit an application at StudentAid.gov/borrower-defense. In the new application, you should explain in the relevant section(s) the basis for any new borrower defense claim(s) and submit all supporting evidence.

#### What should I do now?

Because your borrower defense to repayment application was found to be ineligible, you are responsible for repayment of your loans. ED will notify your servicer(s) of the decision on your borrower defense to repayment application within the next 15 calendar days, and your servicer will contact you within the next 30 to 60 calendar days to inform you of your loan balance. Further, if any loan balance remains, the loans will return to their status prior to the submission of your application. If your loans were in forbearance as a result of your borrower defense to repayment application, the servicer will remove those loans from forbearance. \*See COVID-19 Note below.

If your loans are in default and are currently in stopped collections, your loans will be removed from stopped collections. Failure to begin or resume repayment could result in collection activity such as administrative wage garnishment, offset of state and federal payments that you may be owed, and litigation. \*See COVID-19 Note below.

While normally interest would not be waived for unsuccessful borrower defense applications, given the extended period of time it took ED to

complete the review of this application, the Secretary is waiving any interest that accrued on your Direct Loans from the date of the filing of your borrower defense application to the date of this notification. Your servicer will provide additional information in the coming months regarding the specific amount of interest adjusted. \*See COVID-19 Note below.

\*COVID-19 Note: On March 27, 2020, the president signed the *CARES Act*, which, among other things, provides broad relief in response to the coronavirus disease 2019 (COVID-19) for federal student loan borrowers whose loans are owned by ED. For the period March 13, 2020, through September 30, 2020, the interest rate on the loans will be 0% and no payments will be required. During this same period for defaulted borrowers, all proactive collection activities, wage garnishments, and Treasury offsets will be stopped. Your federal loan servicer will answer any questions you have about your specific situation. In addition, Federal Student Aid's COVID-19 information page for students, borrowers, and parents is located at StudentAid.gov/coronavirus. Please visit the page regularly for updates.

### What if I have another pending borrower defense application?

If you have additional pending borrower defense to repayment applications, this information applies to you:

- If your loans associated with an additional borrower defense to repayment application that is still pending are in forbearance or another status that does not require you to make payments, your loans will remain in forbearance or that other status. Similarly, if your loans associated with that borrower defense application are in default and you are currently in stopped collections, those loans will remain in stopped collections.
- If you are unsure if you have additional pending applications, or if you would like to check on the status of your loans associated with an additional application, contact our borrower defense hotline at 1-855-279-6207 from 8 a.m. to 8 p.m. ET on Monday through Friday.

ED offers a variety of loan repayment options, including the standard 10-year repayment plan, as well as extended repayment, graduated repayment, and income-driven repayment plans. For more information about student loan repayment options, visit StudentAid.gov/plans. If you have questions about the status of your loans or questions about repayment options, please contact your servicer(s). If you do not know the name of your federal loan servicer, you may go to StudentAid.gov to find your servicer and view your federal loan information.

Sincerely,

U.S. Department of Education

Federal Student Aid



830 First Street, NE, Washington, D.C. 20202 StudentAid.gov/borrower-defense

CONFIDENTIALITY NOTICE: This e-mail message, including any attachments, is for the sole use of the intended recipient and may contain confidential and privileged information. Any unauthorized review, use, disclosure or distribution is prohibited. If you are not the intended recipient, please contact the sender by reply e-mail and destroy all copies of the original message.

#### 1 UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA 2 THERESA SWEET, CHENELLE Case No.: 19-cy-03674-WHA 3 ARCHIBALD, DANIEL DEEGAN, SAMUEL HOOD, TRESA APODACA, ALICIA DAVIS, 4 and JESSICA JACOBSON on behalf of 5 themselves and all others similarly situated, 6 Plaintiffs, 7 AFFIDAVIT OF JOHN LONG v. 8 ELISABETH DEVOS, in her official 9 capacity as Secretary of the United States Department of Education, 10 And 11 THE UNITED STATES DEPARTMENT OF 12 EDUCATION, 13 Defendants. 14 15 16 I, John Long, state as follows: 17 1. I am submitting this affidavit in relation to the above-captioned case. 18 2. I borrowed federal student loans in order to attend the University of Phoenix. 19 3. On March 8, 2020, I submitted a borrower defense application to the United 20 States Department of Education, asking for these loans to be cancelled. A copy of that 21 application is attached as Exhibit A. 22 4. On May 20, 2020, ten weeks after I applied, I received correspondence from the 23 Department of Education, stating that my claim had been denied. A copy of that correspondence 24 is attached as Exhibit B. 25 5. In between the time that I first submitted an application for loan cancellation and 26 when I received the notification of denial, my loans were in forbearance. 27

- 6. The denial notice states that I failed to state a legal claim about whether the University of Phoenix engaged in misconduct related to admissions and urgency to enroll.
- 7. The denial notice states that I failed to state a legal claim about whether the University of Phoenix engaged in misconduct related to educational services.
- 8. The denial notice states that I failed to state a legal claim about whether the University of Phoenix engaged in misconduct related to transferring credits.
- 9. The denial notice states that I failed to state a legal claim about whether the University of Phoenix engaged in misconduct related to program cost and nature of loans.
- 10. The denial notice states that I failed to state a legal claim about whether the University of Phoenix engaged in misconduct related to employment prospects.
- 11. The denial notice states that I failed to state a legal claim about whether the University of Phoenix engaged in misconduct related to "other." I do not know what the Department means by "other."
- 12. I do not understand what it means to fail to state a legal claim. Further, the Department's application form did not ask me to state a legal claim.
- 13. I do not understand whether the Department looked at the evidence that I submitted, and I do not understand how the evidence I did submit was not enough. My application contains details about my experience and refers to publicly available information about the University of Phoenix's use of high-pressure and deceptive practices.
- 14. The denial notice states that I may ask for reconsideration. I am not sure what this means, nor what information I would need to provide to be reconsidered.
- 15. I am frustrated that the denial I received seems to have been a "rubber stamp" denial, as a representative could not possibly have thoroughly reviewed the information I provided.

I swear under penalty of perjury that the foregoing is true.

Executed on: August 13, 2020

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Riverside, California

John Long

# Exhibit A



# U.S. DEPARTMENT OF EDUCATION APPLICATION FOR BORROWER DEFENSE TO LOAN REPAYMENT

OMB Number: 1845-0146 Expiration Date: 12/31/2019

If your school misled you or engaged in other misconduct, you may be eligible for "borrower defense to repayment," which is the forgiveness of some or all of your federal student loan debt.

FORM INSTRUCTIONS: To apply, you must complete, sign, and submit this form to the U.S. Department of Education for review.

You may attach additional documents, such as transcripts, enrollment agreements, and promotional materials from your school. Once completed, please submit this form and any additional documents you believe will help us review your application by email to <a href="mailto:BorrowerDefense@ed.gov">BorrowerDefense@ed.gov</a> or mail to US Department of Education - Borrower Defense to Repayment, PO Box 1854, Monticello, KY 42633.

Fields marked with an asterisk (\*) are required for your application to be considered complete.

	/ act)	*Data of Dist		
*Name (First, Middle, JOHN PAUL LONG		Date of Birti	n (mm/dd/yyyy)	*Social Security Number
*Telephone Number	*Email Address			A DE LANGUAGE COMPANY COMPANY
*Street Address		*City	*State	*Zipcode
	White part .			
*Are you a PARENT	who took out a federa	l loan on behalf of the student?		
☐ Yes ⊠ No				
*If yes, please enter	the full name of the st	udent (Last, First, Middle):		
*If yes, please enter	the student's Social So	ecurity Number:		
SECTION II: SCI	HOOL INFORMAT	ION		
		MATERIAL PROPERTY.		
10.1				
	HOENIY			
UNIVERSITY OF P		istance education horrowers)		
UNIVERSITY OF P		istance education borrowers)		
UNIVERSITY OF P Campus (including o ONLINE	n-line campuses for di	istance education borrowers)		
UNIVERSITY OF P Campus (including of ONLINE *Location (City, State	n-line campuses for di	istance education borrowers)		
UNIVERSITY OF P Campus (including o ONLINE *Location (City, State PHOENIX, AZ	n-line campuses for di	istance education borrowers)		
UNIVERSITY OF P Campus (including of ONLINE *Location (City, State PHOENIX, AZ * Enrollment Dates a	n-line campuses for di	istance education borrowers)  *To (month/year): 03/2007		
ONLINE *Location (City, State PHOENIX, AZ * Enrollment Dates a *From (month/year):	t this school:		ng the box.	

If your attendance at the school listed above was not or has not been continuous (for

	ajor (e.g. Nursing, Medical Assistant, Paralegal).
INFORMATION TEC	HNOLOGY
Credential/Degree S	ought (e.g. Certificate, Diploma, Associates, Bachelors, Masters).
BACHELOR OF SCI	ENCE - INFORMATION TECHNOLOGY
If you enrolled in mu	tiple programs at the school listed above, please describe all programs that you were enrolled in.
*Current Status at so  Graduated	chool listed above  Transferred Out
SECTION III: OT	HER LOAN REDUCTION OR TUITION RECOVERY REQUESTS
*Have you made any or false certification	of other requests to have your Federal loans forgiven (for example, under a closed school discharge discharge from the U.S. Department of Education)?
☐ Yes ⊠ No	
*If yes, please descr attach any documen N/A	ibe these other request(s), including the amount of any loan forgiveness that you received, and tation about the requests, if available.
*Have you made an	y requests to anyone else to recover tuition amounts that you paid to your school (for example, a
lawsuit against the s	chool or a claim made to a tuition recovery program)?
☐ Yes 🖂 No	
*If yes, please descr	ibe these other request(s), including the amount of the payment that you received (if any), and tation about the requests, if available.

#### SECTION IV. BASIS FOR BORROWER DEFENSE

Answer the questions for each section below that applies to you.

For each section below that applies to you, please provide a **detailed** description of why you believe you are entitled to borrower defense, including the following information:

- 1. How the school communicated with you, whether in a brochure, online, over the phone, by email, or in person
- 2. The name/title of people who you believe misled you (if known)
- 3. What the school told you or failed to tell you.
- 4. Why you believe you were misled.

Attach any related documents, such as transcripts, enrollment agreements, promotional materials from the school, emails with school officials or your school's manual, or course catalog.

Note: You only need to provide information for the sections below that apply to you, but you must complete at least one section. If you are a Parent PLUS borrower, the word "you" in the following sections also refers to the student.

If you need more space to complete any section, please attach additional pages to your application.

(03/18)

EMPLOYMENT PROSPECTS

(03/18)	Page 3 of 9
*Did you c	hoose to enroll in your school based in part on the issues you describe above?  No
(4) ProPubl	ica Nov 3 2009 "At University of Phoenix, Allegations of Enrollment Abuses Persist" (attached)
several inst due to unpa could have	If me significant financial harm because after being unemployed 18 months shortly after earning my degree, and then ances after that, student loan repayment became impossible. Subsequently, my student loans have simply grown in size aid accruing interest. Had University of Phoenix provided even some proper guidance regarding federal student loans I properly planned and saved to cover more of the cost myself, or possibly spread out my degree program to afford more of attendance without going into debt.
federal stud simply state discussion costs that I	ded nothing in the way of student loan counseling, despite my degree being funded almost entirely (about 95%) via dent loans. There was no discussion or guidance regarding student loan repayments, my recruiter and admissions advisor ed by phone that "financial aid" would take care of the majority of the costs of the program I was interested in (without of what type of financial aid that would entail)(4), along with a discussion by phone and email about the small amount in would be responsible for paying out of pocket, and could seek as reimbursement from my employer.
If yes, you to you as a	must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm a result of the school's conduct.
	for your education, the terms of loan repayment, and/or other issues about the cost of your education?  No
	AM COST AND NATURE OF LOAN hool mislead you (or fail to tell you important information) about how much your classes would cost, how you
✓ Yes     ✓ Yes	□ No
	hoose to enroll in your school based in part on the issues you describe above?
(1) Busines	s Wire Dec 14, 2009 "78.5 Million Settlement in Whistleblower Lawsuit Against University of Phoenix" (attached)
several law	n't realize, but many employers did, was the UofP online program was seen as a "pay-for-degree" program and because of suits filed against them (one in 2003 settled in 2009) (1), they had very little respect, making my degree a stumbling block ch I had to try explaining away in interviews, not the respected asset as they had assured.
assigned to was based of was bought converted in with employ	a VIP account (University of Southern California), chosen to lead a team within the project. This assignment selection on my effectiveness with past assignments at Perot Systems as I had not completed my degree yet. When Perot Systems by Dell Services in March 2010, my assignment with USC ended. USC evaluated our team of high performers and learly every contractor to permanent employment, with very few exceptions including me. This was my first experience yers evaluating my BS Degree from UofP. This layoff led to a period of unemployment lasting over 18 months, despite y degreed and possessing very good experience and excellent references.
Enrollment pursuing wa	counselors stated clearly on several occasions by phone and through information sessions, that the UofP BS Degree I was as on equal footing with traditional degree programs at brick and mortar institutions, and equally respected by employers. learned after graduating that this was not the case at all, and it has caused me substantial financial harm.
	must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm result of the school's conduct.
	□ No
	ool mislead you (or fail to tell you important information) about promises of future employment, likelihood of o, eligibility for certification or licensure in your field of study, how many students graduate, and/or earnings ation?

(03/18)	Page 4 of 9
Yes No	hool based in part on the issues you describe above?
*Did you obgass to see !! is you	hood based in next on the inquestion describes to 2
to you as a result of the school's cor	
Yes No  If yes, you must provide detailed info	formation about how the school misled you. Please also describe any financial harm
career services assistance, or the so	chool's connections to employers within your field of study?
CAREER SERVICES  Did the school mislead you (or fail to	o tell you important information) about the availability or quality of job placement,
*Did you choose to enroll in your sch ⊠ Yes ☐ No	hool based in part on the issues you describe above?
This caused additional financial harm as proper evaluation of my transcripts. Thi	s I was required to pay for far more courses at UofP than I should have had their been a is grew my student loan balances considerably in the long run.
Fullerton College) should have transferr general education courses through these additional years of schooling at UofP, e	red to University of Phoenix, but they did not. I had earned approximately 85 credits of e institutions - ALMOST ALL were denied for transfer and I was required to complete four even after completing three years at other institutions. This included the requirement that I take easing the same class at Fullerton College, and that University of Nebraska credits were all
Additionally, many of the credits I had n	previously earned at other regionally accredited institutions (University of Nebraska and
University of Phoenix. I had intended to time, but after my negative reception wi	t this BS degree would be sufficient for entering any other Masters program except at pursue a Masters program at some point with UofP as I liked the format of one class at a ith several potential employers regarding UofP, I abandoned the idea. I still don't know if any their Masters program, especially given the numerous violations and lawsuits currently going
If yes, you must provide <u>detailed</u> info to you as a result of the school's con	ormation about how the school misled you. Please also describe any financial harm induct.
other schools?	ten you important information) about transferring your credits from this scribor to
Case 3:19-cv-03674	4-WHA Document 108-12 Filed 08/20/20 Page 8 of 18 tell you important information) about transferring your credits from this school to

-(	03/18) Page 5 of 9
	*Did you choose to enroll in your school based in part on the issues you describe above? ☑ Yes ☐ No
	(4) ProPublica Nov 3 2009 "At University of Phoenix, Allegations of Enrollment Abuses Persist" (attached)
1	This caused me to suffer financial harm by enrolling in an expensive program, with a very poor 4% graduation rate, funded by debt that I was not clearly informed about and for a degree that between the time I started and today has steadily become less and less valuable due to the continued illegal, unethical and unfair treatment I received. Had they not used these pressure tactics to get me to enroll, perhaps my research would have uncovered all this and allowed me to pick a more suitable program with a more reputable university.
	Commercials, recruiters and admissions counselors all stated in no uncertain terms on television, in writing and by phone at that time, "Hurry! Classes are filling up fast." Of course with was proven to be patently false thanks to investigations in 2003, 2004 and beyond (4). But, because I believed them and did not want to miss my opportunity to enroll, I was pressured to enroll and approve paperwork quickly, without taking sufficient time to review and consider my other options.
	If yes, you must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct,
	Did the school mislead you (or fail to tell you important information) about the importance of enrolling immediately, the consequences of failure to enroll, how difficult it was to be admitted, or anything else about the admission process?  Yes No
	ADMISSIONS AND URGENCY TO ENROLL
	✓ Yes No
	(3) US News, Aug 15, 2016 "How Employers View Online, For-Profit Bachelors Degrees" (attached) *Did you choose to enroll in your school based in part on the issues you describe above?
	graduation rate while I attended was a miserable 4% and would have immediately caused me concern (2)  (2) New York Times, Feb 11, 2007 "Troubles Grow for a University Built on Profits" (attached)
	At the time, UofP proudly stated that their graduation rate (per their website) was 59%, while in reality their online program
	This was common knowledge to hiring managers and HR departments and it contributed further to the poor reputation of UofP, and in turn the negative view of my degree with employers(2). Often, I couldn't understand why I wasn't receiving call backs for jobs for which I was well qualified. I now know that if there was an applicant with a BS elsewhere and mine at UofP all other things being equal, employers would routinely pass over me because of my degree (3)
	The school frequently stated that they were fully accredited and that their program (including their educators) were on par with traditional brick and mortar institutions. However, this was not true either. They did not dislose to me that instructors were only part time teachers and most worked full-time jobs outside of teaching. These were not not full-time, tenured professors like at other traditional brick and mortar institutions. I was also never advised of the instructors qualifications as it related to teaching the course material or even their qualification to teach. To most instructors this was their "side gig" and not their profession.
	If yes, you must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct.
	externships, qualifications of teachers, instructional methods, or other types of educational services?  Yes No
	Did the school mislead you (or fail to tell you important information) about educational services, such as the availability of
	EDUCATIONAL SERVICES

#### Case 3:19-cv-03674-WHA Document 108-12 Filed 08/20/20 Page 10 of 18

#### OTHER

Do you have any other reasons relating to your school that you believe qualify you for borrower defense, such as your school failing to perform its obligations under its contract with you, or that there is a judgment against your school in a Federal court, a State court, or in front of an administrative board or that you believe that you have a state law cause of action against the school?
✓ Yes □ No
Is there some other reason you feel your school misled you?  Yes No
If yes, you must provide <u>detailed</u> information about how the school misled you. Please also describe any financial harm to you as a result of the school's conduct.
University of Phoenix was sued in 2003 by two former employees for systematically defrauding the Department of Education, resulting in a \$78.9 Million settlement with DOE. This suit wasn't settled until 2009, resulting in a black cloud of suspicion with employers during my entire time with the university. The wrongdoing was never disclosed to me and would definitely have caused me to reconsider my decision to obtain a degree with UofP. Further, University of Phoenix in 2004 again settled with the Departmen of Education for \$10M regarding accusations of high pressure and deceptive enrollment practices by enrollment advisors. This was based on an illegal bonus system and I am convinced that much of the negatives that UofP representatives failed to disclose to me were due to this illegal bonus system. Where I trusted that enrollment advisors were helping me to make a balanced decision about my future education, I learned too late that they were actually commissioned salespeople, as the complaint described. Even after graduating in 2007, University of Phoenix continued to suffer a worsening reputation, further reducing the value of the degree I now hold. This included being placed on probation in 2013 with the risk of loss of accreditation. Though regained in 2015, the damage had been done to the University's reputation as well as my degree. UofP is currently involved in a Class Action Lawsuit involving further fraudulent and deceptive practices, effectively making my UofP degree worthless in the eyes of employers. I worked very hard to earn my BSIT degree, as hard as any student at any traditional institution. However, because of UofPs actions, I have been irreparably harmed, suffering difficulty in obtaining employment compared to equally experienced peers. UofP had an obligation to main the highest reputation, but instead has placed me in a position where instead of an asset, my UofP degree has been something I must address as a negative to overcome in interviews with potential employers, if I even get an opport
*Did you choose to enroll in your school based in part on the issues you describe above?  Yes No

#### SECTION V: FORBEARANCE/STOPPED COLLECTIONS

If you are not currently in default on your federal student loans, you may request to have them placed into forbearance status while your application is under review. Forbearance means that you do not have to make loan payments and your loans will not go into default. Forbearance will continue until the borrower defense review process of your application is completed. Your servicer will notify you when your loans have been placed into forbearance status.

If your federal student loans are in **default**, you may request to have debt collection on your loan stopped ("**stopped** collections status"). This means that the federal government or debt collection companies will stop attempting to collect on the loans, including by not withholding money from your wages or income tax refunds. Stopped collections status will continue until the borrower defense review process of your application is completed.

Please see the "Common Questions and Answers Regarding Forbearance/Stopped Collections" section on the Borrower Defense website (<a href="https://studentaid.ed.gov/borrower-defense">https://studentaid.ed.gov/borrower-defense</a>) if you have any questions regarding choosing to enter forbearance or stopped collections.

Note that interest will continue to accumulate on federal loans regardless of what status they are in, including subsidized loans. If your application for borrower defense is denied, or partially approved, the total amount you owe on those loans may be higher.

PLEASE NOTE: You do not have to place your loans in forbearance or stopped collections to apply for borrower defense relief.

For the most current information with regard to your rights and obligations regarding forbearance and stopped collections, please visit the Borrower Defense website at <a href="https://studentaid.gov/borrower-defense">https://studentaid.gov/borrower-defense</a>.

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*Are you requesting forbearance/stopped collections?  Case 3:19-cv-03674-WHA Document 108-12 Filed 08/20/20 Page  Yes, I want all of my federal loans currently in repayment to be placed in forbearance and for company loans in default while my borrower defense application is reviewed. During this time period, interest will continue to accrue.	11 of 18 ollections to stop on I understand that	
No, I do not want all of my federal loans currently in repayment to be placed in forbearance and on any loans in default while my borrower defense application is reviewed. During this time per interest will continue to accrue and that I must continue to make loan payments.	for collections to stop fiod, I understand that	
If you do not select one of the options immediately above, your federal loans currently in repayment placed into forbearance and collections will stop for any defaulted loans, and the Department will refor any commercially held Federal Family Education Loan (FFEL) program loans currently in repayment collection to stop for any defaulted, commercially held FFEL program loans that you have currently	quest forbearance nent and for debt	
SECTION VI. CERTIFICATION		
By signing this attestation I certify that:		
All of the information I provided is true and complete to the best of my knowledge. Upon request, I the U.S. Department of Education information that is reasonably available to me that will verify the completed attestation.	agree to provide to accuracy of my	
I agree to provide, upon request, testimony, a sworn statement, or other documentation reasonably available to me that demonstrates to the satisfaction of the U.S. Department of Education or its designee that I meet the qualifications for borrower defense.		
ertify that I received proceeds of a federal loan, in whole or in part, to attend the school/campus identified in ction II (above).		
I understand that if my application is approved and some or all of my loans are forgiven, I am assign Department of Education any legal claim I have against the school for those forgiven loans. By assign effectively transferring my interests in any claim that I could make against the school relating to (including the ability to file a lawsuit over those forgiven loans and any money ultimately recovered those forgiven loans in court or other legal proceedings) to the U.S. Department of Education. I and claims I may have against the school for any other form of relief—including injunctive relief or damprivate loans, tuition paid out-of-pocket, unforgiven loans, or other losses.	signing my claims, I to the forgiven loans d in compensation for n not assigning any	
with other federal or state agencies or other entities. I authorize the U.S. Department of Education	erstand that the U.S. Department of Education has the authority to verify information reported on this application other federal or state agencies or other entities. I authorize the U.S. Department of Education, along with its and contractors, to contact me regarding this request at the phone number above using automated dialing ment or artificial or prerecorded voice or text messages.	
I understand that any rights and obligations with regard to borrower defense to repayment are subcurrently in effect under Title 34 of the Code of Federal Regulations.	eject to the provisions	
I understand that if I purposely provided false or misleading information on this application, I may penalties specified in 18 U.S.C. § 1001, including fines. I understand that I may be asked to confit the statements in this application to the best of my knowledge under penalty of perjury.	be subject to the rm the truthfulness of	
*Signature	Date 03/08/2020	
Submit this form and any additional documents you believe will help us review your application by e Borrower Defense@ed.gov or by mail to: U.S. Department of Education - Borrower Defense to Rep PO Box 42633, Monticello, KY 42633.		

#### PRIVACY ACT NOTICE

Information required by subsection (e)(3) of the *Privacy Act of 1974*, as amended (*Privacy Act*) (5 U.S.C. 552a(e) (3)) requires the following notice be provided to you:

The authorities for collecting the requested information from and about you are Section 455(h) of the *Higher Education Act of 196*5, as amended (*HEA*) (20 U.S.C. 1087e(h)) and 34 C.F.R. § 685.206(c) and the authorities for collecting and using your Social Security Number (SSN) are the same but also include 31 U.S.C. 7701(b). The primary purpose of the information collected is for the use and administration of the U.S. Department of Education's office of Federal Student Aid (ED/we) for borrower defense to loan repayment program. The information you provide ED on this form and your SSN are voluntary, but you may need to provide the requested information on this form, including your SSN and/or a Federal Student Aid ID (FSA ID) that provides ED your verified SSN and other individual information pertaining to a student's or parent's Student Financial Assistance Programs account(s), for ED to process or complete our review of your borrower defense to loan repayment application. You may submit a form without your SSN or an FSA ID by filling out a form and sending it to ED via email or physical mail because disclosure of the information requested on this form is voluntary. However, without providing all the requested information on this form, ED may not be able to conduct a full investigation and complete the review of your application.

We use the information that you provided on this form including your name, SSN, date of birth, address, email address, telephone number(s), and / or an FSA ID, to receive, review, evaluate, and process requests for relief under the borrower defense to loan repayment regulations, to render decisions on the merits of such requests for relief, and, where requests for borrower defense to loan repayment are successful, to determine the relief that is appropriate to borrowers under the circumstances as well as to initiate appropriate proceedings to require schools whose acts or omissions resulted in the successful defenses against repayment to pay ED the amounts of the loans that apply to the defenses. Without your consent, ED may disclose the information that you provided and as otherwise allowed by the Privacy Act, pursuant to the routine uses identified in the system of records notice (SORN) entitled "Customer Engagement Management System (CEMS)" (18-11-11) and published in the Federal Register as 83 FR 27587-27591 (June 13, 2018). These routine uses include, but are not limited to, a routine use that permits ED to disclose your information to foreign agencies, Federal agencies, State agencies, Tribal, or local agencies, accreditors, schools, lenders, guaranty agencies, servicers, and private collection agencies when further information is relevant to ED's resolution of your complaint, request, or other inquiry, tracking your application or your inquiry, and, where a request for borrower defense to loan repayment is successful, to determine the relief that is appropriate under the circumstances as well as to initiate the appropriate proceeding to require the school whose acts or omissions resulted in the successful defense against loan repayment to pay ED the amount of the loan that apply to the defenses. We may use your information for reporting, analyzing the data to make recommendations in student financial assistance programs, and assisting in the informal resolution of disputes. Disclosure of relevant information also may be made to the responsible foreign, Federal, State, Tribal or local agencies charged with investigating or prosecuting a violation or potential violation of law in the event that information indicates, either on its face or in connection with other information, a violation or potential violation of any applicable statute, regulation, or order of a competent authority.

In the event of litigation or alternative dispute resolution (ADR) involving ED or that we have an interest in and if that a party is either any component of ED, any ED employee in his or her official capacity, any ED employee in his or her individual capacity where representation for the employee has been requested or has been agreed to by ED or the Department of Justice (DOJ), or the United States where ED determines that the litigation is likely to affect ED or any of its components, we may disclose your information to DOJ, a court, adjudicative body, a person or an entity designated by ED or otherwise empowered to resolve or mediate disputes, or a counsel, party, representative, or witness if the disclosure is relevant and necessary to the litigation or ADR. ED also may disclose your information to DOJ to the extent necessary for obtaining DOJ's advice on any matter relevant to an audit, inspection, or other inquiry. We may send information to members of Congress if you ask them to help you with federal student aid or Student Financial Assistance Programs account(s) questions. Disclosures may be made to our contractors for the purpose of performing any programmatic function that requires disclosure of records. As part of such a contract, we will require the contractor to maintain safeguards to protect the security and confidentiality of the records that are disclosed to the contractor. If a record is relevant and necessary to a borrower complaint regarding participants in any Federal Student Financial Assistance Programs under title IV of the HEA, ED may disclose a record only during the course of

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processing, reviewing, investigating, fact-finding, or adjudicating the complaint to: any party to the complaint; the party's counsel or representative; a witness; or a designated fact-finder, mediator, or other person designated to resolve issues or decide the matter. ED also may disclose records to the DOJ or Office of Management and Budget (OMB) if ED concludes that disclosure is desirable or necessary in determining whether particular records are required to be disclosed under the *Freedom of Information Act (FOIA)* or the *Privacy Act*. ED may disclose your information to appropriate agencies, entities, and persons when ED suspects or has confirmed that there has been a breach of the system maintaining your information; which poses a risk of harm to individuals, ED (including its information systems, programs, and operation), the Federal agencies, or national security and the disclosure made to such agencies, entities, and persons is reasonably necessary to assist ED's efforts to respond to the suspected or confirmed breach or to prevent, minimize, or remedy such harm. ED also may disclose your information to another Federal agency or Federal entity, when ED determines that your information is reasonably necessary to assist the recipient agency or entity in responding to a suspected or confirmed breach or preventing, minimizing, or remedying the risk of harm to individuals, the recipient agency or entity (including its information systems, programs, and operations), the Federal agencies, or national security, resulting from a suspected or confirmed breach.

#### PAPERWORK REDUCTION ACT NOTICE

According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless such collection displays a valid OMB control number. The valid OMB control number for this information collection is 1845-0146. Public reporting burden for this collection of information is estimated to average 1 hour per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. The obligation to respond to this collection is required to obtain or retain a benefit (20 U.S.C. 1087e(h)). If you have comments or concerns regarding the status of your individual submission of this application, please contact BorrowerDefense@ed.gov directly.

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# Exhibit B

Click here to view this email as a web page.



May 20, 2020

Borrower Defense Application#:

Dear John Long:

The U.S. Department of Education (ED) has completed its review of your application under the applicable Borrower Defense to Repayment regulations for discharge of your William D. Ford Federal Direct Loans (Direct Loans) made in connection with your or your child's enrollment at University of Phoenix. "You" as used here should be read to include your child if you are a Direct PLUS Loan borrower who requested a discharge for loans taken out to pay for a child's enrollment at University of Phoenix. ED has determined that your application is ineligible for relief based on review of the facts of your claim and the regulatory criteria for relief; this decision means that your Direct Loans will not be discharged. ED explains the reasons below.

## **Applicable Law**

For Direct Loans first disbursed prior to July 1, 2017, a borrower may be eligible for a discharge (forgiveness) of part or all of one or more Direct Loans if the borrower's school engaged in acts or omissions that would give rise to a cause of action against the school under applicable state law. See § 455(h) of the Higher Education Act of 1965, as amended, 20 U.S.C. § 1087e(h), and 34 C.F.R. § 685.206(c) and 685.222 (the Borrower Defense regulations). ED recognizes a borrower's defense to repayment of a Direct Loan only if the cause of action directly relates to the Direct Loan or to the school's provision of educational services for which the Direct Loan was provided. 34 C.F.R. §§685.206(c)(1), 685.222(a)(5); U.S. Department of Education, Notice of Interpretation, 60 Fed. Reg. 37,769 (Jul. 21, 1995).

#### Why was my application determined to be ineligible?

ED reviewed your borrower defense claims based on any evidence submitted by you in support of your application, your loan data from National Student Loan Data System (NSLDS®), and evidence provided by other borrowers.

#### Allegation 1: Other

You allege that University of Phoenix engaged in misconduct related to Other. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

Allegation 2: Admissions and Urgency to Enroll

You allege that University of Phoenix engaged in misconduct related to Admissions and Urgency to Enroll. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

#### <u>Allegation 3: Educational Services</u>

You allege that University of Phoenix engaged in misconduct related to Educational Services. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

#### Allegation 4: Transferring Credits

You allege that University of Phoenix engaged in misconduct related to Transferring Credits. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

## Allegation 5: Program Cost and Nature of Loans

You allege that University of Phoenix engaged in misconduct related to Program Cost and Nature of Loans. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

#### Allegation 6: Employment Prospects

You allege that University of Phoenix engaged in misconduct related to Employment Prospects. This allegation fails for the following reason(s): Failure to State a Legal Claim.

Your claim for relief on this basis therefore is denied.

## What evidence was considered in determining my application's ineligibility?

We reviewed evidence provided by you and other borrowers who attended your school. Additionally, we considered evidence gathered from the following sources:

- 1. Federal Trade Commission (FTC)
- 2. IA Attorney General's Office
- 3. Evidence obtained by the Department in conjunction with its regular oversight activities
- 4. Publicly available records relating to *US ex rel. Green v. Univ. of Phoenix*, No. 14 001654 (N.D. Oh. Apr. 29, 2019)
- 5. Materials compiled by non-profit group, Veterans Education Success (VES)
- 6. Publicly available securities filings made by University of Phoenix's parent company, Apollo Education Group

#### What if I do not agree with this decision?

If you disagree with this decision, you may ask ED to reconsider your application To submit a request for reconsideration, please send an email with the subject line "Request for Reconsideration to BorrowerDefense@ed.gov or mail your request to U.S. Department of Education, P.O. Box 1854, Monticello, KY 42633. In your Request for Reconsideration, please provide the following information:

- 1. Which allegation(s) you believe that ED incorrectly decided;
- 2. Why you believe that ED incorrectly decided your borrower defense to repayment application; and
- Identify and provide any evidence that demonstrates why ED should approve your borrower defense to repayment claim under the applicable law set forth above.

ED will not accept any Request for Reconsideration that includes new allegations. If you wish to assert allegations that were not included in your application, please see the following section. Additionally, your loans will not be placed into forbearance unless your request for reconsideration is accepted and your case is reopened. Failure to begin or resume repayment will result in collection activity, including administrative wage garnishment, offset of state and federal payments you may be owed, and litigation. For more information about the reconsideration process, please contact our borrower defense hotline at 1-855-279-6207 from 8 a.m. to 8 p.m. Eastern time (ET) on Monday through Friday.

#### Can I apply for borrower defense if I have additional claims?

If you wish to file a new application regarding acts or omissions by the school other than those described in borrower defense application please submit an application at <a href="StudentAid.gov/borrower-defense">StudentAid.gov/borrower-defense</a>. In the new application, you should explain in the relevant section(s) the basis for any new borrower defense claim(s) and submit all supporting evidence.

#### What should I do now?

Because your borrower defense to repayment application was found to be ineligible, you are responsible for repayment of your loans. ED will notify your servicer(s) of the decision on your borrower defense to repayment application within the next 15 calendar days, and your servicer will contact you within the next 30 to 60 calendar days to inform you of your loan balance. Further, if any loan balance remains, the loans will return to their status prior to the submission of your application. If your loans were in forbearance as a result of your borrower defense to repayment application, the servicer will remove those loans from forbearance. \*See COVID-19 Note below.

If your loans are in default and are currently in stopped collections, your loans will be removed from stopped collections. Failure to begin or resume repayment could result in collection activity such as administrative wage garnishment, offset of state and federal payments that you may be owed, and litigation. \*See COVID-19 Note below.

While normally interest would not be waived for unsuccessful borrower defense applications, given the extended period of time it took ED to complete the review of this application, the Secretary is waiving any interest that accrued on your

Direct Loans from the date of the filing of your borrower defense application to the date of this notification. Your servicer will provide additional information in the coming months regarding the specific amount of interest adjusted. \*See COVID-19 Note below.

\*COVID-19 Note: On March 27, 2020, the president signed the *CARES Act*, which, among other things, provides broad relief in response to the coronavirus disease 2019 (COVID-19) for federal student loan borrowers whose loans are owned by ED. For the period March 13, 2020, through September 30, 2020, the interest rate on the loans will be 0% and no payments will be required. During this same period for defaulted borrowers, all proactive collection activities, wage garnishments, and Treasury offsets will be stopped. Your federal loan servicer will answer any questions you have about your specific situation. In addition, Federal Student Aid's COVID-19 information page for students, borrowers, and parents is located at <a href="StudentAid.gov/coronavirus">StudentAid.gov/coronavirus</a>. Please visit the page regularly for updates.

### What if I have another pending borrower defense application?

If you have additional pending borrower defense to repayment applications, this information applies to you:

- If your loans associated with an additional borrower defense to repayment application that is still pending are in forbearance or another status that does not require you to make payments, your loans will remain in forbearance or that other status. Similarly, if your loans associated with that borrower defense application are in default and you are currently in stopped collections, those loans will remain in stopped collections.
- If you are unsure if you have additional pending applications, or if you would like to check on the status of your loans associated with an additional application, contact our borrower defense hotline at 1-855-279-6207 from 8 a.m. to 8 p.m. ET on Monday through Friday.

ED offers a variety of loan repayment options, including the standard 10-year repayment plan, as well as extended repayment, graduated repayment, and income-driven repayment plans. For more information about student loan repayment options, visit <a href="StudentAid.gov/plans">StudentAid.gov/plans</a>. If you have questions about the status of your loans or questions about repayment options, please contact your servicer(s). If you do not know the name of your federal loan servicer, you may go to <a href="StudentAid.gov">StudentAid.gov</a> to find your servicer and view your federal loan information.

Sincerely,

U.S. Department of Education Federal Student Aid



830 First Street, NE, Washington, D.C. 20202 <u>StudentAid.gov/borrower-defense</u>